



Democratic Hat-trick to re-rate markets

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Top Picks

Large Cap

HDFC Bank
ICICI Bank
Larsen & Toubro
Max Healthcare Institute
Maruti Suzuki
Reliance Industries
Siemens

Mid / Small Caps

Astral Ltd.
Can Fin Homes
Eris Lifesciences
Grindwell Norton
Navneet Education
Praj Industries
R R Kabel
Safari Industries (India)
Sunteck Realty
TCI Express

Exhibit 1: Model Portfolio v/s Nifty

Returns	Model Portfolio	Nifty	Perf.
Since Nov'18	122.23%	104.37%	17.96%
Since Last Report	3.19%	-0.91%	4.09%
Since Apr'23	26.7%	24.22%	2.45%

Source: PL

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NIFTY made a lifetime high recently, however post that it corrected ~4% due to rising geopolitical uncertainty, crude and commodity prices and conflicting views on expected US FED interest rate cut. India is in the midst of General Elections, the most important event of this decade. We, the people of India will vote to write the destiny of oldest civilization and largest democracy in the world. Our analysis shows that economy and markets have done well under both NDA and UPA (INDIA) given strong tailwinds of demographics. However, NDA scores in implementing key reforms and its focus on Infra development and inclusive growth across sections and regions. BJP Manifesto is providing more clarity on the economic path with focus on building world class infra and investing in technology transition which is sweeping the universe at the expense of freebies. While opinion polls are giving easy win for NDA, markets are unprepared for year 2004 like election outcome (BSE Sensex declined 15.5% on 17 May 2004, on election result day).

Continuation of NDA Govt and La Nina led normal monsoons are expected to provide stability in policies and boost demand\economic growth. We believe Capital Goods, Infra, Real estate, Logistics/ Ports, EMS, Hospitals, Tourism, Auto, New Energy, E-com and Telecom are potent themes to play. June beginning is a crucial turning point as uncertainty around political front and monsoons will be over, which can significantly increase FII inflows. We increase our base case NIFTY target to 25810 (25363 earlier). We advise buying during market dips in run upto June 4 (However a cricket match is not over till the last ball is bowled).

4Q24 results – No change in trend - We estimate 8.3% sales growth, 6.8% growth in EBIDTA and 5.7% growth in PBT of coverage universe. Ex oil & Gas we estimate 7.8% growth in EBIDTA and 11.2% in PBT. Auto, Capital Goods, Pharma, Telecom, Travel and Durables will lead PBT growth. Building Material, Chemicals, Media, Metals and Oil and Gas will be reporting decline in PBT.

- 4Q24 results are unlikely to show any big change in trends. Metals, Oil and Gas will show PBT decline this time. Durables and Telecom will report reversal in fortunes with sharp improvement in profitability. Rural demand is showing signs of feeble recovery while urban demand remains more resilient. Discretionary spending on travel, tourism, Jewellery, housing, PV/UV, 2W has been good while QSR, apparel, footwear, Durables remain impacted.
- Strong volumes and benign inputs are providing margin expansion in Auto, Capital Goods, cement, Pharma and Travel. Building materials, chemicals and consumer will report lower margins YoY.
- We believe Capital Goods (govt capex and PLI), Travel, Hospitals, AMC's and Telecom seems well placed for sustained growth in coming quarters as well. Metals are likely to report improvement in FY25 with firm global prices. Banks are likely to see NIM compression which might retard growth in FY25. AMC's are likely to sustain strong growth with steady increase in AUM. Wire and cable companies are on a strong wicket while AC segment offtake over next two months will determine FY25 trend. Travel and leisure will sustain strong growth while FMCG and retail demand outlook remains mixed in the near term.

- Auto, Metals, Power and Oil and Gas have been best performers in past 3 months. Defensives like IT services, FMCG, Banks and consumer durables continue to underperform. Realty, Healthcare and Capital Goods have continued to perform. Change in trend looks unlikely in near term.
- NIFTY EEPS has seen a cut of 1.4/1.5/1.7% for FY24/25/26 with 12% CAGR over FY24-26 and EPS of Rs1082/1204/1358. Our EPS estimates are 2.6% higher for FY24 but lower by 0.2/0.4% in FY25/26 than Bloomberg consensus EPS estimates.
- NIFTY is currently trading at 18.3x 1-year forward EPS, which is at 3.7% discount to 15-year average of 19x. **Base Case:** we value NIFTY at 15-year average PE (19x) with March26 EPS of 1358 and arrive at 12-month target of 25810 (25363 based on 18.9x Dec 25 EPS of Rs1342 earlier). **Bull Case,** we value NIFTY at 5% premium to 15-year average PE 20x (6% premium earlier) and arrive at bull case target of 27100 (26885 earlier). **Bear case** Nifty can trade at 10% discount to LPA with a target of 23229 (22066 earlier).
- Model Portfolio:** We are cutting weights on ICICI Bank, SBI, ABB, Titan, Infy, LTTS, LTI and BAF. We are increasing weights on RIL, Bharti Airtel, Siemens, L&T, Maruti, M&M, Interglobe Aviation, Apollo Hospitals and Hindalco. We increase weight on Capital Goods, Healthcare, Telecom, Auto and RIL. We cut weight on IT, BFSI, Hospitals. We remain underweight on consumer, metals and cement.
- High Conviction Picks:** We are adding L&T, TCI Express and Grindwell Norton in conviction picks. We are removing ABB, Avenue Supermarts and Triveni Turbine from conviction picks post 30-40% rally in past 2 months. We are removing safari and RBA given uncertain growth outlook in near term.

Exhibit 2: Elections/ Monsoons and Interest rates key factors

Headwinds	Tailwinds
Delay in rural demand recovery given poor monsoons and inflation	India remains fastest growing economy, GDP growth likely at 7% in FY25
Rising crude and commodity prices	La Nina to enable normal monsoons, improve demand
Geopolitical uncertainties in Middle East	Probability of Interest rate cuts in 2H25
Lok Sabha elections	Capex revival with Infra push, PLI, China+1 and Digitization

Source: PL

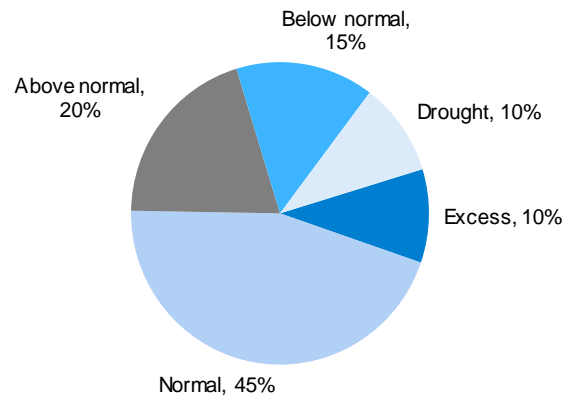
Monsoon – La Nina to provide normal monsoons

Skymet, a weather forecaster, predicts a normal monsoon season for 2024 with about 106% of the average rainfall. This forecast aligns with their earlier prediction in January. The upcoming La Nina weather pattern, known to enhance monsoon activity, is a positive indicator. However, the season's start might be affected by El Nino's lingering effects.

While a positive Indian Ocean Dipole bolsters the La Nina's influence, the rapid shift from El Nino might cause an uneven distribution of rainfall throughout the season. Geographically, good rainfall is expected in South, West, and Northwest India, while the core monsoon belt of Maharashtra and Madhya Pradesh should receive adequate rain. However, the eastern states and Northeast India are at risk of deficits, particularly during the peak monsoon months.

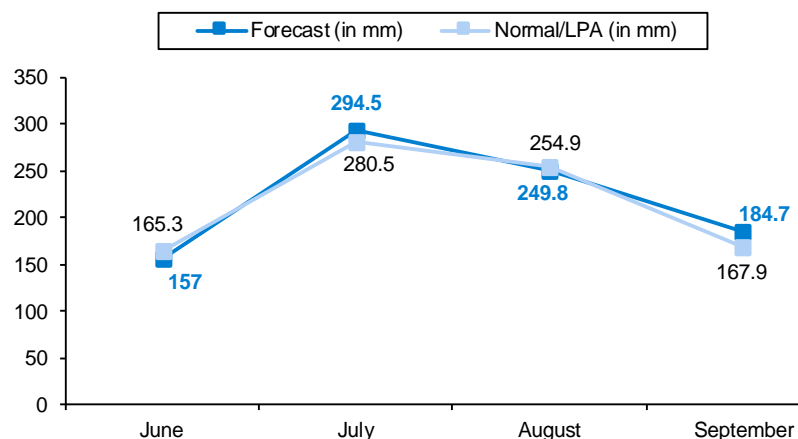
Exhibit 3: Probability of monsoon – 75% probability of normal rains

Probability of monsoon - June through september (JJAS)

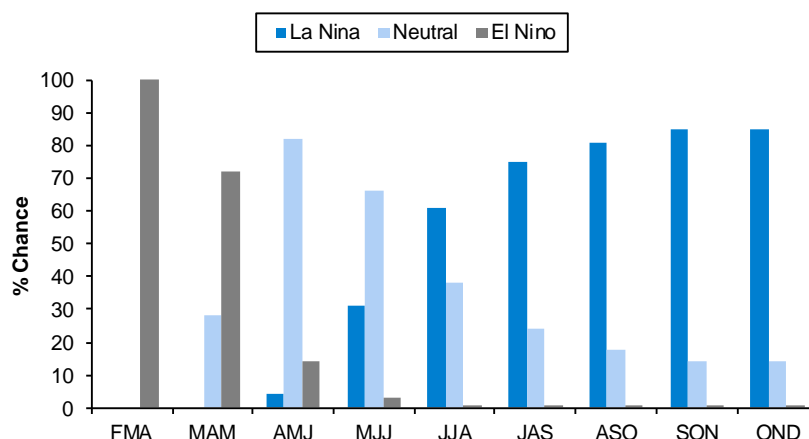


Source: Skymet, PL Research

Exhibit 4: Rainfall is forecasted at 6% above Normal



Source: Skymet, PL Research

Exhibit 5: Extinction of El Nino after the monsoon period starts


Source: Skymet, PL Research

Exhibit 6: Post El Nino years have seen above normal rains and good crops

Years	Rainfall (% deviation from normal)	Rabi crop production (YoY%)	Kharif crop production (YoY%)
2002-03	-21.4	-13.1	-22.0
2003-04	1.3	9.9	34.1
2004-05	-4.5	-1.2	-11.7
2005-06	0.4	3.9	6.3
2006-07	0.5	8.0	0.7
2007-08	2.7	2.9	9.4
2009-10	-15.9	-1.9	-12.0
2010-11	0.9	8.3	16.3
Oct'14-Apr'16*	-14.8	-9.0	-2.3
2016-17	-7.2	8.2	10.6
2023-24E	-6.0	-10.8	-1.0
2024-25E	2.0		

Source: Skymet, PL Research

El-Nino Years

We note that all La Nina years have seen above normal rainfall and positive growth in Rabi and Kharif output. It can go a long way in boosting Agri, reducing rural stress and lowering inflation. It can provide upside to demand for Auto, Building material, tractors and FMCG also.

India grew under both NDA and UPA

Bharat is headed towards elections to 18th Lok Sabha elections. As we enter into a new and exciting phase in the India growth story, we dwell upon the hard economic numbers during 10 years of NDA versus UPA rule from 2004-14.

- NDA rule has shown superior numbers on GDP growth, inflation, CAD, unemployment and FDI ex of pandemic year. Tax collection has been robust, Govt capex has seen multifold increase which has kept economy growing at 7% despite global slowdown. Rural development, food subsidy, domestic electricity connections, LPG etc. shown upward trajectory under both regimes.
- NDA focus on Infra is visible as capex is ~4x during NDA II than UPA II, the highways length has more than doubled and number have airports have increased from 74 to 146.

Exhibit 7: Performance of the Government (NDA 2014-24 versus UPA 2004-14)

	UPA I	UPA II	NDA I	NDA II	Remarks
GDP (% YOY) (Av)	6.9	6.7	7.4	7.0	
Per capita income (Rs '000) (Av)	56.5	72.0	94.4	114.6	NDA rule of last 10 years has shown Higher GDP growth, lower inflation, lower unemployment rate, lower CAD and higher FDI.
Per capita growth (%) (Av)	5.1	5.0	6.1	6.0	
Unemployment rate (Av)	5.6	5.5	5.6	4.3	
Inflation (Av)	7.7	9.0	4.2	5.7	
Fiscal deficit (as % of GDP) (Av)	4.0	5.4	3.7	5.9	
Current Account (as % of GDP) (Av)	-1.2	-3.3	-1.4	-1.3	
FDI (USD bn)	114.1	151.6	205.1	244.2	UPA saw higher FPI inflows than NDA regime
FPI (USD bn)	33.1	102.2	67.7	52.7	
INR/USD (Av)	44.1	51.2	65.6	77.1	
Tax revenue (Rs bn)	17,291	32,139	55,085	90,097	Tax collection has picked up significantly during NDA due to benign rates and better compliance
GST (Rs bn)	-	-	10,241	36,514	
Customs (Rs bn)	4,130	7,059	8,706	8,758	
Excise (Rs mn)	5,602	7,311	13,478	16,425	Govt led capex has led to sustained growth amidst global headwinds
Capex (Rs bn)	4,575	7,824	13,052	30,452	
Rural development (Rs bn)	1,193	1,828	1,745	4,741	In NDA rule as expenses of Rural development, Food subsidy (free ration to 800mn people) and fertilizer subsidy has increased significantly
Food subsidy (Rs bn)	1,480	3,721	5,689	14,241	
Fertilizer subsidy (Rs bn)	1,697	3,265	3,469	8,030	
Defence (as % GDP)	2.2	1.8	1.7	2.5	
Electricity installed capacity ('000 MW)	174.6	290.8	431.3	460.7	Availability of basic amenities like LPG connections, Electricity, National Highways etc. has increased in both NDA and UPA. Number of Airports has more than doubled.
Domestic Electricity Connections (mn)	148.4	170.7	239.6	266.9	
Domestic LPG Connections (mn)	105.6	166.25	265.4	314.0	
Railways route length (km)	64015	65808	67415	>68907	
NH Road length (km)	70458	91287	132499	>148000	
Operational Airports	74		146		
Nifty 50 index	3021.0	6704.0	11624.0	22327.0	NIFTY CAGR was in double digits under both regimes
CAGR return (%)	11.5	17.3	11.6	13.9	

Source: Industry Data, PL (Av) – Average of last 5 years

NDA - Reforms agenda remains unfinished

NDA has undertaken several important reforms including FDI in insurance, Air India Privatization, FDI in defence, reduction in corporate tax and retrospective taxation changes. Some of reforms like exit policy, labor laws, NCLT, single window clearances have not been fully implemented.

NDA II has shied away from sensitive issues like deregulation of kerosene and natural gas pricing, FDI in multi brand retail, FDI in E-com etc. GST reforms like 3 slab GST and inclusion of Oil & Gas, real estate and Alcohol is yet to be touched. In addition, the judicial and police reforms (pending since ages) have not seen light of the day although Bharatiya nyaya sanhita has been passed.

Exhibit 8: State of reforms under NDA II – 2019-24

India's Economic Reforms	Implementation	Remarks
Completed		
1 > 50 percent foreign investment in insurance	Mar-21	74% FDI allowed by automatic route
2 Privatization of Air India	Jan-22	100% stake of Air India and AIXL, and 50 % of AISATS were to Talace Private Limited.
3 Major Port Authorities Bill	2021	Passed on 17 Feb 21
4 > 50 percent foreign investment in defense	2020	FDI up to 74 percent under the automatic route
5 End of retrospective taxation of cross-border investments	2021	Passed in 2021
6 Reduce the corporate tax rate from 30 percent to 25 percent	Sep-19	effective corporate tax rate to 25.17% for domestic companies.
Incomplete		
7 Allow companies to conduct layoffs without government permission	Sep-20	Industrial Relations Code, 2019 gave flexibility in hiring and firing for firms upto 300 employees
8 Outside restructuring process (to ease the burden on the NCLT)	2019	RBI gave Indian banks the discretion to refer defaulters to NCLT on a case by case basis.
9 Increase the number of NCLT benches, resolution deadline to 1 year	2019	Insolvency and Bankruptcy Code (Amendment) Act, 2019 increased the resolution deadline for NCLT cases to 330 days.
10 Create a bankruptcy resolution process for financial firms	2019	Insolvency and Bankruptcy Rules 2019, allowed interim framework for Financial Service Providers (excluding banks), to file for insolvency proceedings
11 Offer one-stop shopping for central government clearances	2022	National Single Window System (NSWS), created by Department for Promotion of Industry and Internal Trade (DPIIT)
Not started		
13 Deregulate Kerosene Pricing		Price cap on PDS kerosene, subsidies to compensate for the fixed price, thereby maintaining controls
14 Deregulate Natural Gas Pricing		Price ceilings on natural gas, maintaining control of pricing
15 Reduce restrictions on foreign investment in multi-brand retail		FDI in multi-brand retail is subject to minimum investment size, sourcing rules and location limitations
16 Allow more than 50 percent foreign investment in direct retail e-commerce		FDI in B2C retail e-commerce is not allowed except for single brand, local-content requirements, non inventory ownership by foreign company
17 Simplify the Goods and Services Tax rates to three rates		Currently four rates, plus a separate tax rate for gold and a 0 percent rate persists
18 Include electricity, oil & gas, real estate, and alcohol in the ambit of the GST		Electricity, oil and gas, real estate, and alcohol remain out of GST
21 Amend or replace the Land Acquisition Act, 2013		Current law which requires approval from at least 80% of residents before buying land, making it difficult to find plots for industry and infrastructure
22 Establish the already-approved Rail Development Authority		No steps to institute the Rail Development Authority despite cabinet approval
23 Establish a paperless court system to ensure speedy resolution of cases		Integrated Case MIS to digitize India's courts has been implemented only in the Supreme Court

Source: PL

NDA - Key schemes and achievements

Poverty

- **PM Garib Kalyan Yojna** – 800mn citizens receiving free rations since 2020
- **Jan Dhan Account** – brought more than 500mn citizens to banking fold for first time, Rs34000 bn subsidies and benefits directly transferred to these accounts without any middlemen
- **Ayushman Bharat** – 340mn citizens receiving Rs.0.5mn health insurance
- **PM Awas Yojna** - 40mn families have constructed pucca houses under the scheme
- **Jal Jeevan Mission** – 140mn families got access to clean tap water

Nari Shakti (Women welfare)

- **PM Ujwala Yojna**- 100mn women received free gas connection under
- **Swatch Bharat Mission** - Toilets constructed in 110mn households
- Increased paid maternity leave from 12 to 26 weeks
- Making Sanitary pads available for Rs.1

Youth

- **PM Mudra Yojna** - Rs27000 bn disbursed for small businesses
- Enacted the Public Examinations (Prevention of Unfair Means) Act 2024 to prevent paper leaks

Farmers

- **PM Kisan** - 110mn farmers received Rs.6000 annually
- Hike in MSP from time to time
- Agri budget (subsidies, agri credit etc.) increased 5x from 2013 to 2024

Economy and infra development

- Introduced **GST, PLI Scheme** (Rs3250 bn already planned)
- Constructing 28km of roads and 14.5km of railway tracks every day
- Increased the non-fossil fuel energy capacity by 2.5 times to 180 GW

BJP v/s Congress – 2024 Manifestos

We analyzed the manifestos of both major national parties i.e. BJP and Congress. While India has grown under both the regimes, focus on the ground work for bottom end of pyramid, providing life necessities and infra has been more under NDA.

- **BJP** manifesto has big focus on continuation of flagship social schemes, farmers, women, youth. It has given clear vision on Infra development, energy transition and making India as 3rd largest economy. The NDA has steered clear of contentious reforms and manifesto is indicating a pragmatic approach.
- **Congress** manifesto is focusing on doling out a lot freebie to various sections of population. The manifesto shows a lot of places where current laws and legislations will be amended including GST, taxation, judiciary, media, elections, agriculture, Internet, telecom, Police, national security, foreign policy, state and concurrent list in constitution etc. The roadmap to doubling GDP in 10 years seem slightly missing. We believe UPA might usher in massive disruption which can be detrimental to growth.

Lok Sabha – latest opinion polls

We take stock of latest opinion polls of ABP Cvoter, Times ETG and India TV- CNX and took an average of the same. NDA seems well placed with the average indicating 384 seats as against 135 for INDIA and 35 for others. The opinion polls in last one month have seen some shift with total seat prediction for NDA down from 411 to 373-399 while that of INDIA has gone up from 105 to 113-155. Others have also seen a drop.

Major States – 20 more seats for NDA.

- NDA is likely to bag 20 more seats in large states due to gains in UP, West Bengal and Andhra Pradesh. West Bengal and AP are states to watch out for.
- Maharashtra and Bihar to see seat loss for NDA due to reorganization of alliances in these states in last couple of years.

Exhibit 9: Major States

	Total Seats	2019 Actual			2024 (avg of opinion polls)		
		NDA	UPA	Others	NDA	INDIA	Others
Uttar Pradesh	80	64	15	1	74	6	0
Maharashtra	48	41	5	2	34	14	0
West Bengal	42	18	2	22	22	19	1
Bihar	40	39	1	0	33	7	0
Tamilnadu	39	1	32	2	2	33	4
Madhya Pradesh	29	28	1	0	28	1	0
Karnataka	28	25	2	1	23	5	0
Gujarat	26	26	0	0	26	0	0
Andhra Pradesh	25	0	0	25	20	0	5
Rajasthan	25	25	0	0	25	0	0
Total	382	267	58	53	287	85	10

Source: PL

Tier I States - NDA is likely to get 4 more states here. There are very little changes here except that first time NDA is likely to open its account in Kerala. In addition, it is likely to make more inroads in Telangana, Odisha and Punjab (without SAD).

