

November 12, 2025

# **Q2FY26 Result Update**

☑ Change in Estimates | ☑ Target | ☑ Reco

#### **Change in Estimates**

	Cu	ırrent	Pre	evious
	FY27E	FY28E	FY27E	FY28E
Rating	ACCU	IMULATE	Н	OLD
<b>Target Price</b>	3	,513	3	,633
Sales (Rs. m)	1,29,006	1,45,647	1,30,915	1,44,571
% Chng.	(1.5)	0.7		
EBITDA (Rs. m)	) 11,611	13,545	12,437	14,023
% Chng.	(6.6)	(3.4)		
EPS (Rs.)	68.6	77.3	74.5	80.1
% Chng.	(8.0)	(3.5)		

#### **Key Financials - Consolidated**

Y/e Mar	FY25	FY26E	FY27E	FY28E
Sales (Rs. m)	1,03,231	1,12,230	1,29,006	1,45,647
EBITDA (Rs. m)	8,422	9,091	11,611	13,545
Margin (%)	8.2	8.1	9.0	9.3
PAT (Rs. m)	5,880	6,564	8,172	9,206
EPS (Rs.)	49.3	55.1	68.6	77.3
Gr. (%)	(0.2)	11.6	24.5	12.7
DPS (Rs.)	12.0	16.5	20.6	23.2
Yield (%)	0.4	0.5	0.7	0.8
RoE (%)	12.5	12.6	14.2	14.4
RoCE (%)	11.1	9.6	10.5	10.4
EV/Sales (x)	3.4	3.2	2.8	2.4
EV/EBITDA (x)	42.1	38.9	30.6	26.3
PE (x)	62.0	55.6	44.6	39.6
P/BV (x)	7.4	6.7	6.0	5.4

Key Data	THMX.BO   TMX IN
52-W High / Low	Rs.5,355 / Rs.2,930
Sensex / Nifty	84,467 / 25,876
Market Cap	Rs.365bn/ \$ 4,115m
Shares Outstanding	119m
3M Avg. Daily Value	Rs.634.32m

## **Shareholding Pattern (%)**

Promoter's	61.99
Foreign	13.44
Domestic Institution	13.95
Public & Others	10.62
Promoter Pledge (Rs bn)	_

## Stock Performance (%)

	1M	6M	12M
Absolute	(5.0)	(7.2)	(40.1)
Relative	(7.3)	(9.5)	(44.2)

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# Thermax (TMX IN)

Rating: ACCUMULATE | CMP: Rs3,061 | TP: Rs3,513

# Weak Q2; back ended revival on cards for infra

#### **Quick Pointers:**

- Project-related costs overrun in Industrial Infra led to lower profitability during the quarter.
- Management expects a strong H2FY26 aided by execution ramp up and ~20%
   YoY growth in order intake for FY26.

We cut our EPS estimates by -8.0%/-3.5% FY27/28E factoring in continued execution challenges in Industrial Infra segment. Thermax (TMX) reported another muted quarter with revenue down 3.0% YoY and EBITDA margin contracting 137bps YoY to 7.0%. Performance was weighed down by execution challenges and cost overruns in Industrial Infra; however, most low-margin projects are slated for delivery in H2FY26, leaving a healthier backlog for FY27. In Industrial Products, high margin business of heating equipment grew slower than relatively lower margin Water and Enviro impacting the segment's product mix. Meanwhile, orders remained healthy, with sustained traction across water, enviro, and heating expected to continue into H2FY26. The Chemicals segment is seeing early traction from recent investments, with order bookings expected to stabilize at ~Rs2.5bn per quarter. Green Solutions delivered strong margin improvement on operational gains, with management reaffirming its ~Rs7.5bn investment commitment to reach 1 GW capacity.

Execution challenges will remain a key monitorable in the short term. However, in the long term, TMX is well placed to gain from increasing thrust on energy transition & de-carbonization led by its 1) sustainable green industrial solutions in bioenergy, heating & cooling, chemicals and water, 2) technical expertise, and 3) prudent working capital management. The stock is currently trading at PE of 44.6x/39.6x on FY27/28E. We roll forward to Sep'27E and upgrade our rating from 'Hold' to 'Accumulate' given the recent sharp correction in the stock price and value the core business (excl. Green Solutions) at a PE of 38x Sep'27E (40x Mar'27E earlier) arriving at a SoTP-derived TP of Rs3,513 (Rs3,633 earlier). Upgrade to 'Accumulate'.

