

# IndusInd Bank (IIB IN)

Rating: HOLD | CMP: Rs751 | TP: Rs840

## October 19, 2025

## **Q2FY26 Result Update**

☑ Change in Estimates | ☑ Target | ■ Reco

### **Change in Estimates**

	Cur	rent	Pre	vious
	FY27E	FY28E	FY27E	FY28E
Rating	Н	DLD	H	OLD
Target Price	8	40	7	80
NII (Rs. m)	2,04,194	2,39,784	2,03,365	2,37,053
% Chng.	0.4	1.2		
Op. Profit (Rs. m)	1,08,502	1,39,586	1,10,566	1,36,406
% Chng.	(1.9)	2.3		
EPS (Rs.)	56.1	88.2	57.4	80.9
% Chng.	(2.2)	9.0		

#### **Key Financials - Standalone**

Y/e Mar	FY25	FY26E	FY27E	FY28E
NII (Rs m)	1,90,313	1,79,476	2,04,194	2,39,784
Op. Profit (Rs m)	1,06,449	90,268	1,08,502	1,39,586
PAT (Rs m)	26,429	4,861	43,711	68,723
EPS (Rs.)	33.9	6.2	56.1	88.2
Gr. (%)	(70.5)	(81.6)	799.2	57.2
DPS (Rs.)	-	0.8	7.3	11.5
Yield (%)	-	0.1	1.0	1.5
NIM (%)	3.8	3.5	3.9	4.1
RoAE (%)	4.2	0.8	6.5	9.5
RoAA (%)	0.5	0.1	0.8	1.1
P/BV (x)	0.9	0.9	0.8	0.8
P/ABV (x)	1.0	0.9	0.9	0.8
PE (x)	22.1	120.4	13.4	8.5
CAR (%)	16.2	14.3	13.5	13.1

Key Data	INBK.BO   IIB IN
52-W High / Low	Rs.1,360 / Rs.605
Sensex / Nifty	83,952 / 25,710
Market Cap	Rs.585bn/ \$ 6,651m
Shares Outstanding	779m
3M Avg. Daily Value	Rs.3388.27m

### **Shareholding Pattern (%)**

Promoter's	15.82
Foreign	32.73
Domestic Institution	30.46
Public & Others	20.99
Promoter Pledge (Rs bn)	-

## Stock Performance (%)

	1M	6M	12M
Absolute	1.6	(5.5)	(44.3)
Relative	0.1	(11.6)	(46.2)

## Gaurav Jani

gauravjani@plindia.com | 91-22-66322235

### Harshada Gite

harshadagite@plindia.com | 91-22-66322237

## Core performance stabilizing

#### **Quick Pointers:**

- Net loss due to MFI write-offs; core PPoP was stable QoQ.
- MFI underwriting tightened; VF and corporate loan growth to pick up.

IlB saw net loss due to Rs16bn MFI write-off that led to additional provision of Rs8.9bn. Core PPoP is stabilizing since adjusted for one-time recovery of 14bps in Q1'26, it grew by 4.2% QoQ to Rs19.2bn. As per the CEO, improving asset-liability mix would be prioritized over growth. Incremental focus would be to scale-up segments like MSME, housing, gold, agri etc. to increase granularity. IlB has further tightened MFI underwriting by conducting income assessment, voter ID check and field verification which along with credit guarantee scheme would help reduce provisions' volatility across cycles. Target is to reach NNPA of 50-60bps over medium term (now 104bps). With new MD&CEO at the bank's helm, earnings downgrade cycle largely is over, however, visibility in terms of time-line to reach 1.0% RoA is still hazy. We keep multiple at 0.9x and maintain 'HOLD' but raise TP to Rs840 from Rs780 as we also roll forward to Sep'27 ABV.

