

June 2, 2025

Q4FY25 Result Update

☒ Change in Estimates | ☒ Target | ☒ Reco

Change in Estimates

	Current		Previous	
	FY26E	FY27E	FY26E	FY27E
Rating	HOLD		BUY	
Target Price	775		806	
Sales (Rs. m)	50,965	58,062	51,360	59,142
% Chng.	(0.8)	(1.8)		
EBITDA (Rs. m)	6,804	8,158	7,088	8,664
% Chng.	(4.0)	(5.8)		
EPS (Rs.)	16.9	21.9	17.5	23.0
% Chng.	(3.6)	(5.2)		

Key Financials - Consolidated

Y/e Mar	FY24	FY25	FY26E	FY27E
Sales (Rs. m)	38,860	45,278	50,965	58,062
EBITDA (Rs. m)	5,319	4,866	6,804	8,158
Margin (%)	13.7	10.7	13.4	14.1
PAT (Rs. m)	3,375	1,994	3,759	4,863
EPS (Rs.)	15.2	9.0	16.9	21.9
Gr. (%)	(12.0)	(40.9)	88.5	29.4
DPS (Rs.)	0.1	0.1	0.2	0.3
Yield (%)	0.0	0.0	0.0	0.0
RoE (%)	16.4	8.7	14.9	16.7
RoCE (%)	18.7	10.6	14.2	16.9
EV/Sales (x)	4.7	4.2	3.7	3.2
EV/EBITDA (x)	34.0	38.8	27.6	22.7
PE (x)	51.7	87.5	46.4	35.9
P/BV (x)	7.9	7.4	6.5	5.6

Key Data

CNTP.BO | CPBI IN

52-W High / Low	Rs.939 / Rs.622
Sensex / Nifty	81,374 / 24,717
Market Cap	Rs.174bn / \$ 2,040m
Shares Outstanding	222m
3M Avg. Daily Value	Rs.98.87m

Shareholding Pattern (%)

Promoter's	72.64
Foreign	4.61
Domestic Institution	17.59
Public & Others	5.16
Promoter Pledge (Rs bn)	-

Stock Performance (%)

	1M	6M	12M
Absolute	13.2	5.6	20.7
Relative	12.0	4.1	9.7

Praveen Sahay

praveensahay@plindia.com | 91-22-66322369

Rahul Shah

rahulshah@plindia.com | 91-22-66322534

Healthy Margin Outlook Despite Recent Pressures

CPBI has guided revenue growth of 10%/20%/20%/40% in FY26 across its Plywood/Laminate/MDF/PB segments with expected EBITDA margin of 12-14%/single digit/15%/low single digit for Plywood/Laminate/MDF/PB. We believe Plywood performance will continue with healthy volume growth and better realizations as company took a price hike of 2% in Q1FY26 and improvement in laminates and MDF segments. CPBI aims to reach a turnover of Rs120bn by FY31. We expect overall revenue/EBITDA/PAT CAGR of 13.1%/29.5%/61.7% with Plywood/Laminate/MDF volume CAGR of 11.1%/14.9%/19.1%. We downward revise Century Plyboards (CPBI) FY26E/FY27E earnings by 3.6%/5.3% and downgrade our rating to 'HOLD' from 'BUY' with TP of Rs 775 (Earlier 806), valuing at 35x FY27E.

Revenues up 13.0% YoY, PAT down 53.6% YoY: Rev. up 13.0% YoY to Rs12.0bn (PLe: Rs12.2bn). Plywood/Laminate/MDF/Particle boards (contributed 56% /14.2%/22.6%/2.7%) revenue at Rs 6.7bn/1.7bn/2.7bn/0.3bn (+17.9%/6.4%/+68.3%/-12.4% YoY), was above of our est. of Rs 6.7bn/1.8bn/2.8bn/0.4bn respectively. GM expanded by ~10bps YoY to 46.8%, (PLe:49.5%). EBITDA was Rs1.3bn (PLe: Rs1.5bn) down 9.3% YoY. EBITDA margin stood at 11.2% contracting 280bps YoY (PLe: 12.4%) due to higher other expenses. EBITDA margin of Plywood/Laminate/MDF/Particle board was 15.1%/1.0%/12.2%/5.4% (~+310bps/-950bps/-430bps/-1440bps YoY). PBT decline by 32.3% YoY to Rs817mn (PLe: Rs 1.1bn). PAT stood at Rs466mn (down 53.6% YoY, PLe: Rs 879mn).

