

October 26, 2025

## Q2FY26 Result Update

☑ Change in Estimates | ☑ Target | ■ Reco

### Change in Estimates

|                     | Current      |          | Previous     |          |
|---------------------|--------------|----------|--------------|----------|
|                     | FY27E        | FY28E    | FY27E        | FY28E    |
| <b>Rating</b>       | <b>BUY</b>   |          | <b>BUY</b>   |          |
| <b>Target Price</b> | <b>2,480</b> |          | <b>2,350</b> |          |
| NII (Rs. m)         | 3,51,983     | 4,08,019 | 3,52,758     | 4,09,249 |
| % Chng.             | (0.2)        | (0.3)    |              |          |
| Op. Profit (Rs. m)  | 2,58,986     | 2,95,791 | 2,52,828     | 2,93,730 |
| % Chng.             | 2.4          | 0.7      |              |          |
| EPS (Rs.)           | 83.4         | 96.2     | 83.0         | 97.6     |
| % Chng.             | 0.5          | (1.4)    |              |          |

### Key Financials - Standalone

| Y/e Mar           | FY25     | FY26E    | FY27E    | FY28E    |
|-------------------|----------|----------|----------|----------|
| NII (Rs m)        | 2,83,418 | 3,01,827 | 3,51,983 | 4,08,019 |
| Op. Profit (Rs m) | 2,45,265 | 2,24,077 | 2,58,986 | 2,95,791 |
| PAT (Rs m)        | 1,64,501 | 1,39,374 | 1,65,931 | 1,91,342 |
| EPS (Rs.)         | 82.7     | 70.1     | 83.4     | 96.2     |
| Gr. (%)           | 19.3     | (15.3)   | 19.1     | 15.3     |
| DPS (Rs.)         | 2.0      | 2.1      | 2.5      | 2.9      |
| Yield (%)         | 0.1      | 0.1      | 0.1      | 0.1      |
| NIM (%)           | 4.5      | 4.2      | 4.4      | 4.4      |
| RoAE (%)          | 15.4     | 11.2     | 11.8     | 12.1     |
| RoAA (%)          | 2.5      | 1.9      | 2.0      | 2.0      |
| P/BV (x)          | 3.7      | 3.3      | 2.9      | 2.6      |
| P/ABV (x)         | 3.8      | 3.3      | 3.0      | 2.6      |
| PE (x)            | 26.4     | 31.2     | 26.2     | 22.7     |
| CAR (%)           | 22.2     | 21.2     | 21.0     | 20.7     |

### Key Data KTKM.BO | KMB IN

|                     |                        |
|---------------------|------------------------|
| 52-W High / Low     | Rs.2,302 / Rs.1,679    |
| Sensex / Nifty      | 84,212 / 25,795        |
| Market Cap          | Rs.4,349bn/ \$ 49,504m |
| Shares Outstanding  | 1,989m                 |
| 3M Avg. Daily Value | Rs.7533.19m            |

### Shareholding Pattern (%)

|                         |       |
|-------------------------|-------|
| Promoter's              | 25.88 |
| Foreign                 | 32.01 |
| Domestic Institution    | 29.75 |
| Public & Others         | 12.36 |
| Promoter Pledge (Rs bn) | -     |

### Stock Performance (%)

|          | 1M  | 6M    | 12M  |
|----------|-----|-------|------|
| Absolute | 7.7 | (1.6) | 24.1 |
| Relative | 4.5 | (6.8) | 18.0 |

**Gaurav Jani**

gauravjani@plindia.com | 91-22-66322235

**Harshada Gite**

harshadagite@plindia.com | 91-22-66322237

**Kush Mehta**

kushmehta@plindia.com | 91-22-66322257

## PL&CC pick-up/stress reduction key to re-rating

### Quick Pointers:

- Mixed quarter; lower opex cushions core PAT; provisions were a miss.
- For FY27/28, we trim opex growth but increase provisions.

**KMB saw a mixed quarter. Core PAT was a 5.3% beat as opex was 6.9% below PLe, however, despite credit costs declining QoQ from 115bps to 92bps, they were elevated due to write-offs. Stress has been resolved in PL, reducing in MFI and gradually falling in CC. Retail CV continues to see stress. Loan growth was healthy at 4.0% QoQ mainly driven by corporate, housing/SME. Recovery in PL/CC has been slower as combined growth was -1.5% QoQ while peers like AXSB/ICICIB/HDFCB saw better growth at 4.2%/3.6%/1.9%. Opex continues to remain muted driven by automation and lower acquisition cost due to lesser CC volumes; however, we expect opex growth to normalize to 16% in FY27/28 vs 3.7% in FY26. Acceleration in unsecured loan growth and decline in credit costs remain key levers to re-rating. We keep multiple at 2.3x but increase TP to Rs2,480 from Rs2,350 as we roll forward to Sep'27 core ABV. Retain 'BUY'.**

- **Beat on core PAT due to lower opex:** NII came in at Rs73.1bn (PLe Rs73.2bn). NIM (calc.) was higher at 4.52% (PLe 4.49%); reported NIM fell by 11bps QoQ to 4.54%. Loans/deposits as expected grew by 15.8%/14.6% YoY. CASA improved to 42.3% (40.9% in Q1'26). LDR was 87.5% (86.7% in Q1'26). Other inc. was lower at Rs25.9bn (PLe Rs29.5bn) due to treasury loss; fees came in at Rs24.2bn (PLe 24.7bn). Opex at Rs46.3bn was 6.9% lesser due to both, staff cost and other opex. Core PPOp at Rs50.9bn was 5.8% above PLe; PPOp was Rs52.7bn. GNPA was lower 1.39% (PLe 1.45%) due to write-offs at Rs11bn (PLe Rs7.4bn). Gross slippage was in-line at Rs16.3bn; recoveries were a tad lower at Rs6.9bn (PLe Rs7.7bn). Provisions were a drag at Rs9.5bn (PLe Rs8.6bn) that included Rs490mn reversal on AIF provision as per RBI circular. Core PAT was 5.3% above PLe at Rs31.2bn; PAT was Rs32.5bn.
- **Sequential loan growth led by corporate/SME:** Credit growth was healthy at 4% QoQ mainly led by: corporate 6.2%, HL 4.8%, BuB 7.5% & SME 6.9%. Wholesale loan growth was led by short-term/trade assets. Credit substitutes fell by 10% QoQ due to better pricing in loan market; as per the bank pricing continued to be challenging in long-term and project financing. Momentum in SME, mid-market, and BuB remains healthy due to WC demand and capital required in flow-based businesses. Retail CV is witnessing stress which is driving lower disbursements. Unsecured (PL+CC+MFI) growth remains sluggish (-1.7% QoQ); recovery in CC segment has been slower than expected.
- **NIM to pick-up in H2FY26; opex remains controlled:** Bank expects NIM to recover in H2FY26 driven by TD rate cut and CRR benefit. Opex surprised positively and fell by 4.2% QoQ driven by (1) sizable payroll cost reduction as headcount is stable which is attributable to process de-congestion led by automation and efficiency and (2) lower variable acquisition cost due to lesser than expected CC volumes and spends also leading to muted rewards' cost. We expect opex growth to normalize to 16% in FY27/28E vs 3.7% in FY26.

