

Union Bank of India (UNBK IN)

Rating: BUY | CMP: Rs142 | TP: Rs160

October 31, 2025

Q2FY26 Result Update

☑ Change in Estimates | ☑ Target | ■ Reco

Change in Estimates

	Cur	rent	Pre	vious
	FY27E	FY28E	FY27E	FY28E
Rating	В	UY	Е	BUY
Target Price	1	60	1	50
NII (Rs. m)	4,07,466	4,53,482	4,19,245	4,68,849
% Chng.	(2.8)	(3.3)		
Op. Profit (Rs. m)	2,94,729	3,22,410	3,02,400	3,31,934
% Chng.	(2.5)	(2.9)		
EPS (Rs.)	21.2	23.2	21.5	23.6
% Chng.	(1.5)	(1.6)		

Key Financials - Standalone

Y/e Mar	FY25	FY26E	FY27E	FY28E
NII (Rs m)	3,72,137	3,68,148	4,07,466	4,53,482
Op. Profit (Rs m)	3,10,900	2,70,184	2,94,729	3,22,410
PAT (Rs m)	1,79,871	1,59,859	1,61,769	1,76,886
EPS (Rs.)	23.6	20.9	21.2	23.2
Gr. (%)	31.8	(11.1)	1.2	9.3
DPS (Rs.)	4.8	4.2	4.2	4.6
Yield (%)	3.3	2.9	3.0	3.3
NIM (%)	2.7	2.5	2.6	2.6
RoAE (%)	18.1	14.0	12.8	12.5
RoAA (%)	1.2	1.0	1.0	1.0
P/BV (x)	1.0	0.9	0.8	0.7
P/ABV (x)	1.1	0.9	0.8	0.7
PE (x)	6.0	6.8	6.7	6.1
CAR (%)	18.0	22.6	23.2	23.7

Key Data UNBK.BO | UNBK IN

52-W High / Low	Rs.159 / Rs.101
Sensex / Nifty	84,404 / 25,878
Market Cap	Rs.1,086bn/ \$ 12,248m
Shares Outstanding	7,634m
3M Avg. Daily Value	Rs.1327.3m

Shareholding Pattern (%)

Promoter's	74.76
Foreign	7.70
Domestic Institution	11.94
Public & Others	5.60
Promoter Pledge (Rs bn)	

Stock Performance (%)

	1M	6M	12M
Absolute	2.8	13.1	22.0
Relative	(2.3)	7.6	15.5

Gaurav Jani

gauravjani@plindia.com | 91-22-66322235

Kush Mehta

kushmehta@plindia.com | 91-22-66322257

Harshada Gite

harshadagite@plindia.com | 91-22-66322237

Growth/margin dynamic to be keenly watched

Quick Pointers:

- Core PPoP miss due to weaker NIM/opex but asset quality was better.
- For FY27/28E, due to cut in NII and rise in opex we trim core PAT by avg. 6%.

UNBK saw a mixed quarter; while NIM and opex were weaker leading to a 3.3% miss on core PPoP, asset quality was better. Gross slippage ratio was lower at 94bps (PLe 1.2%) while recovery was healthier due to bulky upgrade of Rs6bn leading to write-back in credit cost of Rs6.3bn. This allowed UNBK to increase standard asset provision by Rs4.4bn so as to build up towards ECL transition. However, growth/margin dynamics remain a challenge; average loan growth for the past 7 quarters was 1.4% while reported NIM has consistently declined despite increasing share of RAM and falling share of wholesale deposits. Due to lower growth in FY26 and cut in NIM, we cut core PAT for FY27/28E by \sim 6.0% each. Asset quality remains a silver lining; we expect GNPA to further improve by 126bps from 3.3% to 2.0% by FY28E. Keeping multiple at 0.9x, we increase TP to Rs160 from Rs150 as we roll forward to Sep'26 ABV. Retain 'BUY.'