- Weak quarter due to miss on provisions/NII resulting in loss: NII was lower at Rs44.1bn (PLe Rs45.6bn); NIM (calc.) was a miss at 3.51% (PLe 3.59%); reported NIM (adjusted) declined by 3bps QoQ to 3.32%. Loans de-grew 8.8% YoY (PLe 8.3%). Deposit de-growth was largely in-line at 5.5% YoY (PLe 5.7%). CASA ratio fell to 30.7% (31.5% in Q1'26). LDR decreased to 83.6% (84% QoQ). Other income was lower at Rs16.5bn (PLe Rs19.6bn). Opex at Rs40.3bn was 1.9% below PLe led by higher employee cost. Core PPoP at Rs19.2bn was 5.8% below PLe; PPoP was Rs20.3bn. On asset quality; GNPA was lower at 3.6% (PLe 3.89%) due to write-offs. Gross slippages were Rs25.4bn (PLe Rs25bn) while recoveries were slower at Rs2.4bn (PLe Rs5bn). Due to higher MFI write-offs of Rs25.2bn (PLe Rs11.5bn), provisions were higher at Rs26.2bn (PLe Rs15.6bn). Core net loss was Rs5.3bn while net loss was Rs4.4bn.
- Focus more on asset-liability mix than growth: Loans de-grew by 2.3% QoQ driven by 25% fall in MFI and 1.5% decline in corporate. VF disbursals that fell by 9% QoQ were impacted led by deferment in purchases due to GST changes in Q1'26. However, disbursals have picked-up materially post 22<sup>nd</sup>Sep and bank expects this traction to continue in Q3 as well aided by the on-going festive season too. Corporate disbursals have resumed, that had moderated in past few quarters for prudent balance sheet management. Focus remains largely on granular mid and small corporates offering better risk-adjusted returns, while maintaining a selective approach toward large corporates.
- Underwriting further tightened in MFI: IIB continues to be cautious on MFI; it has increased scrutiny incl. conducting income assessment of every loan, additional voter ID checks & more field verification above the conservative bank rule engine for underwriting approval. Tighter norms may result in near term impact on MFI disbursals but along with credit guarantee scheme these norms should help reduce the extreme swings in credit costs across cycles. However, disbursals would certainly pick-up in H2FY26 vs H1FY26.



Exhibit 1: PAT was miss due to lower NII, other income and higher provisions

Financial Statement (Rs mn)	Q2FY26	Q2FY25	YoY gr. (%)	Q2FY26E	% Var.	Q1FY26	QoQ gr. (%)
Interest Income	1,16,086	1,26,863	(8.5)	1,21,537	(4.5)	1,20,789	(3.9)
Interest Expense	71,993	73,390	(1.9)	75,978	(5.2)	76,241	(5.6)
Net interest income (NII)	44,094	53,473	(17.5)	45,559	(3.2)	44,548	(1.0)
Other income	16,480	21,839	(24.5)	19,571	(15.8)	21,562	(23.6)
Fee income	15,430	21,250	(27.4)	15,933	(3.2)	15,320	0.7
Other Non-interest income	1,050	589	<i>7</i> 8.2	3,638	(71.1)	6,242	(83.2)
Total income	60,573	75,312	(19.6)	65,130	(7.0)	66,111	(8.4)
Operating expenses	40,293	39,394	2.3	41,076	(1.9)	41,439	(2.8)
-Staff expenses	12,671	10,927	16.0	12,310	2.9	12,958	(2.2)
-Other expenses	27,622	28,467	(3.0)	28,766	(4.0)	28,481	(3.0)
Operating profit	20,280	35,918	(43.5)	24,054	(15.7)	24,672	(17.8)
Core operating profit	19,230	35,329	(45.6)	20,416	(5.8)	18,429	4.3
Total provisions	26,224	18,201	44.1	15,640	67.7	17,378	50.9
Profit before tax	(5,944)	17,717	(133.5)	8,414	(170.6)	7,294	(181.5)
Tax	(1,496)	4,462	(133.5)	2,104	(171.1)	2,301	(165.0)
Profit after tax	(4,448)	13,255	(133.6)	6,311	(170.5)	4,993	(189.1)
Deposits (Rs bn)	3,898	4,127	(5.5)	3,893	0.1	3,971	(1.9)
Advances (Rs bn)	3,259	3,572	(8.8)	3,273	(0.4)	3,337	(2.3)
Profitability ratios							
Yield on IEA	9.3	10.5	(127)	9.6	(33)	9.6	(34)
Cost of Funds	6.5	6.8	(39)	6.7	(29)	6.8	(38)
NIM	3.5	4.4	(92)	3.6	(8)	3.5	(2)
RoaA	(0.3)	1.0	(133)	0.5	(80)	0.5	(78)
RoaE	(2.7)	8.1	(1,079)	3.8	(652)	3.7	(639)
Yield on Advances	8.8	9.7	(94)	11.2	(248)	9.2	(40)
Cost of Deposits	6.2	6.6	(32)			6.4	(21)
Asset Quality ratios							
Gross NPL (Rs m)	1,20,578	76,385	57.9	1,30,990	(7.9)	1,24,806	(3.4)
Net NPL (Rs m)	33,994	22,820	49.0	37,987	(10.5)	37,215	(8.7)
Gross NPL ratio	3.6	2.1	149	3.9	(29)	3.6	(4)
Net NPL ratio	1.0	0.6	40	1.2	(12)	1.1	(7)
Coverage ratio	71.8	70.1	168	71.0	81	70.2	163
Business & Other Ratios							
Low-cost deposit mix	30.7	35.8	(512)	30.8	(7)	31.5	(77)
Cost-income ratio	66.5	52.3	1,421	63.1	345	62.7	384
Non int. inc / total income	27.2	29.0	(179)	30.0	(284)	32.6	(541)
Credit deposit ratio	83.6	86.5	(294)	84.1	(48)	84.0	(42)
CAR	17.1	16.5	59			16.6	46
Tier-I	15.9	15.2	67			15.5	40

