

# Larsen & Toubro (LT IN)

**Q1FY27 Result Update**

July 29, 2026

☒ Estimate Change | ☒ Target | ☐ Reco.

## Change in Estimates

|                 | Current   |           | Previous  |           |
|-----------------|-----------|-----------|-----------|-----------|
|                 | FY27E     | FY28E     | FY27E     | FY28E     |
| Rating          | BUY       |           | BUY       |           |
| Target Price    | 4,425     |           | 4,632     |           |
| Sales (INR mn)  | 3,152,360 | 3,609,556 | 3,173,199 | 3,608,526 |
| % Chng.         | (0.7)     | -         |           |           |
| EBITDA (INR mn) | 306,143   | 390,475   | 324,583   | 392,496   |
| % Chng.         | (5.7)     | (0.5)     |           |           |
| EPS (INR)       | 132.4     | 173.6     | 135.4     | 174.2     |
| % Chng.         | (2.2)     | (0.3)     |           |           |

## Key Data

LART.BO | LT IN

|                     |                             |
|---------------------|-----------------------------|
| BSE Code            | 500510                      |
| NSE Code            | LT                          |
| 52-W High / Low     | INR 4,440 / INR 3,288       |
| Face Value          | 2                           |
| Sensex / Nifty      | 76,766 / 23,985             |
| Market Cap          | INR 5,272 bn / \$ 55,001 mn |
| Shares Outstanding  | 1375.87 mn                  |
| 3M Avg. Daily Value | INR 9,641.48 mn             |

## Shareholding Pattern (%)

|                            |       |
|----------------------------|-------|
| Promoters                  | -     |
| FII                        | 19.13 |
| Mutual Funds               | 20.10 |
| Domestic Institutions      | 22.89 |
| Public & Others            | 37.88 |
| Promoter's Pledge (INR bn) | -     |

## Stock Performance (%)

|          | 1M    | 3M    | 6M  | 12M  |
|----------|-------|-------|-----|------|
| Absolute | (9.1) | (5.1) | 1.0 | 12.0 |
| Relative | (8.7) | (4.9) | 8.3 | 18.0 |

## Key Financials - Consolidated

| Y/e Mar             | FY25      | FY26      | FY27E     | FY28E     |
|---------------------|-----------|-----------|-----------|-----------|
| Sales (INR mn)      | 2,557,345 | 2,858,744 | 3,152,360 | 3,609,556 |
| EBITDA (INR mn)     | 264,347   | 291,511   | 306,143   | 390,475   |
| Margin (%)          | 10.3      | 10.2      | 9.7       | 10.8      |
| PAT (INR mn)        | 146,810   | 173,544   | 182,140   | 238,880   |
| EV (INR mn)         | 6,081,237 | 5,876,934 | 5,788,039 | 5,912,159 |
| Total Debt (INR mn) | 1,295,593 | 1,216,830 | 1,216,830 | 1,458,489 |
| C&C Eq. (INR mn)    | 229,653   | 208,477   | 297,371   | 414,911   |
| EPS (INR)           | 106.7     | 126.2     | 132.4     | 173.7     |
| Gr. (%)             | 12.8      | 18.2      | 5.0       | 31.2      |
| DPS (INR)           | 28.0      | 28.0      | 33.1      | 43.4      |
| Yield (%)           | 0.7       | 0.7       | 0.9       | 1.1       |
| RoE (%)             | 16.0      | 16.8      | 15.4      | 17.3      |
| RoCE (%)            | 10.4      | 10.8      | 10.8      | 12.5      |
| EV/Sales (x)        | 2.4       | 2.1       | 1.8       | 1.6       |
| EV/EBITDA (x)       | 23.0      | 20.2      | 18.9      | 15.1      |
| PE (x)              | 35.9      | 30.4      | 28.9      | 22.1      |
| P/BV (x)            | 5.4       | 4.8       | 4.2       | 3.5       |

**Mixed Q1, Healthy inflows amid execution headwinds**

## Quick Pointers

- Order prospects worth INR15.1trn for 9MFY27 increased YoY (vs INR14.8trn) and are primarily driven by Infrastructure & Utilities and Energy Conventional
- Management has guided for ~10-12% order intake growth and ~10-12% YoY revenue growth with PP&M margin of ~7.8% for FY27

We revise our EPS estimates by -2.2%/-0.3% for FY27E/FY28E factoring in impact on margins amid execution challenges in PPM. Larsen & Toubro (L&T) reported consolidated revenue growth of ~7.0% YoY, while EBITDA margin contracted by ~90bps YoY to ~9.0%, impacted by lower execution in the Projects, Products & Manufacturing (PPM) portfolio, supply chain disruptions arising from the Middle East conflict, higher ECL provisions and forex headwinds in the technology services business. Order inflow remained robust at ~Rs1.08tn (+14% YoY), driven by strong international awards, particularly ultra-mega offshore wind projects in Europe (Rs150bn+), taking the consolidated order book to a record ~Rs7.79tn (+27% YoY), with international projects contributing ~52% of the backlog and reinforcing long-term revenue visibility. While execution in the Infrastructure & Utilities and Energy Green segments was affected by logistics constraints in the GCC region, the Energy Conventional business continued to witness healthy execution despite deferred order awards. Meanwhile, the Manufacturing & Products and Technology Platforms & Services businesses delivered healthy growth supported by strong demand across precision engineering, electronics, construction equipment and IT services. Management highlighted that bidding activity remains robust across domestic and international markets with no project cancellations, while the opportunity pipeline remains healthy at ~Rs15tn, underpinning its confidence in achieving FY27 order inflow and revenue growth guidance of 10-12%, along with ~7.8% PPM EBITDA margins. With expectations of execution improving in H2FY27, a record order book, expanding offshore wind opportunities and disciplined capital allocation under Lakshya 2031, management remains confident of sustaining profitable growth over the medium term. We maintain 'Buy' rating and with a revised SoTP-derived TP of Rs4,425 (Rs4,632 earlier), valuing the core business at a P/E of 22.5x Mar'28E (22x Mar'28E earlier).

