

May 30, 2020

Q4FY20 Result Update

■ Change in Estimates | ■ Target | ■ Reco

Change in Estimates

	Cu	rrent	Prev	/ious
	FY21E	FY22E	FY21E	FY22E
Rating	E	BUY	В	UY
Target Price		83	8	33
Sales (Rs. m)	84,570	1,02,801	84,570	1,02,801
% Chng.	-	-		
EBITDA (Rs. m)	9,641	12,747	9,641	12,747
% Chng.	-	-		
EPS (Rs.)	4.2	7.6	4.2	7.6
% Chna.	-	-		

Key Financials - Standalone

Y/e Mar	FY19	FY20	FY21E	FY22E
Sales (Rs. m)	,20,798	82,188	84,570	1,02,801
EBITDA (Rs. m)	14,230	10,302	9,641	12,747
Margin (%)	11.8	12.5	11.4	12.4
PAT (Rs. m)	6,228	4,147	2,563	4,645
EPS (Rs.)	10.4	6.8	4.2	7.6
Gr. (%)	58.3	(34.4)	(38.2)	81.2
DPS (Rs.)	1.5	1.5	1.5	1.5
Yield (%)	6.5	6.5	6.5	6.5
RoE (%)	13.8	8.4	4.9	8.5
RoCE (%)	20.7	12.6	11.0	14.1
EV/Sales (x)	0.3	0.3	0.4	0.3
EV/EBITDA (x)	2.2	2.7	3.5	2.6
PE (x)	2.2	3.4	5.5	3.0
P/BV (x)	0.3	0.3	0.3	0.2

Key Data	NGCN.BO NJCC IN
52-W High / Low	Rs.118 / Rs.16
Sensex / Nifty	32,424 / 9,580
Market Cap	Rs.14bn/ \$ 185m
Shares Outstanding	610m
3M Avg. Daily Value	Rs.1426.33m

Shareholding Pattern (%)

Promoter's	19.57
Foreign	14.67
Domestic Institution	18.50
Public & Others	47.26
Promoter Pledge (Rs bn)	0.94
1 Tollioter Fledge (135 bil)	0.54

Stock Performance (%)

	1M	6M	12M
Absolute	(10.7)	(61.4)	(79.8)
Relative	(9.9)	(51.4)	(75.4)

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NCC (NJCC IN)

Rating: BUY | CMP: Rs23 | TP: Rs83

Better revenue mix drive margin improvement

Quick Pointers

- The company secured orders worth ~Rs71.7bn, taking its order book to Rs265.7bn (3.2x TTM revenues) as of 4QFY20.
- Standalone debt came down by ~Rs4.5bn in Q4FY20 to Rs19.1bn (vs Rs23.6bn as at 3QFY20).
- Construction activities at ~90% of project sites resumed in phased manner with some uncertainties prevailing.

NCC reported healthy 4QFY20 results better than our estimates driven by lower than anticipated impact on execution in its key projects, due to nationwide lockdown. Further construction activity gradually resumed towards end of Apr'20 with over ~90% of projects commencing operations (operating at 50-70% capacity). The company received disbursements on time from Central Government Agencies (including NHAI, AllMS and Airports Authority of India), however some delays were witnessed from State Govt authorities as focus shifted towards welfare and health services. In addition to this, some uncertainties towards labour migration and supply chain stability will be key monitorables in the short run.

We believe that with vast experience and proven execution capabilities, the company can leverage rising opportunities in buildings, transportation, metros, defense and airports once scenario normalizes and awarding momentum returns. We expect revenue/PAT to grow by 12%/6% over FY20-22E. At CMP, the stock trades at a P/E of 5.5x/3x on FY21E/FY22E EPS and is trading at an EV of 3.5x/2.6x FY21E/FY22E EBITDA. We maintain BUY rating on the stock with a TP of Rs83.

Margins improve despite muted revenues: Revenues declined 34% YoY to Rs21.8bn (PLe Rs17.6bn). Execution was higher than estimates as impact of nationwide lockdown on its key projects was lower than anticipated. EBITDA declined 29.5% YoY to Rs2.8bn with EBITDAM surprising positively at 12.9% (above PLe of 11.5%) mainly due to a) rise in share of revenue from higher-margin projects in Road, Water and Mining segments and b) arbitration awards (aggregating to Rs200mn in FY20). Adjusted PAT came in at Rs1,037mn (PLe loss of Rs43mn) higher than our estimate on the back of better operational performance. Standalone debt has come down by ~Rs4.5bn in Q4FY20 to Rs19.1bn (vs Rs23.6bn as at 3QFY20).

