

May 13, 2025

Q4FY25 Result Update

☑ Change in Estimates | ☑ Target | ■ Reco

Change in Estimates

	Current		Previous	
	FY26E	FY27E	FY26E	FY27E
Rating	HOLD		HOLD	
Target Price	1,040		1,027	
Sales (Rs. m)	64,769	71,656	64,448	71,067
% Chng.	0.5	0.8		
EBITDA (Rs. m)	20,082	23,923	20,030	23,809
% Chng.	0.3	0.5		
EPS (Rs.)	2.9	30.0	1.8	28.4
% Chng.	66.2	5.8		

Key Financials - Consolidated

Y/e Mar	FY24	FY25	FY26E	FY27E
Sales (Rs. m)	61,071	57,799	64,769	71,656
EBITDA (Rs. m)	18,101	15,416	20,082	23,923
Margin (%)	29.6	26.7	31.0	33.4
PAT (Rs. m)	(320)	(2,796)	287	2,942
EPS (Rs.)	(3.3)	(28.5)	2.9	30.0
Gr. (%)	NA	NA	NA	926.5
DPS (Rs.)	-	-	1.5	2.0
Yield (%)	-	-	0.2	0.2
RoE (%)	NA	NA	0.4	4.0
RoCE (%)	3.9	1.8	4.8	7.1
EV/Sales (x)	2.8	2.9	2.6	2.3
EV/EBITDA (x)	9.6	10.8	8.3	6.9
PE (x)	NA	NA	330.6	32.2
P/BV (x)	1.3	1.3	1.3	1.3

Key Data PVRL.BO | PVRINOX IN

52-W High / Low	Rs.1,748 / Rs.826
Sensex / Nifty	82,430 / 24,925
Market Cap	Rs.95bn / \$ 1,111m
Shares Outstanding	98m
3M Avg. Daily Value	Rs.476.03m

Shareholding Pattern (%)

Promoter's	27.53
Foreign	20.39
Domestic Institution	36.30
Public & Others	15.78
Promoter Pledge (Rs bn)	-

Stock Performance (%)

	1M	6M	12M
Absolute	5.5	(34.7)	(25.0)
Relative	(3.8)	(37.6)	(33.9)

Jinesh Joshi

jineshjoshi@plindia.com | 91-22-66322238

Stuti Beria

stutiberia@plindia.com | 91-22-66322246

Dhvanit Shah

dhvanitshah@plindia.com | 91-22-66322258

Razor sharp focus on cost & BS health

Quick Pointers:

- Plans to open ~100-110 screens in FY26E.
- Footfalls declined 6.4% YoY to 30.5mn.

PVRINOX reported better than expected performance with pre-IND AS EBITDA loss of Rs110mn (PLe loss of Rs366mn) led by better cost control (on same-store basis fixed cost was up 0.4% YoY to Rs7,639mn). Given the ongoing challenges surrounding footfall growth, PVRINOX is now in a reset mode where the focus is to 1) rationalize cost, 2) reduce debt and 3) migrate towards an asset light model with an aim to conserve cash. Progress on cost rationalization exercise is noteworthy as fixed cost per screen has remained flat at ~Rs20mn over the last 5-years. Even the net debt is down by Rs4,782mn post-merger. Transition towards the asset light route is also progressing well with 101 screens signed till date. Overall, while the strategic initiatives taken to control cost and improve BS health are commendable, re-rating hinges on footfall recovery. We expect modest footfall CAGR of 6% over the next 2 years given persistent weakness in Bollywood with pre-IND AS EBITDA margin of 12.4%/15.7% for FY26E/FY27E. Retain 'HOLD' on the stock with a TP of Rs1,040 (11x Sep-26 EBITDA; no change in target multiple).

Top-line remains flat YoY: Top-line decreased 0.5% YoY to Rs12,498mn (PLe Rs12,941mn). Movies like Chaava, Sky Force, Sankranthiki Vasuthunam, Daaku Maharaj, Game changer, Dragon and Vidaamuyarchi aided the topline. Footfalls declined by 6.4% YoY to 30.5mn (PLe 30.5mn) with an occupancy of 20.5%. Gross ATP increased 10.7% YoY to Rs258 (PLe Rs256) while gross F&B SPH was down 3.1% YoY to Rs125 (PLe of Rs125).