- Mixed quarter; miss on core PPoP due NIM/opex. Asset quality improves: NII was lower at Rs88.1bn (PLe Rs90.3bn). NIM (calc.) was lower at 2.55% (PLe2.60%); reported NIM fell by 11bps QoQ to 2.76% due to weaker reported yields and funding cost. Loan/deposit growth were largely in-line at 5.7%/1.9% YoY. CASA ratio was stable at 32.5% (32.5% in Q1'26); LDR increased to 76.8% (76.3% in Q1'26). Other income was higher at Rs23.1bn (Ple Rs15.2bn) due to better fees and IT Refund of Rs5.32bn. Opex at Rs69.9bn was 1.6% above PLe led by increase in other opex. Core PPoP was 3.3% below PLe at Rs54.1bn; PPoP was Rs68.1bn. Asset quality improved; GNPA was lesser at 3.29% (PLe 3.43%) due to lower net slippages. Provisions were Rs14bn (PLe Rs17.3bn) owing to lower credit costs despite increasing std. asset provisions. Core PAT was 11.7% above PLe at Rs31.5bn; PAT was Rs42.5bn.
- Loan growth continues to remain weak: Loan growth was muted at 0.2% QoQ as corporate/agri fell by 2.6%/1.9%. However, growth remains healthy in retail/SME which saw a 4.1%/2.0% QoQ accretion. Bank targets RAM share to increase from current level of 55% to 58% given better yields, ability to bring in CASA and other cross-selling opportunities. Bank aims to grow at 9-10% on both asset/liability side. Management guided that loan growth may reach to system level in H2FY26 on a QoQ basis which would gradually translate to better growth on a YoY basis. Deposit growth moderated as bulk deposits further reduced by 12% QoQ. Focus remains to shore up CASA.
- NIM was weaker; company outlook better for H2FY26: Despite QoQ growth being supported by retail/SME and decline in wholesale deposit share QoQ to 23% from 26%, reported loan yield fell by 16bps QoQ while deposit cost reduction was slower at 5bps QoQ. As per the management, reduction in bulk deposits was towards the end of quarter and hence deposit cost may see better trend in H2FY26. Bank mentioned that NIM has bottomed and impact of lower deposit rates and CRR cut is expected to cushion NIM in H2FY26.



Exhibit 1: PAT was a beat at Rs42.5bn led by higher other income and lower provisions; Asset quality improves