Comfortable order book; execution picking up: In FY20, the company secured orders worth ~Rs71.7bn, taking its order book to Rs265.7bn as of 4QFY20. This translates into an order book-to-sales ratio of 3.2x giving revenue visibility for next 2-3 years. Post relaxation in lockdown, major projects including Mumbai-Nagpur Expressway project (Rs28.5bn), 3 AIIMS projects (of ~Rs10bn each), Lucknow airport, Seabird defense project and mining projects make up major part of execution. Further, projects from AP constitute ~17% of OB at Rs44.8bn as on 4Q (excluding slow moving projects which has been removed), construction activity on these projects is progressing as per schedule.

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Exhibit 1: Quarterly Financials (Standalone): Margins improve on the back of change in revenue mix

(Rs mn)	Q4FY19	Q1FY20	Q2FY20	Q3FY20	Q4FY20	YoY gr. (%)	QoQ gr. (%)	FY20	FY19	YoY gr. (%)
Revenue	33,889	21,877	17,320	21,172	21,820	(35.6)	3.1	82,188	1,20,798	(32.0)
Total Revenues	33,889	21,877	17,320	21,172	21,820	(35.6)	3.1	82,188	1,20,798	(32.0)
Expenditure	29,912	19,211	14,990	18,672	19,014	(36.4)	1.8	71,887	1,06,568	(32.5)
as % of sales	88.3	87.8	86.5	88.2	87.1			87.5	88.2	(0.9)
Consumption of RM	27,842	17,388	13,326	16,813	17,421	(37.4)	3.6	64,949	99,305	(34.6)
as % of sales	82.2	79.5	76.9	79.4	79.8			79.0	82.2	(3.9)
Employee Cost	1,193	1,123	1,153	1,105	971	(18.6)	(12.1)	4,352	4,393	(0.9)
as % of sales	3.5	5.1	6.7	5.2	4.5			5.3	3.6	45.6
Other expenditure	877	699	511	754	622	(29.1)	(17.5)	2,586	2,870	(9.9)
as % of sales	2.6	3.2	3.0	3.6	2.9			3.1	2.4	32.4
EBITDA	3,977	2,666	2,330	2,500	2,805	(29.5)	12.2	10,302	14,230	(27.6)
Depreciation	404	437	449	450	439	8.8	(2.4)	1,775	1,494	18.8
EBIT	3,573	2,229	1,881	2,050	2,366	(33.8)	15.4	8,526	12,736	(33.1)
Other Income	360	250	703	319	241	(33.2)	(24.5)	1,513	1,183	27.9
Interest	1,170	1,259	1,308	1,418	1,195	2.1	(15.7)	5,179	4,513	14.8
PBT	2,763	1,221	1,277	951	1,412	(48.9)	48.4	4,860	9,406	(48.3)
Total Tax	906	407	312	-381	375	(58.6)	(198.5)	713	3,178	(77.6)
Adjusted PAT	1,858	813	965	1,332	1,037	(44.2)	(22.2)	4,147	6,228	(33.4)
(Profit)/loss from JV's/Ass/MI	0	0	0	0	0	0.0	0.0	0	0	#DIV/0!
PAT after MI	1,858	813	965	1,332	1,037	(44.2)	(22.2)	4,147	6,228	(33.4)
Extra ordinary items	-114	0	-165	-229	67	(158.7)	0.0	-327	-589	(44.6)
Reported PAT	1,744	813	800	1,103	1,104	(36.7)	0.0	3,820	5,639	(32.3)
Adjusted EPS	3.1	1.4	1.6	2.2	1.7	(45.0)	(23.4)	6.7	10.2	(34.2)
Margins (%)	Q4FY19	Q1FY20	Q2FY20	Q3FY20	Q4FY20	bps	bps	FY20	FY19	bps
EBIDTA	11.7	12.2	13.5	11.8	12.9	112.2	104.8	12.5	11.8	75.4
EBIT	10.5	10.2	10.9	9.7	10.8	30.0	116.1	10.4	10.5	(16.9)
EBT	8.2	5.6	7.4	4.5	6.5	(168.5)	197.7	5.9	7.8	(187.3)
PAT	5.1	3.7	4.6	5.2	5.1	(8.7)	(15.3)	4.6	4.7	(2.0)
Effective Tax rate	32.8	33.4	24.4	(40.0)	26.6	(620.4)	6661.0	14.7	33.8	(1911.0)