## Quarter Summary

| Y/e Mar            | Q1'27E   | Q1'27A   | % Var.  | Q1'26A   | YoY gr. (%) |
|--------------------|----------|----------|---------|----------|-------------|
| Net Sales (INR mn) | 6,84,292 | 6,79,417 | -1.0    | 6,36,789 | 7.0         |
| EBITDA (INR mn)    | 65,299   | 61,165   | -6.0    | 63,177   | -3.0        |
| Margin (%)         | 9.5      | 9.0      | -50 bps | 9.9      | -90 bps     |
| PAT (INR mn)       | 38,229   | 41,229   | 8.0     | 36,172   | 14.0        |

Source: Company, PL

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**Long-term view:** Short-term execution risks remain for L&T due to supply chain challenges amid Middle East conflict. Meanwhile, we believe L&T is well-placed to benefit in the long-run owing to 1) strong international prospects led by Middle East, 2) healthy domestic pipeline on the back of public-driven capex and uptick in private capex, and 3) liquidation of loss-making development project, and 4) penetration in newer areas such as green energy, electrolyzers, semiconductors, data centers, EMS etc. The stock is currently trading at a P/E of 29.9x/23.3x on FY27/28E.

**Slower execution and higher other expenses weigh on margins:** Consolidated revenue rose 6.7% YoY to Rs679.4bn (PLe: Rs684.3bn) due to slower execution in infra partially offset by improved execution in Energy – Conventional. Infrastructure revenue degrew by ~2.4% YoY to Rs221.4bn likely due to execution challenges in the Water & Effluent Treatment business. Energy – Conventional revenue increased by 14.3% YoY to Rs142.5bn owing to execution in the Hydrocarbon business as well as the CarbonLite Solutions business. While Energy – Green segment revenue decreased by ~12% YoY due to supply chain disruptions arising from the West Asia conflict in the Solar business. Manufacturing products revenue increased by ~9% YoY to Rs46.5bn driven by improved execution progress in Precision Engineering & Systems, Construction Equipment & Mining Machinery and Rubber Processing Machinery businesses. Financial Services grew 27% YoY to Rs50.4bn, IT & Technology Services grew 15.6% YoY to Rs147.2bn, Realty revenue increased by 112% YoY to Rs11.3bn. Meanwhile, Development Projects were down 14% YoY to Rs10.7bn. EBITDA declined by 3.2% YoY to Rs61.2bn (PLe: Rs65.3bn). EBITDA margin contracted by 92bps YoY to 9% (PLe: 9.5%) primarily due to higher expenses (+45.4% YoY) despite expansion in gross margin. Adj. PAT rose 14% YoY to Rs41.2bn (PLe: Rs38.2bn) aided by higher other income (up 75% YoY to Rs23.8bn).

**Order book stands at ~Rs7.8trn (2.7x TTM revenue), up 27.1% YoY:** Consolidated order inflows came in at Rs1.08trn, by ultra-mega offshore wind orders from Europe and sustained domestic private sector ordering. Domestic/International order intake mix stood at 44%/56%. Order book stands at ~Rs7.8trn (2.7x TTM revenue), up 27.1% YoY with a Domestic/International mix of 48%/52%.

#### Exhibit 1: Quarterly Estimates

| (INR mn)    | 1QFY27     | YoY gr. (%) | 2QFY27E    | YoY gr. (%) | 3QFY27E    | YoY gr. (%) | 4QFY27E    | YoY gr. (%) |
|-------------|------------|-------------|------------|-------------|------------|-------------|------------|-------------|
| Net Sales   | 6,79,417.4 | 6.7%        | 7,43,312.2 | 9.3%        | 7,96,562.9 | 11.5%       | 9,33,067.4 | 12.7%       |
| EBITDA      | 61,164.8   | -3.2%       | 72,184.1   | 6.1%        | 83,656.6   | 12.8%       | 1,02,783.7 | 19.4%       |
| Margins (%) | 9.0        | (91.9)      | 9.7        | (30.1)      | 10.5       | 12.2        | 11.0       | 61.2        |
| Adj. PAT    | 41,228.5   | 14%         | 39,838.1   | 1%          | 46,292.5   | 3%          | 54,780.9   | 4%          |

Source: Company, PL

**Exhibit 2: EBITDA margin contracted by 92bps YoY to 9.0% primarily due to higher expenses (+45.4% YoY) despite expansion in gross margin**