# Continued execution challenges in Industrial Infra weighed on performance:

Consol. Adj. revenue (ex. of Rs656.2mn of incentive under PSI in Q2FY25) declined 3.0% YoY to Rs24.7bn (Ple: Rs27.0bn) primarily due to lower execution in Industrial Infra segment. EBITDA declined 19.0% YoY to Rs1.7bn (PLe: Rs2.2bn). EBITDA margin contracted by 137bps YoY to 7.0% primarily due to higher other expenses (+14.3% YoY to Rs6.5bn). Adj. PAT declined by 19.3% YoY to Rs1.2bn (Ple: Rs1.6bn) despite higher other income (+42.9% YoY to Rs854mn). Industrial Products revenue grew by 12.5% YoY to Rs11.9bn, Green Solutions revenue grew by 9.5% YoY to Rs1.9bn while Chemicals was flat YoY to Rs1.9bn and adj. Industrial infra revenue declined 19.7% YoY to Rs9.5bn. Industrial Products margin came in at 9.9% (vs 10.8% in Q2FY25); Industrial Infra adj. margin came in at -1.6% (vs 1.9% in Q2FY25); Chemicals margin declined sharply to 9.8% (vs 16.1% in Q2FY25).

Order book stands strong at Rs123bn (1.2x TTM revenue): Order inflow increased by 5.9% YoY to Rs35.5bn. Industrial Products order intake increased by 18.4% YoY to Rs16.0bn while Industrial Infra order inflow declined by 16.5% YoY to Rs14.6bn. Green Solutions order intake was flat YoY to Rs2.0bn, while Chemicals order intake came in at Rs3.0bn (vs 570mn YoY). Order book stands at Rs123bn (1.2x TTM revenue), with Industrial Products/Industrial Infra/Green Solutions/Chemicals mix of 40%/51%/8%/2%, and domestic/export mix of 74%/26%.

Exhibit 1: EBITDA margin declined by 137bps YoY as higher operating costs offset gross margin expansion (+370bps YoY)

						_				
Y/e March (Rs mn)	Q2FY26	Q2FY25	YoY gr.	Q2FY26E	% Var.	Q1FY26	QoQ gr.	H1FY26	H1FY25	YoY gr.
Revenue	24,739	25,501	-3.0%	27,010	-8.4%	21,017	17.7%	45,756	47,345	-3.4%
Gross Profit	11,641	11,055	5.3%	11,858	-1.8%	10,340	12.6%	21,981	20,612	6.6%
Margin (%)	47.1	43.4	370	43.9	315	49.2	(214)	48.0	43.5	450
Employee Cost	3,405	3,229	5.5%	3,646	-6.6%	3,290	3.5%	6,695	6,142	9.0%
as % of sales	13.8	12.7	110	13.5	26	15.7	(189)	14.6	13.0	166
Other expenditure	6,516	5,703	14.3%	5,969	9.2%	5,357	21.6%	11,873	10,934	8.6%
as % of sales	26.3	22.4	397	22.1	424	25.5	85	25.9	23.1	285
EBITDA	1,720	2,124	-19.0%	2,242	-23.3%	1,693	1.6%	3,413	3,535	-3.4%
Margin (%)	7.0	8.3	(137)	8.3	(135)	8.1	(110)	<i>7</i> .5	<i>7</i> .5	(1)
Depreciation	515	421	22.3%	490	5.0%	489	5.3%	1,004	781	28.5%
EBIT	1,206	1,703	-29.2%	1,752	-31.2%	1,204	0.1%	2,410	2,754	-12.5%
Margin (%)	4.9	6.7	(180)	6.5	(161)	5.7	(86)	5.3	5.8	(55)
Other Income	854	598	42.9%	670	27.5%	656	30.1%	1,510	1,439	5.0%
Interest Costs (other than fin serv.)	322	294	9.5%	300	7.2%	302	6.5%	624	569	9.7%
PBT (ex. Extra-ordinaries)	1,738	2,007	-13.4%	2,122	-18.1%	1,558	11.5%	3,296	3,624	-9.0%
Margin (%)	7.0	<i>7</i> .9	(84)	<i>7</i> .9	(83)	7.4	(39)	7.2	7.7	(45)
Extraordinary Items	-	656	-100.0%	-	-	558	-100.0%	558	656	-14.9%
PBT	1,738	2,663	-34.7%	2,122	-18.1%	2,117	-17.9%	3,854	4,280	-9.9%
Total Tax	543	683	-20.5%	535	1.5%	600	-9.6%	1,143	1,201	-4.9%
Effective Tax Rate (%)	31.2	25.6	559	25.2	603	28.4	287	29.7	28.1	158
PAT before JVs/MI	1,195	1,980	-39.6%	1,587	-24.7%	1,516	-21.2%	2,712	3,079	-11.9%
Share of JVs/MI	1	(10)	-113.0%	7	-81.4%	8	-82.7%	9	50	-82.3%
Reported PAT	1,197	1,970	-39.3%	1,594	-24.9%	1,524	-21.5%	2,720	3,128	-13.0%
Adj. PAT	1,197	1,482	-19.3%	1,594	-24.9%	1,124	6.5%	2,320	2,640	-12.1%
Adj. EPS	10.0	12.4	-19.3%	13.4	-24.9%	9.4	6.5%	19.5	22.2	-12.1%