Source: Company, PL

Exhibit 2: SOTP Valuation

Project/Business	Equity investment (Rs mn)	Valuation (Rs mn)	Rs/share	Valuation methodology
Value of standalone construction business	4,645	46,445	76.2	10x FY22 earnings
Value of international subsidiary	-	=	-	
Investments in real estate	3,458	1,383	2.3	0.5x invested book
Value accretion from Other Investments (Brindavan)	35	35	0.1	Value of Investments
Value accretion from roads, power and housing projects	5,488	2,744	4.5	0.5x invested book
Target Price			83	

Source: PL

Exhibit 3: Key Assumptions

Rs mn	FY17	FY18	FY19	FY20	FY21E	FY22E
Order inflow	83,271	2,20,013	2,07,448	-64,062	2,34,246	1,19,956
Revenues	78,921	75,593	1,20,798	82,188	84,570	1,02,801
Order book	1,80,900	3,25,320	4,11,970	2,65,720	4,15,395	4,32,550
Execution cycle (%)	44%	30%	33%	24%	25%	24%
Ob to sales (x)	2.29	4.30	3.41	3.23	4.91	4.21

Source: Company, PL



Conference Call Highlights:

- Due to relaxation in lockdown and resumption of construction activities towards end of April 2020, over 90% projects have been restarted and are currently operating at 50-70% capacity.
- EBITDA margins have improved by 112bps YoY mainly due to rise in share of higher-margin projects in Road, Water and Mining segments in revenue mix and receipt of arbitration awards (aggregating to Rs200mn in FY20).
- In FY20, the company secured orders worth ~Rs71.7bn, taking its order book to Rs265.7bn as of 4QFY20. This translates into an order book-to-sales ratio of 3.2x trailing revenues; Order book comprises of Buildings (50%), Water and Railways (18%), Roads (10%), Irrigation (8%), Mining (7%), Electrical division (6%) and others (1%).
- After removing slow moving orders, Govt of Andhra Pradesh projects in the order book stand at Rs44.8bn (~17% of OB) as on 4QFY20 comprising mainly of affordable housing project and construction of Assembly building, execution of which is going on in full swing.
- Standalone debt has come down by ~Rs4.5bn in Q4FY20 to Rs19.1bn (vs Rs23.6bn as at 3QFY20). Further company has not availed moratorium on its loans till date. Further, the company expects moderation in interest cost going forward.
- Key projects which make up for major part of execution post lifting of lockdown include Mumbai-Nagpur Expressway project (Rs28.5bn), 3 AIIMS projects (of ~Rs10bn each), Lucknow airport, Seabird defense project and mining projects.
- There were no delays in payments from Central government authorities (including NHAI, Airport Authority of India and AIIMs), even during the lockdown period. However, the company expects some delay in disbursements from state authorities due to focus of State Governments shifting towards welfare and health services.
- The company has incurred capex of ~Rs1.4bn in FY20; Loans & advances to group companies stand at Rs5.7bn as on 4QFY20.
- Considering the uncertainty due to Covid-19 and overall slowdown in the economy, management has refrained from giving any guidance for the FY21.



Financials

Income State	ement (Rs	m)
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Income Statement (Rs m) Y/e Mar	EV10	EV20	FY21E	FY22E
	FY19	FY20		
Net Revenues	1,20,798	82,188	84,570	1,02,801
Yo Y gr. (%) Cost of Goods Sold	59.8 47,636	(32.0) 29,447	2.9 32,982	21.6 40,092
Gross Profit	73,162	52,741	51,588	62,709
Margin (%)	60.6	64.2	61.0	61.0
Employee Cost	4,393	4,352	4,229	5,140
Other Expenses	-,000	-,552	-,225	5,140
Olioi Exponoso				
EBITDA	14,230	10,302	9,641	12,747
YoY gr. (%)	66.5	(27.6)	(6.4)	32.2
Margin (%)	11.8	12.5	11.4	12.4
Depreciation and Amortization	1,494	1,775	1,902	2,068
EBIT	12,736	8,526	7,739	10,680
Margin (%)	10.5	10.4	9.2	10.4
Net Interest	4,513	5,179	5,498	5,809
Other Income	1,183	1,513	1,184	1,336
Profit Before Tax	8,817	4,534	3,425	6,207
Margin (%)	7.3	5.5	4.0	6.0
Total Tax	3,178	713	862	1,562
Effective tax rate (%)	36.0	15.7	25.2	25.2
Zinodiro tax rato (70)	30.0		20.2	20.2
Profit after tax	5,639	3,820	2,563	4,645
Minority interest	-	-	-	-
Share Profit from Associate	-	-	-	-
Adjusted PAT	6,228	4,147	2,563	4,645
YoY gr. (%)	58.3	(33.4)	(38.2)	81.2
Margin (%)	5.2	5.0	3.0	4.5
Extra Ord. Income / (Exp)	(589)	(327)	-	-
Reported PAT	5,639	3,820	2,563	4,645
YoY gr. (%)	96.6	(32.3)	(32.9)	81.2
Margin (%)	4.7	4.6	3.0	4.5
5 , ,				
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	5,639	3,820	2,563	4,645
Equity Shares O/s (m)	601	610	610	610
EPS (Rs)	10.4	6.8	4.2	7.6