| Y/e March (INR mn)                  | Q1FY27        | Q1FY26        | YoY gr.      | Q1FY27E       | % Var.       | Q4FY26        | QoQ gr.       | FY27E           | FY26            | YoY gr.      |
|-------------------------------------|---------------|---------------|--------------|---------------|--------------|---------------|---------------|-----------------|-----------------|--------------|
| Revenue                             | 6,79,417      | 6,36,789      | 6.7%         | 6,84,292      | -0.7%        | 8,27,622      | -17.9%        | 31,52,360       | 28,58,744       | 10.3%        |
| Gross Profit                        | 2,62,432      | 2,34,481      | 11.9%        | 2,44,976      | 7.1%         | 2,70,288      | -2.9%         | 11,06,478       | 10,00,332       | 10.6%        |
| Margin (%)                          | 38.6          | 36.8          | 180          | 35.8          | 283          | 32.7          | 597           | 35.1            | 35.0            | 11           |
| Employee Cost                       | 1,40,434      | 1,26,384      | 11.1%        | 1,31,384      | 6.9%         | 1,37,629      | 2.0%          | 5,83,453        | 5,21,872        | 11.8%        |
| as % of sales                       | 20.7          | 19.8          | 82           | 19.2          | 147          | 16.6          | 404           | 18.5            | 18.3            | 25           |
| Other expenditure                   | 40,506        | 27,857        | 45.4%        | 30,793        | 31.5%        | 28,469        | 42.3%         | 1,41,856        | 1,16,995        | 21.3%        |
| as % of sales                       | 6.0           | 4.4           | 159          | 4.5           | 146          | 3.4           | 252           | 4.5             | 4.1             | 41           |
| Finance cost of fin. serv. business | 20,327        | 17,064        | 19.1%        | 17,500        | 16.2%        | 18,088        | 12.4%         | 75,026          | 69,953          | 7.3%         |
| as % of sales                       | 3.0           | 2.7           | 31           | 2.6           | 43           | 2.2           | 81            | 2.4             | 2.4             | (7)          |
| <b>EBITDA</b>                       | <b>61,165</b> | <b>63,177</b> | <b>-3.2%</b> | <b>65,299</b> | <b>-6.3%</b> | <b>86,103</b> | <b>-29.0%</b> | <b>3,06,143</b> | <b>2,91,511</b> | <b>5.0%</b>  |
| Margin (%)                          | 9.0           | 9.9           | (92)         | 9.5           | (54)         | 10.4          | (140)         | 9.7             | 10.2            | (49)         |
| Depreciation                        | 10,323        | 10,333        | -0.1%        | 10,900        | -5.3%        | 11,680        | -11.6%        | 47,650          | 43,648          | 9.2%         |
| <b>EBIT</b>                         | <b>50,842</b> | <b>52,844</b> | <b>-3.8%</b> | <b>54,399</b> | <b>-6.5%</b> | <b>74,423</b> | <b>-31.7%</b> | <b>2,58,493</b> | <b>2,47,864</b> | <b>4.3%</b>  |
| Margin (%)                          | 7.5           | 8.3           | (82)         | 7.9           | (47)         | 9.0           | (151)         | 8.2             | 8.7             | (47)         |
| Other Income                        | 23,767        | 13,568        | 75.2%        | 14,500        | 63.9%        | 15,786        | 50.6%         | 56,742          | 57,607          | -1.5%        |
| Interest                            | 5,387         | 7,816         | -31.1%       | 6,800         | -20.8%       | 6,793         | -20.7%        | 26,770          | 28,488          | -6.0%        |
| <b>PBT (ex. Extra-ordinaries)</b>   | <b>69,223</b> | <b>58,595</b> | <b>18.1%</b> | <b>62,099</b> | <b>11.5%</b> | <b>83,416</b> | <b>-17.0%</b> | <b>2,88,465</b> | <b>2,76,983</b> | <b>4.1%</b>  |
| Margin (%)                          | 10.2          | 9.2           | 99           | 9.1           | 111          | 10.1          | 11            | 9.2             | 9.7             | (54)         |
| Extraordinary Items                 | -             | -             | -            | -             | -            | 687           | -             | -               | (17,224)        | -            |
| <b>PBT</b>                          | <b>69,223</b> | <b>58,595</b> | <b>18.1%</b> | <b>62,099</b> | <b>11.5%</b> | <b>84,103</b> | <b>-17.7%</b> | <b>2,88,465</b> | <b>2,59,758</b> | <b>11.1%</b> |
| Total Tax                           | 19,394        | 15,340        | 26.4%        | 16,270        | 19.2%        | 20,928        | -7.3%         | 75,001          | 68,164          | 10.0%        |
| Effective Tax Rate (%)              | 28.0          | 26.2          | 184          | 26.2          | 182          | 24.9          | 313           | 26.0            | 26.2            | (24)         |
| <b>PAT before MI &amp; JV</b>       | <b>49,829</b> | <b>43,256</b> | <b>15.2%</b> | <b>45,829</b> | <b>8.7%</b>  | <b>63,175</b> | <b>-21.1%</b> | <b>2,13,464</b> | <b>1,91,594</b> | <b>11.4%</b> |
| <b>Reported PAT</b>                 | <b>41,229</b> | <b>36,172</b> | <b>14.0%</b> | <b>38,229</b> | <b>7.8%</b>  | <b>53,256</b> | <b>-22.6%</b> | <b>1,82,140</b> | <b>1,60,840</b> | <b>13.2%</b> |
| <b>Adj. PAT</b>                     | <b>41,229</b> | <b>36,172</b> | <b>14.0%</b> | <b>38,229</b> | <b>7.8%</b>  | <b>52,740</b> | <b>-21.8%</b> | <b>1,82,140</b> | <b>1,73,544</b> | <b>5.0%</b>  |
| <b>Adj. EPS</b>                     | <b>30.0</b>   | <b>26.3</b>   | <b>14.0%</b> | <b>27.8</b>   | <b>7.8%</b>  | <b>38.3</b>   | <b>-21.8%</b> | <b>132.4</b>    | <b>126.2</b>    | <b>5.0%</b>  |