Exhibit 10: Tier I – watch out for Telangana, Kerala and Punjab

	Total Seats	2019 Actual			2024 (avg of opinion polls)		
		NDA	UPA	Others	NDA	INDIA	Others
Odisha	21	8	1	12	10	0	11
Kerala	20	0	16	4	2	18	0
Telangana	17	4	3	10	5	10	2
Jharkhand	14	12	2	0	12	2	0
Punjab	13	4	8	1	3	9	1
Chhattisgarh	11	9	2	0	10	1	0
Haryana	10	10	0	0	9	1	0
Total	106	47	32	27	51	41	14

Source: PL

Exhibit 11: Tier II – status quo – watch out for Delhi and Himachal

	Total Seats	2019 Actual			2024 (avg of opinion polls)		
		NDA	UPA	Others	NDA	INDIA	Others
Delhi	7	7	0	0	7	0	0
J&K	6	3	3	0	3	3	0
Uttarakhand	5	5	0	0	5	0	0
Himachal Pradesh	4	4	0	0	4	0	0
Goa	2	1	1	0	1	1	0
Total	24	20	4	0	20	4	0

Source: PL

Exhibit 12: Tier III – Infra led initiatives advantage NDA

	Total Seats	2019 Actual			2024 (avg of opinion polls)		
		NDA	UPA	Others	NDA	INDIA	Others
Assam	14	9	3	2	12	2	0
Arunachal Pradesh	2	2	0	0	2	0	0
Manipur	2	1	0	1	1	1	0
Meghalaya	2	1	1	0	1	1	0
Mizoram	1	1	0	0	0	0	1
Nagaland	1	1	0	0	1	0	0
Sikkim	1	0	0	1	1	0	0
Tripura	2	2	0	0	2	0	0
Total	25	17	4	4	20	4	1

Source: PL

Exhibit 13: Union Territories – NDA making gains

	Total Seats	2019 Actual			2024 (avg of opinion polls)		
		NDA	UPA	Others	NDA	INDIA	Others
Chandigarh	1	1	0	0	1	0	0
Dadra & Nagar	1	0	0	1	1	0	0
Daman & Diu	1	1	0	0	1	0	0
Lakshadweep	1	0	1	0	0	1	0
Puducherry	1	0	1	0	1	0	0
Andaman	1	0	1	0	1	0	0
Total	6	2	3	1	5	1	0

Source: PL

Exhibit 14: BJP Manifesto – Focus on social sector, infra to Spearhead NDA III

Heads	Key Points	Remarks
Poor household	Free Ration for 80 cr people for next 5 years Strengthen Ayushman Bharat which provides free Rs5 lakh medicaid, Jan Aushadi Kendra Har ghar Nal se Jal Construct pucca houses in slums and for all Poor Expand PM Ujjwala Yojna Free electricity under PM Surya Ghar Muft Bijli Yojana	Continuation of flagship schemes of NDA I and NDA II plus free solar power potential
Middle class	Strengthen the RERA Act, cost reduction in construction and registration Affordable quality housing, healthcare, quality education and ample employment opportunities expand startup ecosystem to tier-2 and tier-3 cities Expand AIIMS, IIT, IIM and medical colleges Modern road network, enhance rail and metro connectivity , 5G and 6G telecom	Modern Infra, Healthcare, Affordable housing and start up ecosystem to set up businesses
Women empowerment	3 cr. Lakhpati didis Empower women Self Help Group (SHG) with skills in IT, Healthcare and education Constructing and Maintaining Public Toilets for Women	Promote Lakhpati Didi scheme and public toilets
Young Citizens	Implementing Law to Prevent Paper Leaks, Transparent Public exams Mera Yuva Bharat (MY Bharat)' to involve the youth in nation building (1cr youth have already enrolled) Expanding the Startup Ecosystem, private sector to work with higher education institutes Increase employment through more manufacturing, infrastructure, GCC, GTC and GEC.	Prevent paper leaks, more employment in GCC, GTC and GEC, focus on startups
Senior citizens	Expand the Ayushman Bharat Yojana for access to free and quality healthcare Delivering Government Services at Doorstep Facilitate Convenient Teerth Yatra	Expand Medicaid, doorstep services and pilgrimage
Farmer	Sustained Financial support under PM Kisan (Rs6000/ annum currently) Increase in MSP for major crops Strengthening PM Fasal Bima Yojana through technological interventions Make Bharat a Global Millet Hub, self-reliance in Pulses and Edible oils New clusters for Veg processing and Storage, Dairy co-operatives More access to Nano urea	Higher MSP, focus on Millets, Edible oils, Pulses and Veg processing
Workers	Periodic Review of National Floor Wages Coverage of workers in e-Shram Special Train Services for Migrant Workers Expanding PM Svanidhi for Street Vendors (6.3 mn covered so far) Social Security Schemes for drivers of Auto, Taxi, Truck etc.	Periodic review of minimum wage. Focus on bottom end of Pyramid with Street vendors, Auto, Taxi and Truck drivers
MSME, small traders	Reduce compliances for small traders and MSMEs Transform Bharat into the global hub for toy manufacturing Empowering Small Traders and MSMEs with ONDC Simplification of GST Khadi as Global brand, traditional handicrafts, Toy export hub	Focus on MSME with lower red tape and more facilities and targeting specific segments like handicrafts, toys, khadi etc.
Sabka Sath Sabka Vikas	Increasing funds to Tribal Research Institutes Preserve and promote tribal medicinal traditions ₹24,000 crore investment via PM JANMAN to bring the socio-economic status of Tribal Group on par with society Double MUDRA loan limit to ₹20 lakh. Empowerment of Safai Karamcharis	Tribal welfare and that of Safai workers

Heads	Key Points	Remarks
Global achievement	<p>Seek permanent membership in the UN Security Council</p> <p>'No Money for Terror' conference to develop better coordination on countering terrorism financing.</p> <p>To facilitate international trade to Europe via the India-Middle East-Europe Corridor.</p> <p>Strengthening Maritime Vision (SAGAR)</p> <p>Taking our Digital Public Infrastructure and Yoga to the World</p>	Permanent seat of UN security council and India Middle east Europe corridor
Surakshit Bharat	<p>Zero-Tolerance Policy Towards Terrorism</p> <p>Technological solutions on fenced portions across indo-pak and indo-myanmar borders</p> <p>Reinforcing Our Fight Against Drugs</p> <p>Implementing Bhartiya Nyay Sahita Expediently</p> <p>Safeguarding Bharat's Digital Sovereignty</p>	Zero tolerance against terrorism including drugs and cyber attacks
Economy	<p>Make Bharat the Third-Largest Economy</p> <p>Will make Bharat a trusted Global Manufacturing Hub and value chain partner</p> <p>Revamp economic and commercial legislations including tax systems</p>	Make India 3 rd Largest economy, Manufacturing Hub
Manufacturing	<p>One District One Product (ODOP)</p> <p>smart food processing hubs</p> <p>Core industries to adopt greener manufacturing processes</p> <p>emerge as a hub for Defence, Railways, Aviation, Ships, Pharmacy, Electronics, Semiconductors, EV, Strategic Minerals</p>	Make INDIA a Global Manufacturing HUB
Infrastructure	<p>Railways</p> <p>5000+ kms of new track will be added every year for the next few years</p> <p>Expansion of Kavach Train Protection System</p> <p>Redevelopment of major and medium size stations to a world class stations</p> <p>Vande Sleeper trains for overnight journeys</p> <p>launch a Super App to provide all trains related services in a single app</p> <p>Expand Metros from current level of 20 cities, Bullet train for other corridors</p> <p>Roadways</p> <p>expand Gram Sadak Yojana</p> <p>15,000 km of access-controlled highways, ring road in populated cities</p> <p>Increase the fleets of EVs and establish EV charging stations</p> <p>Aviation</p> <p>Transform airports into multi-modal hubs (where busses and trains can halt too) under PM Gatishakti National Master Plan</p> <p>Amrit Kaal Civil Aviation Master Plan to transform airports into regional international hubs</p> <p>Expansion and Modernisation</p> <p>Digital infra</p> <p>Expand the 5G networks and develop 6G technology</p> <p>Expand Bharat Net to every village with broadband</p> <p>Digitization of Land Records</p>	Massive focus on Infra to continue across Railways, Roadways, Power, Aviation, Urban development, Digital Infra etc.
Energy Security	<p>Implementing PM Surya Ghar Muft Bijli Yojana</p> <p>Reduce petroleum imports through mix of electric mobility, network of charging stations, renewable energy production</p> <p>Expand the use of ethanol mix in petrol</p> <p>Become a major green hydrogen production hub</p> <p>Establishing Smart Grid</p> <p>Expanding Piped Natural Gas Connections</p> <p>Expanding Fleet of PM-eBus</p>	Focus on Green energy, EV, Smart Grid
Tourism	<p>Holistic Development of Ayodhya</p> <p>Developing ASI Monuments</p> <p>Developing Thematic Circuits - Eco Tourism, Border Area circuits, river ecosystem, Islands (Lakshadweep, Andaman), Adventure Tourism (NE and Hill states)</p>	Developing Thematic circuits to promote tourism

Heads	Key Points	Remarks
Social and Governance	UCC	Social reforms across all segments, space and AI
	Combating Corruption	
	One Nation, One Election and Introducing Common Electoral rolls	
	Modernising Police Forces	
	Judicial reforms with e-courts, resolution of old cases and alternate dispute resolution	
	Maintaining Peace in Northeast, flood control in NE	
	Positioning Bharat as Leading Space Power	
	Catalyzing AI Innovation for Global Leadership	
Health	Strengthen AIIMS, increasing seats in medical colleges	More AIIMS, Jan Aushadhi Kendra and eradication of specific ailments
	Strengthening Ayushman Bharat Infra, Jan Aushadhi Kendras	
	Disease Eradication of TB, Leprosy, Lymphatic Filariasis, Measles and Rubella, Trachoma and Kala Azar	
Education	Establishing New Institutions of Higher Learning	Focus on secondary education, skill development
	Ensuring Quality School Education - 100% enrolment from pre school to secondary level	
	Implementing One Nation, One Student ID	
	Expanding Skills Training for Youth	
Sports	Providing Comprehensive Plan for retired sports persons	Retirement plan for sports persons, more Infra
	Universal Access to Sports Infrastructure	
	Incentivizing Sports Good Manufacturing	

Source: PL

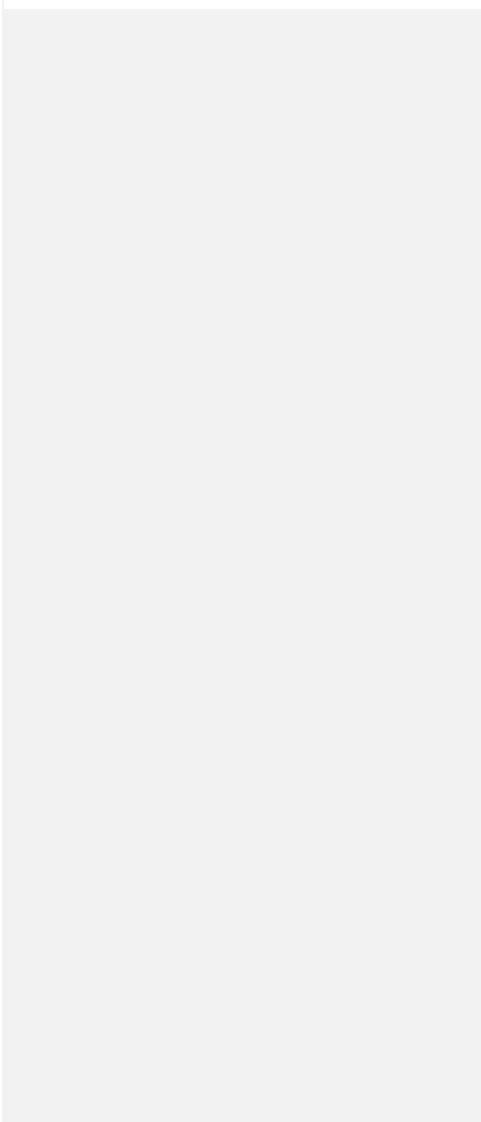


Exhibit 15: Indian National Congress – focus on freebies, guarantees and changes in constitution

Heads	Key Points	Remarks
Social Justice	Socio Economic caste census Remove 50% ceiling on reservation for SC, ST, OBC 10% reservation for Economically weaker sections Abolish contractual jobs Distribute surplus land to poor More contracts to SC/ ST Double scholarship for SC\ST Residential schools for poor specially SC/ST	Focus on SC/ ST
Religious and Linguistic Minorities	Guarantee to religious minorities under Articles 15, 16, 25, 26, 28, 29, 30 More bank credit to minorities Minorities to get fair share in education, healthcare, Employment, Public contra ts, skill development, sports etc. Citizens and Minorities have right to dress, food, language and personal laws Add more languages in 8th schedule of constitution	Guarantees to religious minorities
Senior Citizens	Central Govt contribution to pensions to increase from Rs200\500 to Rs1000 per month Remove deficiencies of Welfare of Parents and Senior citizen act 2007 Travel concessions of Rail and Roadways	More pensions, undoing wrongs in senior citizen ACT 2007 passed in UPA I
Healthcare	Universal and Free healthcare Rajasthan model of healthcare insurance Doubling of hardship allowance of doctors and center's contribution for frontline healthcare workers	
Youth	Right to apprenticeship with Rs1 lakh stipend FastTrack courts for leaking of question papers Abolish application fee for Govt examinations and posts Sports scholarship of Rs10000/month	Sports scholarship, abolition of application for exams and jobs
Education	Free education for class 1 to 12 in public schools, no special fee in public schools Restore autonomy of colleges and students freedom of speech and expression Loan waiver including interest for all education loans	Students loan waiver, freedom of speech, free education
Sports	Sports Body elections as per Justice Lodha committee Rs10000/ month scholarship for budding sports person Sports Hero job guarantee program at the end of career Promote sports among women, disables and ST and disadvantaged groups	Job guarantee, scholarship
Women	Mahalakshmi Scheme which provides Rs1 lakh/ annum to oldest women of poor indian family Pre pone 33% parliament and assembly seats reservation from 2029 to 2025 50% of central Govt jobs for women Equality between men and women for marriage, succession, inheritance, adoption etc	50% jobs, 33% seats in Parliament/ legislators, Rs1 lakh to elder lady of family per annum
Farmers	Legal guarantee of MSP based on swaminathan commission Digital credit of MSP crops procurement Permanent commission for Agri finance and need for waiver APMC, E market and direct sale at farm gate will coexist Solar panels to be connected to tube wells Double output in dairy and poultry in 5 years	MSP guarantee and crop sale infra on lines proposed by junked farm laws of NDA, doubling dairy and poultry output

Heads	Key Points	Remarks
Workers	Reforms to restore balance between labor and capital Same work, same wages for women MNREGA wages to increase from Rs289 to Rs400, national minimum wage of Rs400/day Launch Urban employment guarantee program for poor in infra/ construction regulate employment of domestic help Double Anganwadi workers and create additional 14 lakh jobs	Rs111 increase in MNREAG, same work same wage for women, regulate domestic help
Constitution	End suspension of internet review telecom act to remove provisions which restrict freedom of speech Not to interfere in personal choice of food, dress, marry, travel and residence Reject one nation one election 100% matching of EVM with VVPAT Automatic disqualification under anti defection law Restore planning commission of India Police and Investigation agencies will be brought under the parliament enact a law - bail is the rule, jail is exception in criminal cases	Unprecedented changes in laws across the board including internet, telecom, EVM, anti-defection, police, criminal investigation
Media	Amend Press council of India Act Law to curb monopolies in media and control of media houses by business houses Digital personal data protection act to be withdrawn	Bar control of media houses by business houses
Judiciary	Supreme court to be split into court of appeal and constitutional court More SC, ST, OBC and minorities as judges Judicial complaints commission to investigate against Judges of higher judiciary	SC/ ST focus, split supreme court and investigation against judges by Judicial complaints commission
Corruption	Probe Demonetization, Rafael, Pegasus and Electoral Bonds Probe for offenders leaving the country, accused politicians who joined BJP	Probe Demonetization, Rafael, Pegasus and Electoral Bonds
Economy		
Work	Will create thousands of jobs led by private sector and MSME Opposed to Monopolies, oligopolies and crony capitalism Amendment of labor laws passed by current Govt Urban poor employment guarantee scheme laws to protect Gig workers, domestic help and migrant workers Policies to address growing inequality of wealth	Create jobs, Urban employment guarantee scheme, amend labor laws, end wealth inequality of wealth and opposed to monopolies and crony capitalists
wealth	Doubling GDP in 10 years Removing legal and admin challenges for to enable higher production	Double GDP in 10 years
welfare	Will lift 22 crore Indians who are below poverty line To provide future ready better infra to comply with AI, robotics, machine learning and climate change Mobilize massive capital required for green energy transition	Lift 22 crore Indian from poverty line
Employment	fill 3 mn vacancies in sanctioned posts Abolish Agnipath program Second asha worker in villages with more than 2500 population Double number of anganwadi workers to create 14 lakh jobs Employment incentive scheme for corporates Increase share of mining to 5% of GDP and create 1.5cr jobs Urban employment guarantee program in Infra and construction	Abolish Agni path, double Asha workers, Anganwadi workers, urban employment guarantee scheme

Heads	Key Points	Remarks
Taxes	<ul style="list-style-type: none"> Direct tax code, stable personal income taxes Abolish Angel tax and other taxes on SE and MSME Limit cess and surcharge to 5% of revenues GST to be replaced with GST 2, with moderate single rate GST payer up to some level will be under state Govt Shopkeepers and retailers who compete with E com will be given tax relief 	GST 2.0, Direct tax code, more power to states in GST
Industry	<ul style="list-style-type: none"> Increase share of Mfg from 14% to 20% in 5 years India to obtain global leadership in steel, metals, garments, textiles, cement, auto, electronics, pharma, engineering, Petroleum, chemicals and mining critical minerals Reform PLI to target specific sectors Launch ELI, employment linked incentive scheme End tax terrorism Support Ai and robotics, but ensure employment with conventional technology 	Reform PLI, introduce ELI, global leadership across sectors and segments
Infra	<ul style="list-style-type: none"> Mobilise public and private capital and increase pace of Infra development Kavach to be installed in all trains Better connectivity of rural India with villages Review of road toll formulation policy Regulatory regime of Airports and ports for efficiency and competition Promote renewable energy schemes Modern methods for extraction of natural resources 	More Infra, revisit road tolls, better rural connectivity
Federalism	<ul style="list-style-type: none"> Transfer more fields from concurrent list to state list of constitution New formula for devolution of tax revenues to states More powers to elected Urban local bodies Restore full statehood to J&K including Ladakh Special category status to Andhra Pradesh Full statehood to Puducherry NCT Delhi act will give more powers to state over LG except three subjects 	J&K, Puducherry, NCT Delhi, tax revenue devolution to states, more fields from state list to concurrent list
Rural/ Urban	<ul style="list-style-type: none"> Extend PM Gram sadak yojana Mayor/ Chairperson election in local bodies for 5 years Improve connectivity between rural India and cities 	
North East	<ul style="list-style-type: none"> More funds for Infra building Support border trade Fair wages for tea garden workers Will remove the state Govt of Manipur and start reconciliation between communities Solution with Naga groups based on 2013 agreement 	More Infra, higher wage for tea gardens, remove Govt of Manipur
Defence	<ul style="list-style-type: none"> National Security strategy Scrap Agnipath scheme More women in Defence forces NSC and NSA to be brought under select committee of parliament Expand capacity of domestic defence hardware and equipment OROP as per UPA govt of 2014 NES - global supply chain, dependence on a few large importers, potential threats from global flows and cybersecurity 	Scrap Agnipath, NSC, NSA under parliament, expand capacity of defence hardware and equipment
Foreign Policy	<ul style="list-style-type: none"> Restore reputation as voice of peace and moderation on conflicts like Gaza Work with other countries to eliminate terrorism Restore status quo with China 	Restore status quo with China and move back to pre-2014 moderate foreign policy

Source: PL

Nifty Valuation

	Weight-age (%)	FY23	FY24E	FY25E	FY26E
Banking & Fin.	33.9				
PER (x)		21.4	18.6	17.0	14.7
PAT Growth (%)		48.1	15.1	9.1	15.7
Technology	12.9				
PER (x)		28.6	26.5	23.4	20.8
PAT Growth (%)		6.3	8.3	13.2	12.2
Oil & Gas	11.8				
PER (x)		26.4	16.2	17.9	17.4
PAT Growth (%)		(23.6)	62.7	(9.4)	2.6
Consumer	10.9				
PER (x)		50.3	45.4	41.5	38.0
PAT Growth (%)		22.8	10.8	9.3	9.3
Auto	7.7				
PER (x)		51.8	22.6	19.6	17.8
PAT Growth (%)		292.7	129.8	15.1	10.0
Eng. & Power	7.4				
PER (x)		25.6	23.2	20.0	17.8
PAT Growth (%)		0.6	10.4	16.1	12.0
Pharma	4.3				
PER (x)		41.6	36.5	31.2	27.1
PAT Growth (%)		52.0	13.8	17.0	15.4
Metals	4.1				
PER (x)		16.4	15.7	11.1	9.5
PAT Growth (%)		(45.5)	4.4	41.2	17.5
Telecom	3.2				
PER (x)		95.7	95.7	49.6	42.9
PAT Growth (%)		76.2	0.0	93.0	15.7
Cement	1.1				
PER (x)		53.5	37.9	29.7	24.3
PAT Growth (%)		(31.0)	40.9	27.8	22.3
Others	0.8				
PER (x)		21.8	19.4	16.2	17.3
PAT Growth (%)		(9.6)	12.2	20.1	(6.5)
Ports & Logistics	1.0				
PER (x)		53.3	32.7	26.8	22.7
PAT Growth (%)		8.7	63.1	21.9	18.3
Nifty as on Apr 19	22,147				
EPS (Rs) - Free Float		865.4	1,082.2	1,204.6	1,358.4
Growth (%)		13.4	25.1	11.3	12.8
PER (x)		25.6	20.5	18.4	16.3
EPS (Rs) - Free Float - Nifty Cons.		865.4	1,054.5	1,207.0	1,363.4
Var. (PLe v/s Cons.) (%)		-	2.6	(0.2)	(0.4)
Sensex as on Apr 19	73,088				
EPS (Rs) - Free Float		2,744.0	3,386.1	3,860.7	4,407.1
Growth (%)		14.8	23.4	14.0	14.2
PER (x)		26.6	21.6	18.9	16.6
EPS (Rs) - Free Float - Sensex Cons.		2,744.0	3,305.9	3,864.1	4,395.2
Var. (PLe v/s Cons.) (%)		-	2.4	(0.1)	0.3

Source: Company Data, PL

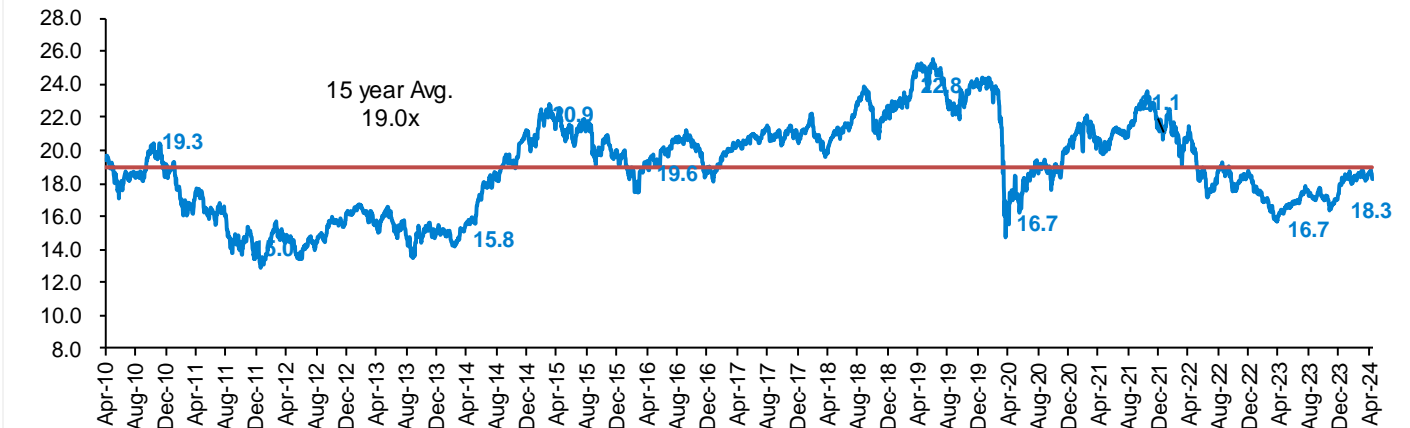
Note: Sector Weightages updated as on April 19, 2024

Exhibit 16: FY25 NIFTY EPS to be driven by Auto, Capital Goods, Metals, IT and Telecom

	PL Estimate (Rs)				% Gr.				% Contribution to total EPS			
	2023	2024	2025	2026	2023	2024	2025	2026	2023	2024	2025	2026
Auto	37.9	87.5	100.7	110.7	274.4%	130.7%	15.1%	9.9%	4.4%	8.1%	8.4%	8.1%
BFSI	383.3	456.3	493.8	569.9	45.1%	19.0%	8.2%	15.4%	44.3%	42.2%	41.0%	42.0%
Cement	4.9	7.2	9.2	11.2	-29.2%	45.1%	27.8%	22.3%	0.6%	0.7%	0.8%	0.8%
Consumer	56.8	64.8	70.7	77.0	27.0%	14.2%	9.0%	9.0%	6.6%	6.0%	5.9%	5.7%
Eng. & Power	60.3	69.7	82.8	94.0	6.0%	15.5%	18.9%	13.5%	7.0%	6.4%	6.9%	6.9%
Healthcare	25.3	30.2	35.0	40.1	52.8%	19.5%	15.8%	14.4%	2.9%	2.8%	2.9%	2.9%
Metals	58.9	58.8	90.5	108.4	-50.7%	-0.1%	53.9%	19.8%	6.8%	5.4%	7.5%	8.0%
Oil & Gas	102.3	160.7	146.1	150.1	-16.5%	57.1%	-9.1%	2.7%	11.8%	14.8%	12.1%	11.1%
Others	10.7	10.8	12.9	12.1	2.4%	0.5%	20.1%	-6.5%	1.2%	1.0%	1.1%	0.9%
Ports & Logistics	4.4	7.4	9.0	10.7	11.6%	67.9%	21.9%	18.3%	0.5%	0.7%	0.7%	0.8%
Technology	112.0	120.1	137.0	154.6	9.2%	7.3%	14.1%	12.9%	12.9%	11.1%	11.4%	11.4%
Telecom	8.5	8.8	16.9	19.6	80.9%	3.0%	93.0%	15.7%	1.0%	0.8%	1.4%	1.4%
Nifty	865.4	1,082.2	1,204.6	1,358.4	13.4%	25.1%	11.3%	12.8%				

Source: PL

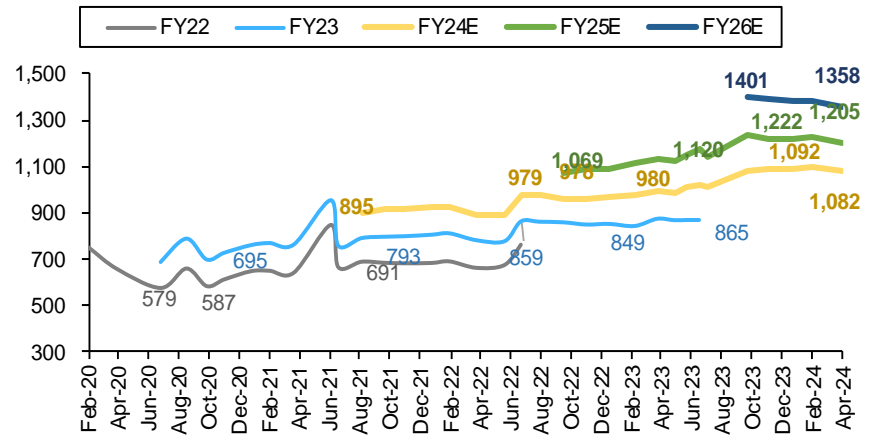
Exhibit 17: Nifty 1-year forward PE, 3.7% discount to 15-year average



Source: PL

NIFTY EPS for FY24/25/26 has seen a cut of 1.4/1.5/1.7%.

