

April 7, 2025

Event Update

Key Financials - Consolidated

Y/e Sep	FY24	FY25E	FY26E	FY27E
Sales (Rs. m)	222,397	250,591	290,959	337,576
EBITDA (Rs. m)	31,040	34,431	40,851	48,240
Margin (%)	14.0	13.7	14.0	14.3
PAT (Rs. m)	24,271	27,617	33,365	39,162
EPS (Rs.)	68.2	77.6	93.7	110.0
Gr. (%)	24.9	13.8	20.8	17.4
DPS (Rs.)	12.0	15.5	18.7	22.0
Yield (%)	0.4	0.6	0.7	0.8
RoE (%)	17.1	16.7	17.5	17.7
RoCE (%)	19.2	18.5	19.2	19.6
EV/Sales (x)	4.1	3.6	3.1	2.6
EV/EBITDA (x)	29.3	26.1	21.7	18.0
PE (x)	41.3	36.3	30.0	25.6
P/BV (x)	6.5	5.7	4.9	4.2

FY = September Year end (SY)

Key Data

SIEM.BO | SIEM IN

52-W High / Low	Rs.4,042 / Rs.2,270
Sensex / Nifty	73,138 / 22,162
Market Cap	Rs.1,002bn/ \$ 11,668m
Shares Outstanding	356m
3M Avg. Daily Value	Rs.2799.8m

Shareholding Pattern (%)

Promoter's	75.00
Foreign	8.77
Domestic Institution	6.78
Public & Others	9.45
Promoter Pledge (Rs bn)	-

Stock Performance (%)

	1M	6M	12M
Absolute	10.8	(23.3)	(0.2)
Relative	12.6	(15.0)	1.3

Amit Anwani

amitanwani@plindia.com | 91-22-66322250

Prathmesh Salunkhe

prathmeshsalunkhe@plindia.com | 91-22-66322324

Het Patel

hetpatel@plindia.com |

Siemens Energy spins off to unleash full potential

Siemens India has demerged and transferred its energy business to the newly established Siemens Energy India Ltd. (SEIL). Siemens India (SIEM) will now focus on Smart Infra, Mobility and Digitization/automation while Siemens Energy will focus on the electrical equipment sector catering to the entire energy value chain. We expect the resultant entity to clock a revenue CAGR of ~13% over SY24-27E with sustained EBITDA margin of ~13%.

We believe SIEM to sustain long-term growth given 1) continued traction in public capex in areas like Metro, railways, utilities etc. 2) its strong and diversified presence across industries through focus on electrification, digitalization & automation, 3) product localization, 4) strong balance sheet, and 5) value-unlocking from demerger for Energy business. We maintain 'Accumulate' rating with a TP of Rs3,233, valuing the company at a PE of 53x Sep'26E. We await detailed financial information for both entities.

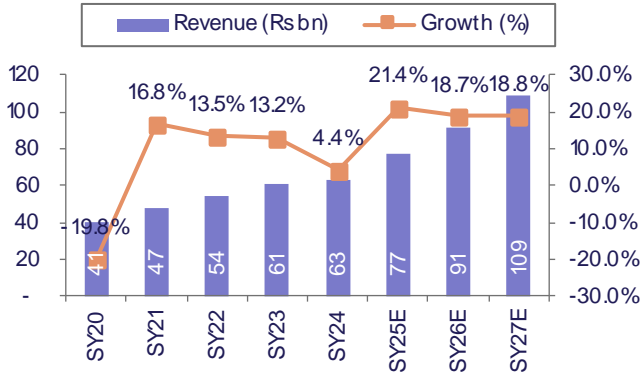
We are optimistic about the growth prospects for SEIL given, 1) continued traction in the domestic T&D industry with investments worth ~Rs9.15trn lined up till FY32, 2) its strong order book of ~Rs100.5bn at the end of SY24 providing strong visibility for coming years. We expect an implied TP of Rs2,048 per share, valuing SEIL at the PE of 65x Sep'26E.

