

November 10, 2025

Q2FY26 Result Update

☑ Change in Estimates | ☑ Target | ■ Reco

Change in Estimates

	Current		Previous	
	FY27E	FY28E	FY27E	FY28E
Rating	ACCUMULATE		ACCUMULATE	
Target Price	228		240	
Sales (Rs. m)	48,433	54,656	50,030	54,921
% Chng.	(3.2)	(0.5)		
EBITDA (Rs. m)	6,199	7,379	6,504	7,414
% Chng.	(4.7)	(0.5)		
EPS (Rs.)	9.6	11.3	10.3	11.5
% Chng.	(6.6)	(2.0)		

Key Financials - Consolidated

Y/e Mar	FY25	FY26E	FY27E	FY28E
Sales (Rs. m)	41,420	42,804	48,433	54,656
EBITDA (Rs. m)	4,758	5,149	6,199	7,379
Margin (%)	11.5	12.0	12.8	13.5
PAT (Rs. m)	4,841	5,009	5,965	6,995
EPS (Rs.)	7.8	8.1	9.6	11.3
Gr. (%)	2.2	3.5	19.1	17.3
DPS (Rs.)	3.6	4.6	5.4	6.3
Yield (%)	1.9	2.4	2.9	3.3
RoE (%)	8.3	8.1	9.4	10.7
RoCE (%)	6.0	6.4	7.8	9.2
EV/Sales (x)	2.3	2.2	1.9	1.7
EV/EBITDA (x)	20.2	18.5	15.0	12.3
PE (x)	24.0	23.2	19.5	16.6
P/BV (x)	1.9	1.9	1.8	1.7

Key Data

FINX.BO | FNXP IN

52-W High / Low	Rs.288 / Rs.143
Sensex / Nifty	83,535 / 25,574
Market Cap	Rs.117bn / \$ 1,317m
Shares Outstanding	620m
3M Avg. Daily Value	Rs.137.33m

Shareholding Pattern (%)

Promoter's	52.47
Foreign	5.93
Domestic Institution	12.11
Public & Others	29.49
Promoter Pledge (Rs bn)	-

Stock Performance (%)

	1M	6M	12M
Absolute	(2.5)	9.9	(34.1)
Relative	(3.7)	4.5	(37.3)

Praveen Sahay

praveensahay@plindia.com | 91-22-66322369

Rahul Shah

rahulshah@plindia.com | 91-22-66322534

Agri Demand to rebound in H2FY26

Quick Pointers:

- Volume decreased by 5.8% YoY in P&F segment.
- EBITDAM expanded by 1130bps to 15.2% YoY with improvement in PVC-EDC spread.

P&F volume declined by 5.8% YoY due to early and prolonged monsoon, FNXP has revised its volume growth guidance for FY26 from 10% to mid-single digit with the EBITDA margin of 10-12%. In Q2FY26 CPVC contributes nearly 8%, while fittings contribute 12% to the total volume. Agri:Non-agri mix stood at 56:44 (vs. 61:39 in Q2FY25), and management aims to achieve a balanced 50:50. We estimate revenue/EBITDA/adj PAT CAGR of 9.7%/15.7%/20.2% for FY25-28E with P&F volume CAGR of 9.6% and EBITDA margin of 13.5% by FY28E. We have downward revised our earnings estimates by 6.6%/2.0% for FY27/FY28E and Maintained 'Accumulate' rating revised TP of Rs228 (Rs240 earlier) due to correction in the stock price, based on 20x FY27E earnings plus valued stake in the group listed entity Finolex Cables at 50% discount to consensus target market value.

