Asian Paints (APNT IN)

Rating: REDUCE | CMP: Rs2,402 | TP: Rs2,248

July 29, 2025

Q1FY26 Result Update

☑ Change in Estimates | ☑ Target | ■ Reco

Change in Estimates

	Current		Previous	
	FY26E	FY27E	FY26E	FY27E
Rating	**REDUCE**		**REDUCE**	
Target Price	**2,248**		**2,140**	
Sales (Rs. m)	3,54,743	3,71,315	3,58,286	3,77,953
% Chng.	*(1.0)*	*(1.8)*		
EBITDA (Rs. m)	63,888	70,184	64,878	68,760
% Chng.	*(1.5)*	*2.1*		
EPS (Rs.)	43.7	48.3	44.7	47.6
% Chng.	*(2.1)*	*1.5*		

Key Financials - Consolidated

Y/e Mar	FY24	FY25	FY26E	FY27E
Sales (Rs. m)	3,54,947	3,39,056	3,54,743	3,71,315
EBITDA (Rs. m)	75,850	60,062	63,888	70,184
Margin (%)	*21.4*	*17.7*	*18.0*	*18.9*
PAT (Rs. m)	54,602	40,303	41,943	46,304
EPS (Rs.)	56.9	42.0	43.7	48.3
Gr. (%)	*31.4*	*(26.2)*	*4.1*	*10.4*
DPS (Rs.)	26.4	32.4	25.5	27.0
Yield (%)	*1.1*	*1.3*	*1.1*	*1.1*
RoE (%)	*31.5*	*21.1*	*20.6*	*20.8*
RoCE (%)	*36.6*	*24.8*	*24.3*	*24.4*
EV/Sales (x)	6.4	6.7	6.4	6.0
EV/EBITDA (x)	30.0	37.8	35.4	31.9
PE (x)	42.2	57.2	54.9	49.7
P/BV (x)	12.3	11.9	10.8	9.9

Key Data	ASPN.BO | APNT IN
52-W High / Low	Rs.3,395 / Rs.2,125
Sensex / Nifty	81,338 / 24,821
Market Cap	Rs.2,304bn/ $ 26,532m
Shares Outstanding	959m
3M Avg. Daily Value	Rs.2806.53m

Shareholding Pattern (%)

Promoter's	52.63
Foreign	11.85
Domestic Institution	14.41
Public & Others	21.04
Promoter Pledge (Rs bn)	9.38

Stock Performance (%)

	1M	6M	12M
Absolute	1.8	8.0	(18.7)
Relative	5.2	1.6	(18.7)

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Growth outlook remains tepid

Quick Pointers:

- 1Q decorative volumes up 3.9%, July demand remains like 1QFY26, early Diwali could add to 2Q sales but 3Q might be impacted due to low retailing days
- Expect single digit value/volume growth for FY26, Tio2 ADD to curtail margins

We remain cautious on APNT given 1) Cautious urban demand even as rural is resilient 2) Rising competitive intensity particularly in the decorative segment (JSW Paints' acquisition of Akzo Nobel to further add to competition) 3) limited margin expansion opportunity due to imposition of 20% ADD on Tio2 and increased marketing spending. However, in a normal monsoon season, the benefits of recent tax cuts, and benign inflation could support a recovery in demand in Q2, especially with an early Diwali in October (festival stocking).

APNT seems to be impacted more as faster growing Industrial paints are just 5% of total sales (under index than Kansai and Akzo). Given ~4% realization decline, pressure on demand in Luxury segments (mix impact), sales growth is likely to remain in low to mid-single digit. Bath, Kitchen and Home décor have been slow to scale up given slow demand and competitive environment. We estimate a CAGR of 4.6% in revenue and 7.2% in PAT over FY25-27. APNT trades at 49.1xJuneFY27 EPS, which leaves little room for re-rating. Retain reduce with target price of Rs2248 (46xJun27 EPS, 2140 earlier, on 45xFY27).