Details of the demerger: The demerger officially took effect on March 1, 2025, with the transfer of Siemens Ltd.'s energy business and its employees to SEIL. As part of the transaction, SEIL will issue and allocate equity shares to Siemens Ltd. shareholders at a 1:1 ratio, with the record date set for April 7, 2025. Following the record date, the listing of SEIL is expected to take ~30 days, aligning with the management's targeted timeline. The shareholding structure of SEIL will mirror that of Siemens Ltd., ensuring continuity for existing shareholders.

Strong growth ahead for SEIL: SEIL is projected to achieve a robust revenue CAGR of ~19.6% over the period from SY24 to SY27E, with operating margins expected to expand by ~130 basis points, reaching ~17.0%. This growth trajectory will be largely driven by sustained capital expenditure from both public and private sectors in India's transmission and distribution (T&D) industry. Additionally, emerging high-growth segments such as data centers are poised to play a significant role in SEIL's expansion, given their increasing demand for reliable and efficient energy infrastructure. Furthermore, the company stands to benefit from multiple HVDC tenders in India, each offering an average addressable opportunity of ~Rs100bn per project. This confluence of factors positions SEIL for strong market penetration and long-term value creation in India's evolving energy landscape.

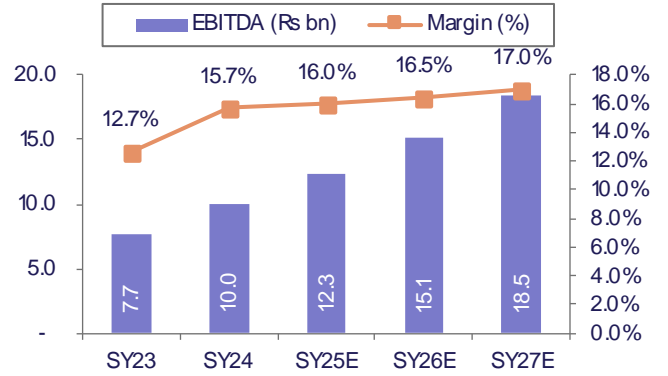
Seasoned professionals appointed in the leadership positions: Mr. Guilherme Mendonca, who was the head of Siemens's energy business, have been appointed as the managing director and CEO of SEIL. Mr. Harish Shekar, previously the Finance Head of Siemens Limited's Energy Business, has been appointed as the Executive Director and Chief Financial Officer. The board also includes independent directors such as Ketan Dalal, Subodh Kumar Jaiswal, and Swati Salgaocar, bringing diverse expertise to guide the company's strategic direction.