Exhibit 18: NIFTY EPS – Small cut in EPS after upgrades for many quarters



Source: PL

Exhibit 19: Model Portfolio v/s Nifty

Returns	Model Portfolio	Nifty	Perf.
Since Nov'18	122.23%	104.37%	17.96%
Since Last Report	3.19%	-0.91%	4.09%
Since Apr'23	26.7%	24.22%	2.45%

Source: PL

Model Portfolio

Sectors	Mcap (Rs bn)	Nifty Weightage (%)	PL Weightage (%)	Weights
Automobiles		7.7	6.5	Underweight
Mahindra & Mahindra	2,518	2.0	2.3	
Maruti Suzuki	3,900	1.7	2.3	
Tata Motors	3,554	1.8	2.0	
Banks		28.9	29.7	Overweight
Axis Bank	3,161	3.1	3.2	
HDFC Bank	11,355	11.5	11.5	
ICICI Bank	7,412	7.7	9.0	
Kotak Mahindra Bank	3,552	2.7	2.8	
State Bank Of India	6,647	3.0	3.2	
Cement		1.1	0.6	Underweight
UltraTech Cement	2,709	1.1	0.6	
Construction & Engineering		7.4	13.5	Overweight
ABB	1,350		3.0	
Carborandum Universal	233		1.0	
Larsen & Toubro	4,881	4.3	4.5	
Siemens	1,987		5.0	
Consumer		10.9	9.4	Underweight
Britannia Industries	1,131	0.6	1.0	
Avenue Supermarts	3,011		1.0	
Hindustan Unilever	5,204	2.0	1.5	
ITC	5,229	3.9	1.5	
Nestle India	2,374	0.9	1.0	
Titan Company	3,130	1.5	1.0	
Astral	534		1.0	
Interglobe Aviation	1,386		1.4	
Healthcare		4.3	7.4	Overweight
Apollo Hospitals Enterprises	873	0.7	1.0	
Cipla	1,088	0.7	1.6	
Max Healthcare	756.25		3.0	
Sun Pharmaceutical Industries	3,638	1.7	1.8	
IT		12.9	11.7	Underweight
Infosys	5,891	5.3	5.0	
Larsen & Toubro Infotech	1,391.12	0.7	1.2	
L&T Technology	558		1.2	
Tata Consultancy Services	13,973	4.1	4.3	
Metals		4.2	1.7	Underweight
Hindalco Industries	1,377	0.9	1.0	
Jindal Steel & Power	924		0.7	
Diversified Financials		4.9	4.0	Underweight
Bajaj Finance	4,267	2.0	1.5	
HDFC AMC	805		2.5	
Oil & Gas		11.8	11.5	Underweight
Reliance Industries	19,816	10.1	11.5	
Telecom		3.3	4.0	Overweight
Bharti Airtel	7,523	3.3	4.0	
Others		2.7	-	NA
Cash			-	

PL Model Portfolio has outperformed NIFTY by 17.96% since Nov 2018, 2.45% since April 23 and 4.09% since last report.

- **Banks: Overweight:** We cut overweight on banks from 220bps to 80bps. We believe banks will have tepid growth in FY25 and NIM and asset quality don't have any surprise from these levels. We believe gradual reduction in LDR in HDFC Bank can provide good upside over next 12-15 months. we are making minor tweaks in weights of ICICI bank and SBI, although we remain overweight on both names.
- **Healthcare: Over weight:** We increase overweight on healthcare to 310bps as generic pharma players will benefit from benign API prices and stable US pricing while domestic growth is intact. We remain positive on Hospitals led by Max healthcare with huge overweight given gains from brownfield expansion in Mumbai and NCR and acquisitions. We are increasing weight behind Apollo Hospitals given recent correction in hospital stocks and likely peak out of losses of 24*7.
- **Consumer: underweight:** We remain underweight on consumer staples given tepid volume recovery, rising competition from regional players and rich valuations. we cut weight behind TTAN as sharp increase in gold prices and lesser marriage days will impact jewellery demand in 1H25. We increase weight behind Interglobe aviation as a structural play on rising tourism in India. We increase weight on Britannia on peaked out RM inflation and 10% correction in stock price from the peak.
- **Capital Goods – Overweight:** We increase overweight on capital goods to 610 bps given strong growth visibility over next 3-5 years. We cut weights behind ABB by 50bps post sharp rally. We are increasing weight behind Siemens by 100bps as a play on power, railways and automation with significant value unlocking from demerger of energy business. We are also increasing weight behind L&T by 40bps due to strong outlook on O&G capex, power, Infra and lower losses in Hyderabad Metro.
- **IT services: underweight:** we turn under- weight on IT services as recovery in IT services is getting delayed. As we believe segments like EDS, Data Analytics, Digital, Artificial intelligence and supply chain etc. will drive growth in next cycle, we retain overweight on LTTS and LTI.
- **Automobiles: Underweight:** We remain positive on PV segment and have Maruti, M&M and TAMO in our model portfolio. We increase weights on M&M and Maruti. We believe revival of tractor demand post normal monsoons can provide another leg of growth and re-rate M&M from current levels. Maruti continues to gain traction across segments in PV's, revival of demand at entry level can further accelerate growth for MSL.
- **Oil and Gas:** Underweight; we remain underweight but turn overweight on RIL. We believe sustained growth in retail and expected forays in new energy segments will drive next leg of growth in the company, even as earlier initiatives might see demerger on lines of Jio finance unlocking value for shareholders.
- **Telecom:** we remain overweight on Bharti Airtel and increase weight by 100bps as a structural play on rising data usage in Ecom, Infotainment etc. and expect sustained growth in coming years. we believe completion of 5G auctions and expected tariff hike post Vodafone FPO and before JIO platforms will be a key trigger in the medium term.
- We increase weight on Hindalco by 20bps and cut weight on BAF by 40bps.

Conviction Picks Changes

High Conviction Picks: We are removing ABB, Avenue Supermarts and Triveni Turbine from conviction list amongst large caps given +30% rally in these names in past 2 months. However, we remain positive on both names in long term. We are also removing Safari Inds on expected weak marriage season and limited upside. We are also removing RBA from the contra list as rising competition in Burger segment will delay the expected turnaround in India operations. We are adding L&T, TCI express and Grindwell Norton in conviction list.

Larsen & Toubro: We believe L&T is well-placed to benefit in long run due to 1) strong international prospects led by Middle East, 2) healthy domestic pipeline on the back of Govt led capex and expected uptick in private capex, and 3) better performance of development projects which should aid margin improvement. Growing capex by GCC nations on hydrocarbon and infrastructure, led by Saudi Vision 2030 has led to strong order potential for L&T. Meanwhile, near-term order prospects in domestic infrastructure stand at ~Rs3.22trn, and growing impetus on local defence manufacturing has led to near-term prospects of ~Rs163bn in Hi-Tech manufacturing. We expect L&T to report Revenue/Adj. PAT CAGR of 14.9%/24.7% over FY23-26E. We have 'Buy' rating on the stock with a TP of Rs4,071.

Grindwell Norton: We believe Grindwell Norton will likely see long-term profitable growth on the back of its 1) focus on technologically advanced niche/high performance products in performance plastics, 2) penetration in newer high growth markets, 3) attention on tapping new verticals in Ceramics & Refractories, 4) capacity expansion in coated abrasives, engineered ceramics and performance plastics, and 5) strong balance sheet, operating cash flows and return ratios (25.5% ROCE). We expect the company to report Revenue/Adj. PAT CAGR of 13.6%/16.4% over FY23-26E. We have an 'Accumulate' rating on the stock with a TP of Rs2,512, valuing it at a PE of 51x Dec-25E.

TCI Express: We believe TCIEL will exhibit recovery in volume growth in FY25E led by 1) improvement in consumption of goods & services in the economy, 2) addition of clients in core B2B surface & new business verticals and 3) expanded distribution reach led by continued addition of owned branches. Automation of existing assets and an uptick in volumes in FY25/FY26E will likely result in revenue/EBITDA/PAT CAGR of ~13%/19%/18% over FY24E-FY26E. We initiate "BUY" rating with a TP of Rs.1,430 valuing at 28x FY26E P/E multiple.

High Conviction Picks

	CMP (Rs.)	TP (Rs)	Upside	Mcap (Rs bn)	Mcap (US\$ m)	Revenue Gr. (%)		Earnings Gr. (%)		RoE (%)		RoCE (%)*		PER (x)		P/BV (x)*	
						2024E	2025E	2024E	2025E	2024E	2025E	2024E	2025E	2024E	2025E	2024E	2025E
Large Cap																	
HDFC Bank	1,531	2,000	30.6%	11,626.4	1,40,145	7.3	11.9	10.3	4.3	15.3	14.0	1.8	1.7	18.5	17.8	2.7	2.4
ICICI Bank	1,067	1,300	21.8%	7,487.7	90,257	19.2	10.7	26.3	6.4	19.2	17.8	2.4	2.2	18.5	17.4	3.4	3.0
Larsen & Toubro	3,518	4,071	15.7%	4,943.5	59,588	20.1	12.9	21.9	32.7	13.3	15.5	9.4	11.4	39.1	29.5	4.9	4.3
Max Healthcare Institute	773	925	19.7%	750.4	9,045	15.3	24.1	0.7	22.5	15.9	16.8	17.3	19.2	54.5	44.5	8.1	7.0
Maruti Suzuki	12,711	14,350	12.9%	3,995.3	48,160	20.4	10.3	60.8	14.5	18.8	17.4	18.9	17.9	29.7	25.9	4.8	4.3
Reliance Industries	2,940	2,902	-1.3%	19,893.7	2,39,799	3.1	7.0	3.5	4.8	8.1	7.9	9.4	9.4	28.8	27.5	2.2	2.1
Siemens	5,590	4,617	-17.4%	1,989.9	23,986	21.2	14.2	55.5	20.1	15.9	16.7	17.3	18.5	101.4	84.4	15.2	13.2
Mid / Small Caps																	
Astral Ltd.	1,944	2,244	15.4%	522.8	6,302	10.6	23.1	31.2	35.3	18.6	21.0	25.0	27.7	86.9	64.2	14.9	12.3
Can Fin Homes	755	900	19.2%	100.5	1,212	24.9	7.6	18.9	12.3	18.5	17.5	2.1	2.1	13.6	12.1	2.3	2.0
Eris Lifesciences	877	1,100	25.4%	119.3	1,438	15.3	33.0	4.8	14.3	17.1	17.1	15.8	20.6	29.8	26.0	4.8	4.2
Grindwell Norton	2,041	2,512	23.0%	226.0	2,724	7.3	15.7	13.3	14.5	21.3	21.6	24.5	25.3	55.1	48.1	11.1	9.8
Navneet Education	149	182	21.7%	33.8	407	3.2	9.3	(9.9)	71.3	10.3	15.7	15.2	18.7	26.7	15.6	2.6	2.3
Praj Industries	509	636	25.0%	93.5	1,127	(1.1)	21.3	18.6	23.3	24.5	25.9	28.1	30.6	32.9	26.7	7.5	6.4
R R Kabel	1,588	1,857	16.9%	179.2	2,160	19.7	24.7	37.9	35.8	19.9	21.0	22.5	24.5	54.0	39.8	9.3	7.6
Safari Industries (India)	2,096	2,268	8.2%	101.9	1,228	29.6	19.6	(32.1)	23.8	27.9	23.3	29.8	26.3	58.5	47.2	12.4	9.9
Sunteck Realty	429	565	31.6%	60.3	727	190.3	56.5	11,240.4	141.8	5.6	12.5	7.2	14.4	37.8	15.6	2.1	1.8
TCI Express	1,062	1,430	34.6%	40.7	490	1.0	12.7	0.5	15.3	21.5	20.9	27.3	26.7	29.1	25.2	5.8	4.9

* For Banks P/BV = P/ABV & RoCE = RoAA

Added: Larsen & Toubro, Grindwell Norton and TCI Express

Removed: ABB India, Avenue Supermarts, Triveni Turbine and Restaurant Brands Asia

Exhibit 20: Current Valuations in ~54% Nifty50 companies are lower than 2016-20 avg. levels

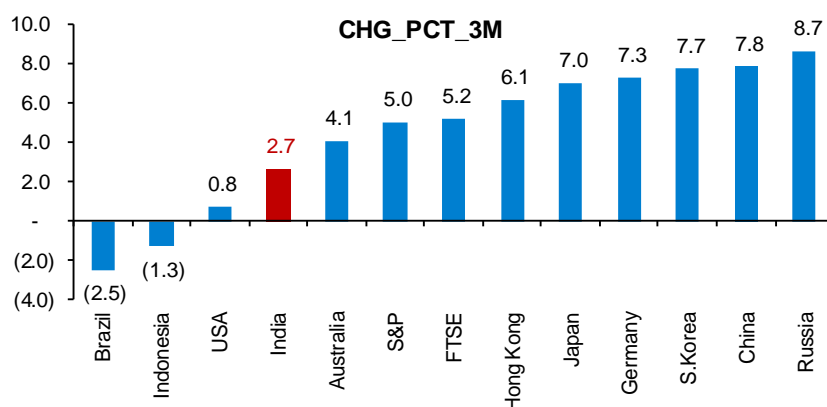
12 Month Forward Average PE	2009-11	2011-13	2013-16	2016-20	2021	2022	2023	2023	Current Valuations*
Nifty Index	16.3	14.7	18.8	22.0	18.5	20.4	17.9	17.4	18.3
Adani Enterprises	3.0	2.8	4.2	13.4	49.0	113.7	101.6	57.9	56.0
Adani Ports & Special Economic Zone Ltd	28.8	18.5	18.3	18.1	17.7	31.2	24.5	20.0	26.3
Apollo Hospital Enterprises	24.5	29.9	58.6	81.2	53.3	66.5	68.8	61.2	58.9
Asian Paints Ltd	21.5	30.1	39.9	51.7	64.5	82.7	61.3	53.6	47.6
Axis Bank Ltd	13.1	9.9	14.0	72.8	16.2	20.2	15.3	12.2	12.0
Bajaj Auto Ltd	9.7	15.1	17.5	17.7	16.3	17.4	15.8	20.1	29.4
Bajaj Finance Ltd	10.2	10.8	15.5	11.4	8.6	10.5	7.2	8.9	10.3
Bajaj Finserv Ltd	5.5	6.6	9.9	26.9	24.7	43.2	34.4	29.3	26.4
Bharat Petroleum Corp Ltd	15.6	13.7	8.6	11.0	5.8	15.3	7.6	4.8	9.5
Bharti Airtel Ltd	20.9	45.4	29.3	72.6	-0.3	57.3	43.2	34.9	34.7
Britannia Industries Ltd	28.8	23.3	28.3	47.3	50.3	46.9	43.5	49.6	46.1
Cipla Ltd/India	23.5	19.3	34.3	29.8	23.8	28.3	24.0	22.1	24.6
Coal India Ltd	2.9	13.7	15.8	14.2	5.5	4.3	4.5	6.3	9.3
Divi's Laboratories	19.3	18.8	26.5	25.7	32.4	51.4	56.0	53.2	48.4
Dr Reddy's Laboratories Ltd	27.6	16.8	26.8	30.2	35.0	24.3	14.5	16.7	18.2
Eicher Motors Ltd	7.0	12.0	NA	34.7	38.9	31.9	25.0	23.5	26.9
Grasim Industries Ltd	6.0	8.2	19.1	20.0	8.8	14.5	14.7	15.1	16.3
HCL Technologies Ltd	13.3	9.0	NA	12.9	15.7	21.3	18.3	20.9	22.5
HDFC Bank Ltd	20.7	18.5	18.0	21.5	19.0	19.9	19.6	21.3	19.4
HDFC Life Insurance Co. Ltd.	NA	NA	-	42.8	91.2	103.0	80.3	77.0	69.4
Hero MotoCorp Ltd	16.0	17.5	17.4	18.0	21.1	20.4	15.2	15.5	18.3
Hindalco Industries Ltd	9.9	9.0	17.2	9.9	5.3	8.6	9.5	10.0	11.7
Hindustan Unilever Ltd	24.3	25.2	37.1	50.1	61.7	60.2	57.6	54.9	45.5
ICICI Bank Ltd	19.5	13.6	15.0	30.5	15.0	17.7	16.1	16.3	17.1
IndusInd Bank Ltd	12.3	14.4	17.6	26.4	13.5	13.0	10.1	11.2	10.9
Infosys Ltd	20.5	16.0	16.5	16.4	20.4	29.9	26.1	23.1	21.3
ITC Ltd	20.5	24.2	32.3	25.6	16.8	17.1	20.1	25.6	23.5
JSW Steel Ltd	16.2	25.2	-38.4	10.2	4.8	15.7	23.8	15.2	13.7
Kotak Mahindra Bank Ltd	17.6	18.6	25.9	29.1	27.4	27.1	24.2	23.3	21.8
Larsen & Toubro Ltd	20.9	18.0	26.2	19.8	15.3	24.7	22.5	26.7	28.7
LTIMindtree	NA	NA	NA	14.0	22.5	38.5	30.2	31.1	25.9
Mahindra & Mahindra Ltd	10.5	11.4	18.6	47.2	17.1	11.3	12.5	15.7	20.3
Maruti Suzuki India Ltd	17.2	15.9	17.5	31.9	48.5	38.1	24.8	22.7	26.7
Nestle India Ltd	27.6	38.0	61.6	47.9	72.4	66.0	56.3	61.7	63.5
NTPC Ltd	17.9	11.9	10.8	10.7	5.9	7.2	8.7	11.7	16.2
Oil & Natural Gas Corp Ltd	10.8	9.2	17.1	10.4	3.6	4.3	4.5	5.2	7.4
Power Grid Corp of India Ltd	17.6	12.5	11.5	10.5	6.6	8.1	10.1	12.5	15.7
Reliance Industries Ltd	13.5	10.5	9.4	13.4	20.5	21.9	22.6	21.7	23.6
SBI Life Insurance Co.	NA	NA	-	32.4	55.9	68.3	64.8	62.4	63.1
State Bank of India	11.9	8.9	25.1	200.4	7.2	8.9	8.2	8.4	9.7
Sun Pharmaceutical Industries Ltd	18.1	20.6	37.2	42.0	40.7	32.8	25.2	27.6	33.1
Tata Consultancy Services Ltd	16.3	16.9	20.1	20.7	26.3	32.0	25.8	23.7	24.5
Tata Consumer Products	19.9	18.1	3.6	32.6	50.4	65.2	54.9	56.1	62.5
Tata Motors Ltd	5.3	6.5	11.6	-0.8	-5.1	-13.5	19.7	11.5	15.3
Tata Steel Ltd	-6.7	-1,397.8	-13.6	7.5	2.5	7.2	19.2	17.4	14.9
Tech Mahindra Ltd	12.9	7.2	15.6	13.4	13.4	23.0	26.3	29.3	22.3
Titan Co Ltd	21.2	29.4	38.8	56.5	68.9	67.8	62.6	69.2	69.6
UltraTech Cement Ltd	13.7	16.1	28.4	35.4	20.5	33.5	31.5	31.2	29.9
UPL Ltd	5.9	6.7	13.3	33.9	43.2	48.6	32.6	26.9	23.3
Wipro Ltd	15.6	13.2	15.1	14.8	14.9	27.7	20.4	19.2	19.1

Source: PL * as of April 19, 2024

Global uncertainty puts temporary brakes

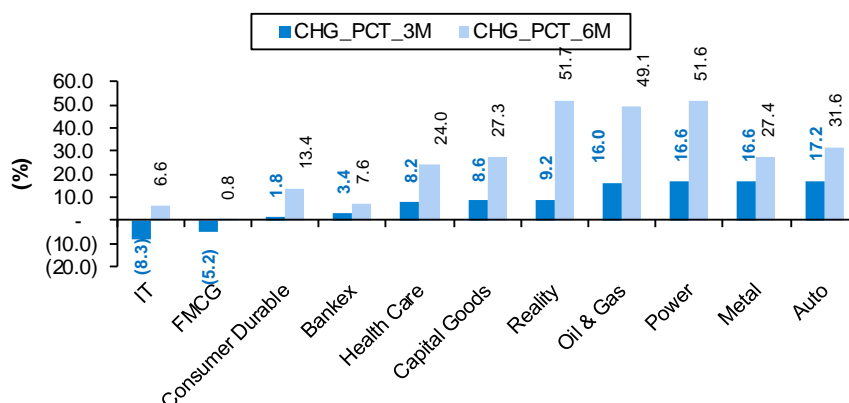
- NIFTY made a new high recently, however post that it has shown ~4% correction due to rising geopolitical uncertainty around Israel Iran conflict, rising crude and commodity prices and expected delay in US FED interest rate cut due to lesser than expected softening in inflation. Indian growth outlook remains strong and climate changes are key monitorable to inflation. Markets seems reconciling to not more than 25-50bps rate cuts over next 12 months. Although ruling NDA is predicted to win Lok Sabha elections, increased volatility looks likely in run up to June 4 (Match is not over till last ball is bowled).
- Auto, Metals, Power and Oil and Gas have been best performers in past 3 months. Defensives like IT services, FMCG, Banks and consumer durables continue to underperform. Realty, Healthcare and Capital Goods have continued to perform. Change in trend looks unlikely in near term.
- BSE 100 and Mid cap index has outperformed small cap index over past 3 months. Return differential between Nifty, Sensex and small cap index is only 60-130bps indicating that large caps are making a comeback.
- FII outflows have been Rs426bn in past 2 months which shows trend reversal from outflow of Rs316bn earlier, enabling NIFTY to make a new high.

Exhibit 21: India flattish in past 2 months, underperforms major markets



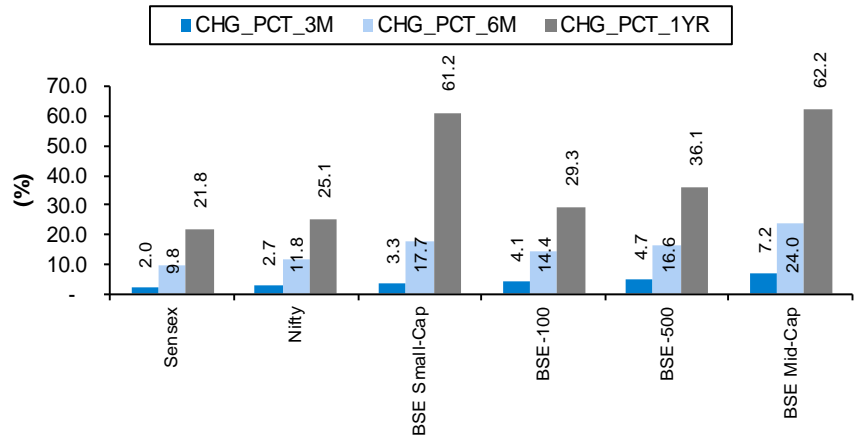
Source: PL

Exhibit 22: Oil & Gas, Power, Real estate and Healthcare lead rally



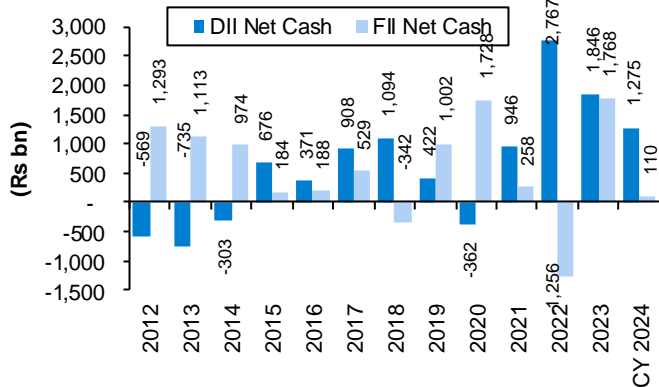
Source: PL

Exhibit 23: Mid/Large caps catch on small caps on 3 month returns



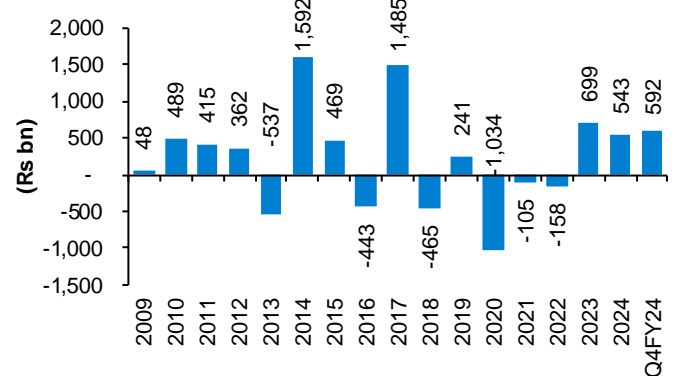
Source: PL

Exhibit 24: DII flows 834bn in 2m, FII net buyers at 426bn



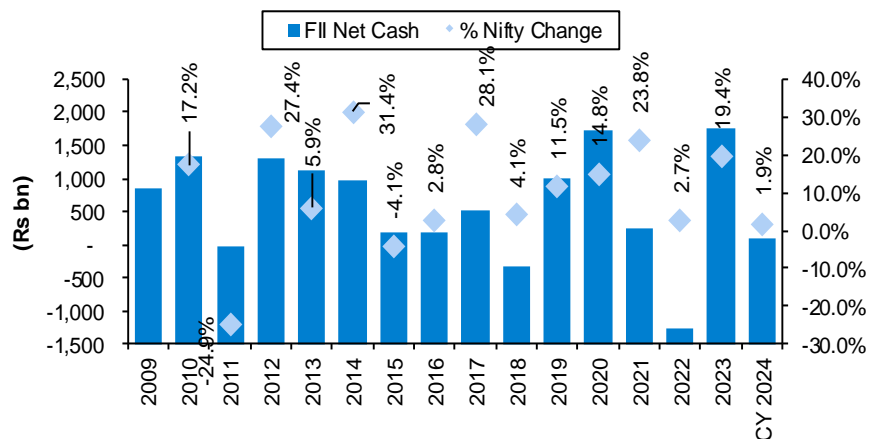
Source: PL

Exhibit 25: FII Debt inflows catch up in 4Q at Rs592bn



Source: PL

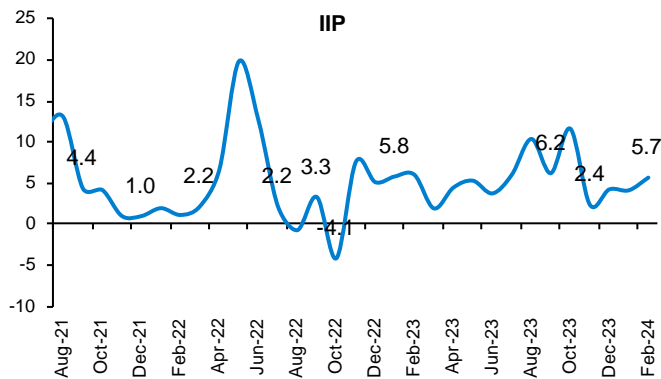
Exhibit 26: NIFTY up 1.9% CYTD, FII flows turn positive in past 2 months