**Exhibit 1: PAT at Rs32.5bn was led by lower opex offset by higher provisions**

| Financial Statement (Rs m)       | Q2FY26        | Q2FY25        | YoY gr. (%)  | Q2FY26E         | % Var.       | Q1FY26          | QoQ gr. (%)  |
|----------------------------------|---------------|---------------|--------------|-----------------|--------------|-----------------|--------------|
| Interest Income                  | 1,36,494      | 1,32,163      | 3.3          | 1,39,871        | (2.4)        | 1,38,365        | (1.4)        |
| Interest Expenses                | 63,387        | 61,967        | 2.3          | 66,709          | (5.0)        | 65,773          | (3.6)        |
| <b>Net interest income (NII)</b> | <b>73,107</b> | <b>70,196</b> | <b>4.1</b>   | <b>73,162</b>   | <b>(0.1)</b> | <b>72,593</b>   | <b>0.7</b>   |
| Other income                     | 25,892        | 26,842        | (3.5)        | 29,489          | (12.2)       | 30,800          | (15.9)       |
| <b>Total income</b>              | <b>98,999</b> | <b>97,038</b> | <b>2.0</b>   | <b>1,02,651</b> | <b>(3.6)</b> | <b>1,03,393</b> | <b>(4.2)</b> |
| Operating expenses               | 46,317        | 46,046        | 0.6          | 49,730          | (6.9)        | 47,756          | (3.0)        |
| -Staff expenses                  | 19,795        | 19,514        | 1.4          | 21,275          | (7.0)        | 20,655          | (4.2)        |
| -Other expenses                  | 26,521        | 26,532        | (0.0)        | 28,456          | (6.8)        | 27,101          | (2.1)        |
| <b>Operating profit</b>          | <b>52,683</b> | <b>50,993</b> | <b>3.3</b>   | <b>52,921</b>   | <b>(0.4)</b> | <b>55,637</b>   | <b>(5.3)</b> |
| <b>Core operating profit</b>     | <b>50,943</b> | <b>47,273</b> | <b>7.8</b>   | <b>48,171</b>   | <b>5.8</b>   | <b>47,327</b>   | <b>7.6</b>   |
| Total provisions                 | 9,474         | 6,604         | 43.5         | 8,639           | 9.7          | 12,078          | (21.6)       |
| <b>Profit before tax</b>         | <b>43,208</b> | <b>44,389</b> | <b>(2.7)</b> | <b>44,282</b>   | <b>(2.4)</b> | <b>43,559</b>   | <b>(0.8)</b> |
| Tax                              | 10,675        | 10,951        | (2.5)        | 11,070          | (3.6)        | 10,743          | (0.6)        |
| <b>Profit after tax</b>          | <b>32,533</b> | <b>33,437</b> | <b>(2.7)</b> | <b>33,211</b>   | <b>(2.0)</b> | <b>32,817</b>   | <b>(0.9)</b> |

**Balance sheet (Rs m)**

|          |           |           |      |           |     |           |     |
|----------|-----------|-----------|------|-----------|-----|-----------|-----|
| Deposits | 52,87,760 | 46,14,542 | 14.6 | 52,87,760 | 0.0 | 51,28,380 | 3.1 |
| Advances | 46,26,876 | 39,95,216 | 15.8 | 46,25,520 | 0.0 | 44,48,230 | 4.0 |

**Ratios (%)**

**Profitability ratios**

|            |            |            |             |            |          |            |             |
|------------|------------|------------|-------------|------------|----------|------------|-------------|
| <b>NIM</b> | <b>4.5</b> | <b>4.9</b> | <b>(39)</b> | <b>4.5</b> | <b>4</b> | <b>4.7</b> | <b>(13)</b> |
| RoaA       | 2.0        | 2.3        | (36)        | 2.0        | (3)      | 2.0        | (7)         |
| RoaE       | 11.0       | 13.3       | (230)       | 11.2       | (16)     | 11.4       | (40)        |

**Asset Quality**

|                              |             |             |             |             |            |             |            |
|------------------------------|-------------|-------------|-------------|-------------|------------|-------------|------------|
| Gross NPL                    | 64,796      | 60,332      | 7.4         | 67,627      | (4.2)      | 66,377      | (2.4)      |
| Net NPL                      | 14,910      | 17,238      | (13.5)      | 16,907      | (11.8)     | 15,309      | (2.6)      |
| <b>Gross NPL ratio</b>       | <b>1.4</b>  | <b>1.5</b>  | <b>(10)</b> | <b>1.4</b>  | <b>(6)</b> | <b>1.5</b>  | <b>(9)</b> |
| <b>Net NPL ratio</b>         | <b>0.3</b>  | <b>0.4</b>  | <b>(11)</b> | <b>0.4</b>  | <b>(4)</b> | <b>0.3</b>  | <b>(2)</b> |
| <b>Coverage ratio (Calc)</b> | <b>77.0</b> | <b>71.4</b> | <b>556</b>  | <b>75.0</b> | <b>199</b> | <b>76.9</b> | <b>5</b>   |

