

Budget Expectations 2019-2020

MODI 2.0 – A Task Cut Out

Amnish Aggarwal

amnishaggarwal@plindia.com | +91-22-6632 2233

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MODI 2.0 – A Task Cut Out

As MODI 2.0 sets out to present its first budget, the task seems to be cut out due to 1) deep agrarian distress 2) slowdown in Automobiles and consumer demand 3) NBFC crisis and rising pressures in real estate and housing 4) need to provide tax relief to middle class and 4) required push for revival of capex cycle in the economy. We believe that shortfall in direct tax and GST collections post an incremental challenge to balance the fiscal math.

- We expect slippage in fiscal deficit target from earlier estimates of 3.4% (Interim budget) given social agenda and need to pump prime the economy given slowdown in demand
- Disinvestment target for FY19 of Rs.800bn was achieved with considerable support from sales within PSU's. Interim budget had proposed a disinvestment target of Rs.900bn which we believe might be increased to Rs.1000bn
- With sustained focus on social-economic factor, expenditure on health, education likely to increase with extension of MGNREGA to remaining rural areas and its introduction in urban areas
- No major initiative is likely on labor reforms or sale of PSU's
- Increased outlay for rural India - road/infrastructure and employment generation
- We expect sustained thrust on roads, ports, sanitation, irrigation to revive the capex cycle
- We expect thrust on improving drinking water availability and river linking
- We expect imposition of tax on buyback of shares and tax relief to middle class under basic tax exemption or higher limit in 80CC
- Tax free bonds may be reintroduced to fund long term infrastructure projects
- Scrappage policy for commercial vehicles and incentives for creating EV charging infrastructure
- PSB recapitalization, MSME funding and NBFC liquidity improvement measures
- Increase in basic custom duty on steel and Aluminum
- **Key Budget Picks:** L&T, Ashok Leyland, M&M, HDFC Life, Titan Company, Crompton Consumer

Slowdown and poor compliance hits revenue collection

- Revenue receipts have shown a shortfall of Rs1665bn and revenue expenses are also lower by Rs1329bn
- Capex has been lower than revised estimates led by agriculture and Food and PDS
- Income tax collections have been lower by Rs673bn and GST collections are short by Rs599bn on poor compliance
- Slowdown is impacting the excise duties and custom as well as there is a shortfall in revenue collection by Rs121bn and Rs286bn

Capex lower across segments

Economic Expenditure	FY19 PE (bn)	FY19 RE (bn)	Shortfall/Surplus
-Min. of Road Transport & Highway	773	786	(13)
-Min. of Rural Development	1,118	1,124	(6)
-Min. of Urban Development	406	430	(24)
-Min. of Agriculture	568	790	(222)
-Min. of Railways	549	551	(2)
Social Expenditure			
-Min. of Drinking Water & Sanitation	184	200	(16)
-Min. of Health & Family Welfare	547	560	(14)
-Min. of Human Resource	803	836	(33)
Subsidized Ministries			
-Dept. of Fertilizers	706	701	4
-Dept. of Food & PDS	1,072	1,779	(707)
-Dept. of Petroleum & Gas	324	325	(1)

Source- CGA,PL

Fiscal Slippage led by lower tax revenues despite lower expenses

	FY19 PE (bn)	FY19 RE (bn)	Shortfall/Surplus
Revenue Receipts	15,632	17,297	(1,665)
Tax Revenue (Net)	13,170	14,844	(1,675)
Non-Tax Revenue	2,462	2,453	9
Non-Debt Capital Receipts	1,029	932	97
Recovery of Loans	178	132	47
Other Receipts	850	800	50
Total Receipts	16,661	18,228	(1,568)
Revenue Expenditure	20,085	21,414	(1,329)
(i) of which Interest Payments	5,827	5,876	(49)
Capital Expenditure	3,030	3,159	(129)
(i) of which Loans disbursed	243	295	(53)
Total Expenditure	23,114	24,572	(1,458)
Fiscal Deficit	6,454	6,344	110
Revenue Deficit	4,453	4,117	336
Primary Deficit	627	468	159