Source: Company, PL

## Q2FY26 conference call highlights

## **Assets/Liabilities**

- Bank expects upcycle in the auto industry to support business while being cautious on microfinance business.
- VF disbursals were impacted due to deferment of purchases due to GST changes in the last quarter. However, disbursals have picked-up significantly post 22<sup>nd</sup> September and bank expects this traction to continue in Q3 as well. VF purchases are further aided by the on-going festive season too.
- IIB continues to be cautious on MFI with scrutiny increasing; some steps include conducting income assessment of every loan, additional voter ID checks & further field verification over and above the conservative bank rule engine for underwriting approval.
- Tighter norms may result in near term impact on MFI disbursals but along with credit guarantee scheme these norms should help reduce the extreme swings in credit costs across the cycle.
- MFI will continue to remain an integral part of the bank's approach in meeting its financial inclusion and PSL targets.
- Disbursals in corporate have resumed, that were moderated in past few quarters for prudent balance sheet management. Focus remains largely on granular mid and small corporates offering better risk-adjusted returns, while maintaining a selective approach toward large corporates.
- While VF/MFI/corporate are strengths, segments like MSME, HL, affordable housing, gold, agri financing etc. are sub-scale. Hence incremental focus would also be on these products which will also make the book more granular.
- IIB expects to scale up HL which gives it better cross selling opportunities.
   MSME segment under retail is also where banks sees opportunities for growth.
- MFI disbursals were Rs13bn, write-off Rs15.8bn and repayments Rs67bn.
- IIB continuous to optimize its deposit mix by exiting some of the non-LCR accretive wholesale and CDs.
- Bank aims to have a ROA of 1% over medium-term.

## Fees/NIMs

- Adjusted for one-time recovery in the last quarter of 14bps, NIM declined by only 3bps QoQ to 3.32% due to 26bps reduction in cost of funds.
- NIM was lower on account of lower disbursals in MFI which contributed 20bps while one-off recovery in Q1FY26 was 14bps. However, as bank recalibrates its corporate and retail portfolio NIMs are expected to improve.
- Fee income to be stronger going forward with Fee to Assets ratio aimed at 1.5% over a period of time.