Q2FY26 financial performance: FNXP revenue grew by 3.7% YoY to Rs8.6bn, (Ple: 8.4bn). Pipe & fittings volume decreased by 5.8% YoY at 65,336MT (Ple: 7.7%). Gross margins expanded by ~1280bps YoY to 42.7% (PLe: 36.0%), due to PVC-EDC spread increased from USD 513/MT to USD 535/MT. EBITDA reported Rs 1.3bn up by 1131.5% YoY (PLe: Rs 821mn) with EBITDA margins reported at 15.2% (PLe: 9.7%). PBT stood at Rs 1.6bn (Ple: Rs1.1bn). Adj PAT grew by 203.8% YoY to Rs 1.2bn (PLe: Rs 1.0bn). The company reported a robust cash (FCFF) of Rs 24bn.

H1FY26 financial performance: Revenue declined by 3.4% YoY to Rs 19.0bn, Pipe & fittings volume declined by 1.7% YoY to 157,465MT. Gross margins expanded by 60bps YoY to 37.2%. EBITDA grew by 3% YoY to Rs2.2bn. EBITDA margins expanded by ~70bps YoY to 11.8%. PBT declined by 2.2% YoY to Rs 2.8bn. PAT grew by 6.7% YoY to Rs2.2bn.

Con call highlights: 1) FNXP has revised its volume growth from 10% to mid-single digit in pipes segment for FY26 with the EBITDA margin of 10-12%. **2)** Agri demand was impacted by the early and prolonged monsoon in Q2FY26, but management expects a strong rebound in H2FY26 with pent-up demand driving volume growth and supporting margins. **3)** The non-agri segment grew by 7% volume in Q2FY26. The ratio of Agri:Non-agri mix stood at 56:44 (vs. 61:39 in Q2FY25), and management aims to achieve a balanced 50:50 mix going forward to reduce seasonality and diversify growth. **4)** In Q2FY26, CPVC volumes grew at a double-digit rate, contributing around 8% of total volumes, while fittings accounted for 12%. Company sources CPVC resin from Reliance and other global suppliers and expects import dependence to reduce as new domestic capacities come onstream. **5)** The PVC price stood at USD 737/MT vs USD 708/MT in Q1FY26, PVC-EDC spread stood at USD 535/MT vs USD 522/MT, PVC-VCM spread at USD 187/MT vs USD 151/MT. **6)** Company expects the Anti-Dumping Duty on PVC resin

to be announced in Nov'25, likely increasing PVC prices by Rs3–6/kg. The move is expected to support domestic players and stabilize industry margins. **7)** FNXP has debottlenecked capacity of 50,000 MT in the pipes segment, with 25,000 MT completed in Q4FY25 and the remaining 25,000 MT commissioned in Q1FY26, taking the company's total installed capacity to 520,000 MT. **8)** Capacity utilization stood at ~70% in H1FY26, and company expects it to improve to ~74–75% in FY26–FY27. **9)** FNXP plans to invest Rs1.2bn for Capex in FY26 and expects to add up capacity by 50–80KMT/year.

Exhibit 1: Q2FY26 Result Overview: Sales grew by 3.7% YoY, EBITDA margin at 15.2%