Source: PL

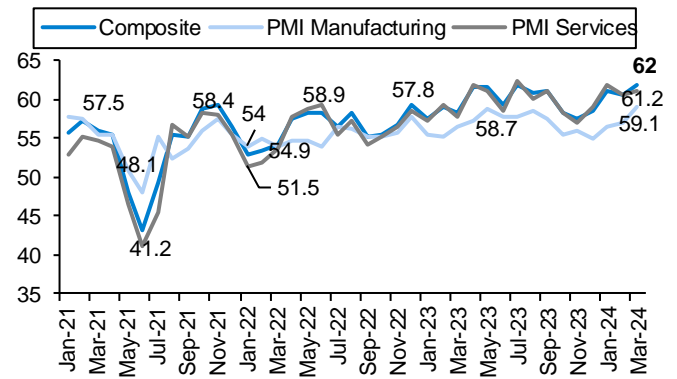
High Frequency indicators stay strong

Exhibit 27: IIP bounces with 5.7% growth in Feb'24



Source: Ministry of commerce, PL

Exhibit 28: Manufacturing hits a 16yr high in Mar'24 at 61.2



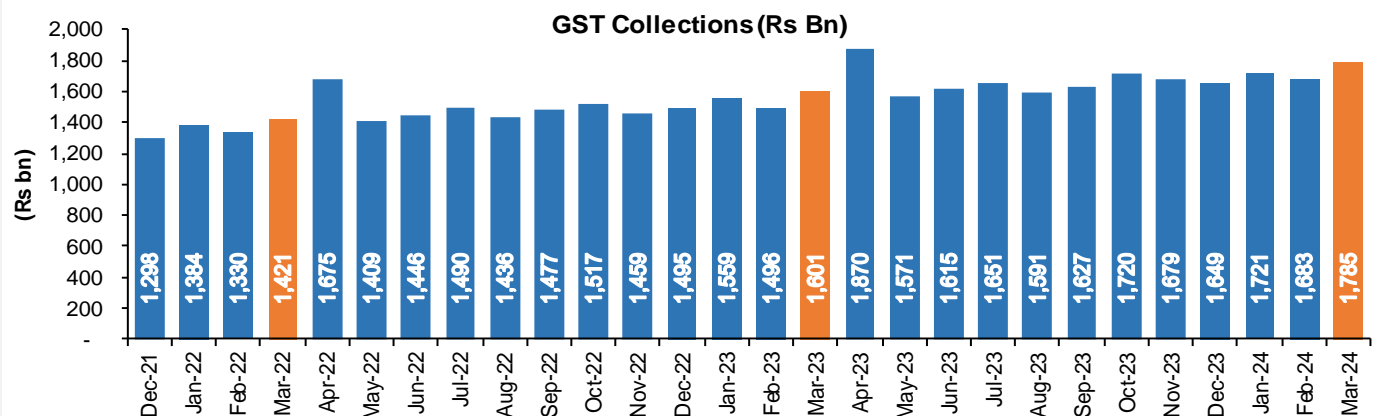
Source: Ministry of commerce, PL

Exhibit 29: IIP improves MoM; led by Mining and Electricity, Consumer non-durables and Capital goods show moderation

	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24
General	6.0	1.9	4.5	5.3	3.8	6.0	10.3	6.2	11.6	2.4	4.2	4.1	5.7
Mining	4.8	6.8	5.1	6.4	7.6	10.7	12.3	11.5	13.1	7.0	5.2	5.9	8.0
Manufacturing	5.9	1.5	5.2	5.8	3.1	5.0	9.3	4.9	10.2	1.2	4.5	3.6	5.0
Electricity	8.2	(1.6)	(1.1)	0.9	4.2	8.0	15.3	9.9	20.4	5.8	1.2	5.6	7.5
Use-Based													
Basic goods	7.0	3.3	1.9	3.6	5.3	7.6	12.4	8.0	11.4	8.5	4.8	2.9	5.9
Intermediate goods	1.0	1.8	0.4	3.0	4.6	2.4	6.8	6.1	9.4	3.1	3.9	5.3	9.5
Capital goods	11.0	10.0	4.6	8.1	2.0	4.5	13.1	8.4	21.3	(1.1)	3.6	3.4	1.2
Infra/Construction Goods	9.0	7.2	15.0	11.3	12.9	12.4	13.5	8.9	11.3	1.7	5.1	5.5	8.5
Consumer Durables	(4.1)	(8.0)	(2.5)	1.2	(6.7)	(2.6)	5.8	1.1	15.9	(5.5)	5.3	11.9	12.3
Consumer Non-durables	12.5	(1.9)	10.8	8.4	0.3	7.9	9.6	3.0	8.7	(3.3)	2.4	(0.2)	(3.8)

Source: MOSPI, PL

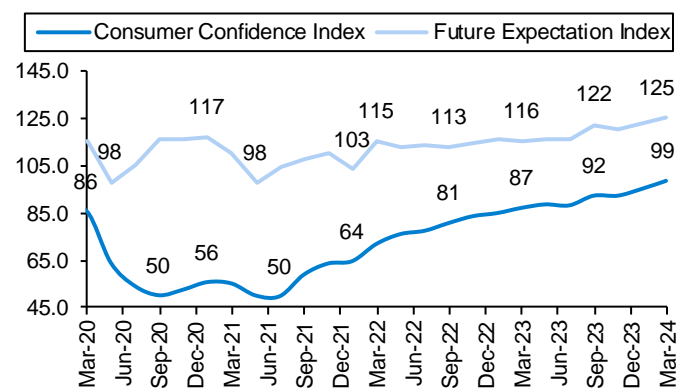
Exhibit 30: GST collection in March 2024 second highest ever at Rs 1.78 bn; up 11.5% YoY, Compensation cess up 18.4%



Source: GOI, PL

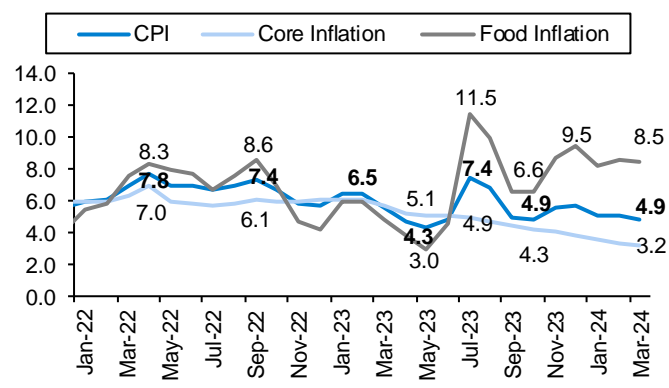
FY24 GST collection reached INR20.2t vs INR18.1t in FY23 (up by 11.6% YoY)

Exhibit 31: Consumer confidence/ FEI highest since Covid



Source: CMIE, PL

Exhibit 32: CPI cools to 4.9% in Mar'24



Source: MOSPI, PL

Exhibit 33: India's CPI eases on deflation in fuel, Food inflation remains sticky at 8.5%

		Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24
Consumer Price Index (CPI)	Weight	5.7	4.7	4.3	4.9	7.4	6.8	5.0	4.9	5.6	5.7	5.1	5.1	4.9
Food, Beverages and Tobacco	45.9	5.1	4.2	3.3	4.7	10.6	9.2	6.3	6.3	8.0	8.7	7.6	7.8	7.7
Pan Tobacco and Intoxicants	2.4	3.0	3.5	3.6	3.7	3.9	4.1	3.9	3.9	3.8	3.6	3.3	3.1	3.1
Clothing and Footwear	6.5	8.2	7.5	6.6	6.1	5.6	5.2	4.6	4.3	3.9	3.6	3.4	3.1	3.0
Housing	10.1	5.0	4.9	4.8	4.6	4.5	4.4	4.0	3.8	3.6	3.6	3.2	2.9	2.8
Fuel and Light	6.8	8.8	5.5	4.7	3.9	3.7	4.3	-0.1	-0.4	-0.8	-1.0	-0.6	-0.8	-3.2
Miscellaneous	28.3	5.8	4.9	4.9	5.2	5.0	4.9	4.8	4.5	4.4	4.1	3.8	3.6	3.5
Consumer Food Price Index	39.1	4.8	3.8	3.0	4.5	11.5	9.9	6.6	6.6	8.7	9.5	8.3	8.7	8.5

Source: MOSPI, PL

Exhibit 34: Mar'24 trade deficit at 11-month low; FY24 trade deficit falls by 10%YoY to USD239bn

Merchandise Trade (USD bn)	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24
Exports	41.9	34.7	35.0	34.3	34.5	34.5	34.4	33.5	33.8	38.4	36.9	41.4	41.7
YoY %	-6%	-12%	-10%	-19%	-10%	-7%	-3%	6%	-3%	1%	3%	12%	-1%
Imports	60.9	49.9	57.0	53.1	53.0	58.6	53.8	63.5	54.5	58.3	53.4	60.1	57.3
YoY %	-3%	-14%	-7%	-18%	-17%	-5%	-15%	10%	-4%	-5%	1%	12%	-6%
- Oil	18.0	15.2	15.6	12.5	11.8	13.2	14.0	16.2	14.9	14.9	15.5	16.9	17.2
YoY %	-15%	-14%	-6%	-34%	-37%	-24%	-20%	-1%	-8%	-23%	-2%	0%	-4%
- Gold	3.3	1.1	3.7	5.0	3.5	4.9	4.1	8.5	3.9	3.0	1.9	6.1	1.5
YoY %	217%	-35%	-39%	82%	49%	39%	7%	131%	16%	156%	174%	134%	-54%
- Non Oil Non Gold	39.6	33.6	37.7	35.6	37.6	40.5	35.7	38.8	35.6	40.3	35.9	37.1	38.5
YoY %	-3%	-13%	-2%	-17%	-12%	-1%	-15%	3%	-4%	-1%	-1%	9%	-3%
Trade Deficit	(19.0)	(15.1)	(22.0)	(18.8)	(18.5)	(24.2)	(19.4)	(30.0)	(20.7)	(19.9)	(16.5)	(18.7)	(15.6)
YoY %	2%	-18%	0%	-15%	-27%	-3%	-31%	15%	-6%	-14%	-3%	13%	-18%

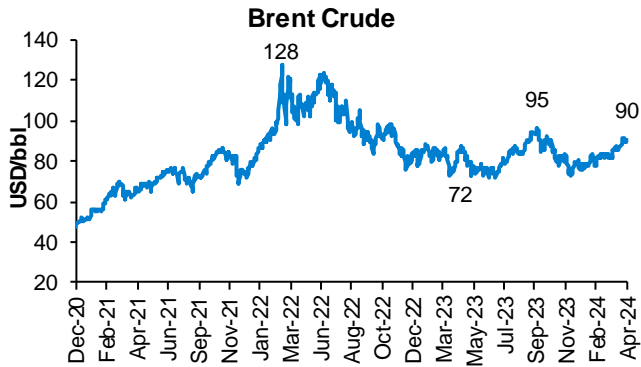
Source: Ministry of Commerce, PL

Exhibit 35: Service surplus declines 6% YoY in Mar'24; FY24 service balance up 14% YoY at 166.7bn

Services	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24
Exports (Receipts)	30.4	30.4	25.3	27.1	27.2	26.4	29.4	28.7	28.7	27.9	32.8	32.2	28.5
YoY %	13%	26%	1%	7%	12%	0%	1%	13%	9%	-11%	2%	17%	-6%
Imports (Payments)	17.0	16.5	13.5	15.9	14.9	13.9	14.9	14.3	13.4	13.3	16.1	15.4	15.8
YoY %	11%	17%	-11%	1%	6%	-9%	-8%	6%	0%	-16%	2%	3%	-7%
Services balance	13.5	13.9	11.8	11.2	12.3	12.5	14.5	14.4	15.3	14.6	16.8	16.8	12.7
YoY %	17%	39%	19%	18%	21%	11%	12%	22%	20%	-5%	2%	35%	-6%

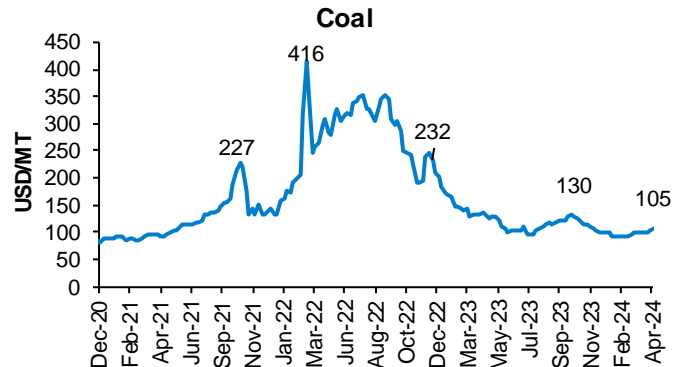
Source: Ministry of Commerce, PL

Exhibit 36: Crude jumps to \$90, \$5 below 6M Peak



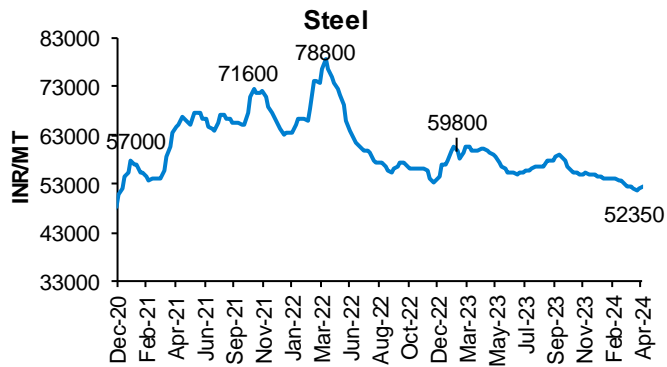
Source: PL

Exhibit 37: Coal prices trading at low of USD105/MT



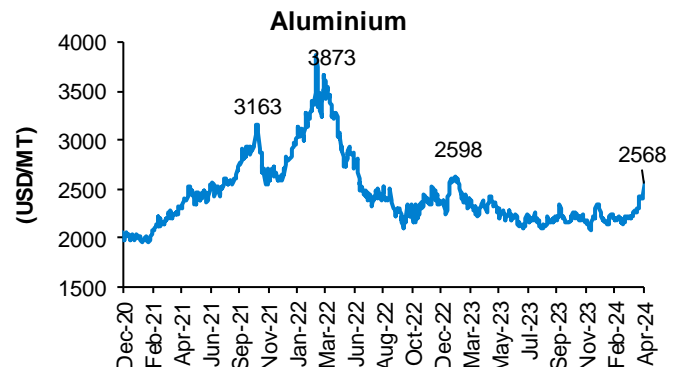
Source: PL

Exhibit 38: Steel prices running low for last 6M



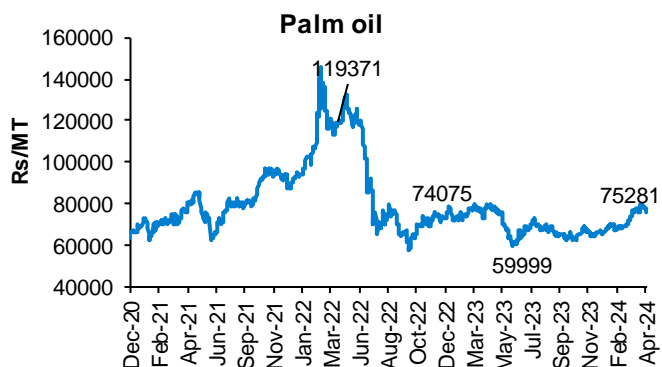
Source: PL

Exhibit 39: Global factors push Al prices to recent high



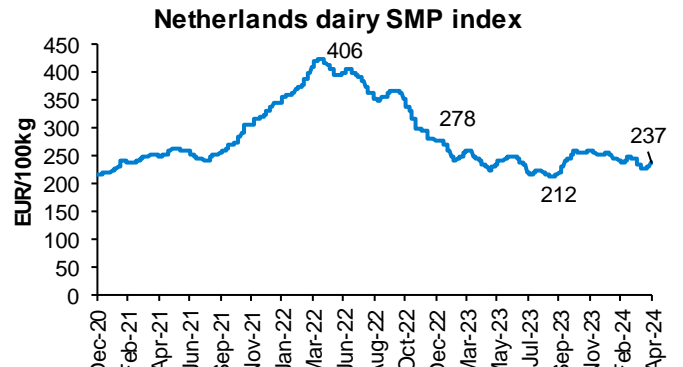
Source: PL

Exhibit 40: Palm oil price up ~25% from the bottom



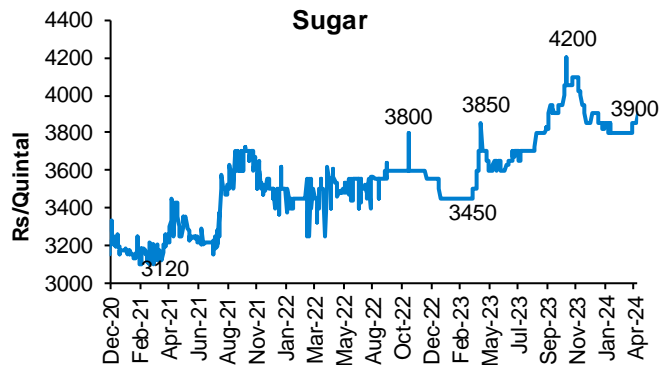
Source: PL

Exhibit 41: SMP prices on a slow decline since Nov'23



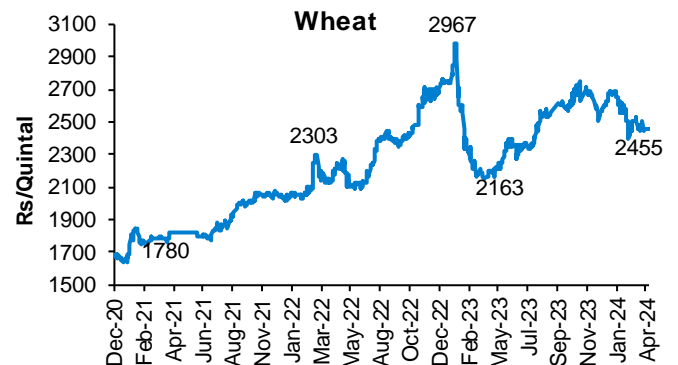
Source: PL

Exhibit 42: Sugar prices corrected 7% from the peak



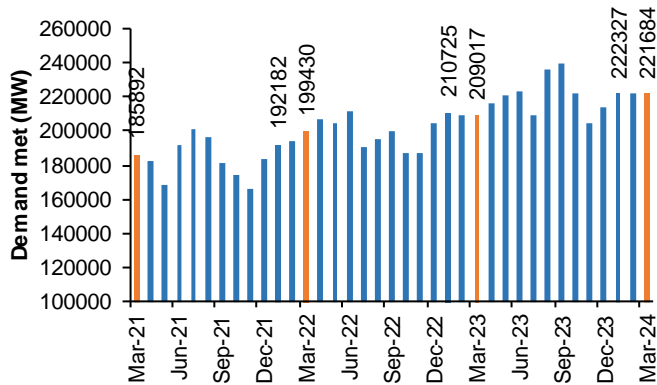
Source: PL

Exhibit 43: Wheat prices up by 14% since March'23



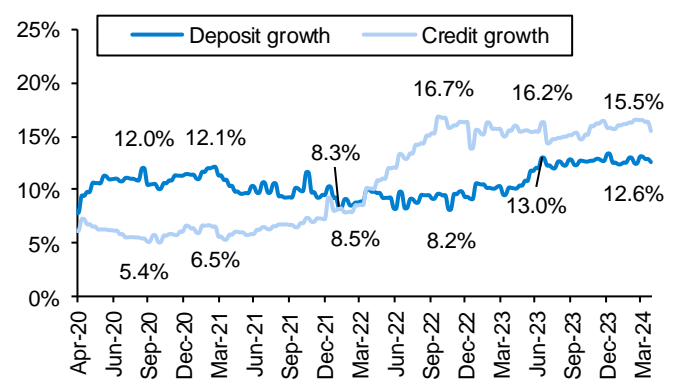
Source: PL

Exhibit 44: Power - Mar demand rises 6% to 221.7GW



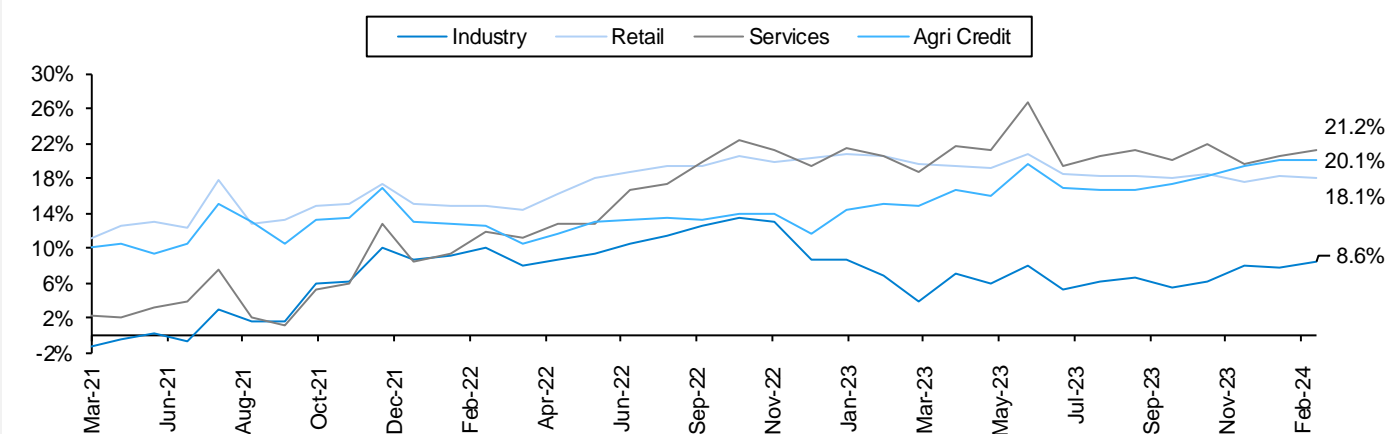
Source: CEA, PL Research

Exhibit 45: C-D growth gap widens 65 bps QoQ to 3.5%



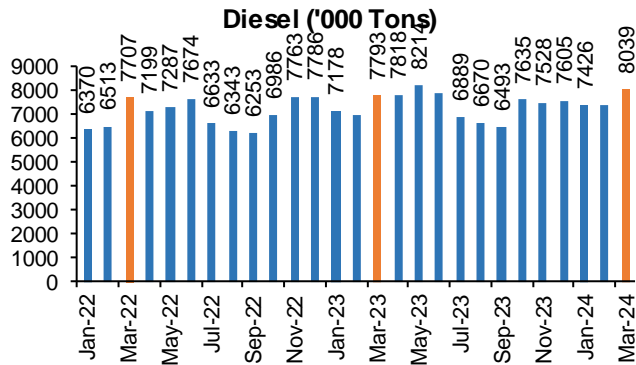
Source: RBI, PL

Exhibit 46: Service and Agri credit growth above 20%, Industry credit growth languishes at 8.6%



