

ABB India (ABB IN)

Rating: ACCUMULATE | CMP: Rs5,093 | TP: Rs5,600

August 4, 2025

Q2CY25 Result Update

☑ Change in Estimates | ☑ Target | ☑ Reco

Change in Estimates

| | Cu | rrent | Pre | vious |
|---------------------|----------|----------|----------|----------|
| | CY25E | CY26E | CY25E | CY26E |
| Rating | ACCU | MULATE | 1 | BUY |
| Target Price | 5 | ,600 | 6 | ,851 |
| Sales (Rs.m) | 1,30,260 | 1,44,550 | 1,38,290 | 1,57,662 |
| % Chng. | (5.8) | (8.3) | | |
| EBITDA (Rs.m) | 20,255 | 23,778 | 24,547 | 27,906 |
| % Chng. | (17.5) | (14.8) | | |
| EPS (Rs.) | 79.55 | 93.33 | 94.99 | 108.75 |
| % Chng. | (16.3) | (14.2) | | |

Key Financials - Standalone

| Y/e Dec | CY24 | CY25E | CY26E | CY27E |
|----------------|----------|----------|----------|----------|
| Sales (Rs. m) | 1,21,883 | 1,30,260 | 1,44,550 | 1,62,933 |
| EBITDA (Rs. m) | 23,052 | 20,255 | 23,778 | 27,617 |
| Margin (%) | 18.9 | 15.6 | 16.5 | 17.0 |
| PAT (Rs. m) | 18,746 | 16,856 | 19,777 | 22,908 |
| EPS (Rs.) | 88.5 | 79.5 | 93.3 | 108.1 |
| Gr. (%) | 50.2 | (10.1) | 17.3 | 15.8 |
| DPS (Rs.) | 35.4 | 31.8 | 37.3 | 43.2 |
| Yield (%) | 0.7 | 0.6 | 0.7 | 0.8 |
| RoE (%) | 28.8 | 22.4 | 22.9 | 22.9 |
| RoCE (%) | 33.2 | 24.9 | 25.6 | 25.7 |
| EV/Sales (x) | 8.4 | 7.8 | 7.0 | 6.1 |
| EV/EBITDA (x) | 44.4 | 50.2 | 42.4 | 36.0 |
| PE (x) | 57.6 | 64.0 | 54.6 | 47.1 |
| P/BV (x) | 15.3 | 13.5 | 11.6 | 10.0 |

| Key Data | ABB.BO ABB IN |
|---------------------|------------------------|
| 52-W High / Low | Rs.8,941 / Rs.4,590 |
| Sensex / Nifty | 81,019 / 24,723 |
| Market Cap | Rs.1,079bn/ \$ 12,310m |
| Shares Outstanding | 212m |
| 3M Avg. Daily Value | Rs.1698.18m |

Shareholding Pattern (%)

| Promoter's | 75.00 |
|-------------------------|-------|
| Foreign | 9.25 |
| Domestic Institution | 7.66 |
| Public & Others | 8.09 |
| Promoter Pledge (Rs bn) | _ |

Stock Performance (%)

| | 1M | 6M | 12M |
|----------|--------|--------|--------|
| Absolute | (13.1) | (9.5) | (32.8) |
| Relative | (10.5) | (12.3) | (32.8) |

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Muted Q2; margins under pressure

Quick Pointers:

- Base order inflow increased 5% YoY to Rs30.2bn, while large orders decreased by ~98% to Rs130mn impacted by subdued market conditions in Q2CY25.
- Operational EBITA stood at Rs4.1bn, with the margin contracted by 667 bps YoY to 13.0%, impacted by higher imported raw material content, forex loss and an unfavorable revenue mix.

We cut our EPS estimates for CY25/CY26 by -16.3%/-14.2% and downgrade the stock from 'BUY' to 'Accumulate' factoring in near term challenges such as higher import content in raw material and delays in larger orders. ABB India (ABB) reported a revenue growth of 12.2% YoY while EBITDA margin contracted by 612bps YoY to 13.0%. Management attributed the delays in large orders to slower customer decision-making, with a recovery expected in H2CY25. Meanwhile, base order inquiries remain strong, driven by continued traction in data centers, electronics, and renewables. Despite healthy execution across segments, gross margins were pressured by higher imported content in raw material and an unfavorable revenue mix. To meet QCO compliance, ABB has increased raw material imports, with some products requiring readiness by Sep'26 and for others, regulatory clarity is awaited in the coming months with balancing imported and localized materials over the next six months. Furthermore, ABB is facing rising competition from Chinese players, especially in process automation for heavy industrial equipment.