## **Asset Quality**

- A dedicated collections has been carved out team to focus exclusively on 90+
   DPD. The 31-90dpd book was 3.2% in Sep'25 vs 2.2% in Jun'25.
- Bank started availing the Credit guarantee scheme CGFMU for disbursements done in FY26 and it covers 22% of standard book for Sep'25 which is expected to grow in coming quarters helping it to normalize gross slippages.
- Provisions were elevated due to incremental provisioning of Rs8.7bn in MFI as bank wrote-off Rs15.8bn of MFI loans.
- Slippages: MFI-Rs10.83bn (Q1'26-Rs8.88bn), VF-Rs6.94bn (Q1'26-Rs7.43bn), retail-Rs6.97bn (Q1'26-Rs6.92bn), corporate-Rs0.64bn (Q1'26-Rs2.45bn).
- Gems and Jewelry business has no SMA1 and SMA2 as on Sep'25.
- Management aims NNPA to be 50-60bps in medium term.
- Bank revamped its management and has hired a new CEO for BFIL business among other changes in the team.

**Exhibit 2: Lower loan growth across segments** 

Loan Book mix	Q2FY26	Q2FY25	YoY gr. (%)	Q1FY26	QoQ gr. (%)
CV Loans	3,58,800	3,41,830	5.0	3,59,860	(0.3)
3W/Small CV	44,240	40,910	8.1	43,660	1.3
2W Loans	49,670	49,140	1.1	52,520	(5.4)
Car Loans	3,04,900	2,74,380	11.1	3,01,260	1.2
Tractors	75,080	81,560	(7.9)	76,080	(1.3)
Equipment Financing	1,29,390	1,18,370	9.3	1,30,190	(0.6)
Credit Card	1,07,470	1,09,320	(1.7)	1,10,590	(2.8)
LAP	1,25,810	1,14,010	10.3	1,24,810	0.8
Others	3,01,610	2,78,670	8.2	2,99,990	0.5
MFI	2,13,210	3,27,230	(34.8)	2,84,080	(24.9)
BBG	1,81,950	1,74,990	4.0	1,79,730	1.2
Consumer Finance (incl BBG)	18,92,130	19,10,410	(1.0)	19,62,770	(3.6)
Corporate Finance	13,11,210	16,61,180	(21.1)	13,24,210	(1.0)
Loan Mix					
Vehicle Finance	30.0%	25.4%	4.7	29.3%	1
Non-Vehicle Consumer	28.4%	30.3%	(2.0)	24.3%	4
Consumer Finance	58.4%	55.7%	2.7	53.6%	5
Corporate Finance	41.6%	44.3%	(2.7)	46.4%	-5

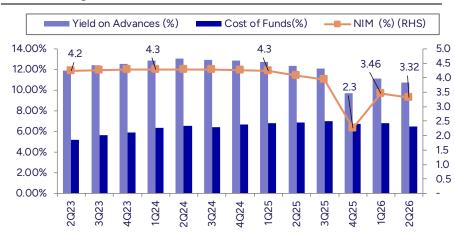
Source: Company, PL Research; Note – Car Loans includes Utility Vehicles