**Business & Other Ratios**

|                             |      |      |       |      |       |      |       |
|-----------------------------|------|------|-------|------|-------|------|-------|
| Low-cost deposit mix        | 42.3 | 43.6 | (129) | 42.3 | (0)   | 40.9 | 144   |
| Cost-income ratio           | 46.8 | 47.5 | (67)  | 48.4 | (166) | 46.2 | 60    |
| Non int. inc / total income | 26.2 | 27.7 | (151) | 28.7 | (257) | 29.8 | (364) |
| Credit deposit ratio        | 87.5 | 86.6 | 92    | 87.5 | 3     | 86.7 | 76    |
| CAR                         | 22.8 | 22.6 | 19    |      |       | 23.0 | (20)  |
| Tier-I                      | 20.9 | 21.5 | (60)  |      |       | 21.8 | (90)  |

Source: Company, PL

## Q2FY26 Conference Call Highlights

### Balance Sheet

- HL continues to be price sensitive. In BuB, there is a sustained demand for working capital across sectors.
- Unsecured portfolio acquired from StanC is performing well. Momentum was intact in organic PL disbursements led by digital acquisition. Newly launched Solitaire credit card has gained traction and CC portfolio may grow in H2FY26.
- MFI book contracted primarily due to repayments outpacing disbursement. However, pickup in volume expected in H2FY26.
- CV portfolio saw good growth due to improvement in small CV sales. Growth in industry numbers was partially due to the higher wholesale numbers achieved in the last week of September post GST cut.
- Bank tightened its underwriting in retail CV post seeing stress. Tractor finance saw good growth due to favorable monsoon and better rural cash flows.
- CE witnessed a negative growth in H1FY26 because of i) lower new projects awarded ii) delayed infra execution due to tight state government cash flows and iii) early monsoon onset and extended monsoon disrupting project.
- Avg. floating rate SA book reduced QoQ from Rs192bn to Rs141bn; Bank has reduced dependency on floating rate SA by changing threshold for the same.
- Kotak Prime profits have been stagnant as earlier quarters included non-recurring items such as IPO profits, dividend incomes, etc. and company has also witnessed marginal increase in credit costs.
- Management stated that the impact from ECL and risk weights circular by RBIs would be manageable due to strong capital adequacy.

### Profit & Loss

- Bank expects NIM to gradually improve in H2FY26 due to the benefit of deposit repricing and CRR cut assuming no further rate cuts.
- Staff cost was lower due to lesser retiral cost led by higher discounting rate.
- Tech expenses form 12-14% of total opex. Marketing expenses have been postponed to Q3FY26 due to the festive season.
- Bank has been able to optimize opex due to benefits from healthy investments in technology over the last 2 years which has led to higher efficiency.

### Asset Quality

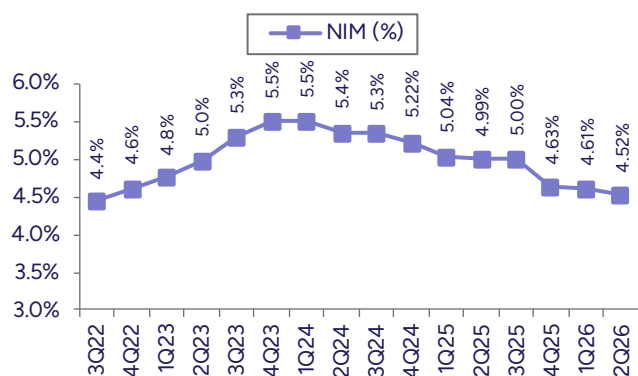
- Higher write-offs in Q2FY26 were mainly attributable to PL/MFI.
- PL stress has normalized. Bank expects a downward trajectory on credit costs for both MFI/CC. However, they continue to be cautious in retail CV due to stress buildup. Overall, credit costs are likely gradually moderate in H2FY26.

**Exhibit 2: Loan growth led by Corp Banking and SME.**

| Loan Book (Rs mn)        | Q2FY26           | Q2FY25           | YoY gr. (%) | Q1FY26           | QoQ gr. (%) |
|--------------------------|------------------|------------------|-------------|------------------|-------------|
| Corp Banking             | 10,92,400        | 9,28,640         | 17.6        | 10,28,210        | 6.2         |
| SME                      | 3,71,930         | 3,21,740         | 15.6        | 3,47,830         | 6.9         |
| Home loans               | 13,78,930        | 11,67,150        | 18.1        | 13,15,410        | 4.8         |
| CV/CE                    | 4,36,760         | 3,90,640         | 11.8        | 4,29,720         | 1.6         |
| Cons Bank WC (secured)   | 4,78,250         | 4,00,020         | 19.6        | 4,44,690         | 7.5         |
| PL, BL, Cons Durables    | 2,42,720         | 2,08,680         | 16.3        | 2,43,680         | (0.4)       |
| Credit Cards             | 1,24,440         | 1,44,460         | (13.9)      | 1,29,240         | (3.7)       |
| Agri                     | 2,43,300         | 2,69,650         | (9.8)       | 2,51,740         | (3.4)       |
| Tractor Finance          | 1,84,390         | 1,61,910         | 13.9        | 1,78,740         | 3.2         |
| Retail Micro Finance     | 57,250           | 97,760           | (41.4)      | 58,820           | (2.7)       |
| Others                   | 1,78,720         | 1,00,430         | 78.0        | 1,61,420         | 10.7        |
| IBPC                     | (1,62,210)       | (1,95,860)       | (17.2)      | (1,41,270)       | 14.8        |
| <b>Total</b>             | <b>46,26,880</b> | <b>39,95,220</b> | <b>15.8</b> | <b>44,48,230</b> | <b>4.0</b>  |
| <b>Loan Book mix (%)</b> |                  |                  |             |                  |             |
| Corp Banking             | 23.6             | 23.2             | 1.6         | 23.1             | 2.1         |
| SME                      | 8.0              | 8.1              | (0.2)       | 7.8              | 2.8         |
| Home loans               | 29.8             | 29.2             | 2.0         | 29.6             | 0.8         |
| CV/CE                    | 9.4              | 9.8              | (3.5)       | 9.7              | (2.3)       |
| Cons Bank WC (secured)   | 10.3             | 10.0             | 3.2         | 10.0             | 3.4         |
| PL, BL, Cons Durables    | 5.2              | 5.2              | 0.4         | 5.5              | (4.2)       |
| Credit Cards             | 2.7              | 3.6              | (25.6)      | 2.9              | (7.4)       |
| Agri                     | 5.3              | 6.7              | (22.1)      | 5.7              | (7.1)       |
| Tractor Finance          | 4.0              | 4.1              | (1.7)       | 4.0              | (0.8)       |
| Retail Micro Finance     | 1.2              | 2.1              | (0.0)       | 1.3              | (0.0)       |
| Others                   | 3.9              | 2.5              | 53.7        | 3.6              | 6.4         |
| IBPC                     | (3.5)            | (4.9)            | (28.5)      | (3.2)            | 10.4        |