Concall highlights: **1)** The management has guided Plywood/Laminate/MDF/PB sales growth at 10%/20%/20%/40% with EBITDA margin of 12-14%/single digit/15%/low single digit% in FY26. **2)** CPBI is targeting a turnover of Rs120bn by FY31, indicating strong long-term growth ambitions and expansion plans. **3)** Plywood currently has a capacity of 340k CBM, company is expected to add 48-50k CBM each in FY26/FY27. **4)** In the Plywood segment, the company took a 2% price hike under the Century brand in Q1FY26. **5)** In the MDF segment, the company has commenced exports from its new plant to Middle Eastern countries; however, it is witnessing significant pricing pressure in the international markets. **6)** In Q4FY25, timber prices were Rs6.7/kg in the North and Rs6.3/kg in the South. The company expects a 5-10% decline in timber costs in Q1FY26. **7)** Badvel facility of Laminate and MDF segment company reported utilization of 60%. **8)** The new PB manufacturing facility in Tamil Nadu is expected to become operational in Q1FY26 and is expected to support EBITDA margin expansion, driven by improved cost efficiencies and lower production costs. **9)** The Andhra Pradesh facility is scaling up operations and achieved EBITDA breakeven in Q4FY25. **10)** The company has strengthened its Laminates business through GTM tweaks, a focused sales team, and a refreshed product catalog. New product categories and digital tools are aiding both domestic and export growth. The Badvel plant recorded its highest-ever monthly turnover, with exports expected to improve further in FY26. **11)** The company expects to achieve 50% capacity utilization at the new particle board plant in H2FY26, aiming for a substantial ramp-up in FY27. The break-even point is expected once it reaches at 60% utilization.

Exhibit 1: Q4FY25 Result Overview: Revenue up 13.0% YoY, PAT down 53.6% YoY

Y/e March (Rs mn)	Q4FY25	Q4FY24	YoY gr. (%)	Q3FY25	QoQ gr. (%)	FY25	FY24	YoY gr. (%)
Net Sales	11,983	10,607	13.0	11,405	5.1	45,278	38,860	16.5
Expenditure								
Operating & Manufacturing Expenses	6,378	5,657	12.7	6,070	5.1	24,338	20,354	19.6
% of Net Sales	53.2	53.3	(0.1)	53.2		53.8	52.4	1.4
Gross Profit	5,605	4,950	13.2	5,335	5.1	20,940	18,506	13.2
% of Net Sales	46.8	46.7	0.1	46.8	(0.0)	46.2	47.6	(1.4)
Personnel Cost	1,816	1,405	29.3	1,767	2.8	6,913	5,398	28.1
% of Net Sales	15.2	13.2	1.9	15.5		15.3	13.9	1.4
Other Expenses	2,444	2,061	18.5	2,272	7.5	9,162	7,789	17.6
% of Net Sales	20.4	19.4	1.0	19.9		20.2	20.0	0.2
Total Expenditure	10,638	9,124	16.6	10,110	5.2	40,413	33,541	20.5
EBITDA	1,346	1,483	(9.3)	1,295	3.9	4,866	5,319	(8.5)
Margin (%)	11.2	14.0	(2.75)	11.4	(0.1)	10.7	13.7	(2.9)
Depreciation	360	254	41.7	340	5.8	1,372	947	44.8
EBIT	986	1,230	(19.8)	955	3.2	3,494	4,372	(20.1)
Other income	20	78		23	(13.5)	103	439	
Interest	190	102	85.7	179	5.9	690	308	123.9
PBT	817	1,206	(32.3)	799	2.2	2,773	3,296	(15.9)
Total Taxes	285	311	(8.4)	211	35.1	912	1,138	(19.9)
ETR (%)	34.9	25.8	9.1	26.4		32.9	34.5	(1.6)
PAT	466	1,005	(53.6)	588	(20.8)	1,861	2,158	(13.8)