Y/e March (Rs mn)	Q2FY26	Q2FY25	YoY gr. (%)	Q2FY26E	% Var.	Q1FY26	QoQ gr. (%)	H1FY26	H1FY25	YoY gr. (%)
Net Sales	8,587	8,284	3.7	8,430	1.9	10,432	-17.7	19,019	19,689	(3.4)
Expenditure										
Operating & Manufacturing Expenses	4,922	5,811	-15.3	5,395	-8.8	7,028	-30.0	11,951	12,497	(4.4)
% of Net Sales	57.3	70.1		64.0		67.4		62.8	63.5	
Gross Profit	3,665	2,473	48.2	3,035	20.8	3,403	7.7	7,068	7,192	(1.7)
Gross margin (%)	42.7	29.9	12.82	36.0	6.68	32.6		37.2	36.5	0.6
Personnel Cost	520	565	-7.9	560	-7.1	584	-10.9	1,104	1,140	(3.2)
% of Net Sales	6.1	6.8		6.6		5.6		5.8	5.8	
Other Expenses	1,843	1,803	2.2	1,653	11.5	1,884	-2.1	3,727	3,880	(3.9)
% of Net Sales	21.5	21.8		19.6		18.1		19.6	19.7	
Total Expenditure	7,286	8,179	-10.9	7,609	-4.2	9,496	-23.3	16,781	17,517	(4.2)
EBITDA	1,302	106	1,131.5	821	58.5	936	39.1	2,238	2,172	3.0
Margin (%)	15.2	1.3	13.88	9.7	5.42	9.0		11.8	11.0	0.7
Depreciation	274	264	3.8	266	3.1	266	3.1	541	525	2.9
EBIT	1,027	-	-747.7	555	85.0	670	53.4	1,697	1,647	3.0
Interest	43	68	-36.8	55	-22.0	55	-22.0	98	135	(27.1)
Other income	578	826	-30.1	647	-10.7	647	-10.7	1,224	1,375	(11.0)
PBT	1,562	600	160.5	1,147	36.2	1,262	23.8	2,823	2,888	(2.2)
Total Taxes	425	213	100.1	289	47.4	328	29.7	753	1,668	(54.8)
ETR (%)	27.2	35.5		25.2		26.0		26.7	57.8	
Adj. PAT	1,236	407	203.8	963	28.3	982	25.9	2,070	1,219	69.7
Profit from Associate	99	20		-		48		147	25	
Extra-ordinary income / (exp)	-	-		-		-		-	834	
Reported PAT	1,236	407	203.8	963	28.3	982	25.9	2,217	2,078	6.7

Source: Company, PL

Financials

Income Statement (Rs m)

Y/e Mar	FY25	FY26E	FY27E	FY28E
Net Revenues	41,420	42,804	48,433	54,656
YoY gr. (%)	(4.1)	3.3	13.2	12.8
Cost of Goods Sold	26,761	27,480	30,997	34,707
Gross Profit	14,659	15,324	17,436	19,950
Margin (%)	35.4	35.8	36.0	36.5
Employee Cost	2,223	2,256	2,470	2,678
Other Expenses	3,736	3,381	3,390	3,826
EBITDA	4,758	5,149	6,199	7,379
YoY gr. (%)	(18.6)	8.2	20.4	19.0
Margin (%)	11.5	12.0	12.8	13.5
Depreciation and Amortization	1,067	1,093	1,113	1,134
EBIT	3,691	4,056	5,086	6,245
Margin (%)	8.9	9.5	10.5	11.4
Net Interest	296	188	176	176
Other Income	2,466	2,380	2,600	2,800
Profit Before Tax	10,031	6,248	7,509	8,868
Margin (%)	24.2	14.6	15.5	16.2
Total Tax	2,432	1,599	1,904	2,233
Effective tax rate (%)	24.2	25.6	25.4	25.2
Profit after tax	7,599	4,649	5,605	6,635
Minority interest	-	-	-	-
Share Profit from Associate	402	360	360	360
Adjusted PAT	4,841	5,009	5,965	6,995
YoY gr. (%)	2.2	3.5	19.1	17.3
Margin (%)	11.7	11.7	12.3	12.8
Extra Ord. Income / (Exp)	3,159	-	-	-
Reported PAT	8,000	5,009	5,965	6,995
YoY gr. (%)	68.9	(37.4)	19.1	17.3
Margin (%)	19.3	11.7	12.3	12.8
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	8,000	5,009	5,965	6,995
Equity Shares O/s (m)	618	618	618	618
EPS (Rs)	7.8	8.1	9.6	11.3

Source: Company Data, PL Research

Balance Sheet Abstract (Rs m)