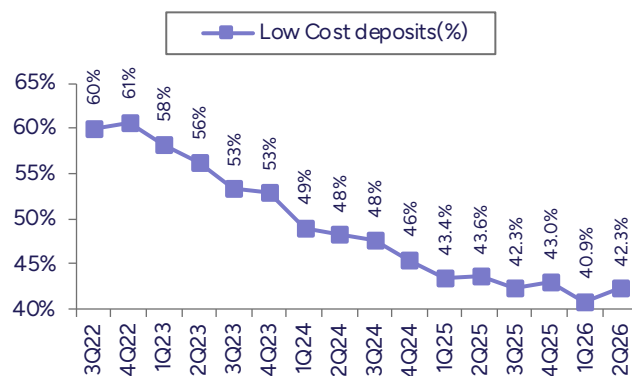
Source: Company, PL

**Exhibit 3: NIMs declined QoQ to 4.52%**



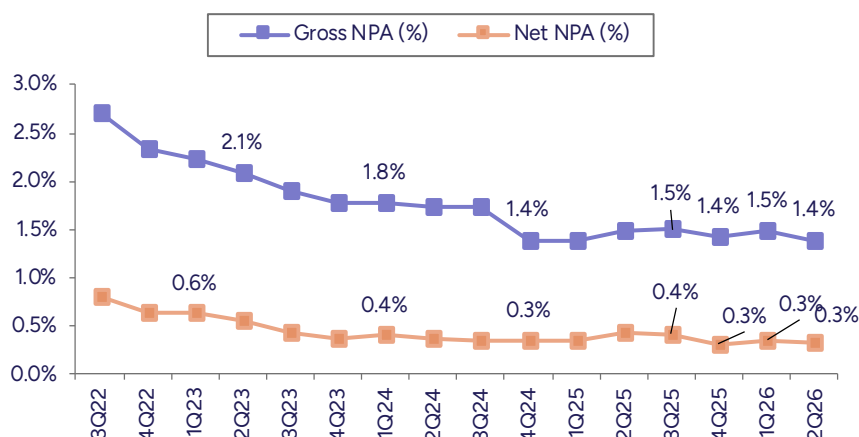
Source: Company, PL

**Exhibit 4: CASA increased QoQ to 42.3%**



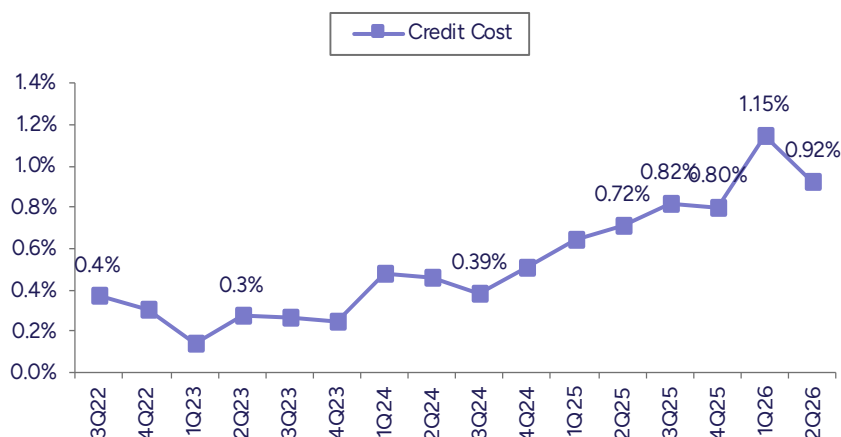
Source: Company, PL

**Exhibit 5: GNPA/NNPA reduced QoQ to 1.39%/0.32%**



Source: Company, PL

**Exhibit 6: Credit costs decreased QoQ to 0.92%.**



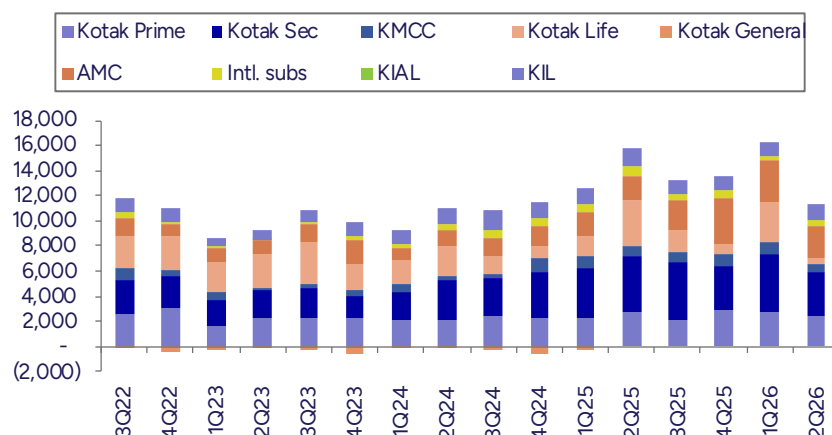
Source: Company, PL

**Exhibit 7: Consolidated earnings steady QoQ to Rs44.7bn**

| Consolidated Financials (Rs mn)         | Q2FY26        | Q2FY25        | YoY gr. (%)   | Q1FY26        | QoQ gr. (%)  |
|-----------------------------------------|---------------|---------------|---------------|---------------|--------------|
| Standalone Bank                         | 32,533        | 33,437        | (2.7)         | 32,817        | (0.9)        |
| Kotak Prime                             | 2,460         | 2,690         | (8.6)         | 2,720         | (9.6)        |
| KMCC                                    | 600           | 900           | (33.3)        | 890           | (32.6)       |
| Kotak Securities                        | 3,450         | 4,440         | (22.3)        | 4,650         | (25.8)       |
| International subsidiaries              | 480           | 760           | (36.8)        | 420           | 14.3         |
| Kotak AMC                               | 2,580         | 1,970         | 31.0          | 3,260         | (20.9)       |
| Kotak Mahindra Investments              | 1,200         | 1,410         | (14.9)        | 1,070         | 12.1         |
| <b>Lending business</b>                 | <b>34,993</b> | <b>36,127</b> | <b>(3.1)</b>  | <b>35,537</b> | <b>(1.5)</b> |
| Flow business, Subsidiaries             | 8,310         | 9,480         | (12.3)        | 10,290        | (19.2)       |
| Others                                  | 887           | 1,233         | (28.1)        | (4,377)       | (120.3)      |
| <b>Consolidated PAT (ex -insurance)</b> | <b>44,190</b> | <b>46,840</b> | <b>(5.7)</b>  | <b>41,450</b> | <b>6.6</b>   |
| Insurance*                              | 490           | 3,600         | (86.4)        | 3,270         | (85.0)       |
| <b>Consolidated PAT**</b>               | <b>44,680</b> | <b>50,440</b> | <b>(11.4)</b> | <b>44,720</b> | <b>(0.1)</b> |

Source: Company, PL; \*Note: Insurance includes both Life and General Insurance (On 18th June, 2024, Kotak General Insurance has ceased to be a wholly-owned subsidiary and became an associate of the Bank.)

**Exhibit 8: Robust group earnings with 26% share from non-banking cos**



Source: Company, PL

**Exhibit 9: Return ratios to remain close to 11-12% over FY27E/28E**

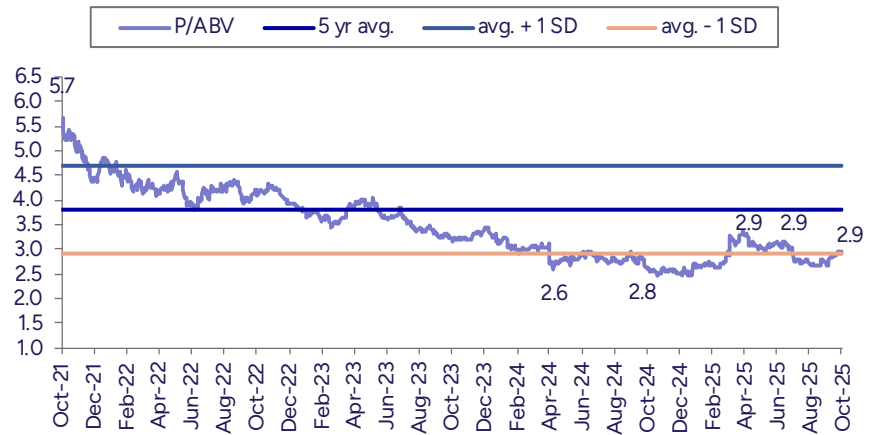