Source: Company, PL



Exhibit 2: Project costs overruns led to Industrial Infra margin declining by 344bps YoY to -1.6%

Segment Performance	Q2FY26	Q2FY25	YoY gr.	Q2FY26E	% Var.	Q1FY26	QoQ gr.	H1FY26	H1FY25	YoY gr.
Revenue (Rs mn)										
Industrial Products	11,888	10,568	12.5%	11,793	0.8%	9,547	24.5%	21,434	20,176	6.2%
Industrial Infrastructure	9,487	11,820	-19.7%	11,835	-19.8%	8,417	12.7%	17,903	21,071	-15.0%
Green Solutions	1,917	1,751	9.5%	1,922	-0.3%	1,732	10.7%	3,649	3,488	4.6%
Chemicals	1,910	1,903	0.4%	1,960	-2.6%	1,732	10.3%	3,642	3,612	0.8%
EBIT (Rs mn)										
Industrial Products	1,173	1,145	2.4%	1,179	-0.6%	777	50.9%	1,950	2,012	-3.1%
Industrial Infrastructure	(148)	222	NA	710	-120.9%	710	-120.9%	562	38	1373.8%
Green Solutions	118	34	246.6%	115	NA	89	32.3%	206	91	126.5%
Chemicals	187	306	-38.8%	235	-20.4%	161	16.5%	348	610	-42.9%
EBIT Margin (%)			YoY bps		Var. bps		QoQ bps			YoY bps
Industrial Products	9.9	10.8	-97	10.0	-14	8.1	173	9.1	10.0	-88
Industrial Infrastructure	-1.6	1.9	-344	6.0	-756	8.4	-1,000	3.1	0.2	296
Green Solutions	6.1	1.9	419	6.0	13	5.1	100	5.7	2.6	304
Chemicals	9.8	16.1	-627	12.0	-220	9.3	52	9.6	16.9	-732
Source: Company DI										

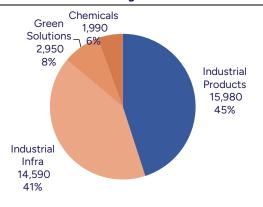
Source: Company, PL

**Exhibit 3: Green Solutions include TOESL & FEPL subsidiaries** 

	Sep'27E (Rs mn)	Valuation basis	Target multiple (X)	Targeted Value (Rs mn)	Value/Share
Core Business PAT	10,368	P/E	38	393,984	3,306
Green Solutions BV	6,146	P/B	4	24,586	206
Total Target (Rs. Mn)				418,570	3,513

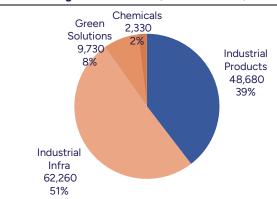
Source: Company, PL

Exhibit 4: Q2FY26 order intake grew 5.9% YoY to Rs35.5bn



Source: Company, PL

Exhibit 5: Strong OB of Rs123bn (1.2x TTM Sales)