Source- CGA,PL

Broad based shortfall in tax collections

	FY19 PE (bn)	FY19 RE (bn)	Shortfall/Surplus
Gross Tax Revenue	20,802	22481	(1,679)
Direct Tax			
Corporation Tax	6,636	6710	(74)
Income Tax	4,617	5290	(673)
Indirect Tax			
GST	5,840	6439	(599)
Customs	1,179	1300	(121)
Union Excise Duties	2,310	2596	(286)

Source- CGA,PL

Industry expectations

▪ Agri – Sustained thrust on improving pricing power

- Steps towards developing agricultural markets to help farmers from volatility in the commodity prices. Steps towards making India an integrated agriculture market.
- Increase focus on adoption of drip/micro irrigation techniques.
- Incentivizing formation of farmer co-operatives/ FPOs to consolidate resources and command pricing power.
- Additional incentives for farmers producing oilseeds.
- Commencement of Pilot projects for full scale implementation of DBT in fertilisers in its true form.
- Increase in per farmer allocation of PM-Kisan scheme (Currently Rs 6000/farmer) by clubbing other schemes and subsidies under its umbrella.
- Budgetary allocation of fertilizer subsidy would be a key area to watch out for as the industry requires higher budgetary allocation to clear pending subsidies. Industry has felt the pressure of high finance cost due to non-disbursal of 4QFY19 subsidy. Pending rollover fertilizer subsidy is expected to be ~Rs 320bn at the start of FY20.

▪ Automobiles - expect Scrappage policy, rural thrust and incentive for EV charging infrastructure

- Scrappage policy – with astute focus on emission reduction, we expect there can be an announcement related to voluntary scrappage of old vehicles by offering incentive to customers. This should largely benefit M&HCV segment.
- Enhanced allocation towards farmer welfare, rural and infrastructure development should help lift sentiments especially in 2Ws and tractor segments.
- Incentives for setting up EV charging infrastructure to push roll out of EVS.

Industry expectations

▪ Banks – PSU recapitalization, Insurance Thrust and MSME funding to be focus

- Capital infusion for PSBs & General Insurance – Govt. had not allocated for any capital infusion in interim budget, but certain PSBs are still at critical level of capital requirement and hence will require capital support.
- Reforms & strengthening of Banking laws - (i) Guidance on path of consolidation of PSBs (ii) Strengthening the Insolvency & Bankruptcy Code especially to fast track resolutions (iii) Timeline and desired changes in the Banking Regulation Act to implement IND-AS accounting.
- Govt. can increase mudra limit to Rs2.0mn ticket size and sponsor fund of funds of Rs100bn for MSME sector. Introduction of interest subvention loans for small businesses similar like Agri loans will act as booster.
- Incentivize cashless/digital transactions, impose taxation on high value cash transactions.
- Govt's clarity on tax matters pertaining under the Ind-AS accounting framework for banks.
- Reduction in GST from 18% to 12% and/or higher healthcare exemptions in income tax to help higher insurance penetration.

▪ Cement – watch for Govt spending on infra and Housing

- **Change in Govt spending:** As FY19 marked strong volume growth year with growth of 13% despite weakness in real estate market. The growth was majorly driven by strong govt. spending on infra and affordable housing. Hence, the allocation to these two segments would hold the key for FY20 growth.

▪ Consumer Durables

- Individual Tax exemptions can increase in urban disposable income and boost consumer durables demand.
- Rural centric schemes will lead to recovery in rural demand.
- Incentivize components manufacturing in India which shall lead to reduced dependency on imports and turnaround times for products.