Source: Company, PL

Exhibit 2: Segmental Breakup: Plywood (56.0% rev) reported vol growth of 11.0% with EBIT margin of 13.2%

Y/e March (Rs mn)	Q4FY25	Q4FY24	YoY gr. (%)	Q3FY25	QoQ gr. (%)	FY25	FY24	YoY gr. (%)
Revenue								
Plywood	6,707	5,711	17.5	6,181	8.5	25,219	21,738	16.0
Laminate	1,704	1,602	6.4	1,669	2.1	6,529	6,576	(0.7)
MDF	2,709	1,610	68.3	2,736	(1.0)	10,224	7,485	36.6
Particle Board	326	373	(12.4)	356	(8.5)	1,450	1,571	(7.7)
EBIT								
Plywood	884	893	(1.0)	729	21.4	3,383	2,592	30.5
Laminate	(49)	197	(124.8)	20	(342.8)	90	730	(87.7)
MDF	153	383	(59.9)	323	(52.5)	451	1,351	(66.6)
Particle Board	(3)	59	(105.7)	6	(156.2)	77	281	(72.7)
EBIT margin (%)								
Plywood	13.2	15.6	(2.5)	11.8	1.4	13.4	11.9	
Laminate	-2.9	12.3	(15.155)	1.2	(4.1)	1.4	11.1	
MDF	5.7	23.8	(18.1)	11.8	(6.1)	4.4	18.0	
Particle Board	-1.0	15.8	(16.8)	1.7	(2.7)	5.3	17.9	

Source: Company, PL

Financials

Income Statement (Rs m)

Y/e Mar	FY24	FY25	FY26E	FY27E
Net Revenues	38,860	45,278	50,965	58,062
YoY gr. (%)	6.6	16.5	12.6	13.9
Cost of Goods Sold	22,337	24,338	27,343	31,034
Gross Profit	16,522	20,940	23,622	27,028
Margin (%)	42.5	46.2	46.4	46.6
Employee Cost	5,398	6,913	7,645	8,419
Other Expenses	3,972	9,162	9,174	10,451
EBITDA	5,319	4,866	6,804	8,158
YoY gr. (%)	(4.8)	(8.5)	39.8	19.9
Margin (%)	13.7	10.7	13.4	14.1
Depreciation and Amortization	947	1,372	1,410	1,559
EBIT	4,372	3,494	5,394	6,599
Margin (%)	11.3	7.7	10.6	11.4
Net Interest	308	690	620	550
Other Income	439	103	250	450
Profit Before Tax	4,502	2,906	5,024	6,499
Margin (%)	11.6	6.4	9.9	11.2
Total Tax	1,138	912	1,265	1,636
Effective tax rate (%)	25.3	31.4	25.2	25.2
Profit after tax	3,364	1,994	3,759	4,863
Minority interest	(11)	-	-	-
Share Profit from Associate	-	-	-	-
Adjusted PAT	3,375	1,994	3,759	4,863
YoY gr. (%)	(12.0)	(40.9)	88.5	29.4
Margin (%)	8.7	4.4	7.4	8.4
Extra Ord. Income / (Exp)	(111)	(133)	-	-
Reported PAT	3,264	1,861	3,759	4,863
YoY gr. (%)	(14.8)	(43.0)	102.0	29.4
Margin (%)	8.4	4.1	7.4	8.4
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	3,264	1,861	3,759	4,863
Equity Shares O/s (m)	223	223	223	223
EPS (Rs)	15.2	9.0	16.9	21.9

Source: Company Data, PL Research

Balance Sheet Abstract (Rs m)