Source: Company, PL

# **Conference Call Highlights**

- Guidance: Management expects a strong H2FY26 driven by better execution. With a robust pipeline for H2FY26, management expects ~20% YoY growth in order intake in FY26 while the revenue and profitability is also expected to be better YoY for FY26.
- Orders: Order booking improved in Industrial Products, led by water desalination and environmental equipment, while Industrial Infra saw lower inflows after a strong prior year. Metals, Power, and Petrochem drove robust order growth, partly offset by weaker Sugar/Distillery demand. The company secured key competitive wins, with the domestic order book up ~25% YoY in H1 on a healthy pipeline across power, metals, and refineries.
- Industrial Products saw a slight dip in performance due to an unfavorable mix, as slower growth in the high-margin heating segment (mid to high teens) offset gains in water (low double digit margin) and enviro (low double digit margin). Services currently form a low double-digit share, which management aims to lift to the teens. Order inflows remained healthy, with sustained traction across water, enviro, and heating expected to continue into Q3FY26.
- Industrial Infra profitability remained under pressure due to cost overruns and execution of low-margin projects, including ongoing FGD jobs with profitability of just 0–1%. A significant portion of these lower-margin projects will be delivered in H2FY26, after which the backlog quality is expected to improve. The segment also continues work on the large NRL project, which will stay on the books at least until early next year, while bio-CNG project handovers are set to begin this month. The company expects a strong H2FY26. Margins on new orders booked are guided at 5–8% for domestic and 10%+ for international projects (PBT level). The remaining low-margin government and bio-CNG orders, totaling Rs5.7bn (including Rs1.8bn from NRL), are slated for execution in H2FY26.
- Chemicals segment profitability remained subdued due to higher fixed and input costs alongside an unfavorable product mix. The company is currently absorbing Rs450mn in depreciation and over Rs100mn in investments. However, management expects margins to improve as it moves into higher-value segments, with Vebro investments in flooring and construction chemicals showing recovery. Management expects order bookings in the range of ~Rs2.5bn per quarter from Q3 onward, with performance expected to improve from Q3FY26 itself.
- Green Solutions: Green Solutions reported margin improvement driven by operational efficiencies and insurance claim proceeds at one subsidiary. FEPL is ramping up capacity to 300 MW, targeting over 650 MW next year, supported by two large projects in the pipeline. The company remains committed to investing ~Rs7.5bn in the segment to achieve a 1 GW capacity.

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# **Financials**

Income Stateme	ent (	Rs	m)
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Income Statement (Rs m)				
Y/e Mar	FY25	FY26E	FY27E	FY28E
Net Revenues	1,03,231	1,12,230	1,29,006	1,45,647
YoY gr. (%)	10.7	8.7	14.9	12.9
Cost of Goods Sold	58,135	61,839	71,082	80,397
Gross Profit	45,096	50,391	57,924	65,250
Margin (%)	43.7	44.9	44.9	44.8
Employee Cost	12,689	13,917	15,610	17,623
Other Expenses	8,589	11,223	12,127	13,400
EBITDA	8,422	9,091	11,611	13,545
YoY gr. (%)	5.6	7.9	27.7	16.7
Margin (%)	8.2	8.1	9.0	9.3
Depreciation and Amortization	1,585	2,020	2,429	2,848
EBIT	6,837	7,070	9,181	10,697
Margin (%)	6.6	6.3	<i>7</i> .1	7.3
Net Interest	1,168	1,234	1,695	2,199
Other Income	2,522	2,974	3,483	3,860
Profit Before Tax	8,847	8,810	10,969	12,358
Margin (%)	8.6	7.9	8.5	8.5
Total Tax	2,578	2,247	2,797	3,151
Effective tax rate (%)	29.1	25.5	25.5	25.5
Profit after tax	6,269	6,564	8,172	9,206
Minority interest	(78)	-	-	-
Share Profit from Associate	(2)	-	-	-
Adjusted PAT	5,880	6,564	8,172	9,206
YoY gr. (%)	(0.2)	11.6	24.5	12.7
Margin (%)	5.7	5.8	6.3	6.3
Extra Ord. Income / (Exp)	465	-	-	-
Reported PAT	6,345	6,564	8,172	9,206
YoY gr. (%)	(1.7)	3.5	24.5	12.7
Margin (%)	6.1	5.8	6.3	6.3
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	6,345	6,564	8,172	9,206
Equity Shares O/s (m)	119	119	119	119
EPS (Rs)	49.3	55.1	68.6	77.3

Source: Company Data, PL Research

Balance Sheet Abstract (Rs m)