P&L (Rs mn)	Q2FY26	Q2FY25	YoY gr. (%)	Q2FY26E	% Var.	Q1FY26	QoQ gr. (%)
Interest income	2,66,502	2,67,084	(0.2)	2,70,100	(1.3)	2,72,956	(2.4)
Interest expense	1,78,379	1,76,612	1.0	1,79,777	(0.8)	1,81,830	(1.9)
Net interest income (NII)	88,124	90,473	(2.6)	90,323	(2.4)	91,126	(3.3)
-Fee income	26,820	27,650	(3.0)	25,976	3.2	24,840	8.0
-Other income	23,138	25,630	(9.7)	15,237	51.9	20,018	15.6
Total income	1,38,082	1,43,753	(3.9)	1,31,536	5.0	1,35,983	1.5
Operating expenses	69,942	62,625	11.7	68,843	1.6	66,897	4.6
-Staff expenses	39,087	35,627	9.7	40,445	(3.4)	39,459	(0.9)
-Other expenses	30,856	26,999	14.3	28,398	8.7	27,438	12.5
Operating profit	68,140	81,128	(16.0)	62,693	8.7	69,087	(1.4)
Core operating profit	54,131	69,697	(22.3)	55,955	(3.3)	57,569	(6.0)
Total provisions	13,967	17,122	(18.4)	17,311	(19.3)	16,645	(16.1)
Profit before tax	54,172	64,006	(15.4)	45,382	19.4	52,442	3.3
Tax	11,681	16,808	(30.5)	12,253	(4.7)	11,286	3.5
Profit after tax	42,491	47,197	(10.0)	33,129	28.3	41,155	3.2
Balance Sheet (Rs bn)							
Deposits	1,23,46,209	1,21,11,784	1.9	1,23,46,200	0.0	1,23,99,326	(0.4)
Advances	94,83,311	89,70,919	5.7	94,66,365	0.2	94,60,521	0.2
Ratios (calc %)							
RoaA	1.2	1.4	(21)	0.9	26	1.1	4
RoaE	14.9	19.2	(428)	11.7		15.0	(11)
NIM	2.6	2.8	(22)	2.6	(5)	2.6	(9)
Yield on Advances	8.5	9.1	(61)	8.6	(10)	8.8	(30)
Cost of Funds	5.6	5.7	(20)	5.6	(5)	5.7	(14)
Asset Quality							
Gross NPL (Rs m)	3,20,851	4,04,989	(20.8)	3,34,111	(4.0)	3,43,113	(6.5)
Net NPL (Rs m)	52,094	87,586	(40.5)	60,140	(13.4)	58,739	(11.3)
Gross NPL ratio	3.3	4.4	(107)	3.4	(14)	3.5	(23)
Net NPL ratio	0.5	1.0	(43)	0.6	(9)	0.6	(7)
Coverage ratio	83.8	78.4	539	82.0	176	82.9	88
Business & Other Ratios							
Low-cost deposit mix	32.5	32.7	(17)	32.5		32.5	4
Cost-income ratio	50.7	43.6	709	52.3	(169)	49.2	146
Non int. inc / total income	36.2	37.1	(88)	31.3	485	33.0	319
Credit deposit ratio	76.8	74.1	274	76.7	14	76.3	51
CAR	17.1	17.1	(6)	-		18.3	(123)
Tier-I	15.6	15.2	36	-		16.6	(100)
Source: Company, Pl							



Q2FY26 Concall Highlights

Assets/Liabilities

- Bank targets RAM's share to increase from current level of 55% to 58% given better yields, ability to bring in CASA and other cross-selling opportunities.
- Bank aims to grow at 9-10% on both asset/liability side. Management guided loan growth to be at system level in H2FY26 on a QoQ basis which would gradually move towards system level growth on a YoY basis.
- LDR guided to be in range of 78.5%-80%
- Bank expects impact of ECL framework to be manageable and not material.

Fees/NIMs

- NIMs have bottomed out in Q2FY26 and with effect of CRR cut to flow in it is expected to stabilize in Q3FY26 and improve from Q4FY25.
- Bank has consciously cut high-cost bulk deposits by 21.85% YoY in Q2FY26 to protect margins and as a result CoD is expected to reduce in Q3FY26.
- Recovery interest for Q2FY26 was in range of Rs4-5bn, in-line with trend seen in previous quarters.
- PSLC income is expected to resume in FY27, similar to FY25 levels.
- Investment depreciation/reversal were higher partly due to gain from stake sale in NSDL holding among others.

Asset Quality

- Bank saw upgradation worth Rs6bn for one account in Q2FY26 for which an equal amount of provision was also reversed.
- Higher standard asset provisioning was driven by regulatory requirements, bank's prudent provisioning approach, and management's decision to build buffers to mitigate the potential impact of ECL transition.
- Post ECL credit cost expected to remain similar to current levels.