Exhibit 1: SEIL to clock revenue CAGR of ~20% over SY24-27E



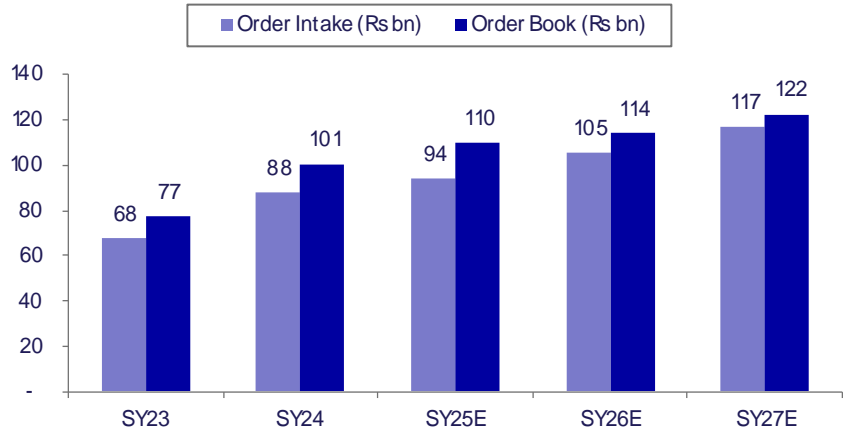
Source: Company, PL

Exhibit 2: SEIL margin to expand ~130bps over SY24-27E



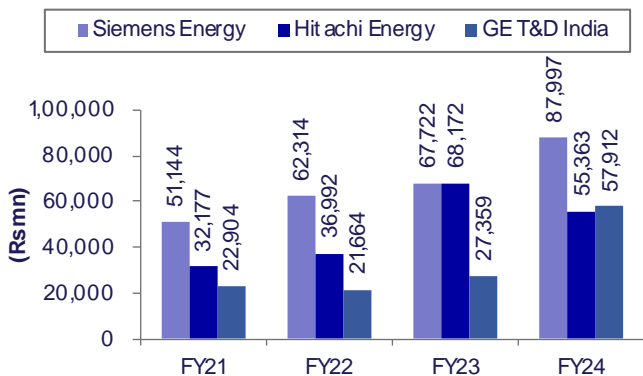
Source: Company, PL

Exhibit 3: Strong order book and prospects for SEIL going forward



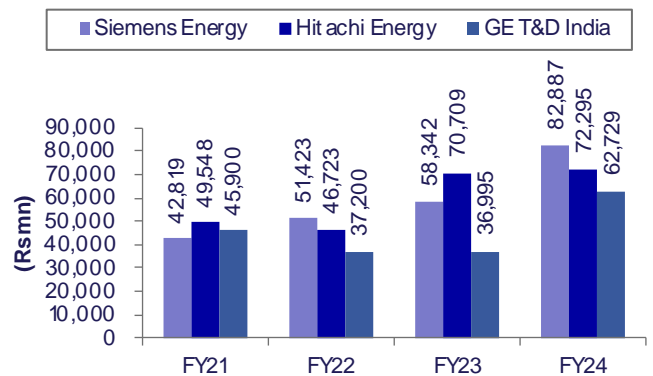
Source: Company, PL

Exhibit 4: SEIL's robust order intake compared to peers



Source: Company, PL

Exhibit 5: SEIL's robust order book compared to peers



Source: Company, PL

Provisional statements of Siemens Energy and Siemens India (ex-Energy)

Exhibit 6: SEIL's provisional estimated financials showcases healthy growth

	SY23	SY24	SY25E	SY26E	SY27E
Revenue	60,803	63,452	77,014	91,441	108,617
<i>Growth (%)</i>	<i>13.2%</i>	<i>4.4%</i>	<i>21.4%</i>	<i>18.7%</i>	<i>18.8%</i>
EBITDA	7,722	9,962	12,322	15,088	18,465
<i>Margin (%)</i>	<i>12.7%</i>	<i>15.7%</i>	<i>16.0%</i>	<i>16.5%</i>	<i>17.0%</i>
Depreciation	849	864	880	910	950
EBIT	6,873	9,098	11,442	14,178	17,515
<i>Margin (%)</i>	<i>11.3%</i>	<i>14.3%</i>	<i>14.9%</i>	<i>15.5%</i>	<i>16.1%</i>
PBT	7,082	9,415	12,135	15,001	18,492
Adj. PAT	5,248	6,977	9,077	11,221	13,832
EPS (per share)	14.7	19.6	25.5	31.5	38.8

Source: PL, Company

Exhibit 7: Provisional Siemens ex-Energy profit and loss statement

	SY23	SY24	SY25E	SY26E	SY27E
Revenue	134,735	158,945	173,577	199,519	228,959
<i>Growth (%)</i>	<i>25.1%</i>	<i>18.0%</i>	<i>9.2%</i>	<i>14.9%</i>	<i>14.8%</i>
EBITDA	17,150	21,078	22,109	25,763	29,775
<i>Margin (%)</i>	<i>12.7%</i>	<i>13.3%</i>	<i>12.7%</i>	<i>12.9%</i>	<i>13.0%</i>
Depreciation	2,359	2,432	2,519	2,755	3,373
EBIT	14,791	18,646	19,590	23,008	26,402
<i>Margin (%)</i>	<i>11.0%</i>	<i>11.7%</i>	<i>11.3%</i>	<i>11.5%</i>	<i>11.5%</i>
PBT	19,073	24,082	24,786	29,604	33,863
Adj. PAT	14,130	17,460	18,540	22,144	25,330
EPS (per share)	39.7	49.0	52.1	62.2	71.1