<b>Balance Sheet Abstract (Rs</b>	m)			
Y/e Mar	FY25	FY26E	FY27E	FY28E
Non-Current Assets				
Gross Block	37,480	45,916	56,493	68,078
Tangibles	37,480	45,916	56,493	68,078
Intangibles	-	-	-	-
Acc: Dep / Amortization	11,328	13,348	15,778	18,626
Tangibles	11,328	13,348	15,778	18,626
Intangibles	-	-	-	-
Net fixed assets	26,152	32,567	40,715	49,452
Tangibles	26,152	32,567	40,715	49,452
Intangibles	-	-	-	-
Capital Work In Progress	7,533	8,097	9,020	9,935
Goodwill	-	-	-	-
Non-Current Investments	6,794	5,262	8,831	11,251
Net Deferred tax assets	1,243	1,243	1,243	1,243
Other Non-Current Assets	3,660	3,928	4,515	5,098
Current Assets				
Investments	15,679	16,679	17,679	18,679
Inventories	7,203	7,380	8,483	9,178
Trade receivables	25,654	27,058	30,042	31,923
Cash & Bank Balance	12,085	20,047	26,667	34,066
Other Current Assets	6,476	6,734	7,740	8,739
Total Assets	1,19,376	1,35,081	1,61,731	1,87,394
Equity				
Equity Share Capital	225	225	225	225
Other Equity	49,144	54,278	60,481	67,235
Total Networth	49,369	54,503	60,706	67,461
Non-Current Liabilities				
Long Term borrowings	11,804	19,123	26,211	32,590
Provisions	-	-	-	-
Other non current liabilities	-	-	-	-
Current Liabilities				
ST Debt / Current of LT Debt	5,373	6,553	8,466	11,087
Trade payables	17,510	19,064	21,913	24,341
Other current liabilities	36,508	37,081	45,678	53,160
Total Equity & Liabilities	1,19,376	1,35,081	1,61,731	1,87,394

Source: Company Data, PL Research



Cash Flow (Rs m)				
Y/e Mar	FY25	FY26E	FY27E	FY28E
PBT	8,847	8,810	10,969	12,358
Add. Depreciation	1,585	2,020	2,429	2,848
Add. Interest	1,411	1,234	1,695	2,199
Less Financial Other Income	2,522	2,974	3,483	3,860
Add. Other	(1,000)	(2,974)	(3,483)	(3,860)
Op. profit before WC changes	10,844	9,091	11,611	13,545
Net Changes-WC	1,289	3,457	4,630	4,291
Direct tax	1,861	2,247	2,797	3,151
Net cash from Op. activities	10,272	10,301	13,443	14,685
Capital expenditures	(9,002)	(9,000)	(11,500)	(12,500)
Interest / Dividend Income	638	2,974	3,483	3,860
Others	(4,042)	(2,093)	(4,142)	(2,996)
Net Cash from Invt. activities	(12,406)	(8,119)	(12,159)	(11,636)
Issue of share cap. / premium	-	-	-	-
Debt changes	4,336	8,500	9,000	9,000
Dividend paid	(1,352)	(1,430)	(1,969)	(2,452)
Interest paid	(1,758)	(1,234)	(1,695)	(2,199)
Others	9	-	-	-
Net cash from Fin. activities	1,236	5,836	5,336	4,349
Net change in cash	(898)	8,019	6,620	7,399
Free Cash Flow	1,245	1,301	1,943	2,185

Source: Company Data, PL Research

# Quarterly Financials (Rs m)

Y/e Mar	Q3FY25	Q4FY25	Q1FY26	Q2FY26
Net Revenue	25,078	30,849	21,017	24,739
YoY gr. (%)	7.9	11.6	(3.8)	(3.0)
Raw Material Expenses	13,995	17,448	10,677	13,098
Gross Profit	11,083	13,401	10,340	11,641
Margin (%)	44.2	43.4	49.2	47.1
EBITDA	1,890	2,997	1,693	1,720
YoY gr. (%)	0.8	9.7	19.9	(19.0)
Margin (%)	7.5	9.7	8.1	7.0
Depreciation / Depletion	351	453	489	515
EBIT	1,539	2,543	1,204	1,206
Margin (%)	6.1	8.2	5.7	4.9
Net Interest	287	313	302	322
Other Income	315	769	656	854
Profit before Tax	1,568	2,999	2,117	1,738
Margin (%)	6.3	9.7	10.1	7.0
Total Tax	425	951	600	543
Effective tax rate (%)	27.1	31.7	28.4	31.2
Profit after Tax	1,142	2,048	1,516	1,195
Minority interest	(22)	(2)	(9)	(3)
Share Profit from Associates	(5)	7	(2)	(1)
Adjusted PAT	1,159	2,057	1,128	1,197
YoY gr. (%)	(19.3)	9.7	(2.6)	(20.5)
Margin (%)	4.6	6.7	5.4	4.8
Extra Ord. Income / (Exp)	-	-	396	-
Reported PAT	1,159	2,057	1,524	1,197
YoY gr. (%)	(51.1)	9.7	31.6	(39.3)
Margin (%)	4.6	6.7	7.3	4.8
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	1,159	2,057	1,524	1,197
Avg. Shares O/s (m)	119	119	119	119
EPS (Rs)	9.7	17.3	9.5	10.0