Pre-Ind AS EBITDA loss at Rs110mn: Ind-AS adjusted EBITDA loss stood at Rs110mn (PLe Ind-AS adjusted EBITDA loss of Rs366mn) for the quarter. Ind-AS adjusted EBITDA loss was lower than our estimates due to lower-than-expected other expenses at Rs4,441mn (PLe Rs5,541mn). Ind-AS adjusted loss stood at Rs1,058mn (PLe Ind-AS adjusted loss of Rs1,231mn) for the quarter. Higher than expected other income of Rs614mn (PLe Rs427mn) helped narrow bottom-line losses.

Con-call highlights: **1)** In FY25, over 7.1mn and 3.4mn footfalls were recorded from re-releases and affordable pricing initiatives, respectively. **2)** To date, 101 screens across 23 cinemas have been signed under the capital-light growth model. **3)** In FY25, 72 screens were closed while 77 new ones were opened. **4)** One Hindi movie opted for a direct digital release given the ongoing national conflict. However, PVRINOX took legal recourse against the producer and a stay order has been obtained, with the matter now being sub-judice. **5)** 72 screens that were closed during the year had reported EBITDA loss of ~Rs80mn in FY25. **6)** Roughly >50% of new screens planned to be opened in FY26E will be on capital light route. Of the capital light screens, ~30% will be on FOCO model and ~70% on the asset light route where developer will fund partial capex. **7)** Capex for FY26E is estimated at

~Rs4-4.25bn. Roughly, ~Rs2.5-3bn will be allocated for new screens and the rest for renovations. **8)** Under the FOCO model, PVRINOX earns a revenue share of 8–10%, with the entire amount directly flowing to EBITDA. **9)** PVRINOX's film hire cost typically ranges between 45–46%. In FY25, it was slightly lower at 44.6% due to fewer Rs1bn+ films, leading to reduced bonus payouts and higher re-releases that carry lower film hire costs. Going forward, film hire cost would remain in the band of ~44.5–46%. **10)** The Karnataka government had proposed a cap of Rs200 on movie ticket prices. The order is not implemented and is currently in abeyance. **11)** Under the asset light model, only PVRINOX's share of capex gets capitalized on balance sheet as RoU asset. **12)** On account of closure of 72 screens during the year, RoU assets declined from Rs54.9bn in FY24 to Rs49.9bn in FY25.

Exhibit 1: 4QFY25 Result Overview – Consolidated (Rs mn)