Source: Company, PL

Siemens Energy's product portfolio and valuations compared to peers

Exhibit 8: Product portfolio of Siemens Energy compared to closest peers Hitachi Energy and GE Vernova T&D

Product Name	Siemens Energy	Hitachi Energy	GE Vernova T&D
HV Power Transformers	✓	✓	✓
HV Switchgear	✓	✓	✓
HV Substations	✓	✓	✓
HVDC VSC technology	✓	✓	✓
HVDC LCC technology	✗	✓	✓
Grid Automation & Digital solutions	✓	✓	✓
Grid Integration & stability	✓	✓	✓
Gas & Steam turbine services and modification	✓	✗	✗
FACTS (STATCOM, Compensators)	✓	✓	✓

Source: Company, PL

Exhibit 9: Siemens energy provisional valuations compared to closest peers

Company		Siemens Energy	Hitachi Energy	GE T&D India
Market Data (Rs mn)	CMP	1,700*	12,120	1,403
	MCap	605,405	540,217	359,233
Sales (Rs mn)	SY24	63,452	52,375	31,679
	SY25E	77,014	66,159	44,752
	SY26E	91,441	88,324	62,856
	SY27E	108,617	113,818	77,807
EBIT (Rs mn)	SY24	9,098	2,590	2,688
	SY25E	11,442	5,761	7,721
	SY26E	14,178	10,727	11,010
	SY27E	17,515	16,293	13,856
EBIT Margin	SY24	14.3%	4.9%	8.5%
	SY25E	14.9%	8.7%	17.3%
	SY26E	15.5%	12.1%	17.5%
	SY27E	16.1%	14.3%	17.8%
PAT (Rs mn)	SY24	6,977	1,638	1,811
	SY25E	9,077	3,408	5,717
	SY26E	11,221	6,674	7,890
	SY27E	13,832	9,450	10,262
EPS	SY24	19.6	36.7	7.1
	SY25E	25.5	76.5	22.3
	SY26E	31.5	149.7	30.8
	SY27E	38.8	212.0	40.1
P/E	SY24	72.3	329.8	198.4
	SY25E	55.5	158.5	62.8
	SY26E	44.9	80.9	45.5
	SY27E	36.4	57.2	35.0
RoE	SY24	NA	13.1%	15.6%
	SY25E	NA	22.0%	39.6%
	SY26E	NA	34.0%	41.1%
	SY27E	NA	35.9%	40.2%
RoCE	SY24	25.5%	12.7%	20.4%
	SY25E	NA	19.3%	52.0%
	SY26E	NA	33.5%	56.1%
	SY27E	NA	40.4%	53.4%

Source: Company, PL *=estimated cmp

Siemens ex-Energy product portfolio and provisional valuations compared to peers

Exhibit 10: Product portfolio of Siemens ex-Energy is now more comparable to ABB and CG Power

Product Name	Siemens ex-Energy	ABB India	CG Power
Factory & Process Automation	✓	✓	X
Automation (Robotics, Substation Automation, Building automation, Grid software)	✓	✓	X
Railway Rolling Stock	✓	X	X
Railway & Metro Turnkey (Signalling, Electrification etc.)	✓	✓	✓
Railway Kavach	✓	X	✓
Propulsion Systems	✓	X	✓
Motors	✓	✓	✓
Power Transformers	X	X	✓
Electrification (LV & MV electric products like switchgear, surge protection)	✓	✓	✓