Industry expectations

▪ Capital Goods & Infrastructure – Strong push for Pvt. sector capex revival

- **Overall Infrastructure:** We expect the budget to focus on reviving the private sector capex with Roads, Water & water treatment and railways at the forefront. Reviving consumption and consumer sentiment which has seen a dip in the last quarter will be another key focus area. The industry expects various tax SOPs and other methods like accelerated depreciation to kick start investments.
- **Roads:** Expansion of Road network would remain the key focus area of the budget. The road ministry has already announced building of 12000 KM highways in FY20.
- Modernization of railways with more focus on Safety, Speed with announcement of high speed trains.
- We expect the government to push forward new reforms under the umbrella of “Digitalization”, which will bring speed, transparency and data security.
- Re-introduction of tax-free bonds: The 2019-20 Budget may see the re-introduction of tax-free bonds to raise capital by government entities for infrastructure projects. The National Highway Authority of India (NHAI) could be an immediate beneficiary, given the government’s thrust on road projects.
- Reforms on improving the quality and reliability of power supply after completing 100% electrification in the country.
- **Renewable Energy:** Expect more reform announcement on renewable due to government’s focus on promoting clean energy.
- **Electric Vehicles:** The push for electric vehicles and promoting energy storage devices, could be another focus area.
- Expect strong reforms on water conservation.

▪ Education

- The draft of New Education Policy (NEP) was announced in May 2019 while National Curriculum Framework (NCF) is expected to be released by end of CY2020. Since new curriculum is being developed after a gap of 15 years, second hand books would go out of the system and lead to strong growth for next 2-3 years. While NEP & NCF is not integral part of budget, any fresh updates/announcement on that front will be eyed.

Industry expectations

▪ FMCG – Cigarette and Gold Duties to be watched out for

- **Cigarettes:** Not to bring them under Excise duty
- **Gold:** Reduction in import duty from the current 10% to 4%
- **Restaurants:** A single window of online clearance system incorporating deadlines and deemed approvals for both new licenses and renewals

▪ Metals - Expect higher import duties

- **Increase in basic custom duty (BCD) on steel from 12.5% to 15%:** This would make imports (ex-Japan and Korea) expensive by USD15/t. However, it will have limited as duty is not applicable on imports from Japan and Korea. India imports 2/3rd of its steel from Japan and Korea
- **Increase in BCD on Aluminium imports:** Aluminium has received step motherly treatment compared to steel manufacturers wrt duty action. Govt is likely to increase duty by 250bps to 7.5%. This would increase landed cost of imports by USD50/t. Positive for the sector as imports from Japan and Korea are not meaningful.

▪ NBFCs – Expect some path to provide liquidity

We believe the immediate task of the newly elected government would be to renew the trust between banks and NBFCs.

- Inclusion of large number of NBFCs into refinancing of SMEs ambit of MUDRA in order to improve fund flow to MSME sector.
- Setting up of a refinance window for NBFCs, on the lines of National Housing Bank refinance scheme for HFCs and creating a window for flow of credit dedicated to NBFCs
- Softening securitization guidelines across asset classes
- Reducing risk-weightages across sectors

▪ Oil & Gas

- Clarity on unpaid under recoveries in LPG and Kerosene for FY19. Budget provision for LPG and Kerosene for FY20

Expect lower Income tax rates, tax on share buyback

- Reduction in the corporate tax rate across the board to 25% (irrespective of turnover).
- Imposition of taxation on share buyback at 10%
- Reduction in MAT from the current levels of 18.5% with MAT exemption on dividend received from foreign company
- Levy of surcharge on individuals tax payers might be reduced from 10% and 15% having total income above Rs.5mn and Rs.10mn.
- Increase in exemption limit under Section 80C from 1,50,000 to Rs. 2,00,000.
- Increase in lower slab for Income tax from 2,50,000 to Rs 3,00,000

Slab rates	Tax rates
0 to 3 lakhs	Nil
3 to 5 lakhs	5%
5 to 10 lakhs	10%
10 to 20 lakhs	20%
Beyond 20 lakhs	30%