Y/e March	4Q FY25	4Q FY24	YoY gr.	3Q FY25	QoQ gr.	4Q FY25E	Var(%)	FY25	FY24	YoY gr.
Net sales	12,498	12,564	-0.5%	17,173	-27.2%	12,941	-3.4%	57,799	61,071	-5.4%
Movie exhibition cost	2,523	2,469	2.2%	3,549	-28.9%	2,348	7.5%	11,780	14,113	-16.5%
<i>As a % of sales</i>	<i>20.2%</i>	<i>19.7%</i>		<i>20.7%</i>		<i>18.1%</i>		<i>20.4%</i>	<i>23.1%</i>	
Consumption of F&B	999	1,131	-11.7%	1,340	-25.4%	843	18.5%	4,674	4,994	-6.4%
<i>As a % of sales</i>	<i>8.0%</i>	<i>9.0%</i>		<i>7.8%</i>		<i>6.5%</i>		<i>8.1%</i>	<i>8.2%</i>	
Employee expenses	1,704	1,706	-0.1%	1,740	-2.1%	1,680	1.4%	6,860	6,573	4.4%
<i>As a % of sales</i>	<i>13.6%</i>	<i>13.6%</i>		<i>10.1%</i>		<i>13.0%</i>		<i>11.9%</i>	<i>10.8%</i>	
Other expenses	4,441	4,474	-0.7%	5,267	-15.7%	5,541	-19.9%	19,069	17,290	10.3%
<i>As a % of sales</i>	<i>35.5%</i>	<i>35.6%</i>		<i>30.7%</i>		<i>42.8%</i>		<i>33.0%</i>	<i>28.3%</i>	
EBITDA	2,831	2,784	1.7%	5,277	-46.4%	2,529	11.9%	15,416	18,101	-14.8%
<i>EBITDA margin</i>	<i>22.7%</i>	<i>22.2%</i>		<i>30.7%</i>		<i>19.5%</i>		<i>26.7%</i>	<i>29.6%</i>	
Depreciation	3,161	3,028	4.4%	3,201	-1.2%	3,163	-0.1%	12,798	12,193	5.0%
EBIT	(330)	(244)	NM	2,076	NM	(634)	NM	2,618	5,908	-55.7%
<i>EBIT margin</i>	<i>NM</i>	<i>NM</i>		<i>12.1%</i>		<i>NM</i>		<i>4.5%</i>	<i>9.7%</i>	
Interest cost	1,959	1,999	-2.0%	2,031	-3.5%	2,064	-5.1%	8,095	7,913	2.3%
Other income	614	491	25.1%	418	46.9%	427	43.8%	1,737	1,566	10.9%
PBT	(1,675)	(1,752)	NM	463	NM	(2,271)	NM	(3,740)	(439)	NM
Exceptional items/Share of JVs	2	-	NM	1	100.0%	-		3	-	NM
Tax expenses	(424)	(455)	NM	107	NM	(574)	NM	(934)	(112)	NM
<i>Tax rate</i>	<i>NM</i>	<i>NM</i>		<i>23.1%</i>		<i>NM</i>		<i>NM</i>	<i>NM</i>	
PAT	(1,253)	(1,297)	NM	355	NM	(1,697)	NM	(2,809)	(327)	NM
<i>PAT margin</i>	<i>NM</i>	<i>NM</i>		<i>2.1%</i>		<i>NM</i>		<i>NM</i>	<i>NM</i>	
Noncontrolling interest	3	2	50.0%	4	-25.0%	-4		13	7	85.7%
Other comprehensive income (OCI)	4	(7)	NM	8	-50.0%	8		2	(5)	NM
PAT inclusive of OCI	(1,246)	(1,288)	NM	351	NM	(1,709)	NM	(2,794)	(325)	NM
EPS (Rs)	(12.7)	(13.2)	NM	3.7	NM	(17.3)	NM	(28.5)	(3.3)	NM

Source: Company, PL

Exhibit 2: Revenue mix (Rs mn)

Y/e March	4QFY25	4QFY24	YoY gr.	3QFY25	QoQ gr.
NBOC	6,447	6,353	1.5%	8,791	-26.7%
As a % of total	51.6%	50.6%		51.2%	
Net F&B	3,811	4,132	-7.8%	5,209	-26.8%
As a % of total	30.5%	32.9%		30.3%	
Advertisement revenue	962	1,045	-7.9%	1,486	-35.3%
As a % of total	7.7%	8.3%		8.7%	
Other revenue from operations (including OI and convenience fee)	1,278	1,034	23.6%	1,687	-24.2%
As a % of total	10.2%	8.2%		9.8%	
Total sales	12,498.0	12,564.0	-0.5%	17,173.0	-27.2%

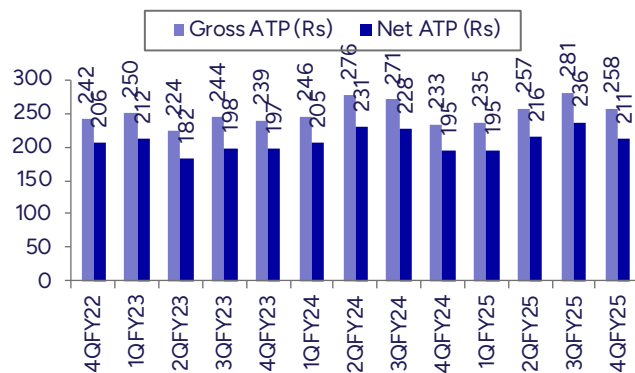
Source: Company, PL.