Exhibit 2: Advances growth fell to 6% YoY

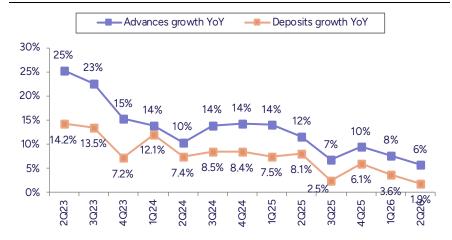
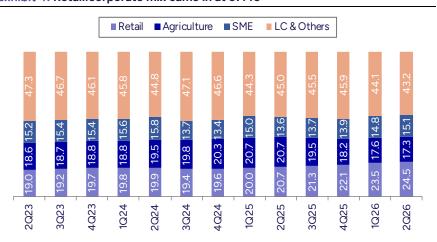


Exhibit 3: Sequential de-growth of 0.9% led by corporate & agri loan book

Loan break up (Rs bn)	Q2FY26	Q2FY25	YoY gr. (%)	Q1FY26	QoQ gr. (%)
Gross Advances	97,52,070	92,88,320	5.0	98,28,940	(0.8)
Large Corporates	42,09,010	41,77,990	0.7	45,12,150	(6.7)
SME	14,73,950	12,67,450	16.3	13,64,230	8.0
Agri	16,84,050	19,19,130	(12.2)	17,84,790	(5.6)
International	3,29,340	3,44,280	(4.3)	3,69,190	(10.8)
Retail	23,85,060	19,23,750	24.0	21,67,770	10.0
Home	11,75,460	10,77,320	9	11,09,770	6
Auto	2,44,290	2,11,050	16	2,24,620	9
Education	1,74,930	1,52,090	15	1,59,120	10
Other Retail	7,90,380	3,69,690	114	6,74,260	17

Source: Company, PL

Exhibit 4: Retail:corporate mix came in at 57:43



Source: PL, Company



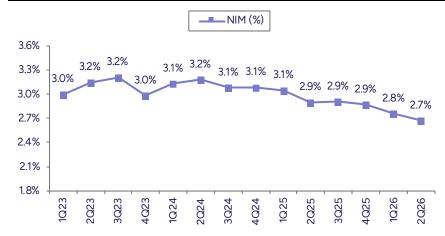
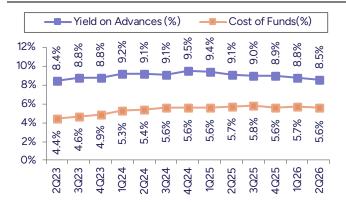
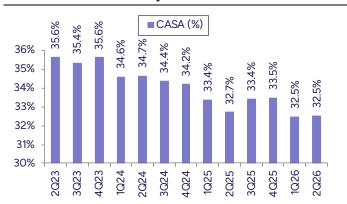


Exhibit 6: Yield on advances fell due to repo rate cut



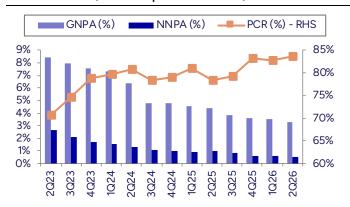
Source: Company, PL

Exhibit 7: CASA ratio steady at 32.5%



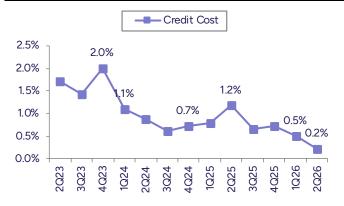
Source: Company, PL

Exhibit 8: GNPA/NNPA improved to 3.30%/0.5%



Source: Company, PL

Exhibit 9: Credit cost decreased to 0.5%



Source: Company, PL

October 31, 2025 5



Exhibit 10: Slippages came in at Rs23.5bn, while overall asset quality has improved