Decorative volume grew 3.9% Consol Revenues declined by 0.3% YoY to Rs89.4bn (PLe: Rs92.4bn). Decorative volume grew by 3.9%; while Industrial Coatings business registered 8.8% growth. Gross margins expanded by 15bps YoY to 42.7%. EBITDA declined by 4.1% YoY to Rs16.2bn (PLe:Rs19.7bn) Margins contracted by 70bps YoY to 18.2% (PLe:19.4%). Adj. PAT declined by 6.1% YoY to Rs11bn (PLe:Rs11.74bn). **Standalone Revenues** declined by 1.3% YoY to Rs78.7bn; Gross margins expanded by 32bps YoY to 43.3%; EBITDA margins contracted by 69bps YoY to 19.3%; Adj. PAT declined by 7.5% YoY to Rs11bn .

Other Highlights

- **Industrial** Business grew 8.8% in Q1FY26 led by good performance in Auto & Protective coating segments
- **Bath fittings** sales decreased by 5.1% to Rs887mn, PBT loss was flat at Rs20mn YoY
- **APPPG sales** increased 4.8% YoY to Rs3074mn, PBT declined to 248mn v/s 298mn
- **PPG AP** sales increased 11.1% to 5745mn, PBT came at Rs973mn as against 992mn.
- **International business** registered a sales growth of 8.4% led by growth in Asian, UAE and Egypt market

Concall Takeaways: 1) 1Q delivered a subdued performance due to continued tepid demand environment and uncertain macro condition 2) April and May was good while June saw tepid demand amidst early monsoon (North & east performed good, south remain subdued) 3) some green shoots are being seen sequentially driven by improved demand from urban centers 4) Premium and eco segment has done well while luxury segment remain subdued 5) July demand remain similar to Q1 with no positive triggers, 3Q to remain impacted due to slightly lower retailing days 6) Home Décor categories saw a muted performance in Q1 due to pressure on household disposable incomes 7) Industrial Coatings business grew by 8.8%, on the back of good performance in Auto & Protective coating segments 8) The operating margins for the quarter were marginally lower on a YoY basis on account of higher sales and marketing investments. 9) International business saw decent growth in Q1 led by decent demand in Asia, UAE and Egypt markets, however Ethiopia saw some currency depreciation 10) Overall competitive intensity continue to remain at elevated levels 11) Economy emulsion/water proofing/exterior texture/wood finishes doing good , however luxury emulsions saw some downtrading 12) RM price remain benign, APNT saw deflation of 1% in 1Q, however anti-dumping duty on Tio2 to impact over RM basket in near term 13) backward integration projects (VAM-VAE & White cement) remain on track, this project are likely to improve cost efficiency. 14) New product now contributes 14% towards overall revenue 15) FY26 to see CAPEX of Rs7bn with Rs1bn already deployed. 16) company expects single digit value/volume growth for FY26

Exhibit 1: 1QFY26 results - Consolidated (Rs mn): Revenues de-grew 0.3%YoY, EBITDA margins at 18.2%