Source: Company, PL

**Exhibit 3: Infra & utilities EBIT margin declined by 28bps due to higher ECL provision and execution headwinds**

| Segment Performance         | Q1FY27          | Q1FY26          | YoY gr.      | Q1FY27E         | % Var.       | Q4FY26          | QoQ gr.       | FY26             |
|-----------------------------|-----------------|-----------------|--------------|-----------------|--------------|-----------------|---------------|------------------|
| <b>Revenue (Rs mn)</b>      |                 |                 |              |                 |              |                 |               |                  |
| Infrastructure & Utilities  | 2,21,435        | 2,26,961        | -2.4%        | 2,23,796        | -1.1%        | 2,92,214        | -24.2%        | 10,08,425        |
| Energy - Conventional       | 1,42,463        | 1,24,676        | 14.3%        | 1,16,312        | 22.5%        | 1,61,135        | -11.6%        | 5,43,743         |
| Energy - Green              | 56,071          | 63,355          | -11.5%       | 92,331          | -39.3%       | 1,14,262        | -50.9%        | 3,50,205         |
| Manufacturing & Products    | 46,476          | 42,762          | 8.7%         | 51,202          | -9.2%        | 63,517          | -26.8%        | 1,90,915         |
| IT & Technology Services    | 1,47,199        | 1,27,302        | 15.6%        | 1,39,469        | 5.5%         | 1,42,736        | 3.1%          | 5,41,090         |
| Financial Services Revenue  | 50,417          | 39,710          | 27.0%        | 42,887          | 17.6%        | 46,693          | 8.0%          | 1,72,834         |
| Realty Revenue              | 11,334          | 5,346           | 112.0%       | 4,876           | 132.4%       | 5,218           | 117.2%        | 31,303           |
| Development Projects        | 10,737          | 12,493          | -14.1%       | 13,418          | -20.0%       | 11,757          | -8.7%         | 51,185           |
| <b>Total</b>                | <b>6,75,396</b> | <b>6,30,111</b> | <b>7.2%</b>  | <b>6,70,874</b> | <b>0.7%</b>  | <b>8,25,775</b> | <b>-18.2%</b> | <b>28,38,515</b> |
| Less: Inter-segment revenue | 6,715           | 5,814           | 15.5%        | -               | -            | 9,910           | -32.2%        | 30,953           |
| <b>Net Revenue</b>          | <b>6,68,681</b> | <b>6,24,296</b> | <b>7.1%</b>  | <b>6,70,874</b> | <b>-0.3%</b> | <b>8,15,865</b> | <b>-18.0%</b> | <b>28,07,562</b> |
| <b>EBIT (Rs mn)</b>         |                 |                 |              |                 |              |                 |               |                  |
| Infrastructure & Utilities  | 8,044           | 8,879           | -9.4%        | 9,399           | -14.4%       | 23,365          | -65.6%        | 54,574           |
| Energy - Conventional       | 9,667           | 8,636           | 11.9%        | 6,979           | 38.5%        | 8,707           | 11.0%         | 32,970           |
| Energy - Green              | 3,216           | 3,752           | -14.3%       | 5,817           | -44.7%       | 9,043           | -64.4%        | 23,799           |
| Manufacturing & Products    | 5,934           | 6,461           | -8.2%        | 6,349           | -6.5%        | 10,762          | -44.9%        | 29,645           |
| IT & Technology Services    | 23,538          | 20,501          | 14.8%        | 30,683          | -23.3%       | 21,457          | 9.7%          | 86,182           |
| Financial Services Revenue  | 12,363          | 9,432           | 31.1%        | 9,435           | 31.0%        | 10,793          | 14.5%         | 40,321           |
| Realty Revenue              | 3,469           | 2,023           | 71.5%        | 2,048           | 69.4%        | 1,694           | 104.7%        | 12,422           |
| Development Projects        | 1,245           | 1,317           | -5.5%        | 1,342           | -7.2%        | 1,614           | -22.9%        | 5,390            |
| <b>Total</b>                | <b>66,230</b>   | <b>59,684</b>   | <b>11.0%</b> | <b>70,710</b>   | <b>-6.3%</b> | <b>85,820</b>   | <b>-22.8%</b> | <b>2,79,913</b>  |
| <b>EBIT Margin (%)</b>      |                 |                 |              |                 |              |                 |               |                  |
| Infrastructure & Utilities  | 3.6             | 3.9             | -28          | 4.2             | -57          | 8.0             | -436          | 5.4              |
| Energy - Conventional       | 6.8             | 6.9             | -14          | 6.0             | 79           | 5.4             | 138           | 6.1              |
| Energy - Green              | 5.7             | 5.9             | -19          | 6.3             | -56          | 7.9             | -218          | 6.8              |
| Manufacturing & Products    | 12.8            | 15.1            | -234         | 12.4            | 37           | 16.9            | -418          | 15.5             |
| IT & Technology Services    | 16.0            | 16.1            | -11          | 22.0            | -601         | 15.0            | 96            | 15.9             |
| Financial Services Revenue  | 24.5            | 23.8            | 77           | 22.0            | 252          | 23.1            | 141           | 23.3             |
| Realty Revenue              | 30.6            | 37.8            | -724         | 42.0            | -1,139       | 32.5            | -186          | 39.7             |
| Development Projects        | 11.6            | 10.5            | 105          | 10.0            | 159          | 13.7            | -214          | 10.5             |

Source: Company, PL

**Exhibit 4: SOTP Valuation – Core business accounts for ~74% of the SOTP**

| Particulars               | Earnings/Book (INR mn) | Valuation Basis | Target Multiple (x) | Stake (%)                    | Value (INR bn)   | Fair Value (INR) | Basis                |
|---------------------------|------------------------|-----------------|---------------------|------------------------------|------------------|------------------|----------------------|
| L&T Core Business         | 2,01,081               | P/E             | 22.5                | 100                          | 45,24,331        | 3,289            | 22.5x Mar'28 EPS     |
| L&T Power development     | 36,609                 | P/B             | 1                   | 100                          | 36,609           | 27               | 1x equity investment |
| L&T Hyderabad Metro       | 14,615                 | P/B             | 1                   | 100                          | 14,615           | 11               | 1x equity value      |
| Other Businesses          | 26,636                 | P/B             | 1                   | 100                          | 26,636           | 19               | 1x equity investment |
| <b>Total</b>              |                        |                 |                     |                              |                  | <b>3,346</b>     |                      |
| <b>Subsidiaries</b>       |                        |                 |                     |                              |                  |                  |                      |
| L&T Finance               | 8,79,111               | Target Mcap     |                     | 66                           | 5,80,125         | 422              | Target Mcap          |
| LTi Mindtree              | 12,95,191              | Target Mcap     |                     | 69                           | 8,87,594         | 645              | Target Mcap          |
| L&T Technology Services   | 3,79,899               | Target Mcap     |                     | 74                           | 2,79,491         | 203              | Target Mcap          |
| <b>Total Subsidiaries</b> |                        |                 |                     | <b>15% holding co. disc.</b> | <b>14,85,129</b> | <b>1,080</b>     |                      |
| <b>Grand Total</b>        |                        |                 |                     |                              |                  | <b>4,425</b>     |                      |