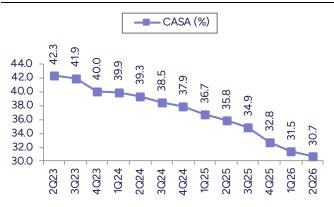
Source: Company, PL Research

Exhibit 4: Margins (calc) fell to 3.32%



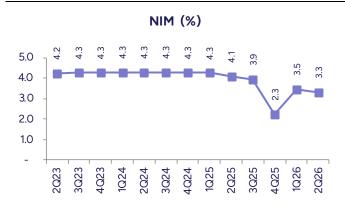
Source: Company, PL

Exhibit 5: CASA further declined to 30.7%



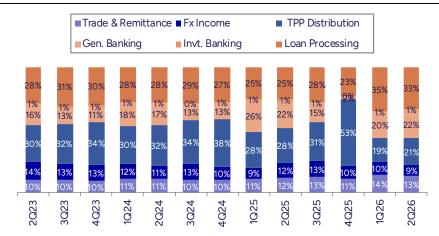
Source: Company, PL

Exhibit 6: NIM (rep.) fell by 14bps QoQ



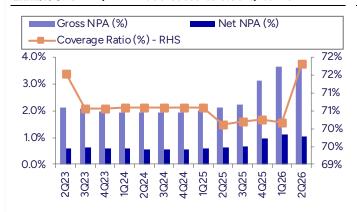
Source: Company, PL

Exhibit 7: TPP distribution+loan proc fee account for 55% of other income



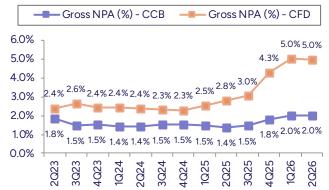
Source: Company, PL

Exhibit 8: GNPA/NNPA decreased to 3.60%/1.04%



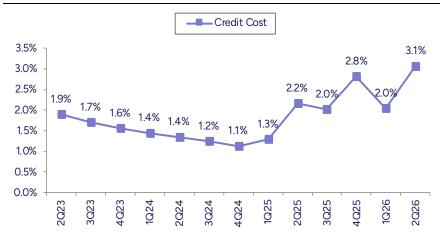
Source: Company, PL

Exhibit 9: GNPA ratios steady for both CCB/CFD book



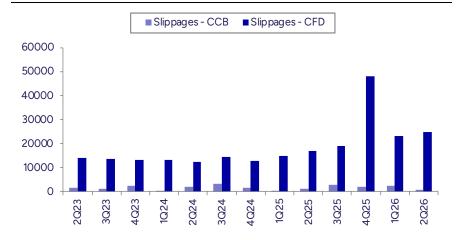
Source: Company, PL

Exhibit 10: Credit cost (calc) increased by 101bps to 3.1%



Source: Company, PL

Exhibit 11: Slippages for CCB and CFD steady QoQ



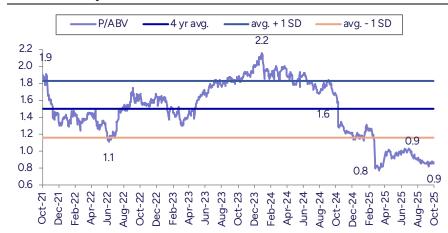
Source: Company, PL

Exhibit 12: Return ratios to normalize over the medium term.

RoE decomposition (%)	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E	FY28E
Interest income	8.7	8.1	8.5	9.4	9.1	8.6	8.4	8.5
Interest expenses	4.6	4.1	4.4	5.2	5.5	5.3	4.9	4.7
Net interest income	4.0	3.9	4.1	4.2	3.6	3.3	3.6	3.8
Other Inc. from operations	2.0	1.9	1.9	1.9	1.4	1.4	1.4	1.5
Total income	6.0	5.9	6.0	6.2	5.0	4.6	5.0	5.3
Employee expenses	0.7	0.7	0.7	0.8	0.8	0.9	1.0	1.0
Other operating expenses	1.8	1.8	1.9	2.1	2.2	2.0	2.1	2.1
Operating profit	3.5	3.4	3.3	3.2	2.0	1.6	1.9	2.2
Tax	0.3	0.4	0.6	0.6	0.2	0.0	0.3	0.4
Loan loss provisions	2.4	1.7	1.0	0.8	1.3	1.5	0.9	8.0
RoAA	8.0	1.2	1.7	1.8	0.5	0.1	8.0	1.1
RoAE	7.3	10.2	14.5	15.3	4.2	0.8	6.5	9.5