Source: Company Data, PL Research

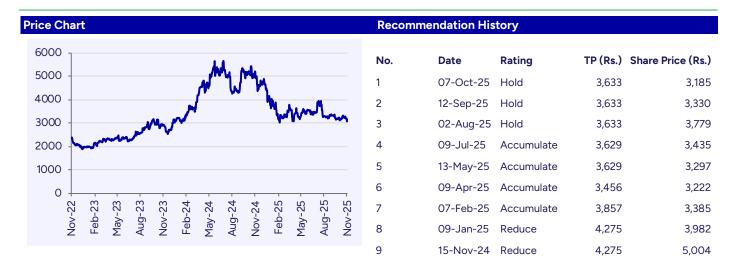
Ke۱	/ Fina	ncial	Metrics

Rey Financial Pietrics					
Y/e Mar	FY25	FY26E	FY27E	FY28E	
Per Share(Rs)					
EPS	49.3	55.1	68.6	77.3	
CEPS	62.6	72.0	89.0	101.2	
BVPS	414.3	457.4	509.5	566.2	
FCF	10.4	10.9	16.3	18.3	
DPS	12.0	16.5	20.6	23.2	
Return Ratio(%)					
RoCE	11.1	9.6	10.5	10.4	
ROIC	14.2	14.4	15.7	15.8	
RoE	12.5	12.6	14.2	14.4	
<b>Balance Sheet</b>					
Net Debt : Equity (x)	(0.2)	(0.2)	(0.2)	(0.1)	
Net Working Capital (Days)	54	50	47	42	
Valuation(x)					
PER	62.0	55.6	44.6	39.6	
P/B	7.4	6.7	6.0	5.4	
P/CEPS	48.9	42.5	34.4	30.3	
EV/EBITDA	42.1	38.9	30.6	26.3	
EV/Sales	3.4	3.2	2.8	2.4	
Dividend Yield (%)	0.4	0.5	0.7	0.8	

Source: Company Data, PL Research

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**Analyst Coverage Universe** 

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	ABB India	Accumulate	5,540	5,017
2	Apar Industries	Hold	9,744	9,252
3	BEML	Hold	1,982	1,987
4	Bharat Electronics	Hold	407	426
5	BHEL	Hold	250	246
6	Carborundum Universal	Hold	894	901
7	Cummins India	Hold	4,172	4,292
8	Elgi Equipments	Accumulate	559	494
9	Engineers India	BUY	245	202
10	GE Vernova T&D India	Accumulate	3,531	3,171
11	Grindwell Norton	Hold	1,744	1,676
12	Harsha Engineers International	Hold	407	388
13	Hindustan Aeronautics	BUY	5,500	4,838
14	Ingersoll-Rand (India)	BUY	4,335	4,101
15	Kalpataru Projects International	BUY	1,494	1,256
16	KEC International	BUY	932	768
17	Kirloskar Pneumatic Company	BUY	1,620	1,150
18	Larsen & Toubro	BUY	4,766	3,958
19	Praj Industries	Hold	353	335
20	Siemens	Accumulate	3,431	3,246
21	Siemens Energy India	Hold	3,360	3,282
22	Thermax	Hold	3,633	3,185
23	Triveni Turbine	BUY	650	524
24	Voltamp Transformers	BUY	10,318	7,845

# PL's Recommendation Nomenclature (Absolute Performance)

 Buy
 : > 15%

 Accumulate
 : 5% to 15%

 Hold
 : +5% to -5%

 Reduce
 : -5% to -15%

 Sell
 : < -15%</td>

Not Rated (NR) : No specific call on the stock
Under Review (UR) : Rating likely to change shortly

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## (Indian Clients)

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