In the near term, ABB faces headwinds from delays in large orders, QCO-related raw material challenges, and subdued market conditions. Despite these challenges, ABB stands to benefit in the long run given: 1) rising demand for energy-efficient and premium-quality products, 2) a resilient business model, 3) focused growth in high-potential segments such as data centers, rail & metro, renewables, and electronics, and 4) a strong domestic order pipeline. The stock currently trades at a P/E of 64.0x/54.6x on CY25/26E. We value stock at a PE of 60x CY26E (63x CY26E earlier) with a revised TP of Rs5600 (Rs6,851 earlier).

Healthy execution in core segment was offset by softness in Process Automation: Revenue grew by 12.2% YoY to Rs31.8bn (PLe: Rs32.7bn) led by healthy execution in Robotics, Electrification and Motion which was offset by softness in Process Automation against high base in Q2CY24 and due to decision making delays. Gross margin contracted by 462bps YoY to 38.2% (PLe: 41.2%). EBITDA declined by 23.7% YoY to Rs4.1bn (PLe: Rs6.1bn) with EBITDA margin contracted by 612bps YoY to 13.0% (PLe: 18.5%) due to lower gross margin and increase in other expenses to Rs5.8bn. Adj.PAT declined by 20.5% YoY to Rs3.5bn (PLe: Rs4.9bn) due to contraction in gross margin and marginal increase in effective tax rate.

Healthy Order book stands at Rs100.6bn (0.8x TTM revenue): Order inflows for Q2CY25 decreased by 11.6% YoY to Rs30.4bn due to large order timing while base order grew by 5% YoY. Base/Large order intake mix stood at 99.6%/0.4% (vs 84%/16% in Q2CY24). Order book stands healthy at Rs100.6bn (0.8x TTM revenue) with segmental mix of 3% / 40% / 35% / 22% for Robotics / Motion / Electrification / Process Automation.

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Exhibit 1: Gross margin contracted by 462 YoY to 38.2% drags the EBITDA margin to 13.0% and Adj.PAT margin to 11.1%