Source: Company Data, PL Research

Balance Sheet Abstract (Rs	s m)			
Y/e Mar	FY19	FY20	FY21E	FY22E
Non-Current Assets				
Gross Block	19,753	20,914	22,914	24,914
Tangibles	19,753	20,914	22,914	24,914
Intangibles	-	-	-	-
Acc: Dep / Amortization	8,656	10,431	12,333	14,401
Tangibles	8,656	10,431	12,333	14,401
Intangibles	-	-	-	-
Net fixed assets	11,097	10,483	10,581	10,513
Tangibles	11,097	10,483	10,581	10,513
Intangibles	-	-	-	-
Capital Work In Progress	132	148	148	148
Goodwill	-	-	-	-
Non-Current Investments	15,986	15,886	17,764	18,762
Net Deferred tax assets	1,726	2,055	2,055	2,055
Other Non-Current Assets	2,976	2,655	2,537	3,084
Current Assets				
Investments	-	-	-	-
Inventories	5,129	5,148	5,792	7,041
Trade receivables	31,542	26,180	30,121	33,798
Cash & Bank Balance	2,990	3,169	305	2,086
Other Current Assets	56,495	58,535	54,971	59,625
Total Assets	1,29,860	1,25,649	1,26,025	1,39,168
Equity				
Equity Share Capital	1,201	1,220	1,220	1,220
Other Equity	46,367	49,837	51,485	55,215
Total Networth	47,568	51,056	52,704	56,434
Non-Current Liabilities				
Long Term borrowings	5,770	1,737	1,737	1,737
Provisions	-	-	-	-
Other non current liabilities	-	-	-	-
Current Liabilities				
ST Debt / Current of LT Debt	14,163	14,779	18,779	19,779
Trade payables	44,923	39,830	31,279	33,798
Other current liabilities	19,162	20,302	23,581	29,476
Total Equity & Liabilities	1,29,860	1,25,649	1,26,025	1,39,168

Source: Company Data, PL Research

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Cash Flow (Rs m)				
Y/e Mar	FY19	FY20	FY21E	FY22E
PBT	8,817	3,021	2,241	4,870
Add. Depreciation	1,494	1,775	1,902	2,068
Add. Interest	4,513	5,179	5,498	5,809
Less Financial Other Income	1,183	1,513	1,184	1,336
Add. Other	347	-	-	-
Op. profit before WC changes	15,170	9,975	9,641	12,747
Net Changes-WC	(9,366)	(354)	(7,316)	(2,213)
Direct tax	(2,351)	(713)	(862)	(1,562)
Net cash from Op. activities	3,453	8,908	1,463	8,972
Capital expenditures	(4,907)	(1,161)	(2,000)	(2,000)
Interest / Dividend Income	658	-	-	-
Others	(3)	1,706	86	532
Net Cash from Invt. activities	(4,252)	545	(1,914)	(1,468)
Issue of share cap. / premium	-	-	-	-
Debt changes	7,207	(3,418)	4,000	1,000
Dividend paid	(724)	(1,098)	(915)	(915)
Interest paid	(4,315)	(5,179)	(5,498)	(5,809)
Others	-	-	-	-
Net cash from Fin. activities	2,168	(9,694)	(2,413)	(5,724)
Net change in cash	1,369	(241)	(2,863)	1,780
Free Cash Flow	(1,821)	7,747	(537)	6,972