Source: Company, PL

Exhibit 11: Siemens India provisional valuations compared to closest peers

Company		Siemens Ex-Energy	ABB India	CG Power & Industrial
Market Data (Rs. mn)	CMP	3,117	5,612	641
	MCap	1,113,640	1,189,230	979,933
Sales (Rs mn)	FY24	158,945	104,465	79,558
	FY25E	173,577	128,780	99,167
	FY26E	199,519	153,987	128,110
	FY27E	228,959	182,286	157,870
EBIT (Rs mn)	FY24	18,646	13,699	10,036
	FY25E	19,590	20,838	12,285
	FY26E	23,008	24,806	17,290
	FY27E	26,402	29,728	22,004
EBIT Margin	FY24	11.7%	13.1%	12.6%
	FY25E	11.3%	16.2%	12.4%
	FY26E	11.5%	16.1%	13.5%
	FY27E	11.5%	16.3%	13.9%
PAT (Rs mn)	FY24	17,460	12,482	8,102
	FY25E	18,540	18,264	10,161
	FY26E	22,144	21,488	13,854
	FY27E	25,330	26,057	17,619
EPS	FY24	49.0	58.9	5.3
	FY25E	52.1	86.2	6.6
	FY26E	62.2	101.4	9.1
	FY27E	71.1	123.0	11.5
P/E	FY24	65.8	95.3	120.9
	FY25E	62.0	65.1	96.4
	FY26E	51.9	55.3	70.7
	FY27E	45.4	45.6	55.6
RoE	FY24	NA	22.9%	59.4%
	FY25E	NA	27.3%	30.5%
	FY26E	NA	26.5%	32.6%
	FY27E	NA	26.3%	32.4%
RoCE	FY24	25.5%	33.2%	41.9%
	FY25E	NA	30.4%	39.0%
	FY26E	NA	29.4%	39.8%
	FY27E	NA	28.2%	38.1%

Source: Company, PL

Financials

Income Statement (Rs m)

Y/e Sep	FY24	FY25E	FY26E	FY27E
Net Revenues	222,397	250,591	290,959	337,576
YoY gr. (%)	13.7	12.7	16.1	16.0
Cost of Goods Sold	149,926	169,049	194,245	224,015
Gross Profit	72,471	81,542	96,715	113,560
Margin (%)	32.6	32.5	33.2	33.6
Employee Cost	22,840	24,307	28,223	32,745
Other Expenses	9,192	10,274	13,093	15,697
EBITDA	31,040	34,431	40,851	48,240
YoY gr. (%)	24.8	10.9	18.6	18.1
Margin (%)	14.0	13.7	14.0	14.3
Depreciation and Amortization	3,296	3,399	3,665	4,323
EBIT	27,744	31,032	37,186	43,917
Margin (%)	12.5	12.4	12.8	13.0
Net Interest	605	251	291	338
Other Income	6,358	6,139	7,710	8,777
Profit Before Tax	36,392	36,921	44,605	52,356
Margin (%)	16.4	14.7	15.3	15.5
Total Tax	9,211	9,304	11,241	13,194
Effective tax rate (%)	25.3	25.2	25.2	25.2
Profit after tax	27,181	27,617	33,365	39,162
Minority interest	15	-	-	-
Share Profit from Associate	-	-	-	-
Adjusted PAT	24,271	27,617	33,365	39,162
YoY gr. (%)	24.9	13.8	20.8	17.4
Margin (%)	10.9	11.0	11.5	11.6
Extra Ord. Income / (Exp)	2,895	-	-	-
Reported PAT	27,166	27,617	33,365	39,162
YoY gr. (%)	38.5	1.7	20.8	17.4
Margin (%)	12.2	11.0	11.5	11.6
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	27,166	27,617	33,365	39,162
Equity Shares O/s (m)	356	356	356	356
EPS (Rs)	68.2	77.6	93.7	110.0

Source: Company Data, PL Research

Balance Sheet Abstract (Rs m)