| RoA decomposition          | FY22        | FY23        | FY24        | FY25        | FY26E       | FY27E       | FY28E       |
|----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Net interest income        | 4.1         | 4.7         | 4.8         | 4.4         | 4.1         | 4.2         | 4.2         |
| Other Inc. from operations | 1.5         | 1.5         | 1.9         | 2.3         | 1.6         | 1.6         | 1.6         |
| <b>Total income</b>        | <b>5.6</b>  | <b>6.2</b>  | <b>6.7</b>  | <b>6.7</b>  | <b>5.7</b>  | <b>5.8</b>  | <b>5.8</b>  |
| Employee expenses          | 1.1         | 1.2         | 1.3         | 1.2         | 1.1         | 1.2         | 1.2         |
| Other operating expenses   | 1.5         | 1.8         | 1.8         | 1.7         | 1.5         | 1.6         | 1.6         |
| <b>Operating profit</b>    | <b>3.0</b>  | <b>3.2</b>  | <b>3.6</b>  | <b>3.8</b>  | <b>3.1</b>  | <b>3.1</b>  | <b>3.1</b>  |
| Tax                        | 0.7         | 0.7         | 0.8         | 0.8         | 0.6         | 0.7         | 0.7         |
| Loan loss provisions       | 0.2         | 0.1         | 0.3         | 0.5         | 0.5         | 0.5         | 0.4         |
| <b>RoAA</b>                | <b>2.1</b>  | <b>2.4</b>  | <b>2.5</b>  | <b>2.5</b>  | <b>1.9</b>  | <b>2.0</b>  | <b>2.0</b>  |
| <b>RoAE</b>                | <b>12.6</b> | <b>14.0</b> | <b>15.3</b> | <b>15.4</b> | <b>11.2</b> | <b>11.8</b> | <b>12.1</b> |

Source: Company, PL

**Exhibit 10: SOTP-based TP of Rs2,480 basis Sep'27E core ABV of bank**

| Particulars          | Stake | Rs per share | % of total | Valuation (x) | Basis              |
|----------------------|-------|--------------|------------|---------------|--------------------|
| Standalone bank      | 100%  | 1,780        | 69.6       | 2.3           | x Sep'27 core ABV  |
| Insurance            | 100%  | 204          | 8.0        | 2.3           | of Mar'25 EV       |
| Kotak Prime          | 100%  | 159          | 6.2        | 3.3           | of Mar'25 ABV      |
| Kotak AMC            | 100%  | 168          | 6.6        | 6.0%          | 6% of Sep'25 MAAuM |
| Kotak Sec            | 100%  | 173          | 6.8        | 21.0          | of FY25 PAT        |
| KMCC                 | 100%  | 27           | 1.1        | 15.0          | of Mar'25 PAT      |
| Intl Subs            | 100%  | 11           | 0.4        | 1.0           | of Mar'25 Book     |
| Others               | 100%  | 35           | 1.4        | 14.0          | of Mar'25 PAT      |
| <b>Total</b>         |       | <b>2,557</b> | <b>100</b> |               |                    |
| Holdco discount      |       | 78           |            |               |                    |
| <b>SOTP based TP</b> |       | <b>2,480</b> |            |               |                    |