Source: Company, PL

Exhibit 13: One year forward P/ABV of IIB trades at 0.9x



Source: Company, PL



V/o Mor EV25 EV26E EV27E EV28E								
Y/e Mar	FY25	FY26E	FY27E	FY28E				
Int. Earned from Adv.	3,95,912	3,72,695	3,80,670	4,28,507				
Int. Earned from invt.	76,630	78,913	81,638	86,538				
Others	2,069	3,662	3,300	3,786				
Total Interest Income	4,86,677	4,72,310	4,80,237	5,33,183				
Interest Expenses	2,96,364	2,92,835	2,76,043	2,93,399				
Net Interest Income	1,90,313	1,79,476	2,04,194	2,39,784				
Growth(%)	(7.7)	(5.7)	13.8	17.4				
Non Interest Income	76,842	74,708	81,802	94,838				
Net Total Income	2,67,155	2,54,184	2,85,996	3,34,621				
Growth(%)	2.2	(2.9)	2.7	11.7				
Employee Expenses	43,011	51,737	56,798	62,071				
Other Expenses	1,12,845	1,12,178	1,20,696	1,32,964				
Operating Expenses	1,60,707	1,63,916	1,77,494	1,95,035				
Operating Profit	1,06,449	90,268	1,08,502	1,39,586				
Growth(%)	(32.4)	(15.2)	20.2	28.6				
NPA Provision	71,483	80,300	46,390	43,126				
Total Provisions	70,301	83,163	50,220	47,955				
PBT	36,147	7,105	58,281	91,631				
Tax Provision	9,718	2,244	14,570	22,908				
Effective tax rate (%)	26.9	31.6	25.0	25.0				
PAT	26,429	4,861	43,711	68,723				
Growth(%)	(70.5)	(81.6)	799.2	57.2				

Balance Sheet (Rs. m)				
Y/e Mar	FY25	FY26E	FY27E	FY28E
Face value	10	10	10	10
No. of equity shares	779	779	779	779
Equity	7,791	7,791	7,791	7,791
Networth	6,44,926	6,51,875	6,94,954	7,63,045
Growth(%)	2.7	1.1	6.6	9.8
Adj. Networth to NNPAs	32,871	31,258	24,116	24,973
Deposits	41,10,781	40,51,861	44,57,697	50,36,210
Growth(%)	6.8	(1.4)	10.0	13.0
CASA Deposits	13,50,051	13,10,936	15,36,677	18,02,726
% of total deposits	32.8	32.4	34.5	35.8
Total Liabilities	55,40,184	54,37,638	59,32,498	66,46,211
Net Advances	34,50,186	34,03,563	37,44,465	42,30,416
Growth(%)	0.5	(1.4)	10.0	13.0
Investments	11,44,968	12,76,336	13,37,309	14,60,501
Total Assets	55,40,184	54,37,638	59,32,498	66,46,211
Growth (%)	7.6	(1.9)	9.1	12.0

Asset Quality				
Y/e Mar	FY25	FY26E	FY27E	FY28E
Gross NPAs (Rs m)	1,10,464	1,15,786	1,04,866	1,13,527
Net NPAs (Rs m)	32,871	31,258	24,116	24,973
Gr. NPAs to Gross Adv.(%)	3.0	3.2	2.7	2.5
Net NPAs to Net Adv. (%)	0.9	0.9	0.6	0.6
NPA Coverage %	70.2	73.0	77.0	78.0

Profitability (%)				
Y/e Mar	FY25	FY26E	FY27E	FY28E
NIM	3.8	3.5	3.9	4.1
RoAA	0.5	0.1	0.8	1.1
RoAE	4.2	0.8	6.5	9.5
Tier I	15.1	13.3	12.5	12.2
CRAR	16.2	14.3	13.5	13.1