| Y/e Dec (Rs mn) | Q2CY25 | Q2CY24 | YoY gr. | Q2CY25E | % Var. | Q1CY25 | QoQ gr. | CY25E | CY24 | YoY gr. |
|----------------------------|--------|--------|---------|---------|---------|--------|---------|----------|----------|---------|
| Revenue | 31,754 | 28,309 | 12.2% | 32,702 | -2.9% | 31,596 | 0.5% | 1,30,260 | 1,21,883 | 6.9% |
| Gross Profit | 12,141 | 12,130 | 0.1% | 13,473 | -9.9% | 13,176 | -7.9% | 50,476 | 50,980 | -1.0% |
| Margin (%) | 38.2 | 42.8 | (462) | 41.2 | (296.7) | 41.7 | (347) | 38.8 | 41.8 | (308) |
| Employee Cost | 2,160 | 2,030 | 6.4% | 2,224 | -2.9% | 2,452 | -11.9% | 8,858 | 8,219 | 7.8% |
| as % of sales | 6.8 | 7.2 | (37) | 6.8 | 0.2 | 7.8 | (96) | 6.8 | 6.7 | 6 |
| Other expenditure | 5,840 | 4,675 | 24.9% | 5,200 | 12.3% | 4,901 | 19.2% | 21,363 | 19,709 | 8.4% |
| as % of sales | 18.4 | 16.5 | 188 | 15.9 | 249.1 | 15.5 | 288 | 16.4 | 16.2 | 23 |
| EBITDA | 4,141 | 5,425 | -23.7% | 6,050 | -31.6% | 5,823 | -28.9% | 20,255 | 23,052 | -12.1% |
| Margin (%) | 13.0 | 19.2 | (612) | 18.5 | (546.0) | 18.4 | (539) | 15.6 | 18.9 | (336) |
| Depreciation | 355 | 310 | 14.8% | 350 | 1.5% | 338 | 5.3% | 1,398 | 1,289 | 8.5% |
| EBIT | 3,786 | 5,115 | -26.0% | 5,700 | -33.6% | 5,485 | -31.0% | 18,857 | 21,763 | -13.4% |
| Margin (%) | 11.9 | 18.1 | (615) | 17.4 | (550.9) | 17.4 | (544) | 14.5 | 17.9 | (338) |
| Other Income | 998 | 868 | 15.0% | 950 | 5.0% | 923 | 8.0% | 3,908 | 3,534 | 10.6% |
| Interest | 42 | 45 | -7.1% | 35 | 19.7% | 47 | -11.0% | 169 | 165 | 2.9% |
| PBT (ex. Extra-ordinaries) | 4,741 | 5,938 | -20.2% | 6,615 | -28.3% | 6,361 | -25.5% | 22,595 | 25,133 | -10.1% |
| Margin (%) | 14.9 | 21.0 | (604) | 20.2 | (529.7) | 20.1 | (520) | 17.3 | 20.6 | (327) |
| Extraordinary Items | - | - | | - | - | - | - | - | - | - |
| PBT | 4,741 | 5,938 | -20.2% | 6,615 | -28.3% | 6,361 | -25.5% | 22,595 | 25,133 | -10.1% |
| Total Tax | 1,220 | 1,511 | -19.3% | 1,660 | - | 1,620 | -24.7% | 5,739 | 6,387 | -10.1% |
| Effective Tax Rate (%) | 25.7 | 25.5 | 29 | 25.1 | 63.9 | 25.5 | 27 | 25.4 | 25.4 | (1) |
| Reported PAT | 3,521 | 4,426 | -20.5% | 4,954 | -28.9% | 4,741 | -25.7% | 16,856 | 18,746 | -10.1% |
| Adj. PAT | 3,521 | 4,426 | -20.5% | 4,954 | -28.9% | 4,741 | -25.7% | 16,856 | 18,746 | -10.1% |
| Margin (%) | 11.1 | 15.6 | (455) | 15.2 | (406.3) | 15.0 | (392) | 12.9 | 15.4 | (244) |
| Adj. EPS | 16.6 | 20.9 | -20.5% | 23.4 | -28.9% | 22.4 | -25.7% | 79.5 | 88.5 | -10.1% |

Source: Company, PL

Exhibit 2: Higher import content in raw material and unfavorable revenue mix drags down the EBIT margin

| Segment Revenue (Rs mn) | Q2CY25 | Q2CY24 | YoY gr. | Q2CY25E | % Var. | Q1CY25 | QoQ gr. | CY25E | CY24 | YoY gr. |
|--|--------|--------|---------|---------|---------|--------|---------|----------|----------|---------|
| Robotics & Discrete Automation | 2,361 | 843 | 180.2% | 1,430 | 65.1% | 1,496 | 57.8% | 6,257 | 4,444 | 40.8% |
| Motion | 10,881 | 10,758 | 1.1% | 11,528 | -5.6% | 10,959 | -0.7% | 45,553 | 42,874 | 6.2% |
| Electrification | 13,786 | 11,214 | 22.9% | 14,293 | -3.5% | 13,577 | 1.5% | 56,649 | 50,744 | 11.6% |
| Industrial Automation | 4,921 | 6,327 | -22.2% | 5,800 | -15.2% | 5,865 | -16.1% | 23,852 | 25,830 | -7.7% |
| Others | 38 | 44 | -13.2% | 50 | -23.8% | 51 | -25.4% | - | 176 | -100.0% |
| Less : Inter segment revenues (continuing) | 232 | 877 | -73.6% | 400 | -42.0% | 351 | -34.0% | 2,051 | 2,185 | -6.1% |
| Total | 31,754 | 28,309 | 12.2% | 32,702 | -2.9% | 31,596 | 0.5% | 1,30,260 | 1,21,883 | 6.9% |
| | | | | | | | | | | |
| EBIT | | | | | | | | | | |
| Robotics & Discrete Automation | 154 | 123 | 25.7% | 203.1 | -24.0% | 198 | -22.0% | 688 | 600 | 14.8% |
| Motion | 1,788 | 2,490 | -28.2% | 2,305.6 | -22.5% | 2,398 | -25.4% | 8,427 | 9,489 | -11.2% |
| Electrification | 2,214 | 2,594 | -14.7% | 3,187.3 | -30.5% | 3,356 | -34.0% | 10,197 | 11,618 | -12.2% |
| Industrial Automation | 847 | 1,023 | -17.2% | 939.7 | -9.9% | 962 | -12.0% | 3,936 | 4,570 | -13.9% |
| | | | | | | | | | | |
| EBIT Margin (%) | | | | | | | | | | |
| Robotics & Discrete Automation | 6.5% | 14.6% | (804) | 14.2% | (766.4) | 13.2% | (669) | 11.0% | 13.5% | (249) |
| Motion | 16.4% | 23.1% | (671) | 20.0% | (356.9) | 21.9% | (545) | 18.5% | 22.1% | (363) |
| Electrification | 16.1% | 23.1% | (708) | 22.3% | (624.1) | 24.7% | (866) | 18.0% | 22.9% | (489) |
| Industrial Automation | 17.2% | 16.2% | 104 | 16.2% | 100.5 | 16.4% | 80 | 16.5% | 17.7% | (119) |
| | | | | | | | | | | |