Source: Company Data, PL Research

Quarterly Financials (Rs m) Y/e Mar

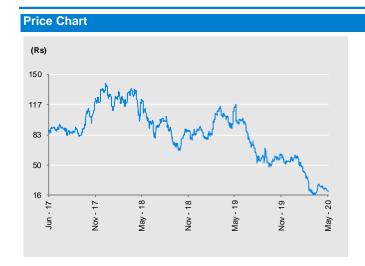
Y/e Mar	Q1FY20	Q2FY20	Q3FY20	Q4FY20
Net Revenue	21,877	17,320	21,172	21,820
YoY gr. (%)	(7.3)	(44.2)	(34.4)	(35.6)
Raw Material Expenses	7,639	5,890	8,079	7,839
Gross Profit	14,238	11,430	13,092	13,981
Margin (%)	65.1	66.0	61.8	64.1
EBITDA	2,666	2,330	2,500	2,805
YoY gr. (%)	(0.4)	(36.2)	(36.3)	(29.5)
Margin (%)	12.2	13.5	11.8	12.9
Depreciation / Depletion	437	449	450	439
EBIT	2,229	1,881	2,050	2,366
Margin (%)	10.2	10.9	9.7	10.8
Net Interest	1,259	1,308	1,418	1,195
Other Income	250	703	319	241
Profit before Tax	1,221	1,112	722	1,479
Margin (%)	5.6	6.4	3.4	6.8
Total Tax	407	312	(381)	375
Effective tax rate (%)	33.4	28.0	(52.7)	25.4
Profit after Tax	813	800	1,103	1,104
Minority interest	-	-	-	-
Share Profit from Associates	-	-	-	-
Adjusted PAT	813	965	1,332	1,037
YoY gr. (%)	(21.6)	(44.2)	(16.9)	(44.2)
Margin (%)	3.7	5.6	6.3	4.8
Extra Ord. Income / (Exp)	-	(165)	(229)	67
Reported PAT	813	800	1,103	1,104
YoY gr. (%)	(21.6)	(36.3)	(31.1)	(36.7)
Margin (%)	3.7	4.6	5.2	5.1
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	813	800	1,103	1,104
Avg. Shares O/s (m)	601	601	601	610
EPS (Rs)	1.4	1.6	2.2	1.7

Source: Company Data, PL Research

Key Financial Metrics				
Y/e Mar	FY19	FY20	FY21E	FY22E
Per Share(Rs)				
EPS	10.4	6.8	4.2	7.6
CEPS	12.9	9.7	7.3	11.0
BVPS	79.2	83.7	86.4	92.5
FCF	(3.0)	12.7	(0.9)	11.4
DPS	1.5	1.5	1.5	1.5
Return Ratio(%)				
RoCE	20.7	12.6	11.0	14.1
ROIC	13.9	11.2	8.3	10.9
RoE	13.8	8.4	4.9	8.5
Balance Sheet				
Net Debt : Equity (x)	0.4	0.3	0.4	0.3
Net Working Capital (Days)	100	151	174	149
Valuation(x)				
PER	2.2	3.4	5.5	3.0
P/B	0.3	0.3	0.3	0.2
P/CEPS	1.8	2.4	3.1	2.1
EV/EBITDA	2.2	2.7	3.5	2.6
EV/Sales	0.3	0.3	0.4	0.3
Dividend Yield (%)	6.5	6.5	6.5	6.5

Source: Company Data, PL Research





No.	Date	Rating	TP (Rs.) Share Price	e (Rs.)
1	07-Apr-20	BUY	83	17
2	07-Feb-20	BUY	98	51
3	03-Jan-20	BUY	108	58

Recommendation History

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	ABB	Hold	874	836
2	Ahluwalia Contracts (India)	Accumulate	264	142
3	Apar Industries	BUY	587	368
4	Ashoka Buildcon	BUY	147	39
5	Bharat Electronics	Hold	89	70
6	BHEL	Hold	50	21
7	Capacite's Infraprojects	BUY	168	75
8	Container Corporation of India	Accumulate	595	572
9	Cummins India	BUY	493	385
10	Engineers India	BUY	83	67
11	GE T&D India	Hold	91	86
12	H.G. Infra Engineering	BUY	259	164
13	IRB Infrastructure Developers	BUY	127	53
14	ITD Cementation India	BUY	67	33
15	J.Kumar Infraprojects	BUY	218	76
16	Kalpataru Power Transmission	BUY	261	193
17	KEC International	BUY	295	197
18	KNR Constructions	BUY	305	183
19	Larsen & Toubro	BUY	1,361	880
20	NCC	BUY	83	17
21	PNC Infratech	BUY	205	94
22	Power Grid Corporation of India	BUY	205	160
23	Sadbhav Engineering	BUY	128	25
24	Siemens	BUY	1,402	1,049
25	Thermax	Accumulate	855	705
26	Triveni Turbine	BUY	109	66
27	Voltamp Transformers	BUY	1,591	1,379

PL's Recommendation Nomenclature (Absolute Performance)

 Buy
 : > 15%

 Accumulate
 : 5% to 15%

 Hold
 : +5% to -5%

 Reduce
 : -5% to -15%

 Sell
 : < -15%</td>

Not Rated (NR) : No specific call on the stock Under Review (UR) : Rating likely to change shortly



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