Exhibit 3: Ind-AS 116 Adjusted Consolidated Financials (Rs mn)

Y/e March	4QFY25	4QFY24	YoY gr.	3QFY25	QoQ gr.	FY22	FY23	FY24	FY25	FY26E	FY27E
Sales	12,498	12,564	-0.5%	17,173	-27.2%	13,310	37,507	61,071	57,799	64,769	71,656
Ind-AS Adjusted EBITDA	(110)	9	NM	2,365	NM	(2,331)	3,194	7,110	3,742	8,004	11,218
Ind-AS Adjusted EBITDA margin	NM	0.1%		13.8%		NM	8.5%	11.6%	6.5%	12.4%	15.7%
Ind-AS Adjusted PAT	(1,058)	(901)	NM	681	NM	(4,189)	(2,429)	1,143	(1,519)	2,028	4,664
Ind-AS Adjusted PAT margin	NM	NM		4.0%		NM	NM	1.9%	NM	3.1%	6.5%

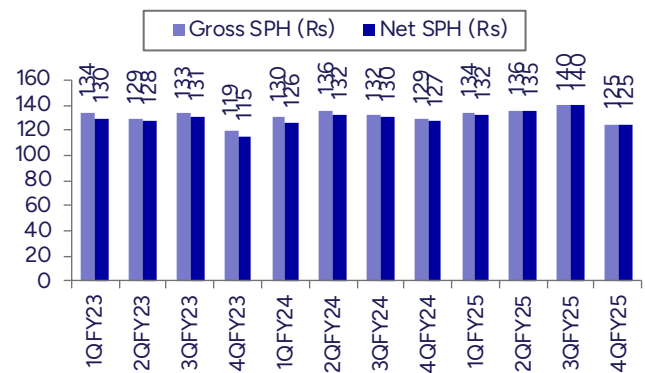
Source: Company, PL

Exhibit 4: Gross ATP trend over the last few quarters

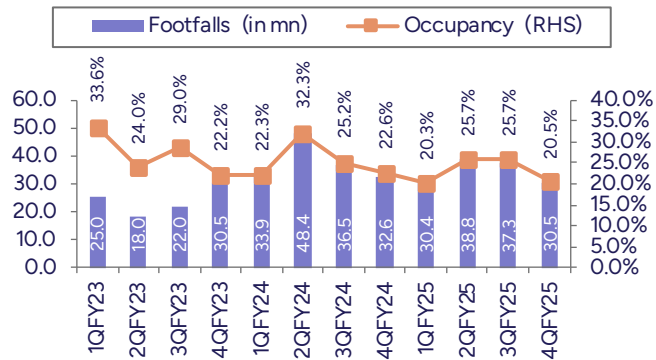


Source: Company, PL

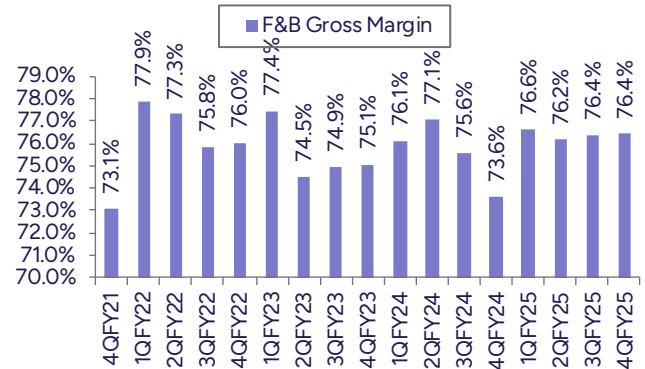
Exhibit 5: Gross SPH trend over the last few quarters