Consolidated	Q1FY26	Q1FY25	*YoY gr. (%)*	1Q26E	*% Var.*	Q4FY25	FY26E	FY25	*YoY gr. (%)*
Net Sales	**89,386**	**89,697**	***-0.3***	**92,388**	***-3.3***	**83,589**	**3,54,743**	**3,39,056**	***4.6***
Gross Profit	38,155	38,152	*0.0*	40,189	*-5.1*	36,724	1,53,792	1,43,898	*6.9*
% of NS	*42.7*	*42.5*	*0.2*	*43.5*	*-0.8*	*43.9*	*43.4*	*42.4*	
Other Expenses	**21,905**	**21,214**	***3.3***	**22,266**	***-1.6***	**22,362**	**89,904**	**83,836**	***7.2***
% of NS	*24.5*	*23.7*	*0.9*	*24.1*	*0.4*	*26.8*	*25.3*	*24.7*	
EBITDA	**16,250**	**16,938**	***-4.1***	**17,923**	***-9.3***	**14,362**	**63,888**	**60,062**	***6.4***
Margins %	*18.2*	*18.9*	*-0.7*	*19.4*	*-1.2*	*17.2*	*18.0*	*17.7*	
Depreciation	3,009	2,277	*32.1*	3,025	*-0.5*	3,011	12,305	10,263	*19.9*
Interest	445	554	*-19.6*	550	*-19.1*	528	2,236	2,270	*-1.5*
Other Income	1,928	1,562	*23.4*	1,250	*54.2*	999	6,237	5,726	*8.9*
PBT	**14,724**	**15,669**	***-6.0***	**15,598**	***-5.6***	**11,822**	**55,584**	**53,255**	***4.4***
Tax	3,917	4,168	*-6.0*	4,056	*-3.4*	3,214	14,229	13,934	*2.1*
Tax rate %	*26.6*	*26.6*	*0.0*	*26.0*		*27.2*	*25.6*	*26.2*	
Adj. PAT	**11,000**	**11,713**	***-6.09***	**11,743**	***-6.3***	**8,774**	**41,942**	**40,303**	***4.1***

Source: Company, PL

Exhibit 2: 1QFY26 Results - Standalone (Rs mn): Revenues de-grew 1.3% YoY, EBITDA margins at 19.3%

Standalone	Q1FY26	Q1FY25	*YoY gr. (%)*	1Q26E	*% Var.*	Q4FY25	FY26E	FY25	*YoY gr. (%)*
Net Sales	**78,685**	**79,756**	***-1.3***	**81,181**	***-3.1***	**71,924**	**3,06,883**	**2,95,527**	***3.8***
Gross Profit	34,082	34,288	*-0.6*	36,531	*-6.7*	32,516	1,35,450	1,27,608	*6.1*
% of NS	*43.3*	*43.0*	*0.3*	*45.0*	*-1.7*	*45.2*	*44.1*	*43.2*	
Other Expenses	**18,882**	**18,329**	***3.0***	**19,483**	***-3.1***	**19,274**	**77,020**	**72,085**	***6.8***
% of NS	*24.0*	*23.0*	*1.0*	*24.0*	*0.0*	*26.8*	*25.1*	*24.4*	
EBITDA	**15,200**	**15,959**	***-4.8***	**17,048**	***-10.8***	**13,242**	**58,430**	**55,523**	***5.2***
Margins %	*19.3*	*20.0*	*-0.69*	*21.0*	*-1.7*	*18.4*	*19.0*	*18.8*	
Depreciation	2,693	1,983	*35.8*	2,750	*-2.1*	2,694	10,842	9,019	*20.2*
Interest	303	327	*-7.6*	345	*-12.3*	340	1,401	1,438	*-2.5*
Other Income	2,477	2,245	*10.3*	1,900	*30.4*	1,380	8,257	7,702	*7.2*
PBT	**14,682**	**15,893**	***-7.6***	**15,853**	***-7.4***	**11,588**	**54,443**	**52,768**	***3.2***
Tax	3,685	4,001	*-7.9*	3,963	*-7.0*	2,847	13,556	13,123	*3.3*
Tax rate %	*25.1*	*25.2*		*25.0*		*24.6*	*24.9*	*24.9*	
Adj. PAT	**10,996**	**11,892**	***-7.5***	**11,890**	***-7.5***	**8,741**	**40,887**	**39,645**	***3.1***

Source: Company, PL

Exhibit 3: IBD reported strong YoY growth led by robust performance in Asia and middle east