Past Budget Estimates

(Rs billion)	2017-18 (A)	YoY gr. #	2018-19E (BE)	YoY gr. ##	2018-19E (RE)	YoY gr. ###	2019-20E (BE)	YoY gr. ####
RECEIPTS								
Revenue Receipts	14,352	4.4%	17,257	14.6%	17,297	20.5%	19,777	14.3%
<i>% of total receipts</i>	<i>67.0%</i>		<i>70.7%</i>		<i>70.4%</i>		<i>71.0%</i>	
Tax Revenues (net to centre)	12,425	12.8%	14,806	16.6%	14,844	19.5%	17,050	14.9%
<i>% of revenue receipts</i>	<i>86.6%</i>		<i>85.8%</i>		<i>85.8%</i>		<i>86.2%</i>	
Non-Tax Revenues	1,927	-29.4%	2,451	3.9%	2,453	27.3%	2,726	11.2%
<i>% of revenue receipts</i>	<i>13.4%</i>		<i>14.2%</i>		<i>14.2%</i>		<i>13.8%</i>	
Capital Receipts (ex-Borrowings)	1,157	77.0%	922	-21.5%	932	-19.5%	1,025	10.0%
<i>% of total receipts</i>	<i>5.4%</i>		<i>3.8%</i>		<i>3.8%</i>		<i>3.7%</i>	
Recoveries of Loans	156	-11.3%	122	-30.2%	132	-15.9%	125	-4.9%
<i>% of capital receipts (ex-Borr.)</i>	<i>13.5%</i>		<i>13.2%</i>		<i>14.1%</i>		<i>12.2%</i>	
Other receipts	1,000	109.5%	800	-20.0%	800	-20.0%	900	12.5%
<i>% of capital receipts (ex-Borr.)</i>	<i>86.5%</i>		<i>86.8%</i>		<i>85.9%</i>		<i>87.8%</i>	
Total Receipts	21,420	8.4%	24,422	10.1%	24,572	14.7%	27,842	13.3%
EXPENDITURES								
Revenue Expenditure	18,788	11.1%	21,418	10.2%	21,406	13.9%	24,479	14.4%
<i>as a % of Total Expenditure</i>	<i>87.7%</i>		<i>87.7%</i>		<i>87.1%</i>		<i>87.9%</i>	
Capital Expenditure	2,631	-7.5%	3,004	9.9%	3,166	20.3%	3,363	6.2%
<i>as a % of Total Expenditure</i>	<i>12.3%</i>		<i>12.3%</i>		<i>12.9%</i>		<i>12.1%</i>	
Total Expenditure	21,420	8.4%	24,422	10.1%	24,572	14.7%	27,842	13.3%
Primary Deficit	621	13.1%	485	-24.3%	468	-24.6%	389	-16.8%
<i>% of GDP</i>	<i>0.4%</i>		<i>0.3%</i>		<i>0.2%</i>		<i>0.2%</i>	
Revenue Deficit	4,436	40.2%	4,160	-5.2%	4,109	-7.4%	4,702	14.4%
<i>% of GDP</i>	<i>2.6%</i>		<i>2.2%</i>		<i>2.2%</i>		<i>2.2%</i>	
Fiscal Deficit	5,911	10.4%	6,243	4.9%	6,344	7.3%	7,040	11.0%
<i>% of GDP</i>	<i>3.5%</i>		<i>3.3%</i>		<i>3.4%</i>		<i>3.4%</i>	
Net Market Borrowings	4,103	17.3%	3,901	-3.1%	4,227	3.0%	4,231	0.1%
Gross Market Borrowings	5,880	0.7%	6,055	1.1%	5,710	-2.9%	7,100	24.3%
Nominal GDP	1,68,875	10.4%	1,87,223	11.5%	1,88,407	11.6%	2,10,074	11.5%
Nominal GDP in \$ terms at Rs72	2,345		2,600		2,617		2,918	

2017-18 (A) v/s 2016-17 (A)
2018-19E (RE) v/s 2017-18 (A)

2018-19E (BE) v/s 2017-18 (RE)
2019-20E (BE) v/s 2018-19 (RE)