Source: Company Data, PL Research

Quarterly Financials (Rs. m)				
Y/e Mar	Q3FY25	Q4FY25	Q1FY26	Q2FY26
Interest Income	1,28,008	1,06,339	1,20,789	1,16,086
Interest Expenses	75,727	75,855	76,241	71,993
Net Interest Income	52,281	30,483	44,548	44,094
YoY growth (%)	(1.3)	(43.3)	(17.6)	(17.5)
CEB	21,230	23,050	15,320	15,430
Treasury	2,272	3,638	6,242	1,080
Non Interest Income	23,502	7,088	21,562	16,480
Total Income	1,51,510	1,13,427	1,42,351	1,32,566
Employee Expenses	10,695	10,995	12,958	12,671
Other expenses	29,099	31,302	28,481	27,622
Operating Expenses	39,794	42,297	41,439	40,293
Operating Profit	35,989	(4,725)	24,672	20,280
YoY growth (%)	(10.1)	(111.7)	(37.2)	(43.5)
Core Operating Profits	33,717	(8,363)	18,429	19,200
NPA Provision	-	-	-	-
Others Provisions	17,436	24,166	17,378	26,224
Total Provisions	17,436	24,166	17,378	26,224
Profit Before Tax	18,553	(28,891)	7,294	(5,944)
Tax	4,540	(6,531)	2,301	(1,496)
PAT	14,013	(22,360)	4,993	(4,448)
YoY growth (%)	(39.0)	(195.3)	(76.8)	(133.6)
Deposits	40,94,380	41,10,781	39,71,440	38,97,874
YoY growth (%)	11.0	6.8	(0.3)	(5.5)
Advances	36,68,890	34,50,186	33,36,940	32,58,807
YoY growth (%)	12.2	0.5	(4.1)	(8.8)

Key Ratios				
Y/e Mar	FY25	FY26E	FY27E	FY28E
CMP (Rs)	751	751	751	751
EPS (Rs)	33.9	6.2	56.1	88.2
Book Value (Rs)	824	833	888	976
Adj. BV (Rs)	782	793	857	944
P/E (x)	22.1	120.4	13.4	8.5
P/BV (x)	0.9	0.9	0.8	0.8
P/ABV (x)	1.0	0.9	0.9	0.8
DPS (Rs)	-	0.8	7.3	11.5
Dividend Payout Ratio (%)	-	13.0	13.0	13.0
Dividend Yield (%)	-	0.1	1.0	1.5

Y/e Mar	FY25	FY26E	FY27E	FY28E
Cost-Income Ratio (%)	60.2	64.5	62.1	58.3
C-D Ratio (%)	83.9	84.0	84.0	84.0
Business per Emp. (Rs m)	168	149	149	155
Profit per Emp. (Rs lacs)	6	1	8	11
Business per Branch (Rs m)	2,454	2,189	2,207	2,302
Profit per Branch (Rs m)	9	1	12	17

Du-Pont				
Y/e Mar	FY25	FY26E	FY27E	FY28E
NII	3.56	3.27	3.59	3.81
Total Income	5.00	4.63	5.03	5.32
Operating Expenses	3.01	2.99	3.12	3.10
PPoP	1.99	1.64	1.91	2.22
Total provisions	1.32	1.52	0.88	0.76
RoAA	0.49	0.09	0.77	1.09
RoAE	4.17	0.75	6.52	9.46

Source: Company Data, PL Research





**Analyst Coverage Universe** 

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	AAVAS Financiers	Accumulate	1,925	1,672
2	Axis Bank	BUY	1,425	1,170
3	Bank of Baroda	BUY	270	262
4	Can Fin Homes	BUY	875	805
5	City Union Bank	BUY	245	219
6	DCB Bank	BUY	155	132
7	Federal Bank	BUY	235	213
8	HDFC Asset Management Company	BUY	6,175	5,764
9	HDFC Bank	BUY	1,150	1,003
10	ICICI Bank	BUY	1,800	1,437
11	IndusInd Bank	Hold	780	749
12	Kotak Mahindra Bank	BUY	2,350	2,127
13	LIC Housing Finance	BUY	725	567
14	Nippon Life India Asset Management	BUY	900	875
15	State Bank of India	BUY	960	865
16	Union Bank of India	BUY	150	139
17	UTI Asset Management Company	BUY	1,400	1,332

## PL's Recommendation Nomenclature (Absolute Performance)

 Buy
 : > 15%

 Accumulate
 : 5% to 15%

 Hold
 : +5% to -5%

 Reduce
 : -5% to -15%

 Sell
 : < -15%</td>

Not Rated (NR) : No specific call on the stock
Under Review (UR) : Rating likely to change shortly



## **ANALYST CERTIFICATION**

#### (Indian Clients)

We/l, Mr. Gaurav Jani- CA, Passed CFA Level II, Ms. Harshada Gite- CA Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

## (US Clients)

The research analysts, with respect to each issuer and its securities covered by them in this research report, certify that: All of the views expressed in this research report accurately reflect his or her or their personal views about all of the issuers and their securities; and No part of his or her or their compensation was, is or will be directly related to the specific recommendation or views expressed in this research report.