Source: Company, PL

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Conference Call Highlights

- Order inflows for Q2CY25 decreased by 11.6% YoY to Rs30.4bn due to the timing of a larger order signed in Q2 CY24 within the Electrification and Motion segment while the base order in Q2CY25 has increased by 5% YoY. Order pipeline remains strong supported by medium sized orders across segments which are expected to convert in H2CY25.
- Inventory: Company has built up high inventory levels to Rs 23bn due to preemptive imports materials to meet compliance requirements, which have recently been relaxed. Some of the products has one year runways and for some of the products company will get to know in the coming months or year. These components will support timely deliveries and gradually reduce inventory. The company remains committed to customer timelines and is preparing for regulatory readiness through FY26 for select products. In the next six months, it plans to balance imported and localized materials while optimizing the mix of revenue between manufacturing and services to sustain margins.
- Electrification: During the quarter, revenue grew on the back of strong backlog execution across business segments and increased export sales. However, margins were pressured by higher import content in raw materials, forex volatility, revenue mix, and a one-off customer claim. Additionally, management noted some softness in larger orders inquiries from heavy industries and data centers while base order inquiries remain strong.
- Motion: Revenue growth driven by higher revenue from drives products, traction business and services. However, imports of raw materials to meet customer orders and price realization challenges impacted the segment. Base orders improved in this quarter, with management expecting a recovery in large orders in H2CY25. The order execution period remains 18-24 months.
- Process Automation: The segment's performance was muted due to delayed customer decisions and a strong revenue base in Q2CY24. However, profitability improved, driven by favorable revenue mix, growth in the service business, operational efficiencies, project closures, and margin realization that offset forex impacts. Management noted strong traction from the energy, mining, and paper industries.
- Robotics: During the quarter, revenue improved, driven by order execution in emerging segments; however, profitability was impacted by revenue mix and forex losses. Management remains optimistic about strong order traction in the electronics and automotive sectors.
- Competition: Management has noted competition from Chinese manufacturers primarily in the heavy industry and heavy equipment segment, particularly in the process automation business.
- Tariffs: ~90% of ABB's business is domestic, with most products featuring high localized content. While the company exports a lower volume of products to the US, these exports constitute a small portion of overall revenue and orders.

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Financials

| Income Statement (| (Rs m) |
|--------------------|--------|
|--------------------|--------|