**Exhibit 11: One-year forward P/ABV trades at 2.9x**



Source: Company, PL

**Income Statement (Rs. m)**

| Y/e Mar                    | FY25            | FY26E           | FY27E           | FY28E           |
|----------------------------|-----------------|-----------------|-----------------|-----------------|
| Int. Earned from Adv.      | 4,07,462        | 4,34,229        | 4,85,948        | 5,56,969        |
| Int. Earned from invt.     | 1,08,289        | 1,08,958        | 1,12,285        | 1,27,338        |
| Others                     | 4,501           | 5,813           | 6,180           | 6,431           |
| Total Interest Income      | 5,29,197        | 5,59,774        | 6,17,473        | 7,06,328        |
| Interest Expenses          | 2,45,780        | 2,57,947        | 2,65,490        | 2,98,308        |
| <b>Net Interest Income</b> | <b>2,83,418</b> | <b>3,01,827</b> | <b>3,51,983</b> | <b>4,08,019</b> |
| Growth(%)                  | 9.0             | 6.5             | 16.6            | 15.9            |
| Non Interest Income        | 1,49,611        | 1,16,968        | 1,32,886        | 1,49,877        |
| Net Total Income           | 4,33,029        | 4,18,795        | 4,84,869        | 5,57,896        |
| Growth(%)                  | 21.1            | (0.3)           | 10.9            | 14.1            |
| Employee Expenses          | 79,183          | 83,466          | 96,540          | 1,12,021        |
| Other Expenses             | 1,01,294        | 1,11,253        | 1,29,343        | 1,50,084        |
| Operating Expenses         | 1,87,764        | 1,94,718        | 2,25,883        | 2,62,105        |
| <b>Operating Profit</b>    | <b>2,45,265</b> | <b>2,24,077</b> | <b>2,58,986</b> | <b>2,95,791</b> |
| Growth(%)                  | 25.2            | (8.6)           | 15.6            | 14.2            |
| NPA Provision              | 25,763          | 35,565          | 34,395          | 36,731          |
| Total Provisions           | 29,424          | 38,611          | 37,744          | 40,669          |
| <b>PBT</b>                 | <b>2,15,841</b> | <b>1,85,466</b> | <b>2,21,242</b> | <b>2,55,122</b> |
| Tax Provision              | 51,340          | 46,092          | 55,310          | 63,781          |
| Effective tax rate (%)     | 23.8            | 24.9            | 25.0            | 25.0            |
| <b>PAT</b>                 | <b>1,64,501</b> | <b>1,39,374</b> | <b>1,65,931</b> | <b>1,91,342</b> |
| Growth(%)                  | 19.4            | (15.3)          | 19.1            | 15.3            |

**Balance Sheet (Rs. m)**

| Y/e Mar                  | FY25             | FY26E            | FY27E            | FY28E              |
|--------------------------|------------------|------------------|------------------|--------------------|
| Face value               | 5                | 5                | 5                | 5                  |
| No. of equity shares     | 1,988            | 1,989            | 1,989            | 1,989              |
| Equity                   | 9,941            | 9,943            | 9,943            | 9,943              |
| Networth                 | 11,72,399        | 13,22,418        | 14,83,372        | 16,69,735          |
| Growth(%)                | 21.2             | 12.8             | 12.2             | 12.6               |
| Adj. Networth to NNPA's  | 13,434           | 16,340           | 18,968           | 23,372             |
| Deposits                 | 49,90,551        | 57,41,161        | 66,58,274        | 77,21,889          |
| Growth(%)                | 11.2             | 15.0             | 16.0             | 16.0               |
| CASA Deposits            | 21,44,159        | 24,39,220        | 28,27,906        | 32,78,545          |
| % of total deposits      | 43.0             | 42.5             | 42.5             | 42.5               |
| <b>Total Liabilities</b> | <b>69,36,242</b> | <b>77,02,565</b> | <b>89,39,050</b> | <b>1,03,76,074</b> |
| Net Advances             | 42,69,092        | 49,94,810        | 57,92,698        | 67,18,044          |
| Growth(%)                | 13.5             | 17.0             | 16.0             | 16.0               |
| Investments              | 18,19,074        | 18,94,583        | 21,97,230        | 25,48,223          |
| <b>Total Assets</b>      | <b>69,36,242</b> | <b>77,02,565</b> | <b>89,39,050</b> | <b>1,03,76,074</b> |
| Growth (%)               | 15.5             | 11.0             | 16.1             | 16.1               |

**Asset Quality**

| Y/e Mar                   | FY25   | FY26E  | FY27E  | FY28E    |
|---------------------------|--------|--------|--------|----------|
| Gross NPAs (Rs m)         | 61,339 | 71,045 | 82,471 | 1,01,617 |
| Net NPAs (Rs m)           | 13,434 | 16,340 | 18,968 | 23,372   |
| Gr. NPAs to Gross Adv.(%) | 1.4    | 1.4    | 1.4    | 1.5      |
| Net NPAs to Net Adv. (%)  | 0.3    | 0.3    | 0.3    | 0.3      |
| NPA Coverage %            | 78.1   | 77.0   | 77.0   | 77.0     |

**Profitability (%)**

| Y/e Mar | FY25 | FY26E | FY27E | FY28E |
|---------|------|-------|-------|-------|
| NIM     | 4.5  | 4.2   | 4.4   | 4.4   |
| RoAA    | 2.5  | 1.9   | 2.0   | 2.0   |
| RoAE    | 15.4 | 11.2  | 11.8  | 12.1  |
| Tier I  | 21.1 | 20.1  | 19.6  | 19.2  |
| CRAR    | 22.2 | 21.2  | 21.0  | 20.7  |