(Rs mn)	1QFY24	2QFY24	3QFY24	4QFY24	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26
Revenue	**7170**	**7900**	**7870**	**8210**	**6910**	**7890**	**8290**	**8100**	**7500**
Africa	1590	1820	2010	1930	1470	1410	1440	1280	1370
Middle East	2490	2460	2520	2580	2540	2930	3030	2970	2830
Asia	2750	3180	2890	3340	2550	3100	3420	3470	2940
South Pacific	340	440	450	360	350	450	400	380	360
YoY Growth	**1.0%**	**-3.2%**	**0.1%**	**2.2%**	**-3.6%**	**-0.1%**	**5.3%**	**-1.3%**	**8.5%**
Africa	5.3%	4.0%	9.8%	10.3%	-7.5%	-22.5%	-28.4%	-33.7%	-6.8%
Middle East	22.7%	11.3%	5.0%	4.9%	2.0%	19.1%	20.2%	15.1%	11.4%
Asia	-16.7%	-16.3%	-10.5%	-4.3%	-7.3%	-2.5%	18.3%	3.9%	15.3%
South Pacific	30.8%	10.0%	12.5%	9.1%	2.9%	2.3%	-11.1%	5.6%	2.9%
PBT	**420**	**540**	**710**	**560**	**240**	**-60**	**700**	**470**	**496**
Africa	160	240	310	100	240	-340	250	140	125
Middle East	140	70	280	260	140	260	290	190	141
Asia	60	130	20	180	-190	-60	110	90	160
South Pacific	60	100	100	20	50	80	50	50	70
PBT Margins	**6%**	**7%**	**9%**	**7%**	**3%**	**-1%**	**8%**	**6%**	**7%**
Africa	10%	13%	15%	5%	16%	-24%	17%	11%	9%
Middle East	6%	3%	11%	10%	6%	9%	10%	6%	5%
Asia	2%	4%	1%	5%	-7%	-2%	3%	3%	5%
South Pacific	18%	23%	22%	6%	14%	18%	13%	13%	19%
YoY Growth	**-1.0%**	**11.6%**	**41.8%**	**4%**	**-43%**	**-111%**	**-1%**	**-16%**	**107%**
Africa	89.9%	669.2%	182.2%	-11%	-50%	-242%	-19%	40%	-48%
Middle East	1041.4%	-414.4%	142.4%	-53%	0%	271%	4%	-27%	1%
Asia	-76.0%	-63.0%	-89.8%	-25%	-417%	-146%	450%	-50%	-184%
South Pacific	52.9%	29.9%	27.0%	-50%	-17%	-20%	-50%	150%	40%

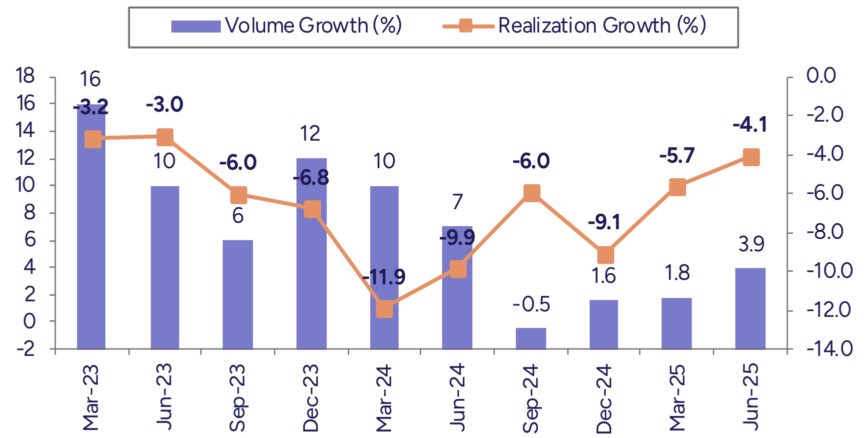
Source: Company, PL

Exhibit 4: Domestic – Auto and Gen Industrial Paints report decent performance, Bath and Kitchen continue to remain muted