| Income Statement (Rs m) | | | | |
|-------------------------------|----------|----------|----------|----------|
| Y/e Dec | CY24 | CY25E | CY26E | CY27E |
| Net Revenues | 1,21,883 | 1,30,260 | 1,44,550 | 1,62,933 |
| YoY gr. (%) | 16.7 | 6.9 | 11.0 | 12.7 |
| Cost of Goods Sold | 67,486 | 76,658 | 84,634 | 95,234 |
| Gross Profit | 54,397 | 53,602 | 59,916 | 67,699 |
| Margin (%) | 44.6 | 41.2 | 41.5 | 41.6 |
| Employee Cost | 8,219 | 8,858 | 9,685 | 10,428 |
| Other Expenses | 10,482 | 11,072 | 11,419 | 12,709 |
| EBITDA | 23,052 | 20,255 | 23,778 | 27,617 |
| YoY gr. (%) | 54.7 | (12.1) | 17.4 | 16.1 |
| Margin (%) | 18.9 | 15.6 | 16.5 | 17.0 |
| Depreciation and Amortization | 1,289 | 1,398 | 1,560 | 1,749 |
| EBIT | 21,763 | 18,857 | 22,219 | 25,868 |
| Margin (%) | 17.9 | 14.5 | 15.4 | 15.9 |
| Net Interest | 165 | 169 | 116 | 130 |
| Other Income | 3,534 | 3,908 | 4,337 | 4,888 |
| Profit Before Tax | 25,133 | 22,595 | 26,440 | 30,626 |
| Margin (%) | 20.6 | 17.3 | 18.3 | 18.8 |
| Total Tax | 6,387 | 5,739 | 6,663 | 7,718 |
| Effective tax rate (%) | 25.4 | 25.4 | 25.2 | 25.2 |
| Profit after tax | 18,746 | 16,856 | 19,777 | 22,908 |
| Minority interest | - | - | - | - |
| Share Profit from Associate | - | - | - | - |
| Adjusted PAT | 18,746 | 16,856 | 19,777 | 22,908 |
| YoY gr. (%) | 50.2 | (10.1) | 17.3 | 15.8 |
| Margin (%) | 15.4 | 12.9 | 13.7 | 14.1 |
| Extra Ord. Income / (Exp) | - | - | - | - |
| Reported PAT | 18,746 | 16,856 | 19,777 | 22,908 |
| YoY gr. (%) | 50.2 | (10.1) | 17.3 | 15.8 |
| Margin (%) | 15.4 | 12.9 | 13.7 | 14.1 |
| Other Comprehensive Income | - | - | - | - |
| Total Comprehensive Income | 18,746 | 16,856 | 19,777 | 22,908 |
| Equity Shares O/s (m) | 212 | 212 | 212 | 212 |
| EPS (Rs) | 88.5 | 79.5 | 93.3 | 108.1 |

Source: Company Data, PL Research

Balance Sheet Abstract (Rs m)

| Y/e Dec | CY24 | CY25E | CY26E | CY27E |
|-------------------------------|----------|----------|----------|----------|
| Non-Current Assets | | | | |
| Gross Block | 16,882 | 20,382 | 23,382 | 26,382 |
| Tangibles | 16,882 | 20,382 | 23,382 | 26,382 |
| Intangibles | - | - | - | - |
| Acc: Dep / Amortization | 6,438 | 7,836 | 9,396 | 11,145 |
| Tangibles | 6,438 | 7,836 | 9,396 | 11,145 |
| Intangibles | - | - | - | - |
| Net fixed assets | 10,444 | 12,546 | 13,986 | 15,237 |
| Tangibles | 10,444 | 12,546 | 13,986 | 15,237 |
| Intangibles | - | - | - | - |
| Capital Work In Progress | 1,122 | 1,122 | 1,122 | 1,122 |
| Goodwill | - | - | - | - |
| Non-Current Investments | 96 | 91 | 101 | 114 |
| Net Deferred tax assets | 985 | 985 | 985 | 985 |
| Other Non-Current Assets | 3,640 | 4,429 | 5,204 | 6,191 |
| Current Assets | | | | |
| Investments | - | 2,000 | 5,000 | 8,000 |
| Inventories | 17,780 | 19,628 | 21,385 | 23,659 |
| Trade receivables | 29,837 | 31,762 | 35,246 | 39,729 |
| Cash & Bank Balance | 55,078 | 60,609 | 67,114 | 77,712 |
| Other Current Assets | 3,911 | 4,559 | 5,059 | 5,703 |
| Total Assets | 1,22,928 | 1,39,155 | 1,56,532 | 1,79,992 |
| Equity | | | | |
| Equity Share Capital | 424 | 424 | 424 | 424 |
| Other Equity | 70,330 | 79,404 | 92,227 | 1,07,224 |
| Total Networth | 70,754 | 79,828 | 92,650 | 1,07,648 |
| Non-Current Liabilities | | | | |
| Long Term borrowings | 282 | 282 | 282 | 282 |
| Provisions | - | - | - | - |
| Other non current liabilities | - | - | - | - |
| Current Liabilities | | | | |
| ST Debt / Current of LT Debt | 237 | 237 | 237 | 237 |
| Trade payables | 31,980 | 36,401 | 39,207 | 44,193 |
| Other current liabilities | 20,660 | 23,392 | 25,141 | 28,618 |
| Total Equity & Liabilities | 1,22,928 | 1,39,155 | 1,56,532 | 1,79,992 |