Source: Company Data, PL Research

**Quarterly Financials (Rs. m)**

| Y/e Mar                    | Q3FY25           | Q4FY25           | Q1FY26           | Q2FY26           |
|----------------------------|------------------|------------------|------------------|------------------|
| Interest Income            | 1,34,276         | 1,35,298         | 1,38,365         | 1,36,494         |
| Interest Expenses          | 62,313           | 62,462           | 65,773           | 63,387           |
| <b>Net Interest Income</b> | <b>71,963</b>    | <b>72,836</b>    | <b>72,593</b>    | <b>73,107</b>    |
| YoY growth (%)             | 9.8              | 5.4              | 6.1              | 4.1              |
| CEB                        | 23,620           | 26,160           | 22,490           | 24,150           |
| Treasury                   | -                | -                | -                | -                |
| Non Interest Income        | 26,228           | 31,825           | 30,800           | 25,892           |
| <b>Total Income</b>        | <b>98,191</b>    | <b>1,04,660</b>  | <b>1,03,393</b>  | <b>98,999</b>    |
| Employee Expenses          | 19,525           | 21,063           | 20,655           | 19,795           |
| Other expenses             | 26,856           | 28,876           | 27,101           | 26,521           |
| Operating Expenses         | 46,380           | 49,938           | 47,756           | 46,317           |
| <b>Operating Profit</b>    | <b>51,810</b>    | <b>54,722</b>    | <b>55,637</b>    | <b>52,683</b>    |
| YoY growth (%)             | 13.5             | 0.2              | 5.9              | 3.3              |
| Core Operating Profits     | 49,200           | 49,062           | 47,327           | 50,943           |
| NPA Provision              | 7,940            | 8,060            | 12,000           | 9,960            |
| Others Provisions          | 7,941            | 9,094            | 12,078           | 9,474            |
| Total Provisions           | 7,941            | 9,094            | 12,078           | 9,474            |
| <b>Profit Before Tax</b>   | <b>43,869</b>    | <b>45,628</b>    | <b>43,559</b>    | <b>43,208</b>    |
| Tax                        | 10,821           | 10,111           | 10,743           | 10,675           |
| <b>PAT</b>                 | <b>33,048</b>    | <b>35,517</b>    | <b>32,817</b>    | <b>32,533</b>    |
| YoY growth (%)             | 10.0             | (14.1)           | (6.7)            | (2.7)            |
| <b>Deposits</b>            | <b>47,34,970</b> | <b>49,90,551</b> | <b>51,28,380</b> | <b>52,87,760</b> |
| YoY growth (%)             | 15.9             | 11.2             | 14.6             | 14.6             |
| <b>Advances</b>            | <b>41,38,390</b> | <b>42,69,092</b> | <b>44,48,230</b> | <b>46,26,876</b> |
| YoY growth (%)             | 15.1             | 13.5             | 14.1             | 15.8             |

**Key Ratios**

| Y/e Mar                   | FY25  | FY26E | FY27E | FY28E |
|---------------------------|-------|-------|-------|-------|
| CMP (Rs)                  | 2,187 | 2,187 | 2,187 | 2,187 |
| EPS (Rs)                  | 82.7  | 70.1  | 83.4  | 96.2  |
| Book Value (Rs)           | 590   | 665   | 746   | 840   |
| Adj. BV (Rs)              | 583   | 657   | 736   | 828   |
| P/E (x)                   | 26.4  | 31.2  | 26.2  | 22.7  |
| P/BV (x)                  | 3.7   | 3.3   | 2.9   | 2.6   |
| P/ABV (x)                 | 3.8   | 3.3   | 3.0   | 2.6   |
| DPS (Rs)                  | 2.0   | 2.1   | 2.5   | 2.9   |
| Dividend Payout Ratio (%) | 2.4   | 3.0   | 3.0   | 3.0   |
| Dividend Yield (%)        | 0.1   | 0.1   | 0.1   | 0.1   |

**Efficiency**

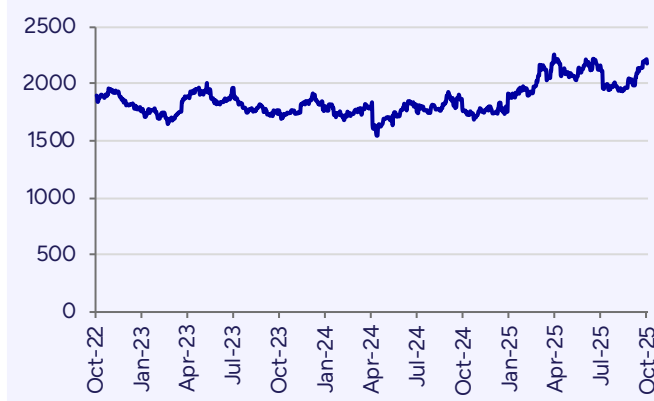
| Y/e Mar                    | FY25  | FY26E | FY27E | FY28E |
|----------------------------|-------|-------|-------|-------|
| Cost-Income Ratio (%)      | 43.4  | 46.5  | 46.6  | 47.0  |
| C-D Ratio (%)              | 85.5  | 87.0  | 87.0  | 87.0  |
| Business per Emp. (Rs m)   | 123   | 135   | 150   | 166   |
| Profit per Emp. (Rs lacs)  | 22    | 18    | 20    | 22    |
| Business per Branch (Rs m) | 4,311 | 4,672 | 5,086 | 5,558 |
| Profit per Branch (Rs m)   | 77    | 61    | 68    | 74    |

**Du-Pont**

| Y/e Mar            | FY25  | FY26E | FY27E | FY28E |
|--------------------|-------|-------|-------|-------|
| NII                | 4.38  | 4.12  | 4.23  | 4.22  |
| Total Income       | 6.69  | 5.72  | 5.83  | 5.78  |
| Operating Expenses | 2.90  | 2.66  | 2.71  | 2.71  |
| PPoP               | 3.79  | 3.06  | 3.11  | 3.06  |
| Total provisions   | 0.45  | 0.53  | 0.45  | 0.42  |
| RoAA               | 2.54  | 1.90  | 1.99  | 1.98  |
| RoAE               | 15.38 | 11.17 | 11.83 | 12.14 |

Source: Company Data, PL Research

**Price Chart**



**Recommendation History**

| No. | Date      | Rating | TP (Rs.) | Share Price (Rs.) |
|-----|-----------|--------|----------|-------------------|
| 1   | 07-Oct-25 | BUY    | 2,350    | 2,127             |
| 2   | 27-Jul-25 | BUY    | 2,350    | 2,121             |
| 3   | 07-Jul-25 | BUY    | 2,400    | 2,150             |
| 4   | 23-Jun-25 | BUY    | 2,400    | 2,170             |
| 5   | 05-May-25 | BUY    | 2,400    | 2,185             |
| 6   | 08-Apr-25 | BUY    | 2,230    | 2,038             |
| 7   | 20-Jan-25 | BUY    | 2,230    | 1,759             |
| 8   | 08-Jan-25 | BUY    | 2,230    | 1,772             |