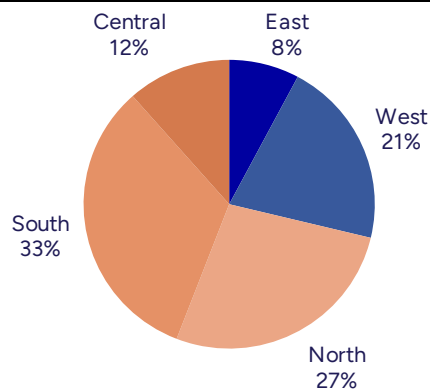
Source: Company, PL

Exhibit 6: Footfalls are volatile, driven by content


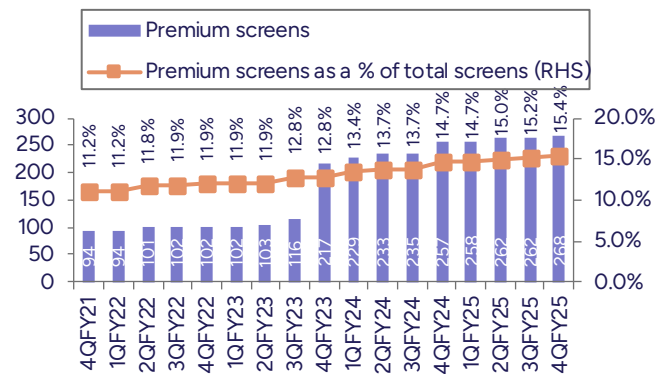
Source: Company, PL

Exhibit 7: F&B GM is in the steady range of 73-77%


Source: Company, PL

Exhibit 8: Screen mix as of 4QFY25


Source: Company, PL

Exhibit 9: PVR's premium screen count is on the rise


Source: Company, PL

Exhibit 10: Relative valuation table

Particulars (Rs mn)	Sep-26E
EV/EBITDA	11.0
EBITDA*	9,611
EV	1,05,719
Less: Debt*	10,783
Add: Cash	7,084
Equity Value	1,02,020
No of shares	98
Per share value (Rs)	1,040

Source: Company, PL *Pre IND-AS figures

Financials

Income Statement (Rs m)

Y/e Mar	FY24	FY25	FY26E	FY27E
Net Revenues	61,071	57,799	64,769	71,656
YoY gr. (%)	62.8	(5.4)	12.1	10.6
Cost of Goods Sold	19,107	16,454	18,348	20,459
Gross Profit	41,964	41,345	46,421	51,197
Margin (%)	68.7	71.5	71.7	71.4
Employee Cost	6,573	6,860	7,097	7,488
Other Expenses	17,290	19,069	19,242	19,786
EBITDA	18,101	15,416	20,082	23,923
YoY gr. (%)	72.8	(14.8)	30.3	19.1
Margin (%)	29.6	26.7	31.0	33.4
Depreciation and Amortization	12,193	12,798	13,200	13,600
EBIT	5,908	2,618	6,882	10,323
Margin (%)	9.7	4.5	10.6	14.4
Net Interest	7,913	8,095	8,200	8,200
Other Income	1,566	1,737	1,700	1,800
Profit Before Tax	(439)	(3,740)	382	3,923
Margin (%)	(0.7)	(6.5)	0.6	5.5
Total Tax	(112)	(934)	96	981
Effective tax rate (%)	25.5	25.0	25.0	25.0
Profit after tax	(327)	(2,806)	287	2,942
Minority interest	(7)	(13)	-	-
Share Profit from Associate	-	(3)	-	-
Adjusted PAT	(320)	(2,796)	287	2,942
YoY gr. (%)	NA	NA	NA	NA
Margin (%)	NA	NA	0.4	4.1
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	(320)	(2,796)	287	2,942
YoY gr. (%)	NA	NA	NA	NA
Margin (%)	NA	NA	0.4	4.1
Other Comprehensive Income	5	(2)	-	-
Total Comprehensive Income	(315)	(2,798)	287	2,942
Equity Shares O/s (m)	98	98	98	98
EPS (Rs)	(3.3)	(28.5)	2.9	30.0

Source: Company Data, PL Research

Balance Sheet Abstract (Rs m)