Source: Company Data, PL Research

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| Cash Flow (Rs m) | | | | |
|--------------------------------|---------|---------|---------|---------|
| Y/e Dec | CY24 | CY25E | CY26E | CY27E |
| PBT | 25,093 | 22,595 | 26,440 | 30,626 |
| Add. Depreciation | 1,289 | 1,398 | 1,560 | 1,749 |
| Add. Interest | 165 | 169 | 116 | 130 |
| Less Financial Other Income | 3,534 | 3,908 | 4,337 | 4,888 |
| Add. Other | (2,913) | - | - | - |
| Op. profit before WC changes | 23,634 | 24,163 | 28,115 | 32,505 |
| Net Changes-WC | (3,690) | 543 | (1,876) | (149) |
| Direct tax | (6,626) | (5,739) | (6,663) | (7,718) |
| Net cash from Op. activities | 13,318 | 18,967 | 19,576 | 24,639 |
| Capital expenditures | (2,137) | (3,500) | (3,000) | (3,000) |
| Interest / Dividend Income | 3,433 | - | - | - |
| Others | (6,329) | (1,984) | (3,000) | (3,000) |
| Net Cash from Invt. activities | (5,033) | (5,484) | (6,000) | (6,000) |
| Issue of share cap. / premium | - | - | - | - |
| Debt changes | (274) | - | - | - |
| Dividend paid | (7,265) | (7,782) | (6,954) | (7,911) |
| Interest paid | (165) | (169) | (116) | (130) |
| Others | - | - | - | - |
| Net cash from Fin. activities | (7,704) | (7,952) | (7,070) | (8,041) |
| Net change in cash | 581 | 5,530 | 6,506 | 10,598 |
| Free Cash Flow | 11,179 | 15,467 | 16,576 | 21,639 |

Source: Company Data, PL Research

Quarterly Financials (Rs m)

| Y/e Dec | Q3CY24 | Q4CY24 | Q1CY25 | Q2CY25 |
|------------------------------|--------|--------|--------|--------|
| Net Revenue | 29,122 | 33,649 | 31,596 | 31,754 |
| YoY gr. (%) | 5.2 | 22.0 | 2.6 | 12.2 |
| Raw Material Expenses | 15,817 | 18,807 | 17,467 | 18,464 |
| Gross Profit | 13,305 | 14,843 | 14,129 | 13,290 |
| Margin (%) | 45.7 | 44.1 | 44.7 | 41.9 |
| EBITDA | 5,402 | 6,573 | 5,823 | 4,141 |
| YoY gr. (%) | 23.2 | 57.6 | 3.0 | (23.7) |
| Margin (%) | 18.6 | 19.5 | 18.4 | 13.0 |
| Depreciation / Depletion | 328 | 337 | 338 | 355 |
| EBIT | 5,074 | 6,236 | 5,485 | 3,786 |
| Margin (%) | 17.4 | 18.5 | 17.4 | 11.9 |
| Net Interest | 30 | 51 | 47 | 42 |
| Other Income | 929 | 866 | 923 | 998 |
| Profit before Tax | 5,973 | 7,051 | 6,361 | 4,741 |
| Margin (%) | 20.5 | 21.0 | 20.1 | 14.9 |
| Total Tax | 1,568 | 1,732 | 1,620 | 1,220 |
| Effective tax rate (%) | 26.3 | 24.6 | 25.5 | 25.7 |
| Profit after Tax | 4,405 | 5,319 | 4,741 | 3,521 |
| Minority interest | - | - | - | - |
| Share Profit from Associates | - | - | - | - |
| Adjusted PAT | 4,405 | 5,319 | 4,741 | 3,521 |
| YoY gr. (%) | 21.7 | 54.1 | 3.2 | (20.5) |
| Margin (%) | 15.1 | 15.8 | 15.0 | 11.1 |
| Extra Ord. Income / (Exp) | - | - | - | - |
| Reported PAT | 4,405 | 5,319 | 4,741 | 3,521 |
| YoY gr. (%) | 21.7 | 54.1 | 3.2 | (20.5) |
| Margin (%) | 15.1 | 15.8 | 15.0 | 11.1 |
| Other Comprehensive Income | - | - | - | - |
| Total Comprehensive Income | 4,405 | 5,319 | 4,741 | 3,521 |
| Avg. Shares O/s (m) | 212 | 212 | 212 | 212 |
| EPS (Rs) | 20.8 | 25.1 | 22.4 | 16.6 |