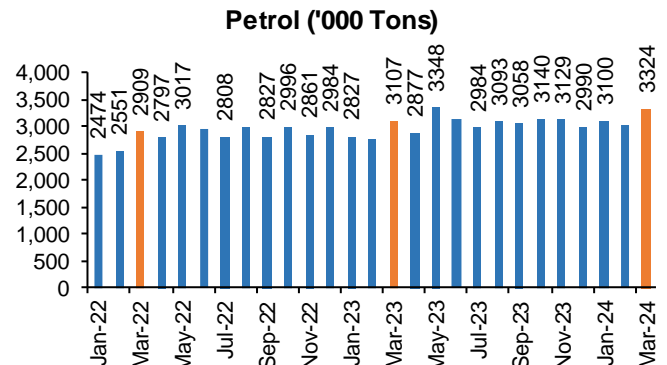
Source: RBI, PL

Exhibit 47: Diesel: March 24 usage up 3.2%, FY24 up 4.4%



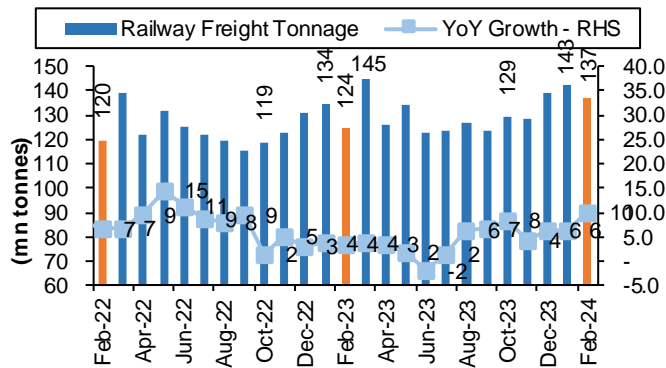
Source: PPAC, PL

Exhibit 48: Petrol: March 24 usage up 7%, FY24 6.4%



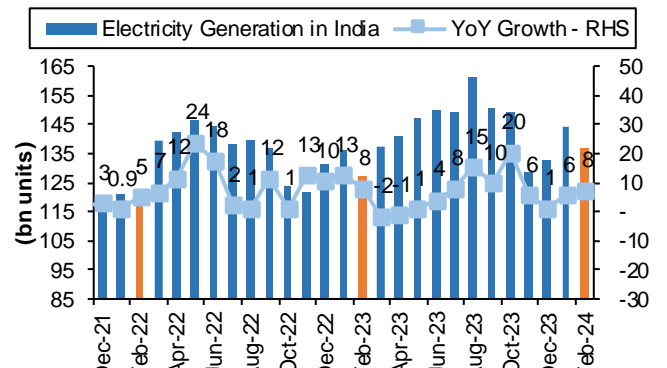
Source: PPAC, PL

Exhibit 49: Railway haulage up by 10% YoY in Feb'24



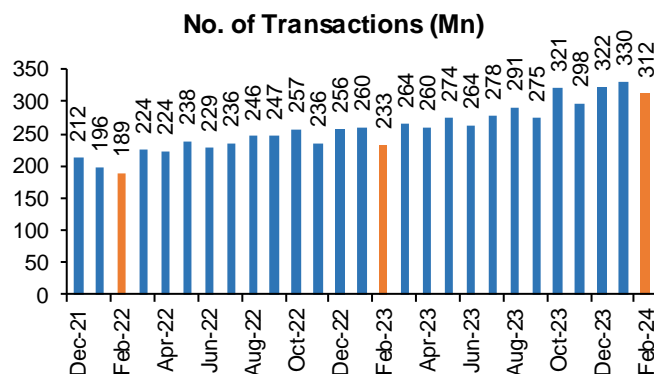
Source: Indian Railway, PL

Exhibit 50: Energy generation increased 8% in Feb'24



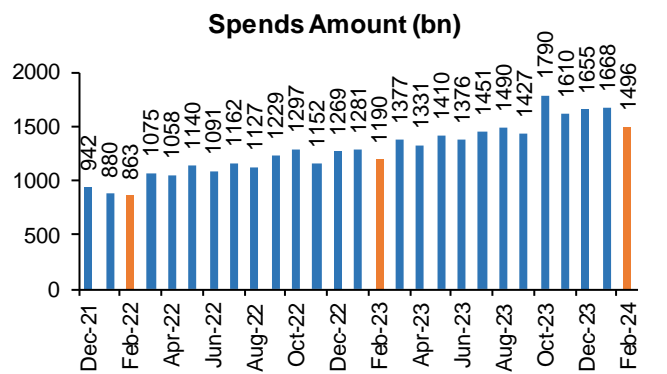
Source: CEA, PL

Exhibit 51: Feb 24 Credit Card Tras up by 34% YoY



Source: RBI, PL

Exhibit 52: ...spending up 26% YoY at Rs1496bn



Source: RBI, PL

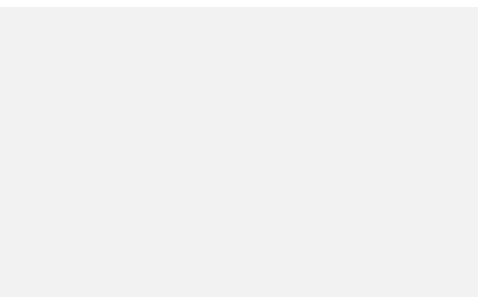
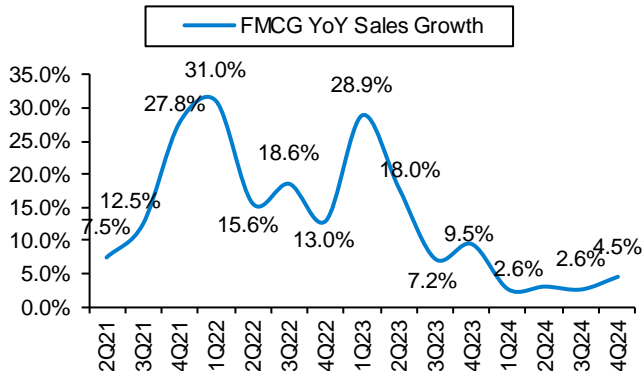
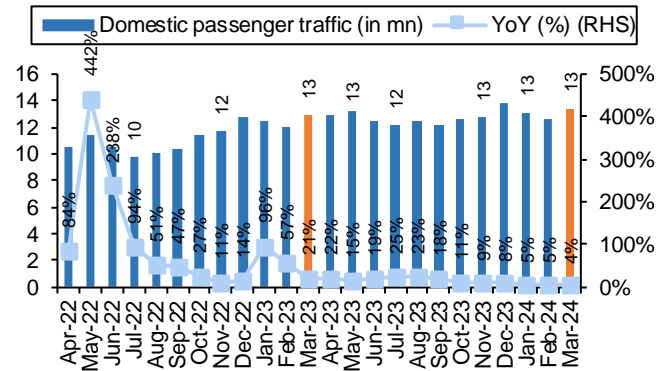


Exhibit 53: FMCG sales up 4.5% YoY on slow recovery



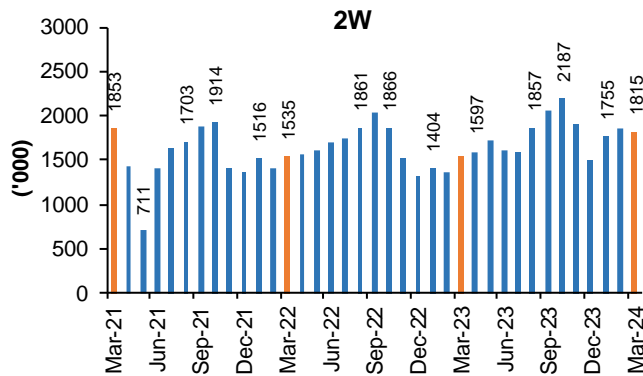
Source: Company, PL

Exhibit 54: Mar'24 Air traffic up 4% YoY (FY24 – 153.7mn)



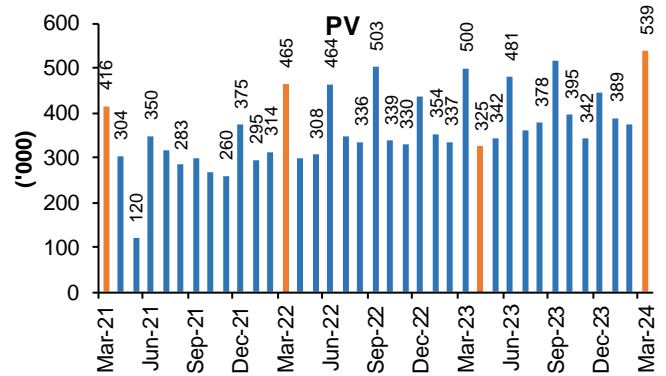
Source: DGCA, PL

Exhibit 55: Mar'24 2W Sales up by 18% YoY



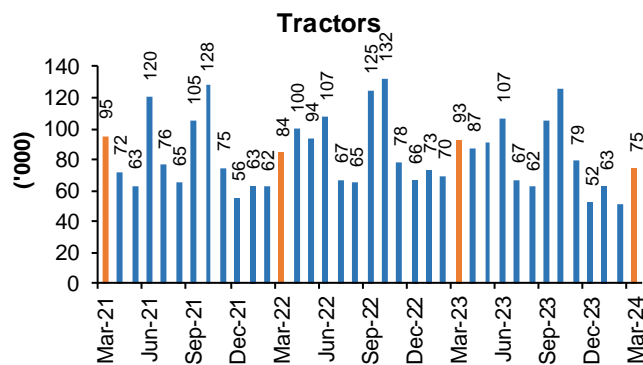
Source: SIAM, PL

Exhibit 56: While PV sales is up by 8%



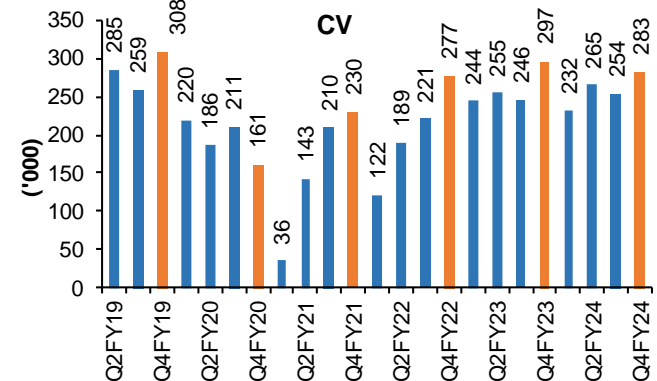
Source: SIAM, PL (*TATA motors only gives Quarterly numbers)

Exhibit 57: Tractor volumes down by 20% YoY



Source: SIAM, PL

Exhibit 58: 4QFY24 CV volumes down 4.5% YoY



Source: SIAM, PL

4QFY24: No big change in sectoral trends

We estimate 8.3% sales growth, 6.8% growth in EBITDA and 5.7% growth in PBT of coverage universe. Ex oil & Gas we estimate 7.8% growth in EBITDA and 11.2% in PBT. Auto, Capital Goods, Pharma, Telecom, Travel and Durables will lead PBT growth. Building Material, Chemicals, Media, Metals and Oil and Gas will be reporting decline in PBT.

- 4Q24 results are unlikely to show any big change in trends. Metals, Oil and Gas will show PBT decline this time. Durables and Telecom will report reversal in fortunes with sharp improvement in profitability. rural demand is showing signs of feeble recovery while urban demand remains more resilient. Discretionary spending on travel, tourism, Jewellery, housing, PV/UV, 2W has been good while QSR, apparel, footwear, Durables remain impacted.
- Strong volumes and benign inputs are providing 165, 204, 133, 218, 209 bps margin expansion in Auto, Capital Goods, cement, Pharma and Travel. Building materials, chemicals and consumer will report lower margins YoY.
- We believe Capital Goods (govt capex and PLI), Travel, Hospitals, AMC's and Telecom seems well placed for sustained growth in coming quarters as well. Metals are likely to report improvement in FY25 with firm global prices. Banks are likely to see NIM compression which might retard growth in FY25. AMC's are likely to sustain strong growth with steady increase in AUM. Wire and cable companies are on a strong wicket while AC segment offtake over next two months will determine FY25 trend. Travel and leisure will sustain strong growth while FMCG and retail demand outlook remains mixed in the near term.

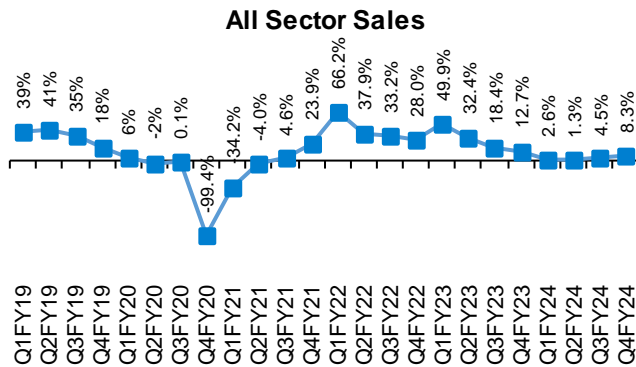
Exhibit 59: PL Universe – Auto, Capital Goods, Travel, Hospitals, Pharma lead growth; Banks, Chemicals, O&G, Media drag

4QFY24 Results	Revenue (%)		EBITDA Growth (%)		EBITDA Margin (bps)		PBT Growth (%)		PAT Gr. (%)	
	YoY	QoQ	YoY	QoQ	YoY	QoQ	YoY	QoQ	YoY	QoQ
AMC	30.0	8.8					43.2	(3.4)	39.9	(5.6)
Automobiles	15.6	8.5	31.1	9.7	165	15	48.5	11.0	19.5	(2.3)
Banks	3.3	1.8	(2.0)	1.8	(368)	(3)	0.6	3.7	(9.6)	(6.1)
Building Material	7.0	15.8	(1.2)	33.0	(138)	215	(3.5)	39.5	(7.6)	38.5
Capital Goods	15.4	32.3	32.4	84.2	204	451	35.1	84.3	38.9	98.5
Cement	7.9	14.9	16.6	3.1	133	(202)	15.2	1.4	(1.6)	1.4
Chemicals	(7.6)	7.8	(28.6)	9.1	(500)	20	(40.3)	10.5	(38.9)	13.3
Consumer Durables	16.9	21.5	14.1	43.5	(25)	156	15.2	45.2	18.8	58.2
Consumer	7.9	(2.5)	6.9	(3.1)	(20)	(13)	6.3	(5.7)	5.1	(9.8)
Education	8.9	159.9	23.5	(803.7)	346	4,009	29.1	(453.3)	25.2	(374.8)
HFCs	7.5	0.2	6.6	(2.1)	(72)	(204)	2.5	(0.4)	0.1	(0.1)
Hospitals	12.9	3.2	18.6	7.6	87	72	25.3	9.8	25.3	9.8
Media	(1.5)	(10.7)	(2.1)	(39.6)	(8)	(596)	(23.3)	(154.4)	(70.2)	(158.9)
Metals	(3.4)	8.4	(3.9)	0.7	(7)	(100)	(9.0)	(0.7)	(16.6)	(4.1)
Oil & Gas	9.1	8.9	4.2	5.9	(55)	(32)	(8.4)	(3.8)	(5.5)	(2.9)
Pharma	11.4	0.0	22.4	(3.4)	218	(86)	26.4	(5.9)	44.2	(6.9)
Telecom	7.6	2.2	8.8	2.6	58	22	49.8	87.0	(26.8)	(9.9)
Travel	19.2	(11.4)	30.5	(24.4)	209	(412)	40.9	(41.0)	46.4	(42.9)
PL Universe	8.3	8.6	6.8	6.0	(26)	(44)	5.7	5.5	(0.0)	(0.6)
PL Universe (Ex-BFSI)	8.7	9.1	10.1	7.7	19	(20)	8.2	6.3	4.8	2.0
PL Universe (Ex-Oil)	7.6	8.4	7.8	6.1	4	(51)	11.2	8.8	1.9	0.2

Source: Company, PL

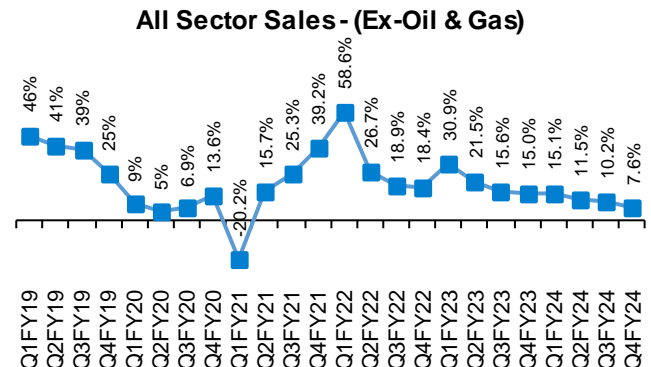
Mixed demand, margins expand due to lower input costs

Exhibit 60: Metals, chemicals, Media drag sales growth



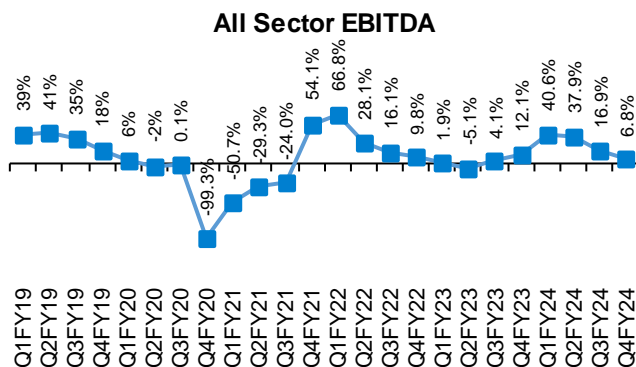
Source: Company, PL

Exhibit 61: Auto, CG, Durables lead growth



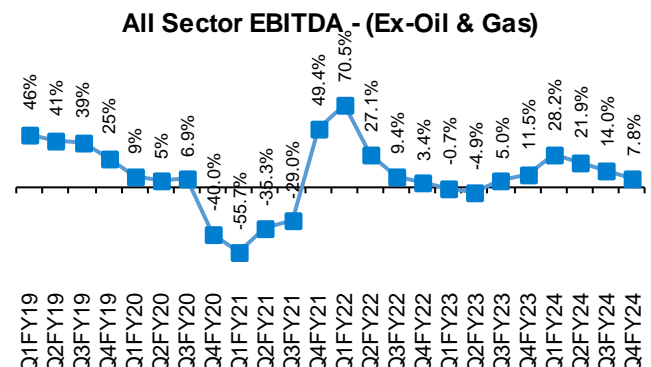
Source: Company, PL

Exhibit 62: Auto, CG, Pharma and Travel lead growth



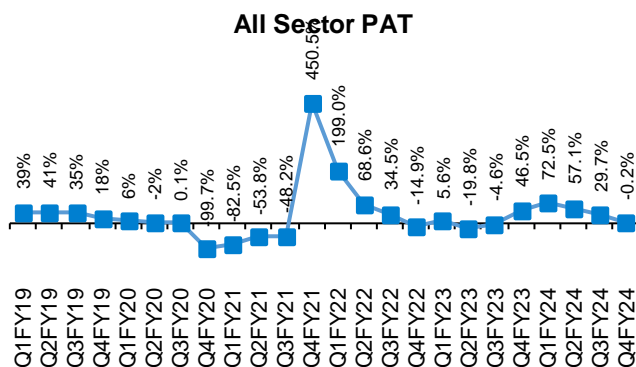
Source: Company, PL

Exhibit 63: B Material, Metals and Chemicals drag growth



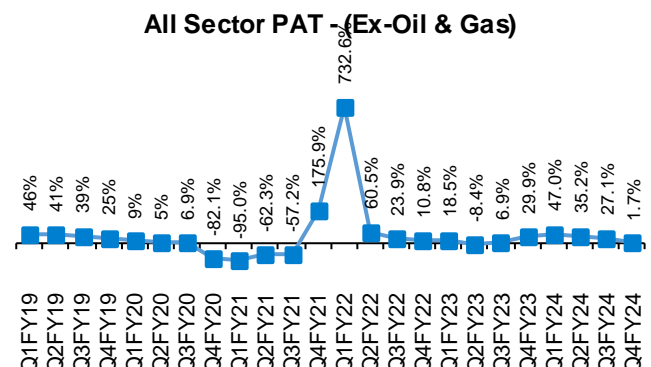
Source: Company, PL

Exhibit 64: Banks, Chemicals and Metals profits decline



Source: Company, PL

Exhibit 65: Healthcare, Auto, Travel, Durables high growth



Source: Company, PL

4QFY24 Results – Trading BUY & SELL Ideas



Axis Bank
Dalmia Cement
Fortis Healthcare
Zydus Healthcare
Navin Flourine
TCI Express
Triveni Turbine
Carborandum
HDFC Bank
Voltamp
MGL

SAIL
Colgate Palmolive (India)
Divis Labs
Lakshmi Organics
Nazara
S Chand
Harsha Engineers
International
Jubilant Foodworks
Restaurants Brand Asia

These are purely for tactical trades and do not reflect our long term fundamental calls.

Exhibit 66: 3QFY24 Result Snapshot

(Rs mn)	Revenue					EBITDA					PAT					Remarks
	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	
Automobiles																
Ashok Leyland	1,13,444	1,16,257	-2.4	92,730	22.3	15,028	12,757	17.8	11,139	34.9	9,081	7,137	27.2	5,804	56.5	In Q4FY24, auto OEMs reported strong volume growth of ~20% YoY, mainly driven by 2W and PV segment. we expect (1) aggregate revenue to expand by ~16% YoY (~14% excl JLR), led by robust volume expansion and improvement in mix (2) EBITDA to grow by ~31% YoY while margin could expand by ~164bps YoY (incl JLR), (3) aggregate ASP to remain flat as compared to last year, however, we forecast sequential recovery of ~11%. Commodity index fell by 1% QoQ and is down by ~11% YoY, which should aid in margin expansion.
Bajaj Auto	1,10,960	89,047	24.6	1,21,135	-8.4	21,921	17,166	27.7	24,299	-9.8	17,355	14,329	21.1	20,419	-15.0	
Bharat Forge	40,969	36,291	12.9	38,664	6.0	7,273	4,783	52.1	6,730	8.1	4,283	1,937	121.1	2,486	72.3	
CEAT	30,024	28,748	4.4	29,631	1.3	4,156	3,678	13.0	4,175	-0.5	1,748	1,400	24.9	1,815	-3.7	
Divgi Torqtransfer Systems	817	733	11.4	630	29.5	184	193	-4.5	129	42.6	139	135	3.5	94	48.5	
Eicher Motors	41,851	38,043	10.0	41,788	0.1	11,290	9,336	20.9	10,903	3.6	9,975	9,056	10.1	9,960	0.1	
Endurance Technologies	26,693	22,343	19.5	25,611	4.2	3,270	2,854	14.6	2,990	9.4	1,753	1,365	28.4	1,523	15.1	
Exide Industries	39,656	35,430	11.9	38,405	3.3	4,608	3,672	25.5	4,399	4.7	2,781	2,078	33.8	2,403	15.8	
Hero Motocorp	93,554	83,068	12.6	97,237	-3.8	13,260	10,830	22.4	13,620	-2.6	10,320	8,589	20.2	10,734	-3.9	
Mahindra & Mahindra	2,43,907	2,25,714	8.1	2,52,885	-3.6	30,613	27,974	9.4	32,364	-5.4	19,800	20,698	-4.3	24,540	-19.3	
Maruti Suzuki	3,88,382	3,20,480	21.2	3,33,087	16.6	49,265	33,503	47.0	39,079	26.1	38,840	26,236	48.0	31,300	24.1	
Tata Motors	12,42,521	10,59,324	17.3	11,05,771	12.4	1,72,859	1,27,961	35.1	1,53,333	12.7	61,698	56,231	9.7	71,134	-13.3	our top picks are Maruti Suzuki & M&M.
TVS Motors	80,265	66,048	21.5	82,450	-2.7	9,045	6,798	33.1	9,244	-2.2	5,385	4,103	31.3	5,204	3.5	
Total	24,53,042	21,21,525	15.6	22,60,027	8.5	3,42,771	2,61,504	31.1	3,12,405	9.7	1,83,161	1,53,294	19.5	1,87,414	-2.3	
Banks																
Axis Bank	1,29,553	1,17,422	10.3	1,25,322	3.4	93,302	91,676	1.8	91,412	2.1	63,227	67,614	-6.5	60,711	4.1	Banks under our coverage are expected to witness a weak quarter, as core earnings could fall by 4.6% QoQ to Rs483bn mainly driven by 10bps QoQ reduction in NIM. Loan growth might come in at 4% QoQ (4.3% in Q3FY24), while deposit accretion could be +5.3% QoQ (1.9% last quarter). LDR may fall by 1% QoQ to 86% mainly led by HDFCB. Core PPop may come in at Rs720bn (-4.4% QoQ). AXSB, ICICIB and HDFCB might do better on core PPop. Banks' PAT is expected to decline by 6.1% QoQ to Rs534bn.
Bank of Baroda	1,13,738	1,15,249	-1.3	1,11,013	2.5	71,194	80,729	-11.8	70,151	1.5	44,672	47,753	-6.5	45,793	-2.4	
City Union Bank	5,485	5,143	6.7	5,159	6.3	3,435	4,170	-17.6	3,640	-5.6	2,477	2,180	13.6	2,530	-2.1	
DCB Bank	4,977	4,860	2.4	4,740	5.0	2,211	2,439	-9.4	2,115	4.5	1,346	1,422	-5.4	1,266	6.3	
Federal Bank	21,531	19,093	12.8	21,234	1.4	12,185	13,346	-8.7	14,373	-15.2	8,333	9,026	-7.7	10,067	-17.2	
HDFC Bank	2,91,843	2,86,733	1.8	2,84,713	2.5	3,08,172	2,25,996	36.4	2,36,473	30.3	1,52,147	1,49,189	2.0	1,48,716	2.3	
ICICI Bank	1,88,500	1,76,668	6.7	1,86,786	0.9	1,45,230	1,38,264	5.0	1,47,236	-1.4	1,02,923	91,219	12.8	1,02,715	0.2	
IndusInd bank	54,716	46,695	17.2	52,956	3.3	38,910	37,528	3.7	40,022	-2.8	21,682	20,405	6.3	22,979	-5.6	
Kotak Mahindra Bank	67,129	61,026	10.0	65,535	2.4	48,227	46,474	3.8	45,662	5.6	33,170	34,956	-5.1	30,050	10.4	
State Bank of India	4,00,698	4,03,925	-0.8	3,98,157	0.6	1,46,595	2,46,211	-40.5	2,03,360	-27.9	1,04,321	1,66,945	-37.5	1,44,321	-27.7	
Total	12,78,171	12,36,811	3.3	12,55,615	1.8	8,69,461	8,86,833	-2.0	8,54,446	1.8	5,34,297	5,90,710	-9.6	5,69,149	-6.1	Among our coverage universe we prefer AXSB and HDFCB.