Source: Company, PL

## Conference call Highlights:

- FY27 guidance maintained despite geopolitical uncertainty:** Management reiterated its FY27 guidance of 10–12% order inflow growth, 10–12% revenue growth and ~7.8% PPM EBITDA margin, despite continued geopolitical disruptions in the Middle East. While execution is expected to remain relatively subdued in the near term owing to logistics constraints, project awards and execution are expected to improve from Q2 onwards.
- Margins impacted by execution slowdown and ECL provisions:** Q1 margin moderation was driven by lower execution in the PPM business, forex losses in IT subsidiaries and higher expected credit loss (ECL) provisions. The incremental ECL provision primarily relates to ageing receivables in the domestic Water & Effluent Treatment business and certain legacy infrastructure projects in India.
- Healthy order inflows; strong international traction:** Group order inflows grew 14% YoY to Rs1.08tn, driven by international wins, including offshore wind projects in Europe, and strong domestic private sector demand. Order book increased to Rs7.79tn, with international exposure at 52% and domestic at 48%. Domestic order book mix improved, with private sector contribution rising to 40%, while Central/State Government and PSU accounted for 30% each. International order book remains concentrated in the Middle East (71%), followed by Europe (14%), with slow-moving orders below 1% and limited deletions of Rs2.5bn during the quarter. The Rs15tn FY27 opportunity pipeline is evenly split between domestic and international opportunities, with ~45% of domestic pipeline from the private sector.
- Infrastructure & Utilities:** Order inflows more than doubled YoY, led by domestic awards across metals & minerals, buildings & factories, substations, transmission and transportation infrastructure, including the company's largest-ever domestic metals order. Private sector capex remained healthy and accounted for the majority of domestic order inflows. The segment's opportunity pipeline stands at Rs7.82tn, comprising Rs5.47tn domestic and Rs2.35tn international opportunities. Revenue remained subdued due to the early execution phase of recently secured projects, while margins moderated owing to an adverse revenue mix and higher ECL provisions.
- Energy Conventional:** Order inflows declined sharply to Rs31bn (Hydrocarbon: Rs25.6bn; CarbonLite Solutions: Rs4.9bn) due to deferment of certain order awards and a high base. The segment maintains an order book of Rs2.22tn (Hydrocarbon: Rs1.59tn; CarbonLite Solutions: Rs620bn) and an opportunity pipeline of Rs4.37tn. Logistics disruptions in the Middle East continue to impact execution; however, management indicated project execution remains manageable with no significant cancellations.
- Energy Green:** The segment witnessed strong order inflows of ~Rs330bn, driven by additional offshore wind awards in Europe. Order book stands at Rs1.47tn, comprising Offshore Wind (Rs740bn), Solar (Rs568bn) and Onshore Wind (Rs158bn), while the opportunity pipeline remains healthy at Rs2.42tn, comprising Offshore Wind (Rs1.80tn), Solar (Rs400bn) and Onshore Wind (Rs220bn). Revenue declined during the quarter due to supply chain disruptions affecting solar execution across the GCC region, although margins remained broadly stable.
- Manufacturing & Products:** Order inflows of ~Rs55bn were supported by multiple refinery equipment packages in the Heavy Engineering business, while revenue growth was driven by healthy execution across Precision Engineering & Systems (PES) and Construction Equipment. The balance FY27 opportunity pipeline stands at Rs460bn, comprising Rs368bn from Precision Engineering & Electronics and Rs92bn from Heavy Engineering.
- Realty:** The company strengthened its NCR presence through the acquisition of a 20-acre land parcel in Gurugram and launched two residential projects in the Mumbai Metropolitan Region with an aggregate development potential of Rs50bn. Revenue growth was driven by higher handover of residential units in the

MMR region, while margins moderated due to an adverse sales mix. Unrecognized revenue for the segment stands at Rs173bn, providing healthy revenue visibility

- **Middle East operations resilient amid disruptions:** Logistics disruptions and elevated freight costs due to the regional conflict impacted execution of select projects, while majority of projects remain on track. The company has implemented alternate logistics routes and is engaging customers for recovery of incremental costs, largely expected to be reimbursed contractually. No major project cancellations have occurred, with order activity expected to normalize from Q2.
- **Offshore wind continues to emerge as a key growth driver:** L&T secured additional offshore wind transmission orders during the quarter, taking cumulative wins over the past three quarters to ~8GW. These projects will be executed over the next 4–5 years, with fabrication primarily undertaken at the company's Chennai facility and limited installation work in Europe through local subcontractors.
- **Working capital & collections:** Gross working capital efficiency improved further during the quarter, supported by healthy collections across domestic and international markets, including the Middle East. Collections under the Jal Jeevan Mission have started improving, supporting a gradual recovery in execution within the Water & Effluent Treatment business. Management maintained its working capital guidance of 10%.