Y/e Mar	FY25	FY26E	FY27E	FY28E
Non-Current Assets				
Gross Block	27,375	28,394	28,921	29,449
Tangibles	27,375	28,394	28,921	29,449
Intangibles	-	-	-	-
Acc: Dep / Amortization	17,504	18,597	19,711	20,844
Tangibles	17,504	18,597	19,711	20,844
Intangibles	-	-	-	-
Net fixed assets	9,871	9,797	9,211	8,604
Tangibles	9,871	9,797	9,211	8,604
Intangibles	-	-	-	-
Capital Work In Progress	945	474	498	524
Goodwill	-	-	-	-
Non-Current Investments	27,928	27,928	27,928	27,928
Net Deferred tax assets	(2,341)	(2,341)	(2,341)	(2,341)
Other Non-Current Assets	266	266	266	266
Current Assets				
Investments	22,250	22,250	24,250	26,250
Inventories	7,824	7,454	8,068	9,033
Trade receivables	3,793	3,919	4,435	5,004
Cash & Bank Balance	444	1,044	1,156	1,333
Other Current Assets	-	-	-	-
Total Assets	73,819	73,646	76,386	79,585
Equity				
Equity Share Capital	1,237	1,237	1,237	1,237
Other Equity	59,732	61,331	63,279	65,602
Total Networth	60,969	62,568	64,516	66,839
Non-Current Liabilities				
Long Term borrowings	-	-	-	-
Provisions	171	171	171	171
Other non current liabilities	410	410	410	410
Current Liabilities				
ST Debt / Current of LT Debt	2,211	1,961	1,961	1,961
Trade payables	4,442	2,816	3,187	3,596
Other current liabilities	3,124	3,224	3,632	4,082
Total Equity & Liabilities	73,819	73,646	76,386	79,585

Source: Company Data, PL Research


Cash Flow (Rs m)

Y/e Mar	FY25	FY26E	FY27E	FY28E
PBT	10,432	6,608	7,869	9,228
Add. Depreciation	1,067	1,093	1,113	1,134
Add. Interest	296	188	176	176
Less Financial Other Income	2,466	2,380	2,600	2,800
Add. Other	(7,198)	(2,380)	(2,600)	(2,800)
Op. profit before WC changes	4,598	5,509	6,559	7,739
Net Changes-WC	1,216	(1,293)	(399)	(727)
Direct tax	(1,987)	(1,599)	(1,904)	(2,233)
Net cash from Op. activities	3,827	2,617	4,256	4,778
Capital expenditures	(1,155)	(549)	(551)	(553)
Interest / Dividend Income	201	2,380	2,600	2,800
Others	1,038	-	-	-
Net Cash from Invst. activities	83	1,831	2,049	2,247
Issue of share cap. / premium	-	-	-	-
Debt changes	(1,576)	(250)	-	-
Dividend paid	(1,546)	(3,410)	(4,017)	(4,671)
Interest paid	(298)	(188)	(176)	(176)
Others	(68)	-	-	-
Net cash from Fin. activities	(3,488)	(3,848)	(4,194)	(4,848)
Net change in cash	422	601	2,112	2,177
Free Cash Flow	2,672	2,068	3,706	4,225

Source: Company Data, PL Research

Key Financial Metrics

Y/e Mar	FY25	FY26E	FY27E	FY28E
Per Share(Rs)				
EPS	7.8	8.1	9.6	11.3
CEPS	9.6	9.9	11.4	13.1
BVPS	98.6	101.2	104.3	108.1
FCF	4.3	3.3	6.0	6.8
DPS	3.6	4.6	5.4	6.3
Return Ratio(%)				
RoCE	6.0	6.4	7.8	9.2
ROIC	7.2	7.4	9.5	11.7
RoE	8.3	8.1	9.4	10.7
Balance Sheet				
Net Debt : Equity (x)	(0.3)	(0.3)	(0.4)	(0.4)
Net Working Capital (Days)	63	73	70	70
Valuation(x)				
PER	24.0	23.2	19.5	16.6
P/B	1.9	1.9	1.8	1.7
P/CEPS	19.7	19.1	16.4	14.3
EV/EBITDA	20.2	18.5	15.0	12.3
EV/Sales	2.3	2.2	1.9	1.7
Dividend Yield (%)	1.9	2.4	2.9	3.3