Y/e Mar	FY24	FY25	FY26E	FY27E
Non-Current Assets				
Gross Block	24,943	27,544	31,246	33,746
Tangibles	24,926	27,524	31,226	33,726
Intangibles	17	19	19	19
Acc: Dep / Amortization	5,809	7,181	8,591	10,150
Tangibles	5,809	7,181	8,591	10,150
Intangibles	-	-	-	-
Net fixed assets	19,134	20,363	22,655	23,596
Tangibles	19,117	20,344	22,636	23,577
Intangibles	17	19	19	19
Capital Work In Progress	2,666	7,299	7,299	7,299
Goodwill	-	-	-	-
Non-Current Investments	246	374	470	340
Net Deferred tax assets	(398)	(179)	(179)	(179)
Other Non-Current Assets	741	318	318	318
Current Assets				
Investments	-	-	-	-
Inventories	6,456	9,866	9,739	10,288
Trade receivables	4,168	5,000	5,628	6,412
Cash & Bank Balance	642	491	1,017	318
Other Current Assets	1,430	1,972	2,214	2,523
Total Assets	35,565	45,928	49,585	51,340
Equity				
Equity Share Capital	223	223	223	223
Other Equity	21,894	23,429	26,738	31,020
Total Networth	22,117	23,651	26,961	31,242
Non-Current Liabilities				
Long Term borrowings	1,570	4,282	3,782	1,782
Provisions	113	121	121	121
Other non current liabilities	4	2	2	2
Current Liabilities				
ST Debt / Current of LT Debt	5,612	10,455	10,455	8,955
Trade payables	2,856	3,572	4,010	4,570
Other current liabilities	2,418	2,228	2,508	2,857
Total Equity & Liabilities	35,565	45,928	49,585	51,340

Source: Company Data, PL Research

Cash Flow (Rs m)

Y/e Mar	FY24	FY25	FY26E	FY27E
PBT	4,392	2,773	5,024	6,499
Add. Depreciation	947	1,372	1,410	1,559
Add. Interest	308	690	620	550
Less Financial Other Income	439	103	250	450
Add. Other	5	217	(250)	(450)
Op. profit before WC changes	5,652	5,052	6,804	8,158
Net Changes-WC	(1,958)	(3,978)	103	(669)
Direct tax	(1,177)	(1,101)	(1,265)	(1,636)
Net cash from Op. activities	2,517	(27)	5,643	5,853
Capital expenditures	(8,501)	(6,653)	(3,702)	(2,500)
Interest / Dividend Income	315	42	250	450
Others	2,404	(170)	(96)	130
Net Cash from Invst. activities	(5,781)	(6,781)	(3,548)	(1,920)
Issue of share cap. / premium	-	-	-	-
Debt changes	4,049	7,501	(500)	(3,500)
Dividend paid	(222)	(222)	(450)	(582)
Interest paid	(254)	655	(620)	(550)
Others	(44)	(1,331)	-	-
Net cash from Fin. activities	3,530	6,603	(1,570)	(4,632)
Net change in cash	266	(205)	525	(698)
Free Cash Flow	(5,984)	(6,681)	1,941	3,353

Source: Company Data, PL Research

Key Financial Metrics

Y/e Mar	FY24	FY25	FY26E	FY27E
Per Share(Rs)				
EPS	15.2	9.0	16.9	21.9
CEPS	19.4	15.1	23.2	28.9
BVPS	99.4	106.3	121.2	140.4
FCF	(26.9)	(30.0)	8.7	15.1
DPS	0.1	0.1	0.2	0.3
Return Ratio(%)				
RoCE	18.7	10.6	14.2	16.9
ROIC	13.0	7.2	10.4	12.0
RoE	16.4	8.7	14.9	16.7
Balance Sheet				
Net Debt : Equity (x)	0.3	0.6	0.5	0.3
Net Working Capital (Days)	73	91	81	76
Valuation(x)				
PER	51.7	87.5	46.4	35.9
P/B	7.9	7.4	6.5	5.6
P/CEPS	40.4	51.8	33.7	27.2
EV/EBITDA	34.0	38.8	27.6	22.7
EV/Sales	4.7	4.2	3.7	3.2
Dividend Yield (%)	0.0	0.0	0.0	0.0