Source: Company Data, PL Research

| Ke۱ | / Finai | ncıal | Metrics | ŝ |
|-----|---------|-------|---------|---|

| Rey Financial Metrics | | | | | | | |
|----------------------------|-------|-------|-------|-------|--|--|--|
| Y/e Dec | CY24 | CY25E | CY26E | CY27E | | | |
| Per Share(Rs) | | | | | | | |
| EPS | 88.5 | 79.5 | 93.3 | 108.1 | | | |
| CEPS | 94.6 | 86.1 | 100.7 | 116.4 | | | |
| BVPS | 333.9 | 376.7 | 437.2 | 508.0 | | | |
| FCF | 52.8 | 73.0 | 78.2 | 102.1 | | | |
| DPS | 35.4 | 31.8 | 37.3 | 43.2 | | | |
| Return Ratio(%) | | | | | | | |
| RoCE | 33.2 | 24.9 | 25.6 | 25.7 | | | |
| ROIC | 154.2 | 106.6 | 113.5 | 129.4 | | | |
| RoE | 28.8 | 22.4 | 22.9 | 22.9 | | | |
| Balance Sheet | | | | | | | |
| Net Debt : Equity (x) | (0.8) | (8.0) | (8.0) | (0.8) | | | |
| Net Working Capital (Days) | 47 | 42 | 44 | 43 | | | |
| Valuation(x) | | | | | | | |
| PER | 57.6 | 64.0 | 54.6 | 47.1 | | | |
| P/B | 15.3 | 13.5 | 11.6 | 10.0 | | | |
| P/CEPS | 53.9 | 59.1 | 50.6 | 43.8 | | | |
| EV/EBITDA | 44.4 | 50.2 | 42.4 | 36.0 | | | |
| EV/Sales | 8.4 | 7.8 | 7.0 | 6.1 | | | |
| Dividend Yield (%) | 0.7 | 0.6 | 0.7 | 0.8 | | | |

Source: Company Data, PL Research

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Analyst Coverage Universe

| Sr. No. | Company Name | Rating | TP (Rs) | Share Price (Rs) |
|---------|----------------------------------|------------|---------|------------------|
| 1 | ABB India | BUY | 6,851 | 5,840 |
| 2 | Apar Industries | Hold | 9,540 | 9,682 |
| 3 | BEML | Hold | 4,142 | 4,522 |
| 4 | Bharat Electronics | Hold | 374 | 387 |
| 5 | BHEL | Hold | 237 | 258 |
| 6 | Carborundum Universal | Hold | 1,028 | 994 |
| 7 | Cummins India | BUY | 3,647 | 3,478 |
| 8 | Elgi Equipments | Accumulate | 559 | 535 |
| 9 | Engineers India | Accumulate | 250 | 242 |
| 10 | GE Vernova T&D India | Accumulate | 2,706 | 2,473 |
| 11 | Grindwell Norton | Hold | 1,739 | 1,635 |
| 12 | Harsha Engineers International | Accumulate | 398 | 405 |
| 13 | Hindustan Aeronautics | Accumulate | 5,500 | 5,003 |
| 14 | Ingersoll-Rand (India) | BUY | 4,522 | 4,045 |
| 15 | Kalpataru Projects International | Accumulate | 1,268 | 1,190 |
| 16 | KEC International | Accumulate | 911 | 860 |
| 17 | Kirloskar Pneumatic Company | BUY | 1,636 | 1,316 |
| 18 | Larsen & Toubro | BUY | 4,144 | 3,496 |
| 19 | Praj Industries | BUY | 545 | 497 |
| 20 | Siemens | Accumulate | 3,497 | 3,291 |
| 21 | Thermax | Hold | 3,633 | 3,779 |
| 22 | Triveni Turbine | BUY | 772 | 640 |
| 23 | Voltamp Transformers | BUY | 10,285 | 8,892 |
| | | | | |

PL's Recommendation Nomenclature (Absolute Performance)

 Buy
 : > 15%

 Accumulate
 : 5% to 15%

 Hold
 : +5% to -5%

 Reduce
 : -5% to -15%

 Sell
 : < -15%</td>

Not Rated (NR) : No specific call on the stock
Under Review (UR) : Rating likely to change shortly

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(Indian Clients)

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