Source: Company Data, PL Research

Quarterly Financials (Rs m)

Y/e Mar	Q3FY25	Q4FY25	Q1FY26	Q2FY26
Net Revenue	10,012	11,718	10,432	8,587
YoY gr. (%)	(1.8)	(5.1)	(8.5)	3.7
Raw Material Expenses	6,585	7,679	7,028	4,922
Gross Profit	3,428	4,039	3,403	3,665
Margin (%)	34.2	34.5	32.6	42.7
EBITDA	834	1,713	936	1,302
YoY gr. (%)	(30.4)	(18.0)	(54.7)	1,131.5
Margin (%)	8.3	14.6	9.0	15.2
Depreciation / Depletion	273	269	266	274
EBIT	561	1,444	670	1,027
Margin (%)	5.6	12.3	6.4	12.0
Net Interest	100	62	55	43
Other Income	484	646	647	578
Profit before Tax	945	2,028	1,262	1,562
Margin (%)	9.4	17.3	12.1	18.2
Total Tax	178	586	328	425
Effective tax rate (%)	18.8	28.9	26.0	27.2
Profit after Tax	767	1,442	934	1,136
Minority interest	-	-	-	-
Share Profit from Associates	173	204	48	99
Adjusted PAT	940	1,646	982	1,236
YoY gr. (%)	(1.4)	(0.2)	(41.3)	203.8
Margin (%)	9.4	14.0	9.4	14.4
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	940	1,646	982	1,236
YoY gr. (%)	(1.4)	(0.2)	(41.3)	203.8
Margin (%)	9.4	14.0	9.4	14.4
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	940	1,646	982	1,236
Avg. Shares O/s (m)	618	618	618	618
EPS (Rs)	1.5	2.7	1.6	2.0

Source: Company Data, PL Research

Price Chart



Recommendation History

No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	06-Oct-25	Accumulate	240	206
2	21-Aug-25	Accumulate	228	203
3	05-Aug-25	Accumulate	217	197
4	02-Jul-25	Hold	222	217
5	27-May-25	Hold	213	224
6	08-Apr-25	Accumulate	202	176
7	10-Feb-25	Accumulate	229	195
8	08-Jan-25	Accumulate	270	233

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	Amber Enterprises India	BUY	8,901	7,227
2	Astral Ltd.	BUY	1,778	1,566
3	Avalon Technologies	Hold	1,083	1,062
4	Bajaj Electricals	BUY	600	514
5	Cello World	BUY	686	575
6	Century Plyboard (I)	Hold	818	808
7	Cera Sanitaryware	BUY	7,424	6,149
8	Crompton Greaves Consumer Electricals	BUY	375	279
9	Cyient DLM	Accumulate	478	441
10	Finolex Industries	Accumulate	240	206
11	Greenpanel Industries	BUY	410	299
12	Havells India	Accumulate	1,653	1,487
13	Kajaria Ceramics	Hold	1,288	1,251
14	Kaynes Technology India	Accumulate	7,565	6,659
15	KEI Industries	BUY	4,926	4,173
16	LG Electronics India	BUY	1,780	1,688
17	Polycab India	BUY	8,808	7,440
18	R R Kabel	BUY	1,634	1,391
19	Supreme Industries	BUY	4,723	4,001
20	Syrma SGS Technology	Accumulate	870	852
21	Voltas	Hold	1,440	1,354

PL's Recommendation Nomenclature (Absolute Performance)

Buy	: > 15%
Accumulate	: 5% to 15%
Hold	: +5% to -5%
Reduce	: -5% to -15%
Sell	: < -15%
Not Rated (NR)	: No specific call on the stock
Under Review (UR)	: Rating likely to change shortly

ANALYST CERTIFICATION

(Indian Clients)

We/I, Mr. Praveen Sahay- MBA Finance, Mr. Rahul Shah- MBA Finance Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

(US Clients)

The research analysts, with respect to each issuer and its securities covered by them in this research report, certify that: All of the views expressed in this research report accurately reflect his or her personal views about all of the issuers and their securities; and No part of his or her or their compensation was, is or will be directly related to the specific recommendation or views expressed in this research report.