Receipts & Expenditure

	2017-18	YoY gr.	2018-19	YoY gr.	2018-19	YoY gr.	2019-20	YoY gr.
	(A)	#	(BE)	##	(RE)	###	(BE)	####
Receipts - (Rs billion)								
Gross tax revenue	19,190	11.8%	22,712	16.7%	22,482	17.2%	25,521	13.5%
Direct tax	10,020	17.9%	11,500	14.4%	12,000	19.8%	13,800	15.0%
<i>% of Gross Tax Revenue</i>	52.2%		50.6%		53.4%		54.1%	
Corporation tax	5,712	17.8%	6,210	10.2%	6,710	17.5%	7,600	13.3%
<i>% of Direct Tax</i>	57.0%		54.0%		55.9%		55.1%	
Income tax	4,308	18.1%	5,290	19.9%	5,290	22.8%	6,200	17.2%
<i>% of Direct Tax</i>	43.0%		46.0%		44.1%		44.9%	
Indirect tax	9,170	5.9%	11,212	19.1%	10,482	14.3%	11,721	11.8%
<i>% of Gross Tax Revenue</i>	47.8%		49.4%		46.6%		45.9%	
Goods & Services Tax (GST)	4,426		7,439	67.3%	6,439	45.5%	7,612	18.2%
<i>% of Indirect Tax</i>	48.3%		66.3%		61.4%		64.9%	
Excise duties	2,594	-32.1%	2,596	-6.3%	2,596	0.1%	2,596	0.0%
<i>% of Indirect Tax</i>	28.3%		23.2%		24.8%		22.1%	
Customs	1,290	-42.7%	1,125	-16.8%	1,300	0.8%	1,454	11.8%
<i>% of Indirect Tax</i>	14.1%		10.0%		12.4%		12.4%	
Service tax	812	-68.1%	-	-100.0%	93	-88.6%	-	-100.0%
<i>% of Indirect Tax</i>	8.9%		0.0%		0.9%		0.0%	
Less states share	6,730	10.7%	7,881	17.1%	7,615	13.1%	8,446	10.9%
<i>% of total receipts</i>	31.5%		32.8%		31.5%		30.9%	
Net tax revenue	12,425	12.8%	14,806	16.6%	14,844	19.5%	17,050	14.9%
<i>% of total receipts</i>	58.1%		61.7%		61.4%		62.4%	
Proceeds from telecom sector	321	-54.3%	487	58.3%	392	22.4%	415	5.8%
Dividends & profits	914	-25.7%	1,073	0.8%	1,193	30.5%	1,361	14.1%
Total nontax revenue	1,927	-29.4%	2,451	3.9%	2,453	27.3%	2,726	11.2%
<i>% of total receipts</i>	9.0%		10.2%		10.2%		10.0%	
Total revenue receipts	14,352	4.4%	17,257	14.6%	17,297	20.5%	19,777	14.3%
<i>% of total receipts</i>	67.1%		71.9%		71.6%		72.4%	
Capital receipts								
Divestment & Strategic Receipts	1,000	109.6%	800	-20.0%	803	-19.8%	900	12.1%
Non debt receipts	1,157	77.0%	922	-21.5%	932	-19.5%	1,025	10.0%
<i>% of total capital receipts</i>	16.5%		13.7%		13.6%		13.6%	
Debt receipts	5,870	7.8%	5,812	-8.4%	5,932	1.1%	6,527	10.0%
<i>% of total capital receipts</i>	83.5%		86.3%		86.4%		86.4%	
Total Capital receipts	7,026	15.2%	6,734	-10.4%	6,864	-2.3%	7,552	10.0%
<i>% of total receipts</i>	32.9%		28.1%		28.4%		27.6%	
Total Receipts	21,379	7.8%	23,991	6.3%	24,160	13.0%	27,329	13.1%

2017-18 (A) v/s 2016-17 (A)
2018-19E (RE) v/s 2017-18 (A)

2018-19E (BE) v/s 2017-18 (RE)
2019-20E (BE) v/s 2018-19 (RE)