Y/e Sep	FY24	FY25E	FY26E	FY27E
Non-Current Assets				
Gross Block	27,751	32,964	38,177	43,390
Tangibles	27,751	32,964	38,177	43,390
Intangibles	-	-	-	-
Acc: Dep / Amortization	13,719	17,118	20,783	25,106
Tangibles	13,719	17,118	20,783	25,106
Intangibles	-	-	-	-
Net fixed assets	14,032	15,846	17,394	18,284
Tangibles	14,032	15,846	17,394	18,284
Intangibles	-	-	-	-
Capital Work In Progress	18,127	19,127	20,127	21,127
Goodwill	-	-	-	-
Non-Current Investments	5,409	6,153	7,724	8,960
Net Deferred tax assets	(1,090)	(1,090)	(1,090)	(1,090)
Other Non-Current Assets	19,176	21,300	25,313	29,369
Current Assets				
Investments	-	-	-	-
Inventories	26,305	31,581	36,669	43,469
Trade receivables	44,484	58,357	69,352	80,463
Cash & Bank Balance	95,679	104,933	116,421	135,752
Other Current Assets	28,771	28,818	32,006	37,133
Total Assets	254,083	292,631	333,444	384,347
Equity				
Equity Share Capital	712	712	712	712
Other Equity	152,855	176,199	204,040	236,529
Total Networth	153,567	176,911	204,752	237,241
Non-Current Liabilities				
Long Term borrowings	1,566	1,566	1,566	1,566
Provisions	-	-	-	-
Other non current liabilities	-	-	-	-
Current Liabilities				
ST Debt / Current of LT Debt	1,228	1,228	1,228	1,228
Trade payables	47,045	53,208	61,779	70,290
Other current liabilities	49,493	58,535	62,935	72,838
Total Equity & Liabilities	254,083	292,631	333,444	384,347

Source: Company Data, PL Research

Cash Flow (Rs m)

Y/e Sep	FY24	FY25E	FY26E	FY27E
PBT	36,392	36,921	44,605	52,356
Add. Depreciation	3,296	3,399	3,665	4,323
Add. Interest	605	251	291	338
Less Financial Other Income	6,358	6,139	7,710	8,777
Add. Other	(8,578)	-	-	-
Op. profit before WC changes	31,715	40,571	48,561	57,017
Net Changes-WC	(6,706)	(11,275)	(13,805)	(11,269)
Direct tax	(8,314)	(9,304)	(11,241)	(13,194)
Net cash from Op. activities	16,695	19,991	23,515	32,554
Capital expenditures	(1,022)	(6,213)	(6,213)	(6,213)
Interest / Dividend Income	6,083	-	-	-
Others	(10,113)	-	-	-
Net Cash from Invt. activities	(5,052)	(6,213)	(6,213)	(6,213)
Issue of share cap. / premium	-	-	-	-
Debt changes	-	-	-	-
Dividend paid	(3,568)	(4,273)	(5,523)	(6,673)
Interest paid	(148)	(251)	(291)	(338)
Others	(1,517)	-	-	-
Net cash from Fin. activities	(5,233)	(4,524)	(5,814)	(7,011)
Net change in cash	6,410	9,254	11,488	19,331
Free Cash Flow	13,272	13,778	17,302	26,341

Source: Company Data, PL Research

Key Financial Metrics

Y/e Sep	FY24	FY25E	FY26E	FY27E
Per Share(Rs)				
EPS	68.2	77.6	93.7	110.0
CEPS	77.4	87.1	104.0	122.1
BVPS	431.4	496.9	575.1	666.4
FCF	37.3	38.7	48.6	74.0
DPS	12.0	15.5	18.7	22.0
Return Ratio(%)				
RoCE	19.2	18.5	19.2	19.6
ROIC	42.5	36.8	36.0	37.3
RoE	17.1	16.7	17.5	17.7
Balance Sheet				
Net Debt : Equity (x)	(0.6)	(0.6)	(0.6)	(0.6)
Net Working Capital (Days)	39	54	56	58
Valuation(x)				
PER	41.3	36.3	30.0	25.6
P/B	6.5	5.7	4.9	4.2
P/CEPS	36.3	32.3	27.0	23.0
EV/EBITDA	29.3	26.1	21.7	18.0
EV/Sales	4.1	3.6	3.1	2.6
Dividend Yield (%)	0.4	0.6	0.7	0.8

Source: Company Data, PL Research

Quarterly Financials (Rs m)