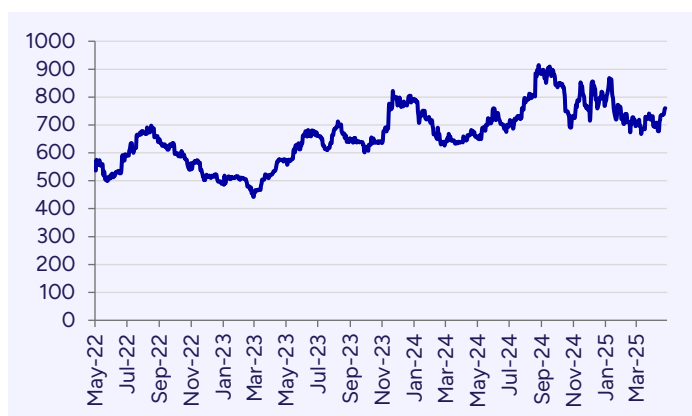
Source: Company Data, PL Research

Quarterly Financials (Rs m)

Y/e Mar	Q1FY25	Q2FY25	Q3FY25	Q4FY25
Net Revenue	10,054	11,836	11,405	11,983
YoY gr. (%)	12.8	18.7	21.7	13.0
Raw Material Expenses	5,382	6,508	6,070	6,378
Gross Profit	4,672	5,328	5,335	5,605
Margin (%)	46.5	45.0	46.8	46.8
EBITDA	1,112	1,113	1,295	1,346
YoY gr. (%)	(16.5)	(22.9)	22.1	(9.3)
Margin (%)	11.1	9.4	11.4	11.2
Depreciation / Depletion	336	336	340	360
EBIT	776	777	955	986
Margin (%)	7.7	6.6	8.4	8.2
Net Interest	150	172	179	190
Other Income	84	(25)	23	20
Profit before Tax	710	580	799	817
Margin (%)	7.1	4.9	7.0	6.8
Total Tax	235	181	211	285
Effective tax rate (%)	33.2	31.1	26.4	34.9
Profit after Tax	474	400	588	532
Minority interest	-	-	-	-
Share Profit from Associates	-	-	-	-
Adjusted PAT	341	400	588	466
YoY gr. (%)	(60.8)	(58.7)	(6.1)	(53.6)
Margin (%)	3.4	3.4	5.2	3.9
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	341	400	588	466
YoY gr. (%)	(60.8)	(58.7)	(6.1)	(53.6)
Margin (%)	3.4	3.4	5.2	3.9
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	341	400	588	466
Avg. Shares O/s (m)	223	223	223	223
EPS (Rs)	1.5	1.8	2.6	2.1

Source: Company Data, PL Research

Price Chart



Recommendation History

No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	08-Apr-25	BUY	806	668
2	12-Feb-25	Hold	811	804
3	08-Jan-25	Hold	811	823
4	18-Nov-24	Hold	784	749
5	08-Oct-24	Hold	881	851
6	07-Aug-24	Hold	714	707
7	07-Jul-24	BUY	757	743

Analyst Coverage Universe

Sr. No.	CompanyName	Rating	TP (Rs)	Share Price (Rs)
1	Astral Ltd.	BUY	1,630	1,378
2	Avalon Technologies	Accumulate	927	879
3	Bajaj Electricals	Hold	641	610
4	Cello World	BUY	746	623
5	Century Plyboard (I)	BUY	806	668
6	Cera Sanitaryware	BUY	7,319	5,832
7	Crompton Greaves Consumer Electricals	BUY	423	327
8	Cyient DLM	Accumulate	546	494
9	Finolex Industries	Hold	213	224
10	Greenpanel Industries	BUY	310	249
11	Havells India	Hold	1,717	1,665
12	Kajaria Ceramics	Accumulate	878	800
13	Kaynes Technology India	Hold	5,744	6,263
14	KEI Industries	BUY	4,278	3,295
15	Polycab India	BUY	7,152	5,880
16	R R Kabel	BUY	1,292	1,024
17	Supreme Industries	Accumulate	3,803	3,512
18	Syrma SGS Technology	BUY	618	526
19	Voltas	BUY	1,516	1,223

PL's Recommendation Nomenclature (Absolute Performance)