**Analyst Coverage Universe**

| Sr. No. | Company Name                       | Rating     | TP (Rs) | Share Price (Rs) |
|---------|------------------------------------|------------|---------|------------------|
| 1       | AAVAS Financiers                   | Accumulate | 1,925   | 1,672            |
| 2       | Axis Bank                          | BUY        | 1,425   | 1,170            |
| 3       | Bank of Baroda                     | BUY        | 270     | 262              |
| 4       | Can Fin Homes                      | BUY        | 950     | 838              |
| 5       | City Union Bank                    | BUY        | 245     | 219              |
| 6       | DCB Bank                           | BUY        | 155     | 132              |
| 7       | Federal Bank                       | BUY        | 235     | 213              |
| 8       | HDFC Asset Management Company      | BUY        | 6,175   | 5,764            |
| 9       | HDFC Bank                          | BUY        | 1,150   | 1,003            |
| 10      | ICICI Bank                         | BUY        | 1,800   | 1,437            |
| 11      | IndusInd Bank                      | Hold       | 840     | 751              |
| 12      | Kotak Mahindra Bank                | BUY        | 2,350   | 2,127            |
| 13      | LIC Housing Finance                | BUY        | 725     | 567              |
| 14      | Nippon Life India Asset Management | BUY        | 900     | 875              |
| 15      | State Bank of India                | BUY        | 960     | 865              |
| 16      | Union Bank of India                | BUY        | 150     | 139              |
| 17      | UTI Asset Management Company       | Accumulate | 1,400   | 1,339            |

**PL's Recommendation Nomenclature (Absolute Performance)**

|                          |                                   |
|--------------------------|-----------------------------------|
| <b>Buy</b>               | : > 15%                           |
| <b>Accumulate</b>        | : 5% to 15%                       |
| <b>Hold</b>              | : +5% to -5%                      |
| <b>Reduce</b>            | : -5% to -15%                     |
| <b>Sell</b>              | : < -15%                          |
| <b>Not Rated (NR)</b>    | : No specific call on the stock   |
| <b>Under Review (UR)</b> | : Rating likely to change shortly |

## **ANALYST CERTIFICATION**

### **(Indian Clients)**

We/I, Mr. Gaurav Jani- CA, Passed CFA Level II, Ms. Harshada Gite- CA, Mr. Kush Mehta- CA Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

### **(US Clients)**

The research analysts, with respect to each issuer and its securities covered by them in this research report, certify that: All of the views expressed in this research report accurately reflect his or her or their personal views about all of the issuers and their securities; and No part of his or her or their compensation was, is or will be directly related to the specific recommendation or views expressed in this research report.

## **DISCLAIMER**

### **Indian Clients**

Prabhudas Lilladher Pvt. Ltd, Mumbai, India (hereinafter referred to as "PL") is engaged in the business of Stock Broking, Portfolio Manager, Depository Participant and distribution for third party financial products. PL is a subsidiary of Prabhudas Lilladher Advisory Services Pvt Ltd. which has its various subsidiaries engaged in business of commodity broking, investment banking, financial services (margin funding) and distribution of third party financial/other products, details in respect of which are available at [www.plindia.com](http://www.plindia.com).

This document has been prepared by the Research Division of PL and is meant for use by the recipient only as information and is not for circulation. This document is not to be reported or copied or made available to others without prior permission of PL. It should not be considered or taken as an offer to sell or a solicitation to buy or sell any security.

The information contained in this report has been obtained from sources that are considered to be reliable. However, PL has not independently verified the accuracy or completeness of the same. Neither PL nor any of its affiliates, its directors or its employees accepts any responsibility of whatsoever nature for the information, statements and opinion given, made available or expressed herein or for any omission therein.

Recipients of this report should be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The suitability or otherwise of any investments will depend upon the recipient's particular circumstances and, in case of doubt, advice should be sought from an independent expert/advisor.

Either PL or its affiliates or its directors or its employees or its representatives or its clients or their relatives may have position(s), make market, act as principal or engage in transactions of securities of companies referred to in this report and they may have used the research material prior to publication.

PL may from time to time solicit or perform investment banking or other services for any company mentioned in this document.

PL is a registered with SEBI under the SEBI (Research Analysts) Regulation, 2014 and having registration number INH000000271.

PL submits that no material disciplinary action has been taken on us by any Regulatory Authority impacting Equity Research Analysis activities.

PL or its research analysts or its associates or his relatives do not have any financial interest in the subject company.

PL or its research analysts or its associates or his relatives do not have actual/beneficial ownership of one per cent or more securities of the subject company at the end of the month immediately preceding the date of publication of the research report.

PL or its research analysts or its associates or his relatives do not have any material conflict of interest at the time of publication of the research report.

PL or its associates might have received compensation from the subject company in the past twelve months.

PL or its associates might have managed or co-managed public offering of securities for the subject company in the past twelve months or mandated by the subject company for any other assignment in the past twelve months.

PL or its associates might have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months.

PL or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months

PL or its associates might have received any compensation or other benefits from the subject company or third party in connection with the research report.

PL encourages independence in research report preparation and strives to minimize conflict in preparation of research report. PL or its analysts did not receive any compensation or other benefits from the subject Company or third party in connection with the preparation of the research report. PL or its Research Analysts do not have any material conflict of interest at the time of publication of this report.

It is confirmed that Mr. Gaurav Jani- CA, Passed CFA Level II, Ms. Harshada Gite- CA, Mr. Kush Mehta- CA Research Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

The Research analysts for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

The research analysts for this report has not served as an officer, director or employee of the subject company PL or its research analysts have not engaged in market making activity for the subject company

Our sales people, traders, and other professionals or affiliates may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest.

PL and its associates, their directors and employees may (a) from time to time, have a long or short position in, and buy or sell the securities of the subject company or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company or act as an advisor or lender/borrower to the subject company or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors

### **US Clients**

This research report is a product of Prabhudas Lilladher Pvt. Ltd., which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Prabhudas Lilladher Pvt. Ltd. only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a-6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Prabhudas Lilladher Pvt. Ltd. has entered into an agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

---

**Prabhudas Lilladher Pvt. Ltd.**

**3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209**

**[www.plindia.com](http://www.plindia.com)**