Y/e Sep	Q2SY24	Q3SY24	Q4SY24	Q1SY25
Net Revenue	57,499	52,035	44,570	35,872
YoY gr. (%)	18.0	(10.4)	20.2	(37.6)
Raw Material Expenses	38,838	34,642	31,269	24,209
Gross Profit	18,661	17,393	13,301	11,663
Margin (%)	32.5	33.4	29.8	32.5
EBITDA	8,782	6,915	5,448	4,009
YoY gr. (%)	55.0	(1.2)	20.3	(54.3)
Margin (%)	15.3	13.3	12.2	11.2
Depreciation / Depletion	800	855	624	689
EBIT	7,982	6,060	4,824	3,320
Margin (%)	13.9	11.6	10.8	9.3
Net Interest	313	53	178	34
Other Income	1,287	1,540	1,667	1,723
Profit before Tax	10,879	7,575	7,001	5,009
Margin (%)	18.9	14.6	15.7	14.0
Total Tax	2,851	1,794	1,776	1,288
Effective tax rate (%)	26.2	23.7	25.4	25.7
Profit after Tax	8,028	5,781	5,225	3,721
Minority interest	4	4	5	3
Share Profit from Associates	1	-	-	-
Adjusted PAT	6,606	5,756	4,707	3,718
YoY gr. (%)	49.5	0.7	20.0	(43.7)
Margin (%)	11.5	11.1	10.6	10.4
Extra Ord. Income / (Exp)	1,419	21	513	-
Reported PAT	8,025	5,777	5,220	3,718
YoY gr. (%)	76.2	1.1	26.9	(53.7)
Margin (%)	14.0	11.1	11.7	10.4
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	8,025	5,777	5,220	3,718
Avg. Shares O/s (m)	356	356	356	356
EPS (Rs)	18.5	16.2	13.2	10.4

Source: Company Data, PL Research

Price Chart



Recommendation History

No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	13-Feb-25	Accumulate	5,902	5,199
2	09-Jan-25	Accumulate	7,716	6,297
3	27-Nov-24	Accumulate	7,716	7,243
4	07-Oct-24	Accumulate	7,374	7,247
5	12-Aug-24	Accumulate	7,362	6,890
6	08-Jul-24	Accumulate	7,030	7,884
7	15-May-24	Accumulate	7,030	6,660
8	12-Apr-24	Accumulate	4,617	5,570

Analyst Coverage Universe

Sr. No.	CompanyName	Rating	TP (Rs)	Share Price (Rs)
1	ABB India	BUY	6,955	5,142
2	Apar Industries	Accumulate	8,219	7,179
3	BEML	Accumulate	3,561	3,132
4	Bharat Electronics	BUY	340	279
5	BHEL	Accumulate	226	200
6	Carborundum Universal	Accumulate	1,114	1,005
7	Cummins India	BUY	3,723	2,870
8	Elgi Equipments	BUY	545	421
9	Engineers India	BUY	242	170
10	GE Vernova T&D India	Accumulate	1,950	1,710
11	Grindwell Norton	Accumulate	1,890	1,651
12	Harsha Engineers International	Accumulate	440	394
13	Hindustan Aeronautics	Accumulate	4,110	3,594
14	Ingersoll-Rand (India)	BUY	4,540	3,533
15	Kalpataru Projects International	BUY	1,178	880
16	KEC International	Accumulate	930	813
17	Kirloskar Pneumatic Company	BUY	1,564	1,148
18	Larsen & Toubro	BUY	4,025	3,421
19	Praj Industries	BUY	751	575
20	Siemens	Accumulate	5,902	5,199
21	Thermax	Accumulate	3,857	3,385
22	Triveni Turbine	BUY	800	634
23	Voltamp Transformers	BUY	11,437	8,358

PL's Recommendation Nomenclature (Absolute Performance)

Buy	: > 15%
Accumulate	: 5% to 15%
Hold	: +5% to -5%
Reduce	: -5% to -15%
Sell	: < -15%
Not Rated (NR)	: No specific call on the stock
Under Review (UR)	: Rating likely to change shortly

ANALYST CERTIFICATION

(Indian Clients)

We/I, Mr. Amit Anwani- MBA (Finance), Mr. Prathmesh Salunkhe- MBA Finance, Mr. Het Patel- CA Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

(US Clients)

The research analysts, with respect to each issuer and its securities covered by them in this research report, certify that: All of the views expressed in this research report accurately reflect his or her or their personal views about all of the issuers and their securities; and No part of his or her or their compensation was, is or will be directly related to the specific recommendation or views expressed in this research report.