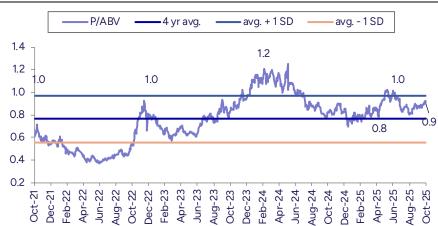
(Rs mn)	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25	1Q26	2Q26
Additions	29,130	25,670	27,940	32,410	26,320	26,810	33,230	23,180	52,190	19,690	25,670	23,450	21,510
Slippages (%)	1.9%	1.6%	1.8%	1.8%	1.5%	1.5%	1.9%	1.1%	2.6%	1.0%	1.3%	1.0%	0.9%
Recovery	21,600	17,020	19,340	11,660	17,220	27,250	16,760	12,000	9,770	11,300	16,170	7,900	11,130
Upgradation	12,630	12,370	9,640	10,010	9,840	13,880	8,400	6,070	10,070	7,250	9,240	5,190	10,630
Write offs	85,990	12,490	26,787	19,576	60,175	93,184	9,712	21,858	41,590	40,590	12,300	20,760	22,010
Gross NPAs	653,909	637,702	609,873	601,037	540,123	432,619	430,977	414,229	404,989	365,543	353,504	3,43,113	3,20,851
Gross NPA Ratio	8.45	7.93	7.53	7.34	6.38	4.83	4.76	4.54	4.36	3.85	3.60	3.52	3.29
Net NPAs	191,926	161,951	129,274	121,379	104,210	93,512	89,899	79,020	87,586	75,684	59,693	58,739	52,094
Net NPA Ratio	2.64	2.14	1.70	1.58	1.30	1.08	1.03	0.90	0.98	0.82	0.63	0.62	0.55
PCR	70.6%	74.6%	78.8%	79.8%	80.7%	78.4%	79.1%	80.9%	78.4%	79.3%	83.1%	82.9%	83.8%
NPAs breakup													
MSME	202,110	191,310	166,040	156,520	154,890	140,950	111,990	115,020	115,620	102,490	57,640	63,480	65,230
Retail	48,210	46,940	48,480	46,930	48,800	46,880	39,300	41,640	43,910	37,880	31,460	27,160	26,880
Agriculture	160,590	160,990	161,920	156,070	152,450	147,930	151,250	156,450	153,510	148,730	143,580	1,44,520	1,43,270
Others	334,090	254,670	261,260	250,350	244,900	204,360	130,080	117,870	101,190	115,880	120,820	1,07,950	85,470

Exhibit 11: Return ratios to remain at ~13%

RoA decomposition (%)	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Net Interest Income/Assets	2.5	2.7	2.7	2.6	2.4	2.5	2.5
Other Income/Assets	1.1	1.2	1.2	1.4	1.2	1.2	1.2
Net revenues/Assets	3.6	3.8	3.9	3.9	3.6	3.7	3.7
Operating Expense/Assets	1.6	1.8	1.8	1.8	1.9	1.9	1.9
Provisions/Assets	1.2	1.1	0.5	0.5	0.4	0.5	0.5
Taxes/Assets	0.3	0.3	0.6	0.4	0.4	0.4	0.4
ROA	0.5	0.7	1.0	1.2	1.0	1.0	1.0
ROE	8.3	12.2	16.7	18.1	1.0	1.0	1.0

Source: Company Data, PL Research

Exhibit 12: One-year forward P/ABV trades at 0.9x



Source: Company, PL



Income Statement (Rs. m)				
Y/e Mar	FY25	FY26E	FY27E	FY28E
Int. Earned from Adv.	7,90,669	8,01,806	8,30,401	8,99,280
Int. Earned from invt.	2,31,842	2,21,255	2,19,078	2,36,700
Others	3,865	3,862	4,400	4,400
Total Interest Income	10,77,260	10,86,508	11,20,153	12,10,060
Interest Expenses	7,05,123	7,18,360	7,12,686	7,56,578
Net Interest Income	3,72,137	3,68,148	4,07,466	4,53,482
Growth(%)	1.8	(1.1)	10.7	11.3
Non Interest Income	1,98,129	1,90,299	2,01,269	2,17,313
Net Total Income	5,70,266	5,58,447	6,08,735	6,70,794
Growth(%)	8.3	(2.1)	9.0	10.2
Employee Expenses	1,46,676	1,67,116	1,81,216	2,03,713
Other Expenses	1,12,689	1,21,147	1,32,791	1,44,671
Operating Expenses	2,59,365	2,88,263	3,14,006	3,48,384
Operating Profit	3,10,900	2,70,184	2,94,729	3,22,410
Growth(%)	10.2	(13.1)	9.1	9.4
NPA Provision	73,085	51,490	63,941	70,319
Total Provisions	76,110	59,169	73,128	80,101
PBT	2,34,791	2,11,015	2,21,601	2,42,309
Tax Provision	54,919	51,156	59,832	65,424
Effective tax rate (%)	23.4	24.2	27.0	27.0
PAT	1,79,871	1,59,859	1,61,769	1,76,886
Growth(%)	31.8	(11.1)	1.2	9.3