(Rs mn)	Revenue					EBITDA					PAT					Remarks
	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	
Building Materials																
Astral Ltd.	16,874	15,062	12.0	13,702	23.2	3,493	3,089	13.1	2,161	61.7	2,284	2,075	10.1	1,243	83.7	Moderate revenue growth expected for building material companies due to weak demand and competition. Plastic pipe sector to see strong volume growth of +23% YoY, while tiles and bathware sectors anticipate lower growth rates. Margin contractions likely due to rising raw material prices.
Century Plyboard (I)	10,486	9,654	8.6	9,374	11.9	1,444	1,638	-11.9	1,061	36.1	921	1,146	-19.7	627	47.0	
Cera Sanitaryware	5,554	5,325	4.3	4,389	26.5	861	872	-1.3	614	40.1	657	632	4.0	515	27.5	
Finolex Industries	11,645	11,411	2.1	10,197	14.2	1,859	2,174	-14.5	1,199	55.0	1,466	1,665	-11.9	954	53.7	
Greenpanel Industries	4,493	4,414	1.8	3,857	16.5	751	762	-1.5	603	24.6	395	689	-42.7	346	14.0	
Kajaria Ceramics	12,561	12,048	4.3	11,518	9.1	2,004	1,759	13.9	1,788	12.1	1,214	1,124	7.9	1,045	16.1	We prefer Astral and Supreme Industries due to robust volume growth in pipe segment through plumbing and infrastructure.
Supreme Industries	28,190	25,983	8.5	24,491	15.1	4,506	4,803	-6.2	3,788	19.0	3,160	3,594	-12.1	2,562	23.4	
Total	89,802	83,898	7.0	77,528	15.8	14,919	15,098	-1.2	11,214	33.0	10,096	10,926	-7.6	7,292	38.5	
Capital Goods																
ABB	29,999	24,112	24.4	27,575	8.8	4,045	2,853	41.8	4,172	-3.1	3,373	2,452	37.6	3,452	-2.3	We expect our capital goods coverage universe to report healthy performance in Q4FY24 owing to 1) execution of robust opening order books, 2) continued traction in domestic market, and 3) strong demand in key export markets such as Middle East, Africa, Latin America, and Asia Pacific. Overall, we expect Revenue/EBITDA growth of ~15.4%/12.3% YoY (14.4%/10.5% YoY ex-L&T). European market outlook, order & enquiry pipeline, and Chinese competition will be key monitorables.
Apar Inds Ltd	44,445	40,886	8.7	40,132	10.7	37,153	4,239	776.4	4,050	817.3	35,124	2,427	1,347.0	2,176	1,514.4	
BEML	19,007	13,879	36.9	10,470	81.5	4,108	2,868	43.2	559	635.2	2,825	1,577	79.1	482	486.1	
Bharat Electronics	84,252	64,566	30.5	41,367	103.7	18,849	18,248	3.3	10,494	79.6	13,767	13,654	0.8	8,933	54.1	
BHEL	1,03,964	82,270	26.4	55,038	88.9	13,382	9,861	35.7	-629	NA	8,514	5,981	42.3	-1,628	NA	
Carborandum Universal	12,133	11,996	1.1	11,514	5.4	1,942	1,903	2.1	1,925	0.9	1,028	1,180	-12.9	1,113	-7.7	
Engineers India	10,350	8,801	17.6	8,676	19.3	848	1,669	-49.2	501	69.4	780	1,902	-59.0	633	23.1	
GE T&D India	8,629	7,031	22.7	8,390	2.9	1,162	279	316.3	965	20.3	764	-109	NA	493	54.9	
Grindwell Norton	7,146	6,648	7.5	6,599	8.3	1,408	1,293	8.9	1,278	10.2	1,017	992	2.5	925	10.0	
Harsha Engineering	3,434	3,437	-0.1	3,245	5.8	420	508	-17.3	398	5.7	207	326	-36.6	297	-30.3	
Hindustan Aeronautics	1,41,977	1,24,947	13.6	60,613	134.2	34,037	32,458	4.9	14,353	137.1	22,668	22,567	0.4	12,614	79.7	
KEC International	56,978	55,250	3.1	50,067	13.8	4,278	2,835	50.9	3,079	38.9	1,648	722	128.3	969	70.1	
Cummins India	22,904	19,260	18.9	25,341	-9.6	4,551	3,261	39.6	5,379	-15.4	3,869	3,185	21.5	4,562	-15.2	
Kalpataru Power Transmission	53,013	43,960	20.6	41,470	27.8	4,364	3,110	40.3	3,440	26.9	2,085	1,147	81.8	1,440	44.8	
Larsen & Toubro	6,60,978	5,83,352	13.3	5,51,278	19.9	74,366	68,329	8.8	57,590	29.1	39,794	39,868	-0.2	29,474	35.0	
Praj Industries	10,403	10,040	3.6	8,286	25.5	1,189	1,045	13.8	965	23.3	931	881	5.7	704	32.3	
Siemens	55,995	48,578	15.3	48,252	16.0	7,261	6,212	16.9	5,961	21.8	5,985	4,718	26.9	5,057	18.4	
Thermax	26,685	23,108	15.5	23,244	14.8	2,379	1,999	19.0	1,874	26.9	1,791	1,562	14.7	1,109	61.4	
Triveni Turbine	4,873	3,698	31.8	4,317	12.9	958	663	44.3	837	14.4	730	555	31.4	682	7.0	
Voltamp Transformers	5,348	4,399	21.6	4,085	30.9	1,116	928	20.3	1,048	6.5	836	766	9.2	946	-11.6	
Total	13,62,514	11,80,216	15.4	10,29,958	32.3	2,17,818	1,64,563	32.4	1,18,240	84.2	1,47,736	1,06,353	38.9	74,434	98.5	

(Rs mn)	Revenue					EBITDA					PAT					Remarks
	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	
Cement																
ACC	51,947	47,909	8.4	49,144	5.7	6,940	4,685	48.1	9,047	-23.3	3,878	2,828	37.1	5,376	-27.9	We expect cement companies in our coverage to report strong 12% YoY volume growth (+20% QoQ) aided by demand recovery from mid-quarter. Realization is expected to decline (-3% YoY/ -4.8% QoQ) as price hikes taken in Sept-Oct'23 were rolled back due to weak demand & capacity additions. Cement universe EBITDA/t to decline by ~Rs150 QoQ despite lower power and fuel costs.
Ambuja Cement	50,311	42,563	18.2	44,395	13.3	8,919	7,883	13.2	8,511	4.8	5,422	5,654	-4.1	5,137	5.6	
Dalmia Bharat	44,762	39,120	14.4	36,000	24.3	8,493	7,070	20.1	7,750	9.6	3,273	6,427	-49.1	2,630	24.5	
Nuvoco Vistas Corporation	31,959	29,285	9.1	24,210	32.0	4,504	3,804	18.4	4,104	9.7	610	2,011	-69.6	310	96.7	
Shree Cement	48,754	47,851	1.9	49,008	-0.5	11,208	8,925	25.6	12,337	-9.1	5,572	5,462	2.0	7,342	-24.1	
Ultratech Cement	1,90,929	1,81,210	5.4	1,61,735	18.1	34,329	31,410	9.3	30,401	12.9	19,519	16,503	18.3	16,965	15.1	
Total	4,18,660	3,87,939	7.9	3,64,491	14.9	74,394	63,777	16.6	72,149	3.1	38,276	38,885	-1.6	37,761	1.4	
Chemicals																
Aarti Industries	20,846	16,550	26.0	17,320	20.4	2,989	2,510	19.1	2,600	15.0	1,462	1,480	-1.2	1,240	17.9	Specialty chemical companies within our coverage are anticipated to report another challenging quarter, with 8/28/38% YoY drop in Rev/EBITDA/PAT. These declines are primarily attributed to sustained demand pressure and reduced realization stemming from Chinese dumping. However, we anticipate a modest improvement on a sequential basis for most companies within our universe, as the destocking nears completion and some gradual improvement in the realization is witnessed for a few chemicals. Despite this short-term relief, the chemical sector is expected to face continued strain. This is largely due to China's ongoing capacity expansions and the anticipated increase in capacity utilization within the EU27, which will further dampen demand and prices. We remain cautious on the sector.
Clean Science and Technology	2,055	2,169	-5.3	1,947	5.5	936	1,051	-10.9	864	8.3	672	805	-16.6	624	7.7	
Deepak Nitrite	20,850	19,614	6.3	20,092	3.8	3,329	3,480	-4.3	3,047	9.3	2,183	2,339	-6.7	2,020	8.0	
Fine Organic Industries	4,520	5,966	-24.2	4,258	6.2	982	2,024	-51.5	924	6.3	740	1,381	-46.4	697	6.2	
Gujarat Fluorochemicals	10,846	14,714	-26.3	9,917	9.4	2,191	5,293	-58.6	2,151	1.9	717	3,319	-78.4	890	-19.4	
Jubilant Ingrevia	10,308	11,450	-10.0	9,664	6.7	1,032	1,021	1.1	956	8.0	600	523	14.7	384	56.1	
Laxmi Organic Industries	7,112	7,332	-3.0	6,943	2.4	599	607	-1.3	523	14.7	304	243	24.8	272	11.5	
Navin Fluorine International	4,976	6,971	-28.6	5,018	-0.8	868	2,018	-57.0	757	14.8	134	1,364	-90.2	259	-48.3	
NOCIL	3,344	3,927	-14.8	3,406	-1.8	470	497	-5.5	477	-1.6	266	283	-6.0	298	-10.6	
SRF	32,902	37,781	-12.9	30,530	7.8	6,263	9,316	-32.8	5,658	10.7	3,432	5,625	-39.0	2,534	35.4	
Vinati Organics	4,677	5,034	-7.1	4,480	4.4	1,180	1,523	-22.5	1,146	2.9	807	1,154	-30.0	769	4.9	
Total	1,22,436	1,31,508	-6.9	1,13,576	7.8	20,840	29,339	-29.0	19,102	9.1	11,315	18,515	-38.9	9,988	13.3	
Consumer Durables																
Bajaj Electricals	13,612	12,951	5.1	12,288	10.8	912	772	18.1	780	16.9	428	393	9.0	379	12.8	Sector experienced moderate demand, however, with the anticipation of severe summer driving primary sales of seasonal products. Wire & Cables segment is anticipated to sustain its outperformance in Q4FY24, driven by robust demand from infrastructure and real estate, alongside increased channel inventory due to the rise in copper prices in Mar-24. RAC segment is anticipated to witness robust growth during the summer season due to increased demand. Expect RRKabel and Polycab to outperform.
Crompton Greaves Consumer Electricals	19,593	17,910	9.4	16,927	15.7	1,906	2,114	-9.9	1,498	27.2	1,172	1,312	-10.7	860	36.3	
Havells India	54,713	48,592	12.6	44,139	24.0	5,690	5,272	7.9	3,932	44.7	3,950	3,580	10.3	2,484	59.0	
KEI Inds	22,616	19,545	15.7	20,617	9.7	2,421	2,038	18.8	2,169	11.6	1,724	1,381	24.8	1,507	14.4	
Polycab India	53,426	43,237	23.6	43,405	23.1	7,410	6,095	21.6	5,695	30.1	5,138	4,248	21.0	4,129	24.4	
R R Kabel	18,522	15,165	22.1	16,335	13.4	1,430	1,004	42.5	1,126	27.1	1,123	656	71.2	710	58.2	
Voltas	36,178	29,568	22.4	26,257	37.8	2,458	2,182	12.7	284	764.8	1,915	1,439	33.1	-304	NA	
Total	2,18,659	1,86,968	16.9	1,79,968	21.5	22,226	19,477	14.1	15,484	43.5	15,449	13,008	18.8	9,764	58.2	



(Rs mn)	Revenue					EBITDA					PAT					Remarks
	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	
Consumer Staples																
Asian Paints	91,197	87,873	3.8	91,031	0.2	19,747	18,648	5.9	20,561	-4.0	13,124	12,662	3.6	14,467	-9.3	4Q24 witnessed a sluggish environment across staples & discretionary categories with rural recovery happening at a slow pace. We believe with RM prices inching up and benign RM benefit increasing in base, the pace of margin expansion on YoY basis is expected to moderate.
Britannia Industries	42,211	40,232	4.9	42,563	-0.8	7,898	8,009	-1.4	8,211	-3.8	5,355	5,576	-4.0	5,586	-4.1	
Colgate Palmolive	14,536	13,506	7.6	13,957	4.2	4,676	4,519	3.5	4,684	-0.2	3,241	3,181	1.9	3,301	-1.8	
Dabur India	28,500	26,778	6.4	32,551	-12.4	4,451	4,098	8.6	6,678	-33.3	3,292	2,928	12.4	5,064	-35.0	
Avenue Supermarts	1,26,968	1,05,941	19.8	1,35,725	-6.5	9,337	7,715	21.0	11,199	-16.6	5,692	4,601	23.7	6,906	-17.6	
Emami	8,785	8,360	5.1	9,963	-11.8	2,076	1,998	3.9	3,149	-34.1	1,577	1,445	9.1	2,643	-40.3	Staples to record low to mid-single digit volume growth with very little realization growth led by weak demand (no perceptible change from 3Q levels). Demand across discretionary categories like QSR, Footwear and Retail continued to remain under pressure. Paints witnessed a weaker than expected quarter amid rising competition while organized Jewellery players grew in wedding season even as higher gold prices impacted demand towards end of 4Q.
Hindustan Unilever	1,50,575	1,48,930	1.1	1,51,880	-0.9	35,241	34,710	1.5	35,400	-0.4	24,782	24,710	0.3	25,410	-2.5	
ITC	1,73,801	1,63,980	6.0	1,64,833	5.4	63,537	62,094	2.3	60,243	5.5	51,231	50,140	2.2	55,776	-8.1	
Jubilant FoodWorks	13,272	12,523	6.0	13,551	-2.1	2,654	2,522	5.3	2,827	-6.1	461	675	-31.8	610	-24.4	
Kansai Nerolac Paints	17,400	16,051	8.4	18,149	-4.1	2,214	1,525	45.2	2,399	-7.7	1,441	940	53.3	1,576	-8.6	
Metro Brands Asia	5,779	5,441	6.2	6,355	-9.1	1,588	1,436	10.6	1,990	-20.2	681	685	-0.6	978	-30.4	We like TITAN, Avenue Supermarts, Pidilite, WFL, NEST and BRIT structurally; however, we would wait for better prices or time correction for a fresh entry. ITC and HUL offer a trade given correction in stock prices.
Marico	23,132	22,400	3.3	24,220	-4.5	4,477	3,930	13.9	5,130	-12.7	3,094	3,050	1.5	3,860	-19.8	
Mold Tech Packaging	1,890	1,847	2.3	1,655	14.2	393	356	10.2	303	29.6	189	230	-18.0	142	32.9	
Nestle India	52,411	48,305	8.5	46,004	13.9	12,317	11,100	11.0	11,130	10.7	8,319	7,511	10.8	7,808	6.6	
Pidilite Industries	28,268	26,893	5.1	31,300	-9.7	6,419	4,592	39.8	7,425	-13.5	4,663	2,859	63.1	5,109	-8.7	
Restaurant Brands Asia	4,583	3,649	25.6	4,454	2.9	531	423	25.7	708	-24.9	-275	-246	NA	-64	NA	
Titan Company	1,12,432	97,040	15.9	1,30,520	-13.9	12,978	10,440	24.3	14,570	-10.9	8,162	7,340	11.2	10,400	-21.5	
Westlife Development	5,638	5,564	1.3	6,003	-6.1	796	887	-10.2	920	-13.5	73	201	-63.7	172	-57.7	
Total	9,01,378	8,35,313	7.9	9,24,711	-2.5	1,91,330	1,79,000	6.9	1,97,526	-3.1	1,35,101	1,28,488	5.1	1,49,744	-9.8	
Education																
Navneet Education	4,350	4,090	6.3	2,588	68.1	683	598	14.3	40	1,595.3	366	229	59.8	-225	NA	Given NCERT has published new books only for grades 3 and 6, adoption rate for revised curriculum is lower than expected. This is likely to impact volumes and consequently we expect education sector to report a modest performance in this quarter.
S Chand & Co	4,357	3,905	11.6	763	471.0	1,866	1,466	27.2	-403	NA	1,210	1,030	17.5	-349	NA	
Total	8,707	7,995	8.9	3,351	159.9	2,549	2,064	23.5	-362	NA	1,577	1,259	25.2	-574	NA	



(Rs mn)	Revenue					EBITDA					PAT					Remarks
	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	
Healthcare																
Apollo Hospitals Enterprise	48,727	43,022	13.3	48,506	0.5	6,270	4,882	28.4	6,137	2.2	2,295	1,445	58.8	2,453	-6.4	Buoyed by historical trend of Q4 being a seasonally strong quarter for hospitals, we anticipate hospital companies to deliver healthy YoY growth in Q4FY24. This growth likely to be driven by higher ARPOB and steady occupancy. Overall, we expect ~20% YoY growth (+7% QoQ) in post IND AS EBITDA (Ex of Rs. 1.48bn loss in Apollo 24*7, EBITDA growth expected at +14% YoY) in Q4 under our coverage universe. We remain structurally positive in the hospitals space and expect momentum to continue with 1) improvement in occupancy, 2) better case- payor mix and 3) new capacity additions.
Aster DM Healthcare	37,549	32,623	15.1	37,106	1.2	5,849	5,056	15.7	5,641	3.7	1,949	1,708	14.2	1,792	8.8	
Fortis Healthcare	17,764	16,427	8.1	16,797	5.8	3,350	2,709	23.7	2,840	18.0	1,669	1,326	25.9	1,347	24.0	
HealthCare Global Enterprises	4,922	4,417	11.4	4,699	4.7	906	763	18.7	786	15.3	185	84	121.3	57	224.9	
Jupiter Life Line Hospitals	2,747	2,423	13.4	2,726	0.8	629	516	21.9	619	1.6	471	158	199.3	437	7.9	
Krishna Institute of Medical Sciences	6,538	5,759	13.5	6,058	7.9	1,727	1,632	5.8	1,471	17.4	856	933	-8.2	718	19.1	
Max Healthcare Institute	17,504	15,440	13.4	16,820	4.1	4,986	4,290	16.2	4,650	7.2	3,673	3,190	15.1	3,380	8.7	
Narayana Hrudayalaya	13,659	12,216	11.8	12,036	13.5	3,103	2,757	12.5	2,790	11.2	2,154	1,733	24.2	1,882	14.4	
Total	1,49,410	1,32,328	12.9	1,44,748	3.2	26,819	22,605	18.6	24,934	7.6	13,253	10,576	25.3	12,066	9.8	
Housing Finance																
Aavas Financiers	2,374	2,211	7.4	2,208	7.5	1,620	1,649	-1.8	1,577	2.7	1,201	1,268	-5.2	1,166	3.0	Our coverage HFCs would see a mixed quarter; while AuM is expected to grow by 3.1% QoQ driven by strong Q4 disbursements (seasonality), NIM might decline by 9bps QoQ due to catch up in funding cost. NII is expected to remain flat QoQ at Rs26.6 billion while operating expenses could rise by 13% QoQ to Rs5.0 billion due to increased disbursements. PPoP at Rs22.8bn could decrease by 2.1% QoQ; provisions may decline by 7bps QoQ to 52bps. PAT could remain flat QoQ at Rs14.7bn.
Can Fin Homes	3,363	2,613	28.7	3,288	2.3	2,858	2,218	28.9	2,858	-0.0	2,008	1,658	21.1	1,964	2.3	
LIC Housing Finance	20,870	19,927	4.7	21,045	-0.8	18,316	17,515	4.6	18,845	-2.8	11,539	11,803	-2.2	11,629	-0.8	
Total	26,607	24,751	7.5	26,541	0.2	22,794	21,383	6.6	23,280	-2.1	14,748	14,728	0.1	14,759	-0.1	
Media																
Nazara Technologies	2,714	2,893	-6.2	3,204	-15.3	270	278	-3.0	377	-28.5	151	53	184.7	254	-40.7	Nazara: Headwinds in Kiddopia, Ad-Tech and Real Money gaming continue to persist. However, we expect revenue from E-sports business to increase 7.1% YoY led by SportsKeeda. Pvr Inox: We expect PVR-Inox to report revenues of Rs12.7bn backed by 5 movies that crossed the Rs1bn barrier in 4QFY24E. Zee: For broadcasting, we expect domestic ad-revenue to decline 0.7% YoY due to continued weakness in ad-environment while domestic subscription revenue is expected to increase by 3.0% YoY.
PVR Inox	12,695	11,432	11.0	15,459	-17.9	2,664	2,639	0.9	4,724	-43.6	-1,585	-3,226	NA	128	NA	
Zee Entertainment	19,522	21,121	-7.6	20,457	-4.6	1,408	1,517	-7.2	2,092	-32.7	540	171	216.0	1,137	-52.5	
Total	34,930	35,446	-1.5	39,120	-10.7	4,341	4,434	-2.1	7,193	-39.6	-894	-3,002	NA	1,519	NA	



(Rs mn)	Revenue					EBITDA					PAT					Remarks
	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	
Metals & Mining																
Hindalco Industries	555	559	-0.7	528	5.0	71	53	33.2	59	21.0	32	24	33.6	23	38.1	We expect steel companies in our coverage to report flat YoY volume growth (+12% QoQ) and sharp 4% YoY decline in average realization. Realization was under pressure (3-5% decline QoQ) as higher imports restricted the ability to take price hikes. EBITDA/t to decline by Rs1900/t YoY on higher coking coal. NMDC to deliver realization led EBITDA growth (12% YoY). JDSL to deliver flat EBITDA YoY on lower exports, higher freights and nickel inventory loss. Aluminium companies to deliver strong 30% YoY EBITDA growth led by stable pricing, lower single digit volume growth & lower coal costs.
Jindal Stainless	98	98	0.2	91	7.2	11	11	-3.3	12	-11.2	6	8	-19.0	7	-10.4	
Jindal Steel & Power	117	137	-14.9	117	-0.4	25	22	14.5	28	-11.9	11	5	130.0	19	-44.5	
JSW Steel	456	470	-2.8	419	8.8	62	79	-22.0	72	-13.7	16	37	-56.4	24	-33.9	
National Aluminium Co.	35	37	-5.7	33	3.4	10	8	26.8	8	25.7	6	5	9.8	5	17.3	
NMDC	64	59	9.1	54	18.0	24	22	12.5	20	21.2	17	14	16.9	17	0.1	
Steel Authority of India	274	291	-5.9	233	17.4	20	29	-30.2	21	-5.0	3	10	-75.6	3	-22.8	
Tata Steel	604	630	-4.1	553	9.1	62	72	-14.6	63	-1.6	10	17	-40.5	6	70.1	
Total	2,201	2,279	-3.4	2,030	8.4	285	297	-3.9	283	0.7	100	120	-16.6	104	-4.1	
Travel & Tourism																
Chalet Hotels	4,615	3,379	36.6	3,737	23.5	2,125	1,524	39.4	1,660	28.0	1,015	552	84.1	706	43.8	VIP is expected to clock double digit growth in top-line after 3 quarters while Safari's market share gain journey will continue. We expect Chalet/Lemon Tree to report ARR of Rs13,161/Rs6,570 with EBITDA margin of 46.0%/49.7% respectively. We expect Indigo to report load factor of 88.5% and yield of Rs5.0 (up 2.9% YoY) aided by artificial fleet scarcity resulting in enhanced pricing control.
InterGlobe Aviation	1,68,106	1,41,606	18.7	1,94,521	-13.6	38,704	28,938	33.7	54,484	-29.0	14,431	9,192	57.0	29,981	-51.9	
Indian Railway Catering and Tourism Corporation	11,308	9,650	17.2	11,183	1.1	3,862	3,246	19.0	3,940	-2.0	3,065	2,530	21.2	3,145	-2.5	
Lemon Tree Hotels	3,207	2,527	26.9	2,887	11.1	1,595	1,399	14.0	1,397	14.2	751	440	70.8	354	112.1	
Safari Industries (India)	3,851	3,027	27.2	3,883	-0.8	672	583	15.4	682	-1.4	416	381	9.3	429	-3.0	
V.I.P. Industries	5,238	4,506	16.3	5,464	-4.1	463	643	-28.0	523	-11.4	113	430	-73.6	72	58.7	
Total	1,96,326	1,64,695	19.2	2,21,675	-11.4	47,422	36,332	30.5	62,686	-24.4	19,793	13,523	46.4	34,687	-42.9	