Y/e Mar	FY24	FY25	FY26E	FY27E
Non-Current Assets				
Gross Block	1,05,220	1,12,299	1,24,455	1,37,543
Tangibles	1,02,444	1,09,644	1,21,720	1,34,753
Intangibles	2,776	2,655	2,735	2,790
Acc: Dep / Amortization	17,870	30,668	43,868	57,468
Tangibles	16,471	29,269	42,469	56,069
Intangibles	1,399	1,399	1,399	1,399
Net fixed assets	87,350	81,631	80,587	80,074
Tangibles	85,973	80,375	79,251	78,684
Intangibles	1,377	1,256	1,336	1,390
Capital Work In Progress	2,464	957	957	957
Goodwill	57,431	57,431	57,431	57,431
Non-Current Investments	4,306	4,330	4,870	5,386
Net Deferred tax assets	4,881	5,882	4,409	3,303
Other Non-Current Assets	1,806	1,571	1,652	1,709
Current Assets				
Investments	161	-	-	-
Inventories	725	802	887	982
Trade receivables	2,346	2,430	2,484	2,552
Cash & Bank Balance	4,038	5,289	5,592	8,577
Other Current Assets	2,137	2,067	2,591	3,010
Total Assets	1,68,204	1,62,624	1,61,730	1,64,281
Equity				
Equity Share Capital	981	982	982	982
Other Equity	72,254	69,533	69,672	72,418
Total Network	73,235	70,515	70,654	73,400
Non-Current Liabilities				
Long Term borrowings	76,332	72,036	73,166	74,500
Provisions	141	153	259	287
Other non current liabilities	96	82	65	72
Current Liabilities				
ST Debt / Current of LT Debt	6,703	5,710	5,210	4,710
Trade payables	6,511	7,523	6,566	5,890
Other current liabilities	4,496	5,245	4,450	4,063
Total Equity & Liabilities	1,68,204	1,62,624	1,61,730	1,64,281

Source: Company Data, PL Research

Cash Flow (Rs m)

Y/e Mar	FY24	FY25	FY26E	FY27E
PBT	(439)	(3,743)	382	3,923
Add. Depreciation	4,524	12,798	13,200	13,600
Add. Interest	7,913	8,094	8,200	8,200
Less Financial Other Income	1,566	1,737	1,700	1,800
Add. Other	6,576	(1,319)	564	718
Op. profit before WC changes	18,574	15,830	22,347	26,441
Net Changes-WC	890	3,398	(1,097)	(838)
Direct tax	326	440	(96)	(981)
Net cash from Op. activities	19,790	19,668	21,154	24,622
Capital expenditures	(6,269)	(3,243)	(12,076)	(13,033)
Interest / Dividend Income	17	73	-	-
Others	(14)	144	(656)	(599)
Net Cash from Invst. activities	(6,266)	(3,026)	(12,732)	(13,632)
Issue of share cap. / premium	-	-	-	-
Debt changes	(732)	(2,281)	630	833
Dividend paid	-	-	(147)	(196)
Interest paid	(1,792)	(1,838)	(8,200)	(8,200)
Others	(10,401)	(11,228)	(402)	(441)
Net cash from Fin. activities	(12,925)	(15,347)	(8,119)	(8,004)
Net change in cash	599	1,295	303	2,986
Free Cash Flow	13,446	16,333	9,078	11,589

Source: Company Data, PL Research

Key Financial Metrics

Y/e Mar	FY24	FY25	FY26E	FY27E
Per Share(Rs)				
EPS	(3.3)	(28.5)	2.9	30.0
CEPS	121.3	102.2	137.8	169.0
BVPS	748.1	720.3	721.7	749.7
FCF	137.3	166.8	92.7	118.4
DPS	-	-	1.5	2.0
Return Ratio(%)				
RoCE	3.9	1.8	4.8	7.1
ROIC	10.8	9.5	12.4	14.6
RoE	NA	NA	0.4	4.0
Balance Sheet				
Net Debt : Equity (x)	1.1	1.0	1.0	1.0
Net Working Capital (Days)	(21)	(27)	(18)	(12)
Valuation(x)				
PER	NA	NA	330.6	32.2
P/B	1.3	1.3	1.3	1.3
P/CEPS	8.0	9.5	7.0	5.7
EV/EBITDA	9.6	10.8	8.3	6.9
EV/Sales	2.8	2.9	2.6	2.3
Dividend Yield (%)	-	-	0.2	0.2