DISCLAIMER

Indian Clients

Prabhudas Lilladher Pvt. Ltd, Mumbai, India (hereinafter referred to as "PL") is engaged in the business of Stock Broking, Portfolio Manager, Depository Participant and distribution for third party financial products. PL is a subsidiary of Prabhudas Lilladher Advisory Services Pvt Ltd. which has its various subsidiaries engaged in business of commodity broking, investment banking, financial services (margin funding) and distribution of third party financial/other products, details in respect of which are available at www.plindia.com.

This document has been prepared by the Research Division of PL and is meant for use by the recipient only as information and is not for circulation. This document is not to be reported or copied or made available to others without prior permission of PL. It should not be considered or taken as an offer to sell or a solicitation to buy or sell any security.

The information contained in this report has been obtained from sources that are considered to be reliable. However, PL has not independently verified the accuracy or completeness of the same. Neither PL nor any of its affiliates, its directors or its employees accepts any responsibility of whatsoever nature for the information, statements and opinion given, made available or expressed herein or for any omission therein.

Recipients of this report should be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The suitability or otherwise of any investments will depend upon the recipient's particular circumstances and, in case of doubt, advice should be sought from an independent expert/advisor.

Either PL or its affiliates or its directors or its employees or its representatives or its clients or their relatives may have position(s), make market, act as principal or engage in transactions of securities of companies referred to in this report and they may have used the research material prior to publication.

PL may from time to time solicit or perform investment banking or other services for any company mentioned in this document.

PL is a registered with SEBI under the SEBI (Research Analysts) Regulation, 2014 and having registration number INH000000271.

PL submits that no material disciplinary action has been taken on us by any Regulatory Authority impacting Equity Research Analysis activities.

PL or its research analysts or its associates or his relatives do not have any financial interest in the subject company.

PL or its research analysts or its associates or his relatives do not have actual/beneficial ownership of one per cent or more securities of the subject company at the end of the month immediately preceding the date of publication of the research report.

PL or its research analysts or its associates or his relatives do not have any material conflict of interest at the time of publication of the research report.

PL or its associates might have received compensation from the subject company in the past twelve months.

PL or its associates might have managed or co-managed public offering of securities for the subject company in the past twelve months or mandated by the subject company for any other assignment in the past twelve months.

PL or its associates might have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months.

PL or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months

PL or its associates might have received any compensation or other benefits from the subject company or third party in connection with the research report.

PL encourages independence in research report preparation and strives to minimize conflict in preparation of research report. PL or its analysts did not receive any compensation or other benefits from the subject Company or third party in connection with the preparation of the research report. PL or its Research Analysts do not have any material conflict of interest at the time of publication of this report.

It is confirmed that Mr. Amit Anwani- MBA (Finance), Mr. Prathmesh Salunkhe- MBA Finance, Mr. Het Patel- CA Research Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

The Research analysts for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

The research analysts for this report has not served as an officer, director or employee of the subject company PL or its research analysts have not engaged in market making activity for the subject company

Our sales people, traders, and other professionals or affiliates may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest.

PL and its associates, their directors and employees may (a) from time to time, have a long or short position in, and buy or sell the securities of the subject company or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company or act as an advisor or lender/borrower to the subject company or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

US Clients

This research report is a product of Prabhudas Lilladher Pvt. Ltd., which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Prabhudas Lilladher Pvt. Ltd. only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Prabhudas Lilladher Pvt. Ltd. has entered into an agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

Prabhudas Lilladher Pvt. Ltd.

3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209

www.plindia.com