(Rs mn)	1QFY24	2QFY24	3QFY24	4QFY24	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26
Revenue	**9470**	**9240**	**10490**	**9740**	**10030**	**9770**	**10877**	**10090**	**10687**
PPG-AP	4720	4950	5760	4710	5170	5240	6101	4849	5745
AP-PPG	2940	2510	2880	3130	2930	2650	2873	3471	3074
Kitchen Business	960	970	1000	1010	1000	1050	1027	851	981
Bath Business	850	810	850	890	930	830	876	919	887
YoY Growth	**7.0%**	**1.1%**	**8.6%**	**6.8%**	**5.9%**	**5.7%**	**3.7%**	**3.6%**	**6.4%**
PPG-AP	13.5%	5.5%	12.3%	10.0%	9.5%	5.9%	5.9%	3.0%	11.1%
AP-PPG	21.5%	11.6%	9.9%	7.9%	-0.3%	5.6%	-0.2%	10.9%	4.8%
Kitchen Business	-11.9%	-17.8%	-1.0%	3.1%	4.2%	8.2%	2.7%	-15.7%	-2.3%
Bath Business	-28.0%	-20.6%	-5.6%	-7.3%	9.4%	2.5%	3.1%	3.3%	-5.0%
PBT	**1190**	**869**	**1540**	**919**	**1280**	**904**	**1505**	**718**	**1111**
PPG-AP	820	770	1280	690	990	830	1348	586	973
AP-PPG	390	159	330	349	300	190	241	289	248
Kitchen Business	-20	-30	0	-10	-30	-49	-21	-130	-90
Bath Business	0	-30	-70	-110	20	-67	-63	-27	-20
PBT Margins	**13%**	**9%**	**15%**	**9%**	**13%**	**9%**	**14%**	**7%**	**10%**
PPG-AP	17%	16%	22%	15%	19%	16%	22%	12%	17%
AP-PPG	13%	6%	11%	11%	10%	7%	8%	8%	8%
Kitchen Business	-2%	-3%	0%	-1%	-3%	-5%	-2%	-15%	-9%
Bath Business	0%	-4%	-8%	-12%	2%	-8%	-7%	-3%	-2%

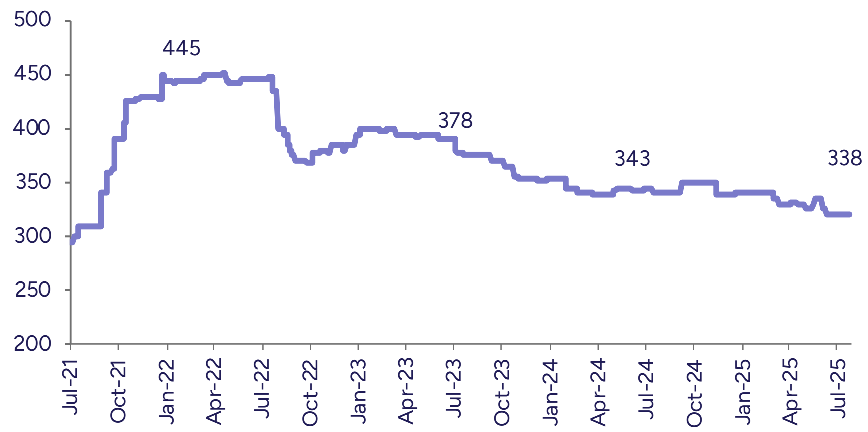
Source: Company, PL

Exhibit 5: Decorative volumes grew by just 3.9%, negative realization continues



Source: Company, PL

Exhibit 6: Tio2 prices down 4.2% YoY and 2.8% QoQ



Source: Company, PL

Exhibit 7: New variant in Ultraa Range- Ace, Apex and Tractor

Source: Company, PL

Financials

Income Statement (Rs m)