Balance Sheet (Rs. m)				
Y/e Mar	FY25	FY26E	FY27E	FY28E
Face value	10	10	10	10
No. of equity shares	7,634	7,634	7,634	7,634
Equity	76,336	76,336	76,336	76,336
Networth	11,29,752	12,56,231	13,85,645	15,62,531
Growth(%)	16.5	11.2	10.3	12.8
Adj. Networth to NNPAs	59,693	51,734	46,022	43,345
Deposits	1,27,22,470	1,34,18,299	1,47,56,728	1,62,28,662
Growth(%)	6.1	5.5	10.0	10.0
CASA Deposits	42,63,255	43,58,047	47,96,883	52,80,021
% of total deposits	33.5	32.5	32.5	32.5
Total Liabilities	1,49,98,557	1,57,79,906	1,73,79,340	1,91,41,962
Net Advances	95,35,133	1,01,97,907	1,12,15,114	1,23,33,783
Growth(%)	9.5	7.0	10.0	10.0
Investments	35,43,814	37,57,144	41,31,906	45,44,049
Total Assets	1,49,98,557	1,57,79,906	1,73,79,340	1,91,41,962
Growth (%)	7.8	5.2	10.1	10.1

Asset Quality				
Y/e Mar	FY25	FY26E	FY27E	FY28E
Gross NPAs (Rs m)	3,53,506	3,04,325	2,70,726	2,54,978
Net NPAs (Rs m)	59,693	51,734	46,022	43,345
Gr. NPAs to Gross Adv.(%)	3.6	2.9	2.4	2.0
Net NPAs to Net Adv. (%)	0.6	0.5	0.4	0.4
NPA Coverage %	83.1	83.0	83.0	83.0

Profitability (%)					
Y/e Mar	FY25	FY26E	FY27E	FY28E	
NIM	2.7	2.5	2.6	2.6	
RoAA	1.2	1.0	1.0	1.0	
RoAE	18.1	14.0	12.8	12.5	
Tier I	16.2	16.5	16.9	17.6	
CRAR	18.0	22.6	23.2	23.7	

Source: Company Data, PL Research

Quarterly Financials (Rs. m)				
Y/e Mar	Q2FY25	Q3FY25	Q4FY25	Q1FY26
Interest Income	2,67,084	2,69,579	2,76,952	2,72,956
Interest Expenses	1,76,612	1,77,177	1,81,812	1,81,830
Net Interest Income	90,473	92,403	95,140	91,126
YoY growth (%)	(0.9)	0.8	0.8	(3.2)
CEB	25,630	23,650	24,880	22,190
Treasury	-	-	-	-
Non Interest Income	53,280	44,166	55,591	44,858
Total Income	3,20,365	3,13,745	3,32,543	3,17,813
Employee Expenses	35,627	34,678	40,691	39,459
Other expenses	26,999	26,972	33,039	27,438
Operating Expenses	62,625	61,650	73,730	66,897
Operating Profit	81,128	74,918	77,001	69,087
YoY growth (%)	12.4	2.9	17.9	(11.3)
Core Operating Profits	69,697	66,703	58,441	57,569
NPA Provision	25,044	14,773	16,758	11,529
Others Provisions	17,122	15,991	15,439	16,645
Total Provisions	17,122	15,991	15,439	16,645
Profit Before Tax	64,006	58,928	61,562	52,442
Tax	16,808	12,891	11,713	11,286
PAT	47,197	46,036	49,849	41,155
YoY growth (%)	34.4	28.2	50.6	11.9
Deposits	1,21,11,784	1,18,26,221	1,27,22,470	1,23,99,326
YoY growth (%)	8.1	2.5	6.1	3.6
Advances	89,70,919	92,01,782	95,35,133	94,60,521
YoY growth (%)	11.6	6.7	9.5	7.7