Buy	: > 15%
Accumulate	: 5% to 15%
Hold	: +5% to -5%
Reduce	: -5% to -15%
Sell	: < -15%
Not Rated (NR)	: No specific call on the stock
Under Review (UR)	: Rating likely to change shortly

ANALYST CERTIFICATION

(Indian Clients)

We/I, Mr. Praveen Sahay- MBA Finance, Mr. Rahul Shah- MBA Finance Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

(US Clients)

The research analysts, with respect to each issuer and its securities covered by them in this research report, certify that: All of the views expressed in this research report accurately reflect his or her or their personal views about all of the issuers and their securities; and No part of his or her or their compensation was, is or will be directly related to the specific recommendation or views expressed in this research report.

DISCLAIMER

Indian Clients

Prabhudas Lilladher Pvt. Ltd, Mumbai, India (hereinafter referred to as "PL") is engaged in the business of Stock Broking, Portfolio Manager, Depository Participant and distribution for third party financial products. PL is a subsidiary of Prabhudas Lilladher Advisory Services Pvt Ltd. which has its various subsidiaries engaged in business of commodity broking, investment banking, financial services (margin funding) and distribution of third party financial/other products, details in respect of which are available at www.plindia.com.

This document has been prepared by the Research Division of PL and is meant for use by the recipient only as information and is not for circulation. This document is not to be reported or copied or made available to others without prior permission of PL. It should not be considered or taken as an offer to sell or a solicitation to buy or sell any security.

The information contained in this report has been obtained from sources that are considered to be reliable. However, PL has not independently verified the accuracy or completeness of the same. Neither PL nor any of its affiliates, its directors or its employees accepts any responsibility of whatsoever nature for the information, statements and opinion given, made available or expressed herein or for any omission therein.

Recipients of this report should be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The suitability or otherwise of any investments will depend upon the recipient's particular circumstances and, in case of doubt, advice should be sought from an independent expert/advisor.

Either PL or its affiliates or its directors or its employees or its representatives or its clients or their relatives may have position(s), make market, act as principal or engage in transactions of securities of companies referred to in this report and they may have used the research material prior to publication.

PL may from time to time solicit or perform investment banking or other services for any company mentioned in this document.

PL is a registered with SEBI under the SEBI (Research Analysts) Regulation, 2014 and having registration number INH000000271.

PL submits that no material disciplinary action has been taken on us by any Regulatory Authority impacting Equity Research Analysis activities.

PL or its research analysts or its associates or his relatives do not have any financial interest in the subject company.

PL or its research analysts or its associates or his relatives do not have actual/beneficial ownership of one per cent or more securities of the subject company at the end of the month immediately preceding the date of publication of the research report.

PL or its research analysts or its associates or his relatives do not have any material conflict of interest at the time of publication of the research report.

PL or its associates might have received compensation from the subject company in the past twelve months.

PL or its associates might have managed or co-managed public offering of securities for the subject company in the past twelve months or mandated by the subject company for any other assignment in the past twelve months.

PL or its associates might have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months.

PL or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months

PL or its associates might have received any compensation or other benefits from the subject company or third party in connection with the research report.

PL encourages independence in research report preparation and strives to minimize conflict in preparation of research report. PL or its analysts did not receive any compensation or other benefits from the subject Company or third party in connection with the preparation of the research report. PL or its Research Analysts do not have any material conflict of interest at the time of publication of this report.

It is confirmed that Mr. Praveen Sahay- MBA Finance, Mr. Rahul Shah- MBA Finance Research Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

The Research analysts for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

The research analysts for this report has not served as an officer, director or employee of the subject company PL or its research analysts have not engaged in market making activity for the subject company

Our sales people, traders, and other professionals or affiliates may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest.

PL and its associates, their directors and employees may (a) from time to time, have a long or short position in, and buy or sell the securities of the subject company or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company or act as an advisor or lender/borrower to the subject company or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

US Clients

This research report is a product of Prabhudas Lilladher Pvt. Ltd., which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Prabhudas Lilladher Pvt. Ltd. only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Prabhudas Lilladher Pvt. Ltd. has entered into an agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

Prabhudas Lilladher Pvt. Ltd.

3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209

www.plindia.com