Y/e Mar	FY24	FY25	FY26E	FY27E
Net Revenues	**3,54,947**	**3,39,056**	**3,54,743**	**3,71,315**
YoY gr. (%)	*2.9*	*(4.5)*	*4.6*	*4.7*
Cost of Goods Sold	2,00,902	1,95,158	2,00,951	2,10,392
Gross Profit	1,54,045	1,43,898	1,53,792	1,60,923
Margin (%)	*43.4*	*42.4*	*43.4*	*43.3*
Employee Cost	23,262	25,972	28,389	29,811
Other Expenses	54,934	57,864	61,515	60,928
EBITDA	**75,850**	**60,062**	**63,888**	**70,184**
YoY gr. (%)	*21.2*	*(20.8)*	*6.4*	*9.9*
Margin (%)	*21.4*	*17.7*	*18.0*	*18.9*
Depreciation and Amortization	8,530	10,263	12,305	13,538
EBIT	**67,320**	**49,799**	**51,583**	**56,646**
Margin (%)	*19.0*	*14.7*	*14.5*	*15.3*
Net Interest	2,052	2,270	2,236	2,142
Other Income	6,880	5,726	6,237	6,971
Profit Before Tax	**72,148**	**53,255**	**55,584**	**61,475**
Margin (%)	*20.3*	*15.7*	*15.7*	*16.6*
Total Tax	17,901	13,934	14,229	15,738
Effective tax rate (%)	*24.8*	*26.2*	*25.6*	*25.6*
Profit after tax	**54,247**	**39,321**	**41,354**	**45,738**
Minority interest	975	425	855	1,009
Share Profit from Associate	1,330	1,407	1,444	1,576
Adjusted PAT	**54,602**	**40,303**	**41,943**	**46,304**
YoY gr. (%)	*31.4*	*(26.2)*	*4.1*	*10.4*
Margin (%)	*15.4*	*11.9*	*11.8*	*12.5*
Extra Ord. Income / (Exp)	-	(3,631)	-	-
Reported PAT	**54,602**	**36,672**	**41,943**	**46,304**
YoY gr. (%)	*33.0*	*(32.8)*	*14.4*	*10.4*
Margin (%)	*15.4*	*10.8*	*11.8*	*12.5*
Other Comprehensive Income	320	1,146	-	-
Total Comprehensive Income	55,897	38,243	42,798	47,313
Equity Shares O/s (m)	**959**	**959**	**959**	**959**
EPS (Rs)	**56.9**	**42.0**	**43.7**	**48.3**

Source: Company Data, PL Research

Balance Sheet Abstract (Rs m)

Y/e Mar	FY24	FY25	FY26E	FY27E
Non-Current Assets				
Gross Block	**89,061**	**1,17,532**	**1,33,032**	**1,46,032**
Tangibles	82,519	1,11,030	1,26,030	1,38,530
Intangibles	6,542	6,502	7,002	7,502
Acc: Dep / Amortization	**40,349**	**45,964**	**53,777**	**62,149**
Tangibles	38,057	43,154	50,562	58,499
Intangibles	2,292	2,810	3,215	3,650
Net fixed assets	**48,712**	**71,568**	**79,255**	**83,883**
Tangibles	44,462	67,876	75,468	80,031
Intangibles	4,250	3,692	3,787	3,852
Capital Work In Progress	26,984	12,545	12,000	9,000
Goodwill	4,192	2,196	2,196	2,196
Non-Current Investments	19,910	23,576	19,078	19,262
Net Deferred tax assets	(3,289)	(3,888)	(3,171)	(3,153)
Other Non-Current Assets	23,840	23,751	24,373	25,909
Current Assets				
Investments	32,034	32,443	45,626	60,105
Inventories	59,234	67,193	62,080	64,052
Trade receivables	48,891	43,137	50,539	51,882
Cash & Bank Balance	10,840	7,820	8,934	11,531
Other Current Assets	7,858	7,737	6,563	6,684
Total Assets	**2,99,241**	**3,03,707**	**3,23,199**	**3,48,055**
Equity				
Equity Share Capital	959	959	959	959
Other Equity	1,86,324	1,93,032	2,11,488	2,31,894
Total Networth	**1,87,283**	**1,93,991**	**2,12,447**	**2,32,853**
Non-Current Liabilities				
Long Term borrowings	544	2,596	100	100
Provisions	2,226	2,578	2,768	2,921
Other non current liabilities	345	456	392	392
Current Liabilities				
ST Debt / Current of LT Debt	10,528	6,041	9,454	8,591
Trade payables	38,313	38,480	38,539	40,349
Other current liabilities	36,169	36,891	36,249	37,661
Total Equity & Liabilities	**2,99,241**	**3,03,706**	**3,23,198**	**3,48,055**