DISCLAIMER

Indian Clients

Prabhudas Lilladher Pvt. Ltd, Mumbai, India (hereinafter referred to as "PL") is engaged in the business of Stock Broking, Portfolio Manager, Depository Participant and distribution for third party financial products. PL is a subsidiary of Prabhudas Lilladher Advisory Services Pvt Ltd. which has its various subsidiaries engaged in business of commodity broking, investment banking, financial services (margin funding) and distribution of third party financial/other products, details in respect of which are available at www.plindia.com.

This document has been prepared by the Research Division of PL and is meant for use by the recipient only as information and is not for circulation. This document is not to be reported or copied or made available to others without prior permission of PL. It should not be considered or taken as an offer to sell or a solicitation to buy or sell any security.

The information contained in this report has been obtained from sources that are considered to be reliable. However, PL has not independently verified the accuracy or completeness of the same. Neither PL nor any of its affiliates, its directors or its employees accepts any responsibility of whatsoever nature for the information, statements and opinion given, made available or expressed herein or for any omission therein.

Recipients of this report should be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The suitability or otherwise of any investments will depend upon the recipient's particular circumstances and, in case of doubt, advice should be sought from an independent expert/advisor.

Either PL or its affiliates or its directors or its employees or its representatives or its clients or their relatives may have position(s), make market, act as principal or engage in transactions of securities of companies referred to in this report and they may have used the research material prior to publication.

PL may from time to time solicit or perform investment banking or other services for any company mentioned in this document.

PL is a registered with SEBI under the SEBI (Research Analysts) Regulation, 2014 and having registration number INH000000271.

PL submits that no material disciplinary action has been taken on us by any Regulatory Authority impacting Equity Research Analysis activities.

PL or its research analysts or its associates or his relatives do not have any financial interest in the subject company.

PL or its research analysts or its associates or his relatives do not have actual/beneficial ownership of one per cent or more securities of the subject company at the end of the month immediately preceding the date of publication of the research report.

PL or its research analysts or its associates or his relatives do not have any material conflict of interest at the time of publication of the research report.

PL or its associates might have received compensation from the subject company in the past twelve months.

PL or its associates might have managed or co-managed public offering of securities for the subject company in the past twelve months or mandated by the subject company for any other assignment in the past twelve months.

PL or its associates might have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months.

PL or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months

PL or its associates might have received any compensation or other benefits from the subject company or third party in connection with the research report.

PL encourages independence in research report preparation and strives to minimize conflict in preparation of research report. PL or its analysts did not receive any compensation or other benefits from the subject Company or third party in connection with the preparation of the research report. PL or its Research Analysts do not have any material conflict of interest at the time of publication of this report.

It is confirmed that Mr. Praveen Sahay- MBA Finance, Mr. Rahul Shah- MBA Finance Research Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

The Research analysts for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

The research analysts for this report has not served as an officer, director or employee of the subject company PL or its research analysts have not engaged in market making activity for the subject company

Our sales people, traders, and other professionals or affiliates may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest.

PL and its associates, their directors and employees may (a) from time to time, have a long or short position in, and buy or sell the securities of the subject company or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company or act as an advisor or lender/borrower to the subject company or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors

US Clients

This research report is a product of Prabhudas Lilladher Pvt. Ltd., which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Prabhudas Lilladher Pvt. Ltd. only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Prabhudas Lilladher Pvt. Ltd. has entered into an agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

Prabhudas Lilladher Pvt. Ltd.

3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209

www.plindia.com