## **DISCLAIMER**

## **Indian Clients**

Prabhudas Lilladher Pvt. Ltd, Mumbai, India (hereinafter referred to as "PL") is engaged in the business of Stock Broking, Portfolio Manager, Depository Participant and distribution for third party financial products. PL is a subsidiary of Prabhudas Lilladher Advisory Services Pvt Ltd. which has its various subsidiaries engaged in business of commodity broking, investment banking, financial services (margin funding) and distribution of third party financial/other products, details in respect of which are available at www.plindia.com.

This document has been prepared by the Research Division of PL and is meant for use by the recipient only as information and is not for circulation. This document is not to be reported or copied or made available to others without prior permission of PL. It should not be considered or taken as an offer to sell or a solicitation to buy or sell any security.

The information contained in this report has been obtained from sources that are considered to be reliable. However, PL has not independently verified the accuracy or completeness of the same. Neither PL nor any of its affiliates, its directors or its employees accepts any responsibility of whatsoever nature for the information, statements and opinion given, made available or expressed herein or for any omission therein.

Recipients of this report should be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The suitability or otherwise of any investments will depend upon the recipient's particular circumstances and, in case of doubt, advice should be sought from an independent expert/advisor.

Either PL or its affiliates or its directors or its employees or its representatives or its clients or their relatives may have position(s), make market, act as principal or engage in transactions of securities of companies referred to in this report and they may have used the research material prior to publication.

PL may from time to time solicit or perform investment banking or other services for any company mentioned in this document.

PL is a registered with SEBI under the SEBI (Research Analysts) Regulation, 2014 and having registration number INH000000271.

PL submits that no material disciplinary action has been taken on us by any Regulatory Authority impacting Equity Research Analysis activities.

PL or its research analysts or its associates or his relatives do not have any financial interest in the subject company.

PL or its research analysts or its associates or his relatives do not have actual/beneficial ownership of one per cent or more securities of the subject company at the end of the month immediately preceding the date of publication of the research report.

PL or its research analysts or its associates or his relatives do not have any material conflict of interest at the time of publication of the research report.

PL or its associates might have received compensation from the subject company in the past twelve months.

PL or its associates might have managed or co-managed public offering of securities for the subject company in the past twelve months or mandated by the subject company for any other assignment in the past twelve months.

PL or its associates might have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months. PL or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject

PL or its associates might have received any compensation or other benefits from the subject company or third party in connection with the research report.

PL encourages independence in research report preparation and strives to minimize conflict in preparation of research report. PL or its analysts did not receive any compensation or other benefits from the subject Company or third party in connection with the preparation of the research report. PL or its Research Analysts do not have any material conflict of interest at the time of publication of this report.

It is confirmed that Mr. Gaurav Jani- CA, Passed CFA Level II, Ms. Harshada Gite- CA Research Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

The Research analysts for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

The research analysts for this report has not served as an officer, director or employee of the subject company PL or its research analysts have not engaged in market making activity for the subject company

Our sales people, traders, and other professionals or affiliates may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest.

PL and its associates, their directors and employees may (a) from time to time, have a long or short position in, and buy or sell the securities of the subject company or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company or act as an advisor or lender/borrower to the subject company or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors

### **US Clients**

company in the past twelve months

This research report is a product of Prabhudas Lilladher Pvt. Ltd., which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Prabhudas Lilladher Pvt. Ltd. only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Prabhudas Lilladher Pvt. Ltd. has entered into an agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

### Prabhudas Lilladher Pvt. Ltd.

3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209 www.plindia.com