(Rs mn)	Revenue					EBITDA					PAT					Remarks
	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	
Oil & Gas																
Bharat Petroleum Corporation	1,057.1	1,181.1	-10.5	1,154.9	-8.5	85.8	111.5	-23.1	62.3	37.8	48.4	64.8	-25.3	34.0	42.4	In Q4FY24, upstream companies' operating profitability is likely to improve 2% QoQ aided by volume growth with net crude price realization post windfall taxes at US\$77.5/bbl and gas prices at \$6.5/mmBtu. OMCs are expected to report GRMs between US\$12-14/bbl with a GMM between Rs3.3-3.6/ltr. CGDs such as Gujarat Gas and IGL's operating profit is expected to improve QoQ amid decline in spot LNG prices while MGL's operating profit is expected to decline on account of a price cut undertaken by the company. Volume growth across CGDs to come in strong at 7-12% YoY.
GAIL (India)	329.0	328.6	0.1	342.5	-3.9	40.5	3.1	1,217.9	38.2	5.9	27.3	6.0	352.2	28.4	-4.0	
Gujarat Gas	39.0	39.3	-0.7	39.3	-0.7	5.0	5.6	-11.1	4.0	24.3	2.9	3.7	-22.8	2.2	29.4	
Gujarat State Petronet	4.4	3.7	17.0	4.6	-3.9	3.7	2.9	26.9	3.8	-1.5	2.6	2.2	15.3	2.6	-1.4	
Hindustan Petroleum Corporation	1,106.5	1,079.3	2.5	1,041.7	6.2	37.0	48.0	-22.9	21.6	71.0	13.4	32.2	-58.5	5.3	152.7	
Indraprastha Gas	36.0	36.9	-2.4	35.6	1.2	6.1	4.7	31.7	5.7	8.5	4.1	3.3	25.6	3.9	5.2	
Indian Oil Corporation	2,550.1	2,029.9	25.6	1,991.0	28.1	145.0	143.5	1.0	154.9	-6.4	66.9	100.6	-33.5	80.6	-17.0	
Mahanagar Gas	15.9	16.1	-1.3	15.7	1.4	4.4	3.9	11.9	4.5	-2.8	3.1	2.7	14.1	3.2	-3.3	
Manglore Refinery Petrochemicals	237.7	254.0	-6.4	246.8	-3.7	16.3	33.9	-51.9	11.8	37.9	5.7	19.1	-70.3	3.9	46.6	
Oil India	61.8	56.5	9.4	58.2	6.3	21.5	23.5	-8.5	21.1	2.2	13.0	17.9	-27.1	15.8	-17.7	
Oil & Natural Gas Corporation	357.2	362.9	-1.6	347.9	2.7	175.5	163.4	7.4	171.6	2.3	79.6	20.9	281.1	95.4	-16.5	
Petronet LNG	141.0	138.7	1.6	147.5	-4.4	11.9	9.4	26.4	17.1	-30.1	7.5	6.1	22.5	11.9	-36.8	
Reliance Industries	2,420.2	2,129.5	13.7	2,250.9	7.5	424.9	384.4	10.5	406.6	4.5	172.3	193.0	-10.7	172.7	-0.2	
Total	8,355.8	7,656.5	9.1	7,676.4	8.9	977.7	937.9	4.2	923.1	5.9	446.7	472.5	-5.5	459.9	-2.9	
Pharma																
Aurobindo Pharma	72,044	64,730	11.3	73,518	-2.0	14,758	10,022	47.3	16,013	-7.8	8,128	5,176	57.0	9,400	-13.5	We expect pharmaceuticals companies under our coverage to report another strong quarter with EBITDA growth of 22% YoY (down 3% QoQ) mainly aided by 1) new launches (gRevlimid, gSpiriva, etc) in US market, 2) steady domestic business and 3) higher margins. We expect the quarter to continue seeing easing of cost pressures, which will thereby aid margins YoY. The companies are likely to witnessed steady base business in US given stable generic pricing environment coupled with new launches. On domestic formulation business; given seasonal weakness acute and trade generic business to remain soft while chronic business to have steady growth. Our top picks remain SUNP, JBCP, ERIS and TRP.
Cipla	61,307	57,393	6.8	66,038	-7.2	12,887	11,737	9.8	17,475	-26.3	8,290	5,257	57.7	10,559	-21.5	
Divis Lab	20,826	19,508	6.8	18,550	12.3	6,191	4,918	25.9	4,890	26.6	4,549	3,210	41.7	3,580	27.1	
Dr. Reddy's Laboratories	70,158	62,968	11.4	72,148	-2.8	19,048	15,829	20.3	20,180	-5.6	12,356	9,592	28.8	13,789	-10.4	
Eris Lifesciences	4,845	4,028	20.3	4,863	-0.4	1,695	1,189	42.5	1,755	-3.4	796	654	21.7	1,027	-22.5	
Indoco Remedies	4,602	4,282	7.5	4,594	0.2	622	648	-3.9	629	-1.0	243	258	-5.7	238	2.5	
IPCA Labs	20,433	15,116	35.2	20,529	-0.5	3,222	1,705	88.9	3,310	-2.7	1,276	765	66.8	1,119	14.1	
JB Chem & Pharma	8,439	7,623	10.7	8,445	-0.1	1,981	1,636	21.0	2,231	-11.2	1,182	876	34.9	1,336	-11.5	
Lupin	51,459	44,301	16.2	51,974	-1.0	9,903	6,041	63.9	10,219	-3.1	5,246	2,360	122.3	6,131	-14.4	
Sun Pharmaceutical Industries	1,21,209	1,09,307	10.9	1,23,807	-2.1	30,694	28,293	8.5	33,523	-8.4	21,618	19,845	8.9	25,238	-14.3	
Torrent Pharma	27,887	24,910	12.0	27,320	2.1	8,912	7,270	22.6	8,690	2.6	4,341	2,870	51.3	4,430	-2.0	
Zydus Lifesciences	53,872	50,106	7.5	45,052	19.6	15,417	13,141	17.3	10,818	42.5	10,478	3,573	193.3	7,472	40.2	
Total	5,17,081	4,64,271	11.4	5,16,838	0.0	1,25,330	1,02,429	22.4	1,29,733	-3.4	78,505	54,436	44.2	84,318	-6.9	



(Rs mn)	Revenue					EBITDA					PAT					Remarks
	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	Q4FY24	Q4FY23	YoY gr. (%)	Q3FY24	QoQ gr. (%)	
Telecom																
Bharti Airtel	3,87,362	3,60,090	7.6	3,78,995	2.2	2,03,365	1,86,971	8.8	1,98,148	2.6	22,010	30,054	-26.8	24,422	-9.9	
Total	3,87,362	3,60,090	7.6	3,78,995	2.2	2,03,365	1,86,971	8.8	1,98,148	2.6	22,010	30,054	-26.8	24,422	-9.9	
Total (Rs bn)	18,722	17,289	8.3	17,243	8.6	3,449	3,230	6.8	3,252	6.0	1,771	1,774	-0.2	1,781	-0.6	

Source: Company, PL



PL Valuation

Sector / Company Name	Rating	Price (Rs)	TP (Rs)	Upside (%)	Mcap (Rs bn)	Revenues (Rs bn)				PAT (Rs bn)				EBITDA (Rs bn)				EPS (Rs)				BVPS (Rs)				RoE (%)				RoCE (%)				PER (x)				P/BV (x)				EV/EBITDA (x)			
						2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E				
Auto & Auto Ancillary																																													
Ashok Leyland	BUY	169	210	23.8	497.2	384.4	407.3	407.3	418.9	24.2	31.5	31.5	31.4	45.2	48.5	48.5	50.3	8.2	10.7	10.7	10.7	32.5	37.3	37.3	42.1	26.9	30.8	30.8	26.9	31.0	30.2	30.2	28.3	20.6	15.8	15.8	15.8	5.2	4.5	4.5	4.0	10.9	10.0	10.0	9.4
Bharat Forge	Acc	1,186	1,270	7.0	552.5	156.1	176.1	176.1	192.6	11.0	18.0	18.0	22.7	26.4	34.5	34.5	40.7	23.6	38.7	38.7	48.8	189.8	222.6	222.6	260.1	13.3	18.7	18.7	20.2	13.6	17.6	17.6	19.2	50.2	30.7	30.7	24.3	6.2	5.3	5.3	4.6	22.3	16.9	16.9	14.1
Bajaj Auto	SELL	8,805	7,267	(17.5)	2,458.0	446.9	522.3	522.3	578.2	74.8	90.8	90.8	99.5	88.2	112.2	112.2	123.6	267.9	325.1	325.1	356.4	890.5	1,040.6	1,040.6	1,207.0	29.7	33.7	33.7	31.7	32.9	38.8	38.8	36.9	32.9	27.1	27.1	24.7	9.9	8.5	8.5	7.3	25.4	19.9	19.9	17.8
CEAT	Acc	2,487	2,980	19.8	100.6	119.5	129.1	129.1	138.8	7.1	7.2	7.2	8.0	16.8	17.2	17.2	18.5	175.3	178.6	178.6	198.7	995.6	1,141.2	1,141.2	1,304.9	19.0	16.7	16.7	16.2	19.8	18.4	18.4	18.3	14.2	13.9	13.9	12.5	2.5	2.2	2.2	1.9	6.9	6.4	6.4	5.6
Divjo Torqtransfer Systems	BUY	830	1,135	36.8	25.4	2.7	3.8	3.8	5.5	0.4	0.7	0.7	1.0	0.6	0.9	0.9	1.4	14.5	22.0	22.0	32.4	191.9	209.5	209.5	235.4	7.8	11.0	11.0	14.6	7.1	11.6	11.6	16.8	57.1	37.7	37.7	25.6	4.3	4.0	4.0	3.5	38.5	24.4	24.4	16.1
Eicher Motors	Acc	4,344	4,215	(3.0)	1,188.1	164.6	181.7	181.7	197.8	39.3	46.2	46.2	50.3	43.3	48.8	48.8	53.9	143.6	168.9	168.9	183.9	640.7	752.6	752.6	879.5	24.2	24.2	24.2	22.5	22.8	22.1	22.1	21.0	30.2	25.7	25.7	23.6	6.8	5.8	5.8	4.9	24.3	21.0	21.0	18.3
Endurance Technologies	HOLD	1,859	1,980	6.5	261.4	102.3	116.6	116.6	127.4	6.5	9.1	9.1	10.7	12.7	16.4	16.4	18.8	45.9	64.8	64.8	76.2	352.8	410.9	410.9	480.3	13.8	17.0	17.0	17.1	15.4	19.4	19.4	19.9	40.5	28.7	28.7	24.4	5.3	4.5	4.5	3.9	20.0	15.1	15.1	12.7
Exide Industries	Acc	444	350	(21.2)	377.7	159.9	175.6	175.6	199.1	10.5	12.6	12.6	15.3	18.2	21.3	21.3	25.1	12.3	14.8	14.8	18.0	141.2	152.5	152.5	166.5	9.0	10.1	10.1	11.3	11.4	12.7	12.7	14.2	36.1	30.0	30.0	24.7	3.1	2.9	2.9	2.7	20.2	16.9	16.9	14.0
Hero Motocorp	Acc	4,214	5,070	20.3	842.1	372.9	422.6	422.6	457.5	41.8	48.0	48.0	53.9	52.2	61.3	61.3	69.1	209.2	240.1	240.1	269.5	901.3	1,006.4	1,006.4	1,115.9	24.1	25.2	25.2	25.4	26.0	28.2	28.2	28.8	20.1	17.5	17.5	15.6	4.7	4.2	4.2	3.8	14.5	12.2	12.2	10.6
Mahindra & Mahindra	BUY	2,083	2,306	10.7	2,495.5	980.5	1,107.4	1,107.4	1,222.9	104.3	120.4	120.4	134.0	126.0	152.8	152.8	172.4	87.0	100.5	100.5	111.9	432.8	513.3	513.3	605.2	21.9	21.2	21.2	20.0	17.7	18.7	18.7	18.1	23.9	20.7	20.7	18.6	4.8	4.1	4.1	3.4	19.1	15.4	15.4	13.2
Maruti Suzuki	BUY	12,711	14,350	12.9	3,995.3	1,415.4	1,560.7	1,560.7	1,719.5	134.7	154.2	154.2	173.5	168.6	203.3	203.3	228.3	428.7	490.7	490.7	551.9	2,638.2	2,988.9	2,988.9	3,380.9	18.8	17.4	17.4	17.3	18.9	17.9	17.9	18.1	29.7	25.9	25.9	23.0	4.8	4.3	4.3	3.8	20.2	16.1	16.1	13.7
Tata Motors	Acc	963	1,080	12.1	3,689.2	4,447.1	4,736.6	4,736.6	4,895.5	255.5	293.1	293.1	314.5	646.0	713.0	713.0	751.9	66.7	76.5	76.5	82.1	187.4	263.9	263.9	346.0	43.6	33.9	33.9	26.9	19.0	18.2	18.2	16.9	14.4	12.6	12.6	11.7	5.1	3.6	3.6	2.8	6.7	5.8	5.8	5.2
TVS Motor Company	HOLD	1,899	1,995	5.1	902.2	316.3	358.7	358.7	395.6	20.3	26.3	26.3	30.5	34.9	43.0	43.0	49.1	42.6	55.3	55.3	64.2	164.9	214.2	214.2	272.4	29.2	29.2	29.2	26.4	27.5	29.5	29.5	28.4	44.5	34.3	34.3	29.6	11.5	8.9	8.9	7.0	26.4	21.1	21.1	18.1
Banks																																													
Axis Bank	BUY	1,029	1,250	21.5	3,173.7	497.6	567.2	567.2	641.4	240.5	271.5	271.5	309.8	359.2	406.0	406.0	469.2	78.0	88.0	88.0	100.5	478.0	556.3	556.3	654.0	17.7	17.0	17.0	16.6	1.7	1.7	1.7	1.7	13.2	11.7	11.7	10.2	2.2	1.8	1.8	1.6	-	-	-	-
Bank of Baroda	BUY	257	270	5.1	1,330.4	443.0	479.8	479.8	526.0	173.7	171.9	171.9	181.3	299.8	305.5	305.5	326.3	33.5	33.2	33.2	35.0	205.5	232.0	232.0	260.0	17.5	15.2	15.2	14.2	1.1	1.0	1.0	0.9	7.7	7.7	7.7	7.3	1.3	1.1	1.1	1.0	-	-	-	-
City Union Bank	Acc	154	160	3.9	114.1	21.3	22.7	22.7	25.8	10.1	10.2	10.2	11.5	15.1	15.4	15.4	17.3	13.6	13.7	13.7	15.5	112.3	125.3	125.3	139.9	12.8	11.5	11.5	11.7	1.5	1.4	1.4	1.4	11.3	11.2	11.2	10.0	1.4	1.2	1.2	1.1	-	-	-	-
DCB Bank	BUY	121	160	32.3	38.0	19.2	22.1	22.1	25.7	5.1	6.6	6.6	8.6	8.5	10.7	10.7	13.6	16.4	21.0	21.0	27.3	149.4	168.5	168.5	193.2	11.5	13.2	13.2	15.1	0.9	1.0	1.0	1.1	7.4	5.8	5.8	4.4	0.8	0.7	0.7	0.6	-	-	-	-
Federal Bank	BUY	152	180	18.5	369.9	82.5	96.9	96.9	112.8	36.5	39.7	39.7	48.0	52.8	61.3	61.3	73.6	15.0	16.3	16.3	19.7	117.9	133.0	133.0	151.5	14.5	13.0	13.0	13.9	1.3	1.2	1.2	1.2	10.1	9.3	9.3	7.7	1.3	1.1	1.1	1.0	-	-	-	-
HDFC Bank	BUY	1,531	2,000	30.6	11,626.4	1,138.2	1,273.1	1,273.1	1,467.3	627.2	654.2	654.2	768.0	1,002.6	984.8	984.8	1,152.6	82.6	86.2	86.2	101.2	579.9	648.9	648.9	729.8	15.3	14.0	14.0	14.7	1.8	1.7	1.7	1.8	18.5	17.8	17.8	15.1	2.6	2.4	2.4	2.1	-	-	-	-
ICICI Bank	BUY	1,067	1,300	21.8	7,487.7	740.6	819.9	819.9	909.5	404.7	430.6	430.6	478.0	576.2	628.1	628.1	697.3	57.7	61.4	61.4	68.1	320.3	369.4	369.4	423.9	19.2	17.8	17.8	17.2	2.4	2.2	2.2	2.1	18.5	17.4	17.4	15.7	3.3	2.9	2.9	2.5	-	-	-	-
IndusInd Bank	BUY	1,482	1,740	17.4	1,153.0	207.1	238.4	238.4	272.4	87.7	99.3	99.3	120.0	156.0	172.4	172.4	202.0	112.7	127.6	127.6	154.2	793.4	907.6	907.6	1,045.7	15.1	15.0	15.0	15.8	1.8	1.8	1.9	1.9	13.1	11.6	11.6	9.6	1.9	1.6	1.6	1.4	-	-	-	-
Kotak Mahindra Bank	BUY	1,790	2,250	25.7	3,557.7	258.0	291.1	291.1	334.2	129.7	144.4	144.4	168.6	189.5	210.5	210.5	244.8	65.2	72.6	72.6	84.8	482.0	551.0	551.0	631.6	14.4	14.0	14.0	14.3	2.4	2.3	2.3	2.3	27.4	24.6	24.6	21.1	3.7	3.2	3.2	2.8	-	-	-	-
State Bank of India	BUY	750	770	2.6	6,697.5	1,582.9	1,705.0	1,705.0	1,918.8	560.8	590.6	590.6	665.2	797.1	903.5	903.5	1,014.9	62.8	66.2	66.2	74.5	383.3	438.2	438.2	500.1	17.5	16.1	16.1	15.9	1.0	0.9	0.9	0.9	11.9	11.3	11.3	10.1	2.0	1.7	1.7	1.5	-	-	-	-
Building Materials																																													
Astral Ltd.	Acc	1,944	2,244	15.4	522.8	57.0	70.2	70.2	83.9	6.0	8.1	8.1	10.6	9.9	12.6	12.6	15.7	22.4	30.3	30.3	39.4	130.1	158.1	158.1	195.2	18.6	21.0	21.0	22.3	25.0	27.7	27.7	29.4	86.9	64.2	64.2	49.4	14.9	12.3	12.3	10.0	52.4	40.4	40.4	31.9
Century Plyboard (I)	BUY	635	848	33.6	141.2	38.6	44.7	44.7	51.7	3.6	4.3	4.3	5.4	5.5	6.9	6.9	8.6	16.2	19.4	19.4	24.2	100.4	117.7	117.7	139.2	17.3	17.8	17.8	18.9	20.0	19.5	19.5	20.8	39.3	32.8	32.8	26.2	6.3	5.4	5.4	4.6	26.9	21.4	21.4	17.0
Cera Sanitaryware	Acc	7,103	8,496	19.5	92.4	19.2	22.8	22.8	26.9	2.3	2.7	2.7	3.3	3.0	3.7	3.7	4.4	174.2	209.7	209.7	254.6	1,046.9	1,222.8	1,222.8	1,477.4	17.9	18.5	18.5	18.9	24.4	24.9	24.9	25.4	40.8	33.9	33.9	27.9	6.8	5.8	5.8	4.8	28.6	23.2	23.2	18.7
Finolex Industries	HOLD	252	251	(0.2)	155.9	42.9	49.8	49.8	56.9	4.5	5.7	5.7	6.7	5.6	6.9	6.9	8.1	7.2	9.3	9.3	10.8	82.7	87.2	87.2	92.4	8.9	10.9	10.9	12.0	8.0	9.9	9.9	11.2	34.9	27.1	27.1	23.3	3.0	2.9	2.9	2.7	25.6	20.3	20.3	17.2
Greenpanel Industries	BUY	316	420	32.8	38.8	16.2	18.6	18.6	22.1	1.6	2.1	2.1	2.8	2.7	3.5	3.5	4.5	12.8	17.5	17.5	23.2	107.7	122.2	122.2	142.4																				



Sector /	Rating	Price	TP (Rs)	Upside	Mcap	Revenues (Rs bn)				PAT (Rs bn)				EBITDA (Rs bn)				EPS (Rs)				BVPS (Rs)				RoE (%)				RoCE (%)				PER (x)				P/BV (x)				EV/EBITDA (x)			
Company Name		(Rs)		(%)	(Rs bn)	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E
Capital Goods																																													
ABB India	Acc	6,293	5,331	(15.3)	1,333.4	104.5	129.3	129.3	153.5	12.5	14.6	14.6	17.4	14.9	18.2	18.2	21.6	58.9	69.1	69.1	82.0	280.5	328.9	328.9	386.3	22.9	22.7	22.7	22.9	25.0	25.8	25.8	26.2	106.8	91.1	91.1	76.7	22.4	19.1	19.1	16.3	86.3	70.9	70.9	59.2
Apar Industries	Acc	7,079	6,564	(7.3)	284.4	161.6	190.8	190.8	224.4	8.0	8.1	8.1	10.4	15.2	15.7	15.7	18.9	200.4	201.9	201.9	259.4	946.0	1,087.3	1,087.3	1,268.9	26.7	19.9	19.9	22.0	42.1	32.2	32.2	34.0	35.326	35.1	35.1	27.3	7.5	6.5	6.5	5.6	17.9	17.5	17.5	14.6
BEML	BUY	3,440	3,345	(2.8)	143.3	44.4	52.5	52.5	61.4	3.1	4.1	4.1	5.4	4.8	6.5	6.5	8.3	73.8	97.8	97.8	128.7	645.3	730.6	730.6	841.7	12.0	14.2	14.2	16.4	11.8	13.9	13.9	15.9	46.6	35.2	35.2	26.7	5.3	4.7	4.7	4.1	31.5	23.7	23.7	18.3
Bharat Electronics	HOLD	233	182	(22.0)	1,705.4	200.7	234.7	234.7	269.6	36.1	41.0	41.0	47.5	46.0	53.3	53.3	62.0	4.9	5.6	5.6	6.5	20.8	23.9	23.9	27.3	25.1	25.1	25.1	25.4	29.1	29.8	29.8	30.4	47.2	41.6	41.6	35.9	11.2	9.8	9.8	8.6	35.0	30.2	30.2	25.9
BHEL	UR	255	NA	NA	886.4	260.3	327.7	327.7	423.0	1.0	13.0	13.0	34.8	5.2	21.8	21.8	52.4	0.3	3.7	3.7	10.0	78.5	81.9	81.9	91.9	0.4	4.7	4.7	11.5	0.8	5.1	5.1	13.2	856.2	68.2	68.2	25.5	3.2	3.1	3.1	2.8	###	40.3	40.3	16.7
Carborundum Universal	BUY	1,255	1,347	7.3	238.4	47.1	52.4	52.4	59.1	4.3	5.5	5.5	6.7	7.2	8.7	8.7	10.3	22.6	28.8	28.8	35.2	167.6	191.4	191.4	220.0	14.3	16.0	16.0	17.1	16.5	17.5	17.5	18.8	55.5	43.6	43.6	35.7	7.5	6.6	6.6	5.7	32.4	26.5	26.5	22.0
Engineers India	HOLD	205	257	25.3	115.1	35.1	39.6	39.6	46.6	3.5	4.9	4.9	6.2	3.0	4.7	4.7	6.2	6.2	8.7	11.1	38.3	43.1	43.1	49.2	16.9	21.5	21.5	23.9	13.1	18.7	18.7	22.2	33.0	23.4	23.4	18.5	5.3	4.7	4.7	4.2	33.6	21.7	21.7	16.1	
GE T&D India	UR	960	NA	NA	245.8	31.2	42.0	42.0	52.3	1.9	3.3	3.3	4.3	3.2	4.9	4.9	6.4	7.5	12.8	12.8	16.8	47.5	56.4	56.4	68.2	16.7	24.6	24.6	26.9	20.4	31.3	31.3	34.9	128.6	75.1	75.1	57.2	20.2	17.0	17.0	14.1	75.8	49.9	49.9	38.6
Grindwell Norton	Acc	2,041	2,512	23.0	226.0	27.3	31.5	31.5	37.2	4.1	4.7	4.7	5.7	5.5	6.4	6.4	7.7	37.0	42.4	42.4	51.5	184.2	208.8	208.8	239.1	21.3	21.6	21.6	23.0	24.5	25.3	25.3	27.1	55.1	48.1	48.1	39.6	11.1	9.8	9.8	8.5	39.7	34.1	34.1	28.0
Harsha Engineers Internation	Acc	416	441	6.1	37.8	13.6	15.8	15.8	18.1	1.0	1.6	1.6	2.0	1.6	2.3	2.3	2.9	10.5	17.2	17.2	22.3	127.2	143.4	143.4	162.3	8.6	12.7	12.7	14.6	10.2	14.9	14.9	17.1	39.7	24.1	24.1	18.7	3.3	2.9	2.9	2.6	22.7	15.3	15.3	11.9
Hindustan Aeronautics	HOLD	3,750	2,787	(25.7)	2,507.9	298.1	326.9	326.9	367.9	55.8	61.0	61.0	69.1	72.4	80.5	80.5	91.6	83.4	91.1	91.1	103.3	401.9	467.2	467.2	541.0	22.1	21.0	21.0	20.5	14.5	14.2	14.2	14.3	45.0	41.1	41.1	36.3	9.3	8.0	8.0	6.9	31.2	27.6	27.6	23.8
KEC International	HOLD	695	686	(1.2)	1,978.9	194.5	219.5	219.5	247.1	3.6	8.1	8.1	12.7	12.5	17.5	17.5	23.8	14.0	31.4	31.4	49.4	157.9	183.7	183.7	224.2	9.2	18.4	18.4	24.2	11.0	14.5	14.5	18.4	49.6	22.1	22.1	14.1	4.4	3.8	3.8	3.1	17.0	12.3	12.3	9.0
Cummins India	HOLD	3,038	2,480	(18.4)	842.2	89.3	101.5	101.5	114.9	14.9	16.3	16.3	18.7	16.7	18.3	18.3	21.0	53.7	58.6	58.6	67.5	211.9	231.2	231.2	253.5	26.5	26.5	26.5	27.8	25.2	25.2	25.2	26.6	56.6	51.8	51.8	45.0	14.3	13.1	13.1	12.0	49.1	44.9	44.9	39.2
Kalpataru Projects Internation	BUY	1,206	1,025	(15.1)	196.0	169.1	207.1	207.1	243.0	5.9	8.3	8.3	11.5	14.0	18.2	18.2	23.3	36.3	50.9	50.9	70.8	358.3	401.6	401.6	461.7	10.6	13.4	13.4	16.4	11.8	14.7	14.7	17.8	33.2	23.7	23.7	17.0	3.4	3.0	3.0	2.6	15.5	12.2	12.2	9.6
Larsen & Toubro	BUY	3,518	4,071	15.7	4,943.5	2,201.3	2,484.4	2,484.4	2,782.3	126.4	167.8	167.8	201.0	237.0	302.9	302.9	350.9	90.0	119.4	119.4	143.0	719.3	823.3	823.3	943.1	13.3	15.5	15.5	16.2	9.4	11.4	11.4	12.4	39.1	29.5	29.5	24.6	4.9	4.3	4.3	3.7	23.4	18.4	18.4	15.8
Praj Industries	BUY	509	636	25.0	93.5	34.9	42.3	42.3	51.2	2.8	3.5	3.5	4.4	3.6	4.6	4.6	5.8	15.5	19.1	19.1	23.9	67.9	79.4	79.4	93.7	24.5	25.9	25.9	27.6	28.1	30.6	30.6	33.5	32.9	26.7	26.7	21.3	7.5	6.4	6.4	5.4	24.1	19.1	19.1	14.9
Siemens	Acc	5,590	4,617	(17.4)	1,989.9	195.5	223.2	223.2	252.8	19.6	23.6	23.6	27.4	24.9	29.6	29.6	34.0	55.1	66.2	66.2	77.0	367.6	423.8	423.8	480.9	15.9	16.7	16.7	17.0	17.3	18.5	18.5	18.7	101.4	84.4	84.4	72.6	15.2	13.2	13.2	11.6	77.0	64.6	64.6	55.9
Thermax	UR	4,812	NA	NA	541.8	92.3	105.3	105.3	119.2	6.5	6.9	6.9	8.2	7.6	9.4	9.4	11.2	58.1	61.3	61.3	73.1	378.0	420.2	420.2	470.7	16.1	15.4	15.4	16.4	12.5	13.8	13.8	14.6	82.8	78.5	78.5	65.8	12.7	11.5	11.5	10.2	69.2	56.2	56.2	47.3
Triveni Turbine	BUY	536	532	(0.7)	170.4	16.8	21.5	21.5	27.4	2.7	3.7	3.7	4.8	3.2	4.6	4.6	5.9	8.4	11.8	11.8	15.2	29.4	37.0	37.0	46.9	31.4	35.5	35.5	36.2	35.7	40.9	40.9	42.0	64.0	45.5	45.5	35.3	18.3	14.5	14.5	11.4	50.3	35.6	35.6	27.5
Voltamp Transformers	UR	10,044	NA	NA	101.6	16.5	18.4	18.4	21.0	3.0	2.8	2.8	3.2	3.3	3.2	3.2	3.7	294.0	279.4	279.4	315.6	1,285.5	1,475.5	1,475.5	1,690.2	24.7	20.2	20.2	19.9	26.7	22.2	22.2	21.9	34.2	35.9	35.9	31.8	7.8	6.8	6.8	5.9	30.2	31.2	31.2	27.2
Cement																																													
ACC	BUY	2,405	3,516	46.2	452.1	198.6	217.6	217.6	239.3	18.0	21.4	21.4	25.1	29.3	34.5	34.5	40.2	95.6	114.0	114.0	133.5	833.7	931.6	931.6	1,047.1	12.1	12.9	12.9	13.5	13.6	14.5	14.5	15.3	25.2	21.1	21.1	18.0	2.9	2.6	2.6	2.3	14.9	12.5	12.5	10.5
Ambuja Cement	HOLD	610	600	(1.6)	1,339.8	370.1	416.5	416.5	459.9	28.3	30.0	30.0	44.6	67.5	77.2	77.2	96.0	12.9	12.2	12.2	18.1	181.3	199.9	199.9	209.5	7.9	6.7	6.7	8.8	14.3	12.9	12.9	15.1	47.3	50.1	50.1	33.7	3.4	3.0	3.0	2.9	17.9	15.1	15.1	12.4
Dalmia Bharat	Acc	1,944	2,235	14.9	364.5	148.5	167.7	167.7	195.3	8.9	9.9	9.9	15.3	28.3	33.2	33.2	42.3	47.6	52.6	52.6	81.8	871.0	913.6	913.6	984.4	5.6	5.9	5.9	8.6	6.1	6.6	6.6	8.9	40.8	37.0	37.0	33.8	2.2	2.1	2.1	2.0	14.6	12.5	12.5	9.7
Nuvoco Vistas Corporation	Acc	327	376	15.1	116.6	110.0	115.7	115.7	127.6	1.1	2.4	2.4	4.7	15.8	17.7	17.7	20.3	3.0	6.6	6.6	13.2	250.4	257.1	257.1	270.2	1.2	2.6	2.6	5.0	4.7	5.6	5.6	7.4	110.5	49.3	49.3	24.8	1.3	1.3	1.3	1.2	10.1	8.7	8.7	7.1
Shree Cement	BUY	24,350	28,966	19.0	878.6	207.2	229.0	229.0	264.7	23.6	26.1	26.1	29.0	43.7	50.5	50.5	57.7	654.0	724.6	724.6	803.4	5,714.3	6,328.8	6,328.8	7,017.2	12.0	12.0	12.0	12.0	12.3	12.1	12.1	12.8	37.2	33.6	33.6	30.3	4.3	3.8	3.8	3.5	19.9	17.2	17.2	15.0
Ultratech Cement	BUY	9,390	11,332	20.7	2,710.8	706.8	789.8	789.8	893.5	67.7	82.5	82.5	105.3	124.4	158.8	158.8	191.2	234.4	285.8	285.8	364.9	2,076.2	2,3																						