## Financials

### Income Statement (INR mn)

| Y/e Mar                       | FY25             | FY26             | FY27E            | FY28E            |
|-------------------------------|------------------|------------------|------------------|------------------|
| <b>Net Revenues</b>           | <b>2,557,345</b> | <b>2,858,744</b> | <b>3,152,360</b> | <b>3,609,556</b> |
| YoY gr. (%)                   | 15.7             | 11.8             | 10.3             | 14.5             |
| Cost of Goods Sold            | 965,662          | 998,916          | 1,106,478        | 1,263,345        |
| Gross Profit                  | 1,591,683        | 1,859,828        | 2,045,882        | 2,346,212        |
| Margin (%)                    | 62.2             | 65.1             | 65.0             | 65.0             |
| Employee Cost                 | 467,687          | 521,872          | 583,453          | 647,633          |
| Other Expenses                | 275,336          | 365,029          | 375,131          | 407,880          |
| <b>EBITDA</b>                 | <b>264,347</b>   | <b>291,511</b>   | <b>306,143</b>   | <b>390,475</b>   |
| YoY gr. (%)                   | 12.5             | 10.3             | 5.0              | 27.5             |
| Margin (%)                    | 10.3             | 10.2             | 9.7              | 10.8             |
| Depreciation and Amortization | 41,212           | 43,648           | 47,650           | 51,980           |
| <b>EBIT</b>                   | <b>223,136</b>   | <b>247,864</b>   | <b>258,493</b>   | <b>338,496</b>   |
| Margin (%)                    | 8.7              | 8.7              | 8.2              | 9.4              |
| Net Interest                  | 33,344           | 28,488           | 26,770           | 31,652           |
| Other Income                  | 41,248           | 57,607           | 56,742           | 56,670           |
| <b>Profit Before Tax</b>      | <b>235,788</b>   | <b>259,758</b>   | <b>288,465</b>   | <b>363,513</b>   |
| Margin (%)                    | 9.2              | 9.1              | 9.2              | 10.1             |
| Total Tax                     | 58,914           | 68,164           | 75,001           | 92,696           |
| Effective Tax Rate (%)        | 25.0             | 26.2             | 26.0             | 26.0             |
| <b>Profit After Tax</b>       | <b>176,874</b>   | <b>191,594</b>   | <b>213,464</b>   | <b>270,817</b>   |
| Minority Interest             | 26,362           | 28,699           | 30,708           | 31,629           |
| Share Profit from Associate   | 141              | 2,055            | 617              | 308              |
| <b>Adjusted PAT</b>           | <b>146,810</b>   | <b>173,544</b>   | <b>182,140</b>   | <b>238,880</b>   |
| YoY gr. (%)                   | 12.8             | 18.2             | 5.0              | 31.2             |
| Margin (%)                    | 5.7              | 6.1              | 5.8              | 6.6              |
| Extra Ord. Income / (Exp)     | 3,562            | (12,704)         | -                | -                |
| <b>Reported PAT</b>           | <b>150,371</b>   | <b>160,840</b>   | <b>182,140</b>   | <b>238,880</b>   |
| YoY gr. (%)                   | 14.7             | 7.0              | 13.2             | 31.2             |
| Margin (%)                    | 5.9              | 5.6              | 5.8              | 6.6              |
| Other Comprehensive Income    | -                | -                | -                | -                |
| Total Comprehensive Income    | 150,371          | 160,840          | 182,140          | 238,880          |
| <b>Equity Shares O/s (mn)</b> | <b>1,376</b>     | <b>1,376</b>     | <b>1,376</b>     | <b>1,376</b>     |
| <b>EPS (INR)</b>              | <b>106.7</b>     | <b>126.2</b>     | <b>132.4</b>     | <b>173.7</b>     |

Source: Company, PL

### Balance Sheet (INR mn)

| Y/e Mar                               | FY25             | FY26             | FY27E            | FY28E            |
|---------------------------------------|------------------|------------------|------------------|------------------|
| <b>Non-Current Assets</b>             |                  |                  |                  |                  |
| <b>Gross Block</b>                    | <b>582,590</b>   | <b>475,550</b>   | <b>529,389</b>   | <b>584,817</b>   |
| Tangibles                             | 297,929          | 331,968          | 385,807          | 441,235          |
| Intangibles                           | 284,661          | 143,583          | 143,583          | 143,583          |
| <b>Acc: Dep / Amortization</b>        | <b>156,644</b>   | <b>175,338</b>   | <b>222,987</b>   | <b>274,967</b>   |
| Tangibles                             | 156,644          | 175,338          | 222,987          | 274,967          |
| Intangibles                           | -                | -                | -                | -                |
| <b>Net Fixed Assets</b>               | <b>425,946</b>   | <b>300,213</b>   | <b>306,402</b>   | <b>309,850</b>   |
| Tangibles                             | 141,286          | 156,630          | 162,819          | 166,267          |
| Intangibles                           | 284,661          | 143,583          | 143,583          | 143,583          |
| Capital Work In Progress              | 23,909           | 30,363           | 31,524           | 36,096           |
| Goodwill                              | -                | -                | -                | -                |
| Non-Current Investments               | 781,626          | 898,316          | 933,646          | 1,083,195        |
| Net Deferred Tax Assets               | 33,829           | 40,857           | 40,857           | 40,857           |
| Other Non-Current Assets              | 72,414           | 70,967           | 85,114           | 97,458           |
| <b>Current Assets</b>                 |                  |                  |                  |                  |
| Investments                           | 433,606          | 595,249          | 595,249          | 595,249          |
| Inventories                           | 76,706           | 95,309           | 103,639          | 118,670          |
| Trade Receivables                     | 537,137          | 604,613          | 656,382          | 741,690          |
| Cash & Bank Balance                   | 229,653          | 208,477          | 297,371          | 414,911          |
| Other Current Assets                  | 757,173          | 1,167,734        | 1,260,944        | 1,371,631        |
| <b>Total Assets</b>                   | <b>3,757,312</b> | <b>4,482,971</b> | <b>4,837,695</b> | <b>5,382,374</b> |
| <b>Equity</b>                         |                  |                  |                  |                  |
| Equity Share Capital                  | 2,750            | 2,751            | 2,751            | 2,751            |
| Other Equity                          | 973,806          | 1,090,147        | 1,265,093        | 1,490,376        |
| <b>Total Networth</b>                 | <b>976,556</b>   | <b>1,092,898</b> | <b>1,267,845</b> | <b>1,493,127</b> |
| <b>Non-Current Liabilities</b>        |                  |                  |                  |                  |
| Long Term Borrowings                  | 936,980          | 869,045          | 869,045          | 869,045          |
| Provisions                            | -                | -                | -                | -                |
| Other Non Current Liabilities         | -                | -                | -                | -                |
| <b>Current Liabilities</b>            |                  |                  |                  |                  |
| ST Debt / Current of LT Debt          | 358,613          | 347,785          | 347,785          | 589,444          |
| Trade Payables                        | 524,593          | 694,556          | 751,384          | 850,471          |
| Other Current Liabilities             | 816,917          | 1,327,137        | 1,450,086        | 1,660,396        |
| <b>Total Equity &amp; Liabilities</b> | <b>3,757,312</b> | <b>4,482,971</b> | <b>4,837,695</b> | <b>5,614,033</b> |