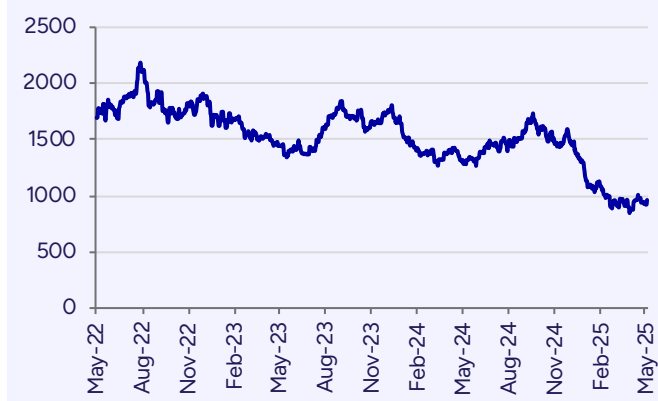
Source: Company Data, PL Research

Quarterly Financials (Rs m)

Y/e Mar	Q1FY25	Q2FY25	Q3FY25	Q4FY25
Net Revenue	11,907	16,221	17,173	12,498
YoY gr. (%)	(8.8)	(18.9)	11.1	(0.5)
Raw Material Expenses	3,456	4,587	4,889	3,522
Gross Profit	8,451	11,634	12,284	8,976
Margin (%)	71.0	71.7	71.5	71.8
EBITDA	2,515	4,793	5,277	2,831
YoY gr. (%)	(28.7)	(32.2)	11.7	1.7
Margin (%)	21.1	29.5	30.7	22.7
Depreciation / Depletion	3,142	3,294	3,201	3,161
EBIT	(627)	1,499	2,076	(330)
Margin (%)	(5.3)	9.2	12.1	(2.6)
Net Interest	2,041	2,064	2,031	1,959
Other Income	287	418	418	614
Profit before Tax	(2,381)	(147)	462	(1,677)
Margin (%)	NA	NA	2.7	NA
Total Tax	(591)	(26)	107	(424)
Effective tax rate (%)	24.8	17.7	23.2	25.3
Profit after Tax	(1,790)	(121)	355	(1,253)
Minority interest	(3)	(3)	(4)	(3)
Share Profit from Associates	-	-	-	-
Adjusted PAT	(1,787)	(118)	360	(1,248)
YoY gr. (%)	NA	NA	181.3	NA
Margin (%)	NA	NA	2.1	NA
Extra Ord. Income / (Exp)	-	-	(1)	(2)
Reported PAT	(1,787)	(118)	359	(1,250)
YoY gr. (%)	NA	NA	180.5	NA
Margin (%)	NA	NA	2.1	NA
Other Comprehensive Income	1	9	(8)	(4)
Total Comprehensive Income	(1,786)	(109)	351	(1,254)
Avg. Shares O/s (m)	98	98	98	98
EPS (Rs)	(18.2)	(1.2)	3.7	(12.7)

Source: Company Data, PL Research

Price Chart



Recommendation History

No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	09-Apr-25	Hold	1,027	884
2	07-Feb-25	Hold	1,215	1,090
3	09-Jan-25	Hold	1,319	1,178
4	15-Oct-24	Hold	1,598	1,621
5	08-Oct-24	Hold	1,474	1,606
6	23-Jul-24	Hold	1,474	1,430
7	08-Jul-24	Hold	1,480	1,469
8	15-May-24	Accumulate	1,431	1,285

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	Chalet Hotels	BUY	1,108	825
2	Delhivery	BUY	350	249
3	DOMS Industries	BUY	3,308	2,635
4	Imagicaaworld Entertainment	BUY	97	67
5	Indian Railway Catering and Tourism Corporation	BUY	850	715
6	InterGlobe Aviation	BUY	5,875	5,157
7	Lemon Tree Hotels	BUY	173	139
8	Mahindra Logistics	Hold	287	310
9	Navneet Education	Hold	152	136
10	Nazara Technologies	BUY	1,127	973
11	PVR Inox	Hold	1,027	884
12	S Chand and Company	BUY	294	193
13	Safari Industries (India)	BUY	2,437	1,960
14	Samhi Hotels	BUY	267	176
15	TCI Express	BUY	924	636
16	V.I.P. Industries	BUY	433	265
17	Zee Entertainment Enterprises	BUY	137	111

PL's Recommendation Nomenclature (Absolute Performance)

Buy	: > 15%
Accumulate	: 5% to 15%
Hold	: +5% to -5%
Reduce	: -5% to -15%
Sell	: < -15%
Not Rated (NR)	: No specific call on the stock
Under Review (UR)	: Rating likely to change shortly