	2017-18	YoY gr.	2018-19	YoY gr.	2018-19E	YoY gr.	2019-20	YoY gr.
	(A)	#	(BE)	##	(RE)	###	(BE)	####
Expenditure - (Rs billion)								
Revenue expenditure								
Interest payments	5,290	10.0%	5,758	8.5%	5,876	11.1%	6,651	15.5%
<i>% of total expenditure</i>	28.2%		26.9%		27.4%		27.2%	
Defence	1,821	12.2%	1,853	5.0%	1,881	3.3%	1,985	7.1%
<i>% of total expenditure</i>	9.7%		8.7%		8.8%		8.1%	
Rural Development	1,086	14.2%	1,124	3.1%	1,124	3.5%	1,175	4.6%
<i>% of total expenditure</i>	5.8%		5.2%		5.3%		4.8%	
Subsidies	2,244	-4.4%	2,955	11.9%	2,992	33.3%	3,342	13.1%
Food	1,003	-9.0%	1,693	20.7%	1,713	70.8%	1,842	8.8%
Fertilizers	664	0.2%	701	7.9%	701	5.5%	750	7.0%
Petroleum	245	-11.2%	249	1.9%	248	1.5%	375	50.3%
Interest Subsidies	221	23.8%	231	-2.4%	227	2.4%	251	9.0%
Others	111	-13.9%	81	-24.8%	103	-7.0%	124	53.1%
<i>% of total expenditure</i>	11.9%		13.8%		14.0%		13.7%	
Agri	394	6.8%	466	13.5%	678	72.1%	1,296	178.1%
<i>% of total expenditure</i>	2.1%		2.2%		3.2%		5.3%	
Health & Family Welfare	483	32.6%	501	3.7%	518	7.3%	596	19.1%
<i>% of total expenditure</i>	2.6%		2.3%		2.4%		2.4%	
Housing & Urban Affairs	247	20.9%	253	18.8%	260	5.0%	285	12.4%
<i>% of total expenditure</i>	1.3%		1.2%		1.2%		1.2%	
Transfer to States	1,039	-9.6%	1,369	18.5%	1,313	26.4%	1,594	16.5%
<i>% of total expenditure</i>	5.5%		6.4%		6.1%		6.5%	
Total Revenue Expenditure	18,788	11.1%	21,418	10.2%	21,406	13.9%	24,479	14.3%
<i>% of total expenditure</i>	87.7%		87.7%		87.1%		87.9%	
Capital expenditure								
Defence	904	4.7%	940	8.7%	940	3.9%	1,034	10.0%
<i>% of total expenditure</i>	4.2%		3.8%		3.8%		3.7%	
Roads & Highways	508	23.2%	594	16.9%	686	35.1%	720	21.1%
<i>% of total expenditure</i>	2.4%		2.4%		2.8%		2.6%	
Railways	434	-4.0%	531	32.7%	531	22.2%	646	21.7%
<i>% of total expenditure</i>	2.0%		2.2%		2.2%		2.3%	
Housing & Urban	153	-7.0%	164	-15.5%	170	10.8%	195	19.1%
<i>% of total expenditure</i>	0.7%		0.7%		0.7%		0.7%	
Total Capital Expenditure	2,631	-7.5%	3,004	9.9%	3,166	20.3%	3,363	11.9%
<i>% of total expenditure</i>	12.3%		12.3%		12.9%		12.1%	
Total expenditure	21,420	8.4%	24,422	10.1%	24,572	14.7%	27,842	14.0%

Disclaimer

Prabhudas Lilladher Pvt. Ltd. - 3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai 400 018, India. Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209

PL's Recommendation Nomenclature (Absolute Performance)

Buy	:	> 15%
Accumulate	:	5% to 15%
Hold	:	+5% to -5%
Reduce	:	-5% to -15%
Sell	:	< -15%
Not Rated (NR)	:	No specific call on the stock
Under Review (UR)	:	Rating likely to change shortly

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