FY25	FY26E	FY27E	FY28E
142	142	142	142
23.6	20.9	21.2	23.2
141	157	174	198
133	151	168	192
6.0	6.8	6.7	6.1
1.0	0.9	0.8	0.7
1.1	0.9	0.8	0.7
4.8	4.2	4.2	4.6
20.2	20.0	20.0	20.0
3.3	2.9	3.0	3.3
	142 23.6 141 133 6.0 1.0 1.1 4.8	142 142 23.6 20.9 141 157 133 151 6.0 6.8 1.0 0.9 1.1 0.9 4.8 4.2 20.2 20.0	142 142 142 23.6 20.9 21.2 141 157 174 133 151 168 6.0 6.8 6.7 1.0 0.9 0.8 1.1 0.9 0.8 4.8 4.2 4.2 20.2 20.0 20.0

Y/e Mar	FY25	FY26E	FY27E	FY28E
Cost-Income Ratio (%)	45.5	51.6	51.6	51.9
C-D Ratio (%)	74.9	76.0	76.0	76.0
Business per Emp. (Rs m)	301	306	332	365
Profit per Emp. (Rs lacs)	24	21	21	23
Business per Branch (Rs m)	2,626	2,783	3,057	3,358
Profit per Branch (Rs m)	21	19	19	21

Du-Pont				
Y/e Mar	FY25	FY26E	FY27E	FY28E
NII	2.57	2.39	2.46	2.48
Total Income	3.94	3.63	3.67	3.67
Operating Expenses	1.79	1.87	1.89	1.91
PPoP	2.15	1.76	1.78	1.77
Total provisions	0.53	0.38	0.44	0.44
RoAA	1.24	1.04	0.98	0.97
RoAE	18.09	14.04	12.78	12.46

Source: Company Data, PL Research

October 31, 2025 7





Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	AAVAS Financiers	Accumulate	1,925	1,672
2	Axis Bank	BUY	1,425	1,170
3	Bank of Baroda	BUY	270	262
4	Can Fin Homes	BUY	950	838
5	City Union Bank	BUY	245	219
6	DCB Bank	BUY	155	132
7	Federal Bank	BUY	250	227
8	HDFC Asset Management Company	BUY	6,175	5,764
9	HDFC Bank	BUY	1,150	1,003
10	ICICI Bank	BUY	1,800	1,437
11	IndusInd Bank	Hold	840	751
12	Kotak Mahindra Bank	BUY	2,480	2,187
13	LIC Housing Finance	BUY	725	567
14	Nippon Life India Asset Management	BUY	900	875
15	State Bank of India	BUY	960	865
16	Union Bank of India	BUY	150	139
17	UTI Asset Management Company	Accumulate	1,400	1,339

PL's Recommendation Nomenclature (Absolute Performance)

 Buy
 : > 15%

 Accumulate
 : 5% to 15%

 Hold
 : +5% to -5%

 Reduce
 : -5% to -15%

 Sell
 : < -15%</td>

Not Rated (NR) : No specific call on the stock
Under Review (UR) : Rating likely to change shortly

October 31, 2025 8

9



ANALYST CERTIFICATION

(Indian Clients)

We/l, Mr. Gaurav Jani- CA, Passed CFA Level II, Mr. Kush Mehta- CA, Ms. Harshada Gite- CA Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

(US Clients)

The research analysts, with respect to each issuer and its securities covered by them in this research report, certify that: All of the views expressed in this research report accurately reflect his or her or their personal views about all of the issuers and their securities; and No part of his or her or their compensation was, is or will be directly related to the specific recommendation or views expressed in this research report.