ANALYST CERTIFICATION

(Indian Clients)

We/I, Mr. Jinesh Joshi- MS(Finance) and CFA, Ms. Stuti Beria- MBA Finance, Mr. Dhvanit Shah- CA Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

(US Clients)

The research analysts, with respect to each issuer and its securities covered by them in this research report, certify that: All of the views expressed in this research report accurately reflect his or her or their personal views about all of the issuers and their securities; and No part of his or her or their compensation was, is or will be directly related to the specific recommendation or views expressed in this research report.

DISCLAIMER

Indian Clients

Prabhudas Lilladher Pvt. Ltd, Mumbai, India (hereinafter referred to as "PL") is engaged in the business of Stock Broking, Portfolio Manager, Depository Participant and distribution for third party financial products. PL is a subsidiary of Prabhudas Lilladher Advisory Services Pvt Ltd. which has its various subsidiaries engaged in business of commodity broking, investment banking, financial services (margin funding) and distribution of third party financial/other products, details in respect of which are available at www.plindia.com.

This document has been prepared by the Research Division of PL and is meant for use by the recipient only as information and is not for circulation. This document is not to be reported or copied or made available to others without prior permission of PL. It should not be considered or taken as an offer to sell or a solicitation to buy or sell any security.

The information contained in this report has been obtained from sources that are considered to be reliable. However, PL has not independently verified the accuracy or completeness of the same. Neither PL nor any of its affiliates, its directors or its employees accepts any responsibility of whatsoever nature for the information, statements and opinion given, made available or expressed herein or for any omission therein.

Recipients of this report should be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The suitability or otherwise of any investments will depend upon the recipient's particular circumstances and, in case of doubt, advice should be sought from an independent expert/advisor.

Either PL or its affiliates or its directors or its employees or its representatives or its clients or their relatives may have position(s), make market, act as principal or engage in transactions of securities of companies referred to in this report and they may have used the research material prior to publication.

PL may from time to time solicit or perform investment banking or other services for any company mentioned in this document.

PL is a registered with SEBI under the SEBI (Research Analysts) Regulation, 2014 and having registration number INH000000271.

PL submits that no material disciplinary action has been taken on us by any Regulatory Authority impacting Equity Research Analysis activities.

PL or its research analysts or its associates or his relatives do not have any financial interest in the subject company.

PL or its research analysts or its associates or his relatives do not have actual/beneficial ownership of one per cent or more securities of the subject company at the end of the month immediately preceding the date of publication of the research report.

PL or its research analysts or its associates or his relatives do not have any material conflict of interest at the time of publication of the research report.

PL or its associates might have received compensation from the subject company in the past twelve months.

PL or its associates might have managed or co-managed public offering of securities for the subject company in the past twelve months or mandated by the subject company for any other assignment in the past twelve months.

PL or its associates might have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months.

PL or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months

PL or its associates might have received any compensation or other benefits from the subject company or third party in connection with the research report.

PL encourages independence in research report preparation and strives to minimize conflict in preparation of research report. PL or its analysts did not receive any compensation or other benefits from the subject Company or third party in connection with the preparation of the research report. PL or its Research Analysts do not have any material conflict of interest at the time of publication of this report.

It is confirmed that Mr. Jinesh Joshi- MS(Finance) and CFA, Ms. Stuti Beria- MBA Finance, Mr. Dhvanit Shah- CA Research Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

The Research analysts for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

The research analysts for this report has not served as an officer, director or employee of the subject company PL or its research analysts have not engaged in market making activity for the subject company

Our sales people, traders, and other professionals or affiliates may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest.

PL and its associates, their directors and employees may (a) from time to time, have a long or short position in, and buy or sell the securities of the subject company or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company or act as an advisor or lender/borrower to the subject company or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

US Clients

This research report is a product of Prabhudas Lilladher Pvt. Ltd., which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Prabhudas Lilladher Pvt. Ltd. only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Prabhudas Lilladher Pvt. Ltd. has entered into an agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

Prabhudas Lilladher Pvt. Ltd.

3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209

www.plindia.com