Source: Company, PL

**Cash Flow (INR mn)**

| Y/e Mar                              | FY25             | FY26             | FY27E           | FY28E           |
|--------------------------------------|------------------|------------------|-----------------|-----------------|
| PBT                                  | 231,040          | 276,983          | 288,465         | 363,513         |
| Add. Depreciation                    | 41,212           | 43,648           | 47,650          | 51,980          |
| Add. Interest                        | 33,344           | 26,255           | 26,770          | 31,652          |
| Less Financial Other Income          | 41,248           | 57,607           | 56,742          | 56,670          |
| Add. Other                           | (37,336)         | (53,643)         | -               | -               |
| Op. Profit before WC Changes         | 268,260          | 293,242          | 362,885         | 447,146         |
| Net Changes-WC                       | (120,642)        | (104,576)        | (80,154)        | (81,331)        |
| Direct Tax                           | (56,011)         | (60,312)         | (75,001)        | (92,696)        |
| <b>Net Cash from Op. Activities</b>  | <b>91,607</b>    | <b>128,354</b>   | <b>207,731</b>  | <b>273,119</b>  |
| Capital Expenditures                 | (58,249)         | (65,830)         | (55,000)        | (60,000)        |
| Interest / Dividend Income           | 22,278           | 30,280           | -               | -               |
| Others                               | (119,204)        | (81,839)         | 1,452           | (28,392)        |
| <b>Net Cash from Inv. Activities</b> | <b>(155,175)</b> | <b>(117,388)</b> | <b>(53,548)</b> | <b>(88,392)</b> |
| Issue of Share Cap. / Premium        | 93               | 75               | -               | -               |
| Debt Changes                         | 157,146          | 72,902           | -               | 10,000          |
| Dividend Paid                        | (38,496)         | (46,762)         | (38,518)        | (45,535)        |
| Interest Paid                        | (36,095)         | (31,822)         | (26,770)        | (31,652)        |
| Others                               | (16,796)         | (12,371)         | -               | -               |
| <b>Net Cash from Fin. Activities</b> | <b>65,853</b>    | <b>(17,979)</b>  | <b>(65,288)</b> | <b>(67,187)</b> |
| <b>Net Change in Cash</b>            | <b>2,285</b>     | <b>(7,013)</b>   | <b>88,895</b>   | <b>117,539</b>  |
| Free Cash Flow                       | 47,419           | 80,262           | 152,731         | 213,119         |

Source: Company, PL

**Quarterly Financials (INR mn)**

| Y/e Mar                           | Q2FY26         | Q3FY26         | Q4FY26         | Q1FY27         |
|-----------------------------------|----------------|----------------|----------------|----------------|
| <b>Net Revenues</b>               | <b>679,835</b> | <b>714,497</b> | <b>827,622</b> | <b>679,417</b> |
| YoY gr. (%)                       | 10.4           | 10.5           | 11.3           | 6.7            |
| Raw Material Expenses             | 435,885        | 462,886        | 557,333        | 416,985        |
| Gross Profit                      | 243,951        | 251,611        | 270,288        | 262,432        |
| Margin (%)                        | 35.9           | 35.2           | 32.7           | 38.6           |
| <b>EBITDA</b>                     | <b>68,064</b>  | <b>74,168</b>  | <b>86,103</b>  | <b>61,165</b>  |
| YoY gr. (%)                       | 7.0            | 18.6           | 5.0            | (3.2)          |
| Margin (%)                        | 10.0           | 10.4           | 10.4           | 9.0            |
| Depreciation / Depletion          | 10,918         | 10,717         | 11,680         | 10,323         |
| <b>EBIT</b>                       | <b>57,146</b>  | <b>63,451</b>  | <b>74,423</b>  | <b>50,842</b>  |
| Margin (%)                        | 8.4            | 8.9            | 9.0            | 7.5            |
| Net Interest                      | 7,628          | 6,251          | 6,793          | 5,387          |
| Other Income                      | 13,843         | 14,410         | 15,786         | 23,767         |
| <b>Profit before Tax</b>          | <b>63,361</b>  | <b>71,610</b>  | <b>84,103</b>  | <b>69,223</b>  |
| Margin (%)                        | 9.3            | 10.0           | 10.2           | 10.2           |
| Total Tax                         | 16,490         | 15,407         | 20,928         | 19,394         |
| Effective Tax Rate (%)            | 26.0           | 21.5           | 24.9           | 28.0           |
| <b>Profit After Tax</b>           | <b>46,871</b>  | <b>56,203</b>  | <b>63,175</b>  | <b>49,829</b>  |
| Minority Interest                 | 7,519          | 6,095          | 8,075          | 8,652          |
| Share Profit from Associate       | (91)           | (46)           | (1,845)        | 52             |
| <b>Adjusted PAT</b>               | <b>39,261</b>  | <b>50,062</b>  | <b>52,740</b>  | <b>41,229</b>  |
| YoY gr. (%)                       | 15.6           | 49.0           | 2.7            | 14.0           |
| Margin (%)                        | 5.8            | 7.0            | 6.4            | 6.1            |
| Extra Ord. Income / (Exp)         | -              | -              | 516            | -              |
| <b>Reported PAT</b>               | <b>39,261</b>  | <b>50,062</b>  | <b>53,256</b>  | <b>41,229</b>  |
| YoY gr. (%)                       | 15.6           | 49.0           | (3.1)          | 14.0           |
| Margin (%)                        | 5.8            | 7.0            | 6.4            | 6.1            |
| Other Comprehensive Income        | -              | -              | -              | -              |
| <b>Total Comprehensive Income</b> | <b>39,261</b>  | <b>50,062</b>  | <b>53,256</b>  | <b>41,229</b>  |
| Avg. Shares O/s (mn)              | 1,376          | 1,376          | 1,376          | 1,376          |
| <b>EPS (INR)</b>                  | <b>28.5</b>    | <b>36.4</b>    | <b>38.3</b>    | <b>30.0</b>    |