Source: Company Data, PL Research

Cash Flow (Rs m)

Y/e Mar	FY24	FY25	FY26E	FY27E
PBT	72,148	53,255	55,584	61,475
Add. Depreciation	8,530	10,263	12,305	13,538
Add. Interest	2,052	2,270	2,236	2,142
Less Financial Other Income	6,880	5,726	6,237	6,971
Add. Other	(6,560)	(2,485)	-	-
Op. profit before WC changes	76,169	63,303	70,125	77,155
Net Changes-WC	(7,450)	(41)	(7,856)	(14,941)
Direct tax	(17,901)	(13,934)	(14,229)	(15,738)
Net cash from Op. activities	**50,819**	**49,328**	**48,040**	**46,476**
Capital expenditures	(39,079)	(16,559)	(20,536)	(16,418)
Interest / Dividend Income	6,880	-	-	-
Others	2,860	339	1,443	1,574
Net Cash from Invt. activities	**(29,340)**	**(16,221)**	**(19,093)**	**(14,843)**
Issue of share cap. / premium	(795)	(818)	118	(1,009)
Debt changes	5,686	(3,374)	(1,592)	(357)
Dividend paid	(25,324)	(31,078)	(24,460)	(25,898)
Interest paid	(2,052)	(2,270)	(2,236)	(2,142)
Others	4,068	593	-	-
Net cash from Fin. activities	**(18,417)**	**(36,948)**	**(28,169)**	**(29,407)**
Net change in cash	**3,062**	**(3,841)**	**778**	**2,226**
Free Cash Flow	11,739	32,768	27,504	30,059

Source: Company Data, PL Research

Quarterly Financials (Rs m)

Y/e Mar	Q2FY25	Q3FY25	Q4FY25	Q1FY26
Net Revenue	**80,275**	**85,494**	**83,589**	**89,386**
YoY gr. (%)	*(5.3)*	*(6.1)*	*(4.3)*	*(0.3)*
Raw Material Expenses	47,543	49,204	46,865	51,231
Gross Profit	32,732	36,291	36,724	38,155
Margin (%)	*40.8*	*42.4*	*43.9*	*42.7*
EBITDA	**12,395**	**16,367**	**14,362**	**16,250**
YoY gr. (%)	*(27.8)*	*(20.4)*	*(15.1)*	*(4.1)*
Margin (%)	*15.4*	*19.1*	*17.2*	*18.2*
Depreciation / Depletion	2,420	2,556	3,011	3,009
EBIT	**9,975**	**13,812**	**11,351**	**13,241**
Margin (%)	*12.4*	*16.2*	*13.6*	*14.8*
Net Interest	630	558	528	445
Other Income	1,736	1,430	999	1,928
Profit before Tax	**11,081**	**14,683**	**11,822**	**14,724**
Margin (%)	*13.8*	*17.2*	*14.1*	*16.5*
Total Tax	2,654	3,897	3,214	3,917
Effective tax rate (%)	*23.9*	*26.5*	*27.2*	*26.6*
Profit after Tax	**8,427**	**10,786**	**8,607**	**10,807**
Minority interest	(373)	192	64	171
Share Profit from Associates	311	498	231	363
Adjusted PAT	**9,111**	**11,093**	**8,774**	**11,000**
YoY gr. (%)	*(24.4)*	*(23.3)*	*(30.7)*	*(6.1)*
Margin (%)	*11.3*	*13.0*	*10.5*	*12.3*
Extra Ord. Income / (Exp)	(1,801)	-	(1,830)	-
Reported PAT	**7,310**	**11,093**	**6,944**	**11,000**
YoY gr. (%)	*(39.4)*	*(23.3)*	*(45.2)*	*(6.1)*
Margin (%)	*9.1*	*13.0*	*8.3*	*12.3*
Other Comprehensive Income	709	(58)	(291)	(529)
Total Comprehensive Income	**8,019**	**11,035**	**6,653**	**10,471**
Avg. Shares O/s (m)	959	959	959	939
EPS (Rs)	**9.5**	**11.6**	**9.1**	**11.7**