DISCLAIMER

Indian Clients

Prabhudas Lilladher Pvt. Ltd, Mumbai, India (hereinafter referred to as "PL") is engaged in the business of Stock Broking, Portfolio Manager, Depository Participant and distribution for third party financial products. PL is a subsidiary of Prabhudas Lilladher Advisory Services Pvt Ltd. which has its various subsidiaries engaged in business of commodity broking, investment banking, financial services (margin funding) and distribution of third party financial/other products, details in respect of which are available at www.plindia.com.

This document has been prepared by the Research Division of PL and is meant for use by the recipient only as information and is not for circulation. This document is not to be reported or copied or made available to others without prior permission of PL. It should not be considered or taken as an offer to sell or a solicitation to buy or sell any security.

The information contained in this report has been obtained from sources that are considered to be reliable. However, PL has not independently verified the accuracy or completeness of the same. Neither PL nor any of its affiliates, its directors or its employees accepts any responsibility of whatsoever nature for the information, statements and opinion given, made available or expressed herein or for any omission therein.

Recipients of this report should be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The suitability or otherwise of any investments will depend upon the recipient's particular circumstances and, in case of doubt, advice should be sought from an independent expert/advisor.

Either PL or its affiliates or its directors or its employees or its representatives or its clients or their relatives may have position(s), make market, act as principal or engage in transactions of securities of companies referred to in this report and they may have used the research material prior to publication.

PL may from time to time solicit or perform investment banking or other services for any company mentioned in this document.

PL is a registered with SEBI under the SEBI (Research Analysts) Regulation, 2014 and having registration number INH000000271.

PL submits that no material disciplinary action has been taken on us by any Regulatory Authority impacting Equity Research Analysis activities.

PL or its research analysts or its associates or his relatives do not have any financial interest in the subject company.

PL or its research analysts or its associates or his relatives do not have actual/beneficial ownership of one per cent or more securities of the subject company at the end of the month immediately preceding the date of publication of the research report.

PL or its research analysts or its associates or his relatives do not have any material conflict of interest at the time of publication of the research report.

PL or its associates might have received compensation from the subject company in the past twelve months.

PL or its associates might have managed or co-managed public offering of securities for the subject company in the past twelve months or mandated by the subject company for any other assignment in the past twelve months.

PL or its associates might have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months. PL or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject

PL or its associates might have received any compensation or other benefits from the subject company or third party in connection with the research report.

PL encourages independence in research report preparation and strives to minimize conflict in preparation of research report. PL or its analysts did not receive any compensation or other benefits from the subject Company or third party in connection with the preparation of the research report. PL or its Research Analysts do not have any material conflict of interest at the time of publication of this report.

It is confirmed that Mr. Gaurav Jani- CA, Passed CFA Level II, Mr. Kush Mehta- CA, Ms. Harshada Gite- CA Research Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

The Research analysts for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

The research analysts for this report has not served as an officer, director or employee of the subject company PL or its research analysts have not engaged in market making activity for the subject company

Our sales people, traders, and other professionals or affiliates may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest.

PL and its associates, their directors and employees may (a) from time to time, have a long or short position in, and buy or sell the securities of the subject company or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company or act as an advisor or lender/borrower to the subject company or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors

US Clients

company in the past twelve months

This research report is a product of Prabhudas Lilladher Pvt. Ltd., which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Prabhudas Lilladher Pvt. Ltd. only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Prabhudas Lilladher Pvt. Ltd. has entered into an agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

Prabhudas Lilladher Pvt. Ltd.

3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209 www.plindia.com