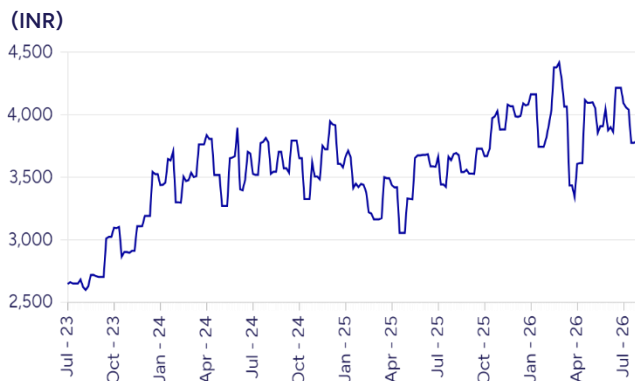
Source: Company, PL

**Key Financial Metrics**

| Y/e Mar                    | FY25  | FY26  | FY27E | FY28E   |
|----------------------------|-------|-------|-------|---------|
| <b>Per Share (INR)</b>     |       |       |       |         |
| EPS                        | 106.7 | 126.2 | 132.4 | 173.7   |
| CEPS                       | 136.7 | 157.9 | 167.0 | 211.4   |
| BVPS                       | 709.9 | 794.5 | 921.6 | 1,085.4 |
| FCF                        | 34.5  | 58.3  | 111.0 | 154.9   |
| DPS                        | 28.0  | 28.0  | 33.1  | 43.4    |
| <b>Return Ratio (%)</b>    |       |       |       |         |
| RoCE                       | 10.4  | 10.8  | 10.8  | 12.5    |
| ROIC                       | 11.3  | 12.3  | 12.7  | 14.8    |
| RoE                        | 16.0  | 16.8  | 15.4  | 17.3    |
| <b>Balance Sheet</b>       |       |       |       |         |
| Net Debt : Equity (x)      | 0.6   | 0.4   | 0.3   | 0.3     |
| Net Working Capital (Days) | 13    | 1     | 1     | 1       |
| <b>Valuation (x)</b>       |       |       |       |         |
| PER                        | 35.9  | 30.3  | 28.9  | 22.0    |
| P/B                        | 5.3   | 4.8   | 4.1   | 3.5     |
| P/CEPS                     | 28.0  | 24.2  | 22.9  | 18.1    |
| EV/EBITDA                  | 23.0  | 20.1  | 18.9  | 15.1    |
| EV/Sales                   | 2.3   | 2.0   | 1.8   | 1.6     |
| Dividend Yield (%)         | 0.7   | 0.7   | 0.8   | 1.1     |
| FCFF Yield (%)             | 0.8   | 1.5   | 2.8   | 4.0     |
| PEG Ratio                  | 2.7   | 1.6   | 5.8   | 0.7     |

Source: Company, PL

## Price Chart



## Recommendation History

| No. | Date      | Rating | TP (INR) | Share Price (INR) |
|-----|-----------|--------|----------|-------------------|
| 1   | 08-Jul-26 | BUY    | 4632     | 3892.1            |
| 2   | 06-May-26 | BUY    | 4632     | 4055              |
| 3   | 09-Apr-26 | BUY    | 4806     | 3896              |
| 4   | 29-Jan-26 | BUY    | 4806     | 3794              |
| 5   | 07-Jan-26 | BUY    | 4766     | 4157              |
| 6   | 30-Oct-25 | BUY    | 4766     | 3958              |
| 7   | 07-Oct-25 | BUY    | 4144     | 3730              |
| 8   | 30-Jul-25 | BUY    | 4144     | 3496              |
| 9   | 09-Jul-25 | BUY    | 4037     | 3607              |
| 10  | 09-May-25 | BUY    | 4004     | 3324              |

## Analyst Coverage Universe

| Sr. No. | Company Name                     | Rating     | TP (INR) | Share Price (INR) |
|---------|----------------------------------|------------|----------|-------------------|
| 1       | ABB India                        | HOLD       | 6523     | 6772              |
| 2       | Apar Industries                  | Accumulate | 14720    | 13889             |
| 3       | BEML                             | Accumulate | 1940     | 1776              |
| 4       | Bharat Electronics               | Accumulate | 452      | 407               |
| 5       | BHEL                             | Reduce     | 368      | 435               |
| 6       | Carborundum Universal            | Reduce     | 986      | 1081              |
| 7       | Cummins India                    | Reduce     | 5133     | 5499              |
| 8       | Elgi Equipments                  | Accumulate | 637      | 576               |
| 9       | Engineers India                  | Buy        | 271      | 235               |
| 10      | GE Vernova T&D India             | Accumulate | 4650     | 4467              |
| 11      | Grindwell Norton                 | Accumulate | 2113     | 2018              |
| 12      | Harsha Engineers International   | Hold       | 461      | 418               |
| 13      | Hindustan Aeronautics            | BUY        | 5423     | 4365              |
| 14      | Hitachi Energy India             | Reduce     | 30768    | 31755             |
| 15      | Ingersoll-Rand (India)           | Accumulate | 4934     | 4360              |
| 16      | Kalpataru Projects International | Buy        | 1466     | 1332              |
| 17      | KEC International                | Accumulate | 558      | 487               |
| 18      | Kirloskar Pneumatic Company      | Accumulate | 1715     | 1599              |
| 19      | Larsen & Toubro                  | BUY        | 4632     | 3892              |
| 20      | Praj Industries                  | Accumulate | 389      | 355               |
| 21      | Siemens                          | HOLD       | 3750     | 3446              |
| 22      | Siemens Energy India             | Accumulate | 3274     | 3359              |
| 23      | Thermax                          | Reduce     | 3969     | 4603              |
| 24      | Triveni Turbine                  | Hold       | 638      | 613               |
| 25      | Voltamp Transformers             | Accumulate | 10503    | 9390              |

## PL's Recommendation Nomenclature (Absolute Performance)

|                          |                                   |
|--------------------------|-----------------------------------|
| <b>BUY</b>               | : > 15%                           |
| <b>Accumulate</b>        | : 5% to 15%                       |
| <b>Hold</b>              | : +5% to -5%                      |
| <b>Reduce</b>            | : -5% to -15%                     |
| <b>Sell</b>              | : < -15%                          |
| <b>Not Rated (NR)</b>    | : No specific call on the stock   |
| <b>Under Review (UR)</b> | : Rating likely to change shortly |

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