Source: Company Data, PL Research

Key Financial Metrics

Y/e Mar	FY24	FY25	FY26E	FY27E
Per Share(Rs)				
EPS	56.9	42.0	43.7	48.3
CEPS	65.8	52.7	56.6	62.4
BVPS	195.2	202.2	221.5	242.8
FCF	12.2	34.2	28.7	31.3
DPS	26.4	32.4	25.5	27.0
Return Ratio(%)				
RoCE	36.6	24.8	24.3	24.4
ROIC	35.9	22.9	24.3	26.3
RoE	31.5	21.1	20.6	20.8
Balance Sheet				
Net Debt : Equity (x)	(0.2)	(0.2)	(0.2)	(0.3)
Net Working Capital (Days)	72	77	76	74
Valuation(x)				
PER	42.2	57.2	54.9	49.7
P/B	12.3	11.9	10.8	9.9
P/CEPS	36.5	45.6	42.5	38.5
EV/EBITDA	30.0	37.8	35.4	31.9
EV/Sales	6.4	6.7	6.4	6.0
Dividend Yield (%)	1.1	1.3	1.1	1.1

Source: Company Data, PL Research

Price Chart

Recommendation History

No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	09-Jul-25	Reduce	2,140	2,485
2	08-May-25	Reduce	2,142	2,303
3	09-Apr-25	Reduce	2,094	2,394
4	05-Feb-25	Reduce	2,123	2,354
5	08-Jan-25	Reduce	2,230	2,334
6	11-Nov-24	Reduce	2,230	2,543
7	07-Oct-24	Reduce	2,605	3,073

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	Asian Paints	Reduce	2,140	2,485
2	Avenue Supermarts	Hold	3,923	4,064
3	Britannia Industries	BUY	5,941	5,839
4	Colgate Palmolive	Hold	2,453	2,376
5	Dabur India	Hold	501	514
6	Emami	Accumulate	697	573
7	Hindustan Unilever	Accumulate	2,601	2,393
8	ITC	BUY	538	417
9	Jubilant FoodWorks	Hold	689	688
10	Kansai Nerolac Paints	Accumulate	284	251
11	Marico	Accumulate	718	726
12	Metro Brands	Hold	1,195	1,167
13	Mold-tek Packaging	Accumulate	805	761
14	Nestle India	Hold	2,392	2,322
15	Pidilite Industries	BUY	3,428	3,060
16	Restaurant Brands Asia	Accumulate	89	82
17	Titan Company	BUY	3,830	3,451
18	Westlife Foodworld	Hold	745	772

PL's Recommendation Nomenclature (Absolute Performance)

Buy : > 15%
Accumulate : 5% to 15%
Hold : +5% to -5%
Reduce : -5% to -15%
Sell : < -15%
Not Rated (NR) : No specific call on the stock
Under Review (UR) : Rating likely to change shortly

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