Sector / Company Name	Rating	Price (Rs)	TP (Rs)	Upside (%)	Mcap (Rs bn)	Revenues (Rs bn)				PAT (Rs bn)				EBITDA (Rs bn)				EPS (Rs)				BVPS (Rs)				RoE (%)				RoCE (%)				PER (x)				P/BV (x)				EV/EBITDA (x)			
						2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E
Consumer Staples																																													
Asian Paints	Reduce	2,809	2,698	(4.0)	2,694.0	358.8	390.1	390.1	427.3	55.2	57.4	57.4	59.1	78.7	82.3	82.3	88.3	57.5	59.8	59.8	61.6	197.0	223.8	223.8	247.4	31.6	28.4	28.4	26.1	38.5	35.3	35.3	32.7	48.8	46.9	46.9	45.6	14.3	12.5	12.5	11.4	33.7	32.1	32.1	29.9
Britannia Industries	HOLD	4,668	5,157	10.5	1,124.6	169.2	184.8	184.8	203.7	21.4	23.4	23.4	25.9	31.7	33.2	33.2	36.3	88.6	97.1	97.1	107.4	163.2	185.0	185.0	208.1	57.2	55.8	55.8	54.7	44.0	48.5	48.5	54.2	52.7	48.1	48.1	43.5	28.6	25.2	25.2	22.4	35.6	33.9	33.9	30.8
Colgate Palmolive	Reduce	2,643	2,174	(17.7)	718.7	56.4	60.5	60.5	65.3	12.9	13.8	13.8	14.8	18.4	19.4	19.4	20.9	47.3	50.6	50.6	54.5	70.7	78.5	78.5	86.1	70.7	67.9	67.9	66.3	91.2	87.0	87.0	85.0	55.8	52.2	52.2	48.4	37.4	33.7	33.7	30.7	38.4	36.1	36.1	33.5
Dabur India	Acc	503	535	6.4	891.6	124.4	135.9	135.9	149.8	18.1	20.5	20.5	23.0	23.8	26.6	26.6	29.7	10.2	11.6	11.6	13.0	56.2	61.8	61.8	68.0	19.1	19.7	19.7	20.0	18.7	19.3	19.3	20.1	49.4	43.4	43.4	38.7	9.0	8.1	8.1	7.4	37.4	33.4	33.4	29.8
Avenue Supermarts	BUY	4,711	4,704	(0.1)	3,054.0	507.6	620.2	620.2	762.6	25.4	32.3	32.3	41.2	40.9	51.1	51.1	64.3	39.2	49.8	49.8	63.5	287.2	337.0	337.0	390.6	14.7	16.0	16.0	17.5	19.3	21.0	21.0	23.0	120.2	94.6	94.6	74.2	16.4	14.0	14.0	12.1	74.4	59.6	59.6	47.4
Emami	Acc	442	496	12.1	193.1	35.7	38.9	38.9	42.6	8.1	9.2	9.2	10.1	9.5	10.7	10.7	11.8	18.5	21.0	21.0	23.2	53.0	59.3	59.3	65.8	35.0	37.4	37.4	37.1	31.9	35.1	35.1	35.0	23.9	21.1	21.1	19.0	8.3	7.5	7.5	6.7	20.1	17.5	17.5	15.6
Hindustan Unilever	HOLD	2,232	2,600	16.5	5,244.3	606.7	657.4	657.4	720.9	101.9	110.9	110.9	120.6	142.8	157.6	157.6	172.8	43.3	47.2	47.2	51.3	216.8	218.7	218.7	220.8	-	-	-	-	26.0	28.4	28.4	30.9	51.5	47.3	47.3	43.5	10.3	10.2	10.2	10.1	36.2	32.7	32.7	29.7
ITC	Acc	424	488	15.1	5,275.1	662.4	719.2	719.2	777.5	205.3	220.1	220.1	236.3	246.7	273.3	273.3	295.9	16.5	17.7	17.7	19.0	55.3	59.1	59.1	62.6	30.1	30.9	30.9	31.2	33.6	35.8	35.8	36.5	25.7	24.0	24.0	22.4	7.7	7.2	7.2	6.8	20.5	18.4	18.4	17.0
Jubilant FoodWorks	HOLD	436	507	16.5	287.5	53.4	64.0	64.0	74.6	2.6	3.8	3.8	5.3	11.1	13.6	13.6	16.3	3.9	5.8	5.8	8.0	35.8	40.3	40.3	46.8	11.4	15.2	15.2	18.4	23.9	28.1	28.1	30.9	112.1	75.1	75.1	54.3	12.2	10.8	10.8	9.3	25.6	20.5	20.5	16.9
Kansai Nerolac Paints	Reduce	273	288	5.3	221.0	74.7	81.6	81.6	89.0	7.1	7.9	7.9	8.8	10.7	11.7	11.7	13.1	8.8	9.7	9.7	10.9	69.1	74.6	74.6	80.1	13.9	13.5	13.5	14.1	17.3	16.9	16.9	17.7	31.2	28.1	28.1	25.0	4.0	3.7	3.7	3.4	19.7	17.8	17.8	15.8
Marico	HOLD	506	554	9.5	652.7	96.9	108.1	108.1	120.7	14.7	16.0	16.0	17.4	20.3	22.3	22.3	24.2	11.4	12.4	12.4	13.4	30.9	32.3	32.3	33.2	37.8	39.3	39.3	41.0	43.0	45.7	45.7	47.8	44.4	40.8	40.8	37.6	16.4	15.7	15.7	15.2	31.7	28.7	28.7	26.4
Metro Brands	HOLD	1,065	1,063	(0.2)	289.4	23.5	28.2	28.2	33.5	3.2	4.2	4.2	5.0	7.0	8.5	8.5	10.1	11.9	15.4	15.4	18.5	64.9	75.2	75.2	87.2	19.5	21.9	21.9	22.8	28.1	30.5	30.5	31.4	89.5	69.3	69.3	57.6	16.4	14.2	14.2	12.2	39.8	32.6	32.6	26.8
Mold-tek Packaging	HOLD	855	891	4.2	28.4	7.1	8.6	8.6	10.2	0.7	0.9	0.9	1.0	1.4	1.7	1.7	2.1	20.3	25.7	25.7	30.7	174.2	181.9	181.9	193.6	11.9	14.4	14.4	16.4	14.8	16.6	16.6	19.0	42.1	33.3	33.3	27.8	4.9	4.7	4.7	4.4	21.4	17.2	17.2	14.6
Nestle India	Acc	2,438	2,695	10.6	2,350.3	191.3	215.4	215.4	241.0	30.4	33.6	33.6	37.6	45.1	51.5	51.5	57.5	31.5	34.9	34.9	39.0	32.1	40.3	40.3	48.0	109.4	96.4	96.4	88.2	145.4	133.1	133.1	122.0	77.4	69.9	69.9	62.6	76.0	60.6	60.6	50.7	51.9	45.5	45.5	40.6
Pidilite Industries	Acc	2,835	2,764	(2.5)	1,440.9	123.1	136.6	136.6	151.9	19.2	21.8	21.8	25.2	27.7	30.9	30.9	35.2	37.8	42.8	42.8	49.7	168.3	196.9	196.9	229.2	24.3	23.5	23.5	23.3	30.7	29.1	29.1	28.5	75.1	66.2	66.2	57.1	16.8	14.4	14.4	12.4	51.2	45.5	45.5	39.6
Restaurant Brands Asia	Acc	100	137	36.0	49.7	17.8	21.4	21.4	26.2	-0.7	-0.4	-0.4	-0.1	2.4	3.1	3.1	4.0	-1.3	-0.9	-0.9	-0.1	37.0	36.1	36.1	36.0	-3.5	-2.4	-2.4	-0.3	1.3	4.0	4.0	7.1	(75.9)	(113.3)	(113.3)	(97.7.8)	2.7	2.8	2.8	2.8	20.9	16.2	16.2	12.6
Titan Company	Acc	3,563	3,817	7.1	3,171.1	471.0	565.9	565.9	657.6	35.7	44.6	44.6	54.5	52.1	67.4	67.4	80.0	40.1	50.2	50.2	61.3	162.1	199.3	199.3	244.5	27.0	27.8	27.8	27.6	22.5	24.0	24.0	24.9	88.7	71.0	71.0	58.2	22.0	17.9	17.9	14.6	62.4	48.2	48.2	40.5
Westlife Foodworld	HOLD	812	820	1.0	126.7	23.9	27.9	27.9	33.0	0.8	1.0	1.0	1.5	3.7	4.6	4.6	5.8	4.9	6.3	6.3	9.7	37.7	41.8	41.8	48.1	13.1	16.0	16.0	21.6	25.1	31.2	31.2	39.0	167.3	128.1	128.1	83.8	21.5	19.4	19.4	16.9	34.2	27.7	27.7	21.9
Education																																													
Navneet Education	BUY	149	182	21.7	33.8	17.5	19.1	19.1	21.6	1.3	2.2	2.2	2.5	2.8	3.6	3.6	4.2	5.6	9.6	9.6	11.1	57.4	64.7	64.7	73.1	10.3	15.7	15.7	16.0	15.2	18.7	18.7	19.7	26.7	15.6	15.6	13.5	2.6	2.3	2.3	2.0	12.8	9.7	9.7	8.2
S Chand and Company	BUY	229	315	37.5	8.0	6.6	7.9	7.9	9.0	0.5	0.8	0.8	0.9	1.1	1.5	1.5	1.7	13.8	22.5	22.5	26.1	265.5	285.1	285.1	308.2	5.3	8.2	8.2	8.8	5.0	7.6	7.6	8.3	16.6	10.1	10.1	8.8	0.9	0.8	0.8	0.7	7.2	5.0	5.0	4.1
Hospitals																																													
Apollo Hospitals Enterprise	BUY	6,155	7,050	14.5	885.0	189.9	218.2	218.2	253.4	8.7	15.5	15.5	20.9	23.8	32.6	32.6	40.7	60.7	107.7	107.7	145.4	472.1	557.6	557.6	678.2	13.4	20.9	20.9	23.5	18.7	26.0	26.0	30.2	101.5	57.2	57.2	42.3	13.0	11.0	11.0	9.1	38.0	27.6	27.6	21.9
Aster DM Healthcare	BUY	521	515	(1.1)	260.1	140.0	154.2	154.2	169.0	4.0	7.3	7.3	9.8	19.1	22.4	22.4	26.0	10.2	16.0	16.0	21.0	94.7	106.9	106.9	124.1	8.7	14.5	14.5	16.9	14.6	17.5	17.5	19.4	51.1	32.5	32.5	24.8	5.5	4.9	4.9	4.2	14.7	12.4	12.4	10.5
Fortis Healthcare	BUY	430	480	11.6	324.9	68.8	74.8	74.8	83.7	5.7	8.1	8.1	10.1	12.2	15.1	15.1	17.6	7.6	10.7	10.7	13.0	103.7	114.4	114.4	127.7	7.6	9.8	9.8	11.0	10.8	13.1	13.1	14.5	56.6	40.4	40.4	32.3	4.1	3.8	3.8	3.4	26.8	21.4	21.4	18.0
HealthCare Global Enterprise	BUY	368	420	14.1	51.2	19.1	22.2	22.2	24.4	0.5	1.0	1.0	1.5	3.3	4.0	4.0	4.7	3.3	7.4	7.4	10.7	65.1	72.5	72.5	83.2	5.1	10.7	10.7	13.8	12.1	16.0	16.0	18.6	112.8	49.9	49.9	34.4	5.7	5.1	5.1	4.4	16.5	13.6	13.6	11.4
Jupiter Life Line Hospitals	BUY	1,228	1,360	10.8	80.5	10.5	12.3	12.3	15.0	1.8	2.2	2.2	2.7	2.4	3.0	3.0	3.7	27.2	33.8	33.8	40.8	163.6	195.0	195.0	233.5	24.8	18.8	18.8	19.0	18.8															
Krishna Institute of Medical S	BUY	1,968	2,200	11.8	157.5	25.2	28.2	28.2	31.9	3.3	4.0	4.0	4.7	6.5	7.9	7.9	9.1	41.3	49.4	49.4	58.5	244.1	285.4	285.4	332.3	18.2	18.7	18.7	18.9	21.2	21.6	21.6	22.8	47.7	38.9	38.9	33.7	8.1	6.9	6.9	5.9	25.1	20.9	20.9	17.9
Max Healthcare Institute	BUY	773	925	19.7	750.4	67.7	84.1	84.1	106.1	13.8	16.9	16.9	22.1	18.8	23.0	23.																													



Sector /	Rating	Price	TP (Rs)	Upside	Mcap	Revenues (Rs bn)				PAT (Rs bn)				EBITDA (Rs bn)				EPS (Rs)				BVPS (Rs)				RoE (%)				RoCE (%)				PER (x)				P/BV (x)				EV/EBITDA (x)				
Company Name		(Rs)		(%)	(Rs bn)	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	2023	2024E	2025E	2026E	
Oil & Gas																																														
Bharat Petroleum Corporator	SELL	585	504	(13.8)	1,244.7	4,372.3	4,148.8	4,148.8	4,082.5	285.0	133.0	133.0	97.1	429.8	225.4	225.4	181.7	133.9	62.4	62.4	45.6	321.1	355.4	355.4	381.1	46.8	18.5	18.5	12.4	29.7	11.5	11.5	7.6	4.4	9.4	9.4	12.8	1.8	1.6	1.6	1.5	4.0	7.4	7.4	9.0	
GAIL (India)	SELL	202	162	(20.0)	1,569.0	1,312.0	1,368.4	1,368.4	1,405.6	114.0	83.1	83.1	84.4	155.4	123.3	123.3	127.1	14.7	12.6	12.6	12.8	80.4	103.8	103.8	112.7	19.3	12.7	12.7	11.9	17.3	11.6	11.6	10.9	13.8	16.0	16.0	15.8	2.5	1.9	1.9	1.8	11.0	14.0	14.0	13.4	
Gujarat Gas	HOLD	546	548	0.4	376.0	154.6	174.8	174.8	195.3	10.2	11.5	11.5	13.0	17.8	20.0	20.0	22.1	14.8	16.7	16.7	18.9	112.0	123.7	123.7	136.9	13.9	14.2	14.2	14.5	17.7	18.5	18.5	18.8	36.9	32.7	32.7	28.9	4.9	4.4	4.4	4.0	20.6	18.1	18.1	16.2	
Gujarat State Petronet	Acc	378	399	5.6	216.0	17.2	18.5	18.5	18.5	12.6	11.0	11.0	10.7	14.8	15.8	15.8	15.8	22.4	19.5	19.5	19.0	180.2	193.9	193.9	207.2	13.0	10.4	10.4	9.5	13.1	12.7	12.7	11.6	16.9	19.4	19.4	19.8	2.1	1.9	1.9	1.8	13.6	12.6	12.6	12.4	
Hindustan Petroleum Corporat	Reduce	478	400	(16.3)	677.7	4,299.2	4,352.5	4,352.5	4,146.9	153.8	90.4	90.4	80.9	239.2	167.5	167.5	159.5	108.4	63.7	63.7	57.0	307.9	356.3	356.3	399.8	40.5	19.2	19.2	15.1	17.7	8.8	8.8	7.1	4.4	7.5	7.5	8.4	1.6	1.3	1.3	1.2	5.5	8.0	8.0	8.5	
Indraprastha Gas	SELL	436	383	(12.3)	305.3	140.2	144.7	144.7	155.4	18.2	15.9	15.9	17.3	24.8	23.2	23.2	25.1	26.0	22.7	22.7	24.7	119.4	135.4	135.4	152.7	23.6	17.9	17.9	17.2	26.8	21.3	21.3	20.6	16.8	19.2	19.2	17.6	3.7	3.2	3.2	2.9	11.2	11.9	11.9	10.8	
Indian Oil Corporation	SELL	167	144	(13.8)	2,295.0	8,229.5	9,576.2	9,576.2	9,311.5	482.9	294.6	294.6	193.0	843.1	605.2	605.2	430.4	35.1	21.4	21.4	14.0	121.5	135.0	135.0	143.6	31.5	16.7	16.7	10.1	22.2	12.7	12.7	6.8	4.8	7.8	7.8	11.9	1.4	1.2	1.2	1.2	4.1	5.6	5.6	7.8	
Mahanagar Gas	SELL	1,391	1,125	(19.1)	137.4	62.7	54.9	54.9	55.3	13.3	9.1	9.1	9.3	9.3	18.9	13.6	13.6	13.9	134.7	92.2	92.2	93.8	512.8	568.1	568.1	624.4	28.9	17.1	17.1	15.7	35.0	20.1	20.1	18.4	10.3	15.1	15.1	14.8	2.7	2.4	2.4	2.2	6.9	9.4	9.4	9.0
Mangalore Refinery & Petroc	SELL	227	142	(37.3)	398.0	888.5	931.3	931.3	929.3	30.3	27.3	27.3	23.0	64.5	55.2	55.2	51.1	17.3	15.6	15.6	13.1	69.3	81.3	81.3	91.4	27.5	20.7	20.7	15.2	19.2	15.0	15.0	12.8	13.2	14.6	14.6	17.3	3.3	2.8	2.8	2.5	8.1	9.1	9.1	9.3	
Oil India	Acc	600	708	18.1	678.0	231.8	240.9	240.9	269.0	45.8	58.1	58.1	74.3	111.9	91.6	91.6	115.8	40.5	51.4	51.4	65.7	365.8	396.6	396.6	436.0	12.1	13.5	13.5	15.8	19.1	13.3	13.3	16.0	14.8	11.7	11.7	9.1	1.6	1.5	1.5	1.4	6.5	7.8	7.8	6.0	
Oil & Natural Gas Corporatio	HOLD	275	262	(4.6)	3,526.7	6,365.0	6,735.9	6,735.9	6,736.0	545.8	521.9	521.9	545.6	1,063.8	1,061.2	1,061.2	1,055.1	42.5	40.7	40.7	42.5	246.1	270.5	270.5	296.2	18.3	15.7	15.7	15.0	17.1	15.6	15.6	15.2	6.5	6.8	6.8	6.5	1.1	1.0	1.0	0.9	4.1	3.9	3.9	3.6	
Petronet LNG	Sell	299	212	(29.2)	449.2	557.7	537.3	537.3	543.6	33.0	33.3	33.3	31.9	49.4	50.0	50.0	48.5	22.0	22.2	22.2	21.3	111.4	123.3	123.3	134.7	20.9	18.9	18.9	16.5	26.2	23.3	23.3	19.9	13.6	13.5	13.5	14.1	2.7	2.4	2.4	2.2	7.6	7.3	7.3	7.3	
Reliance Industries	HOLD	2,940	2,902	(1.3)	19,893.7	9,065.5	9,696.9	9,696.9	10,302.2	690.2	723.0	723.0	771.5	1,622.1	1,729.2	1,729.2	1,876.2	102.0	106.9	106.9	114.0	1,309.3	1,409.8	1,409.8	1,523.0	8.1	7.9	7.9	7.8	9.4	9.4	9.4	9.5	28.8	27.5	27.5	25.8	2.2	2.1	2.1	1.9	14.1	13.0	13.0	11.6	
Pharma																																														
Aurobindo Pharma	Acc	1,088	1,120	3.0	637.2	286.3	313.7	313.7	340.2	30.7	38.3	38.3	44.2	56.3	67.6	67.6	75.5	52.4	65.4	65.4	75.4	504.7	561.9	561.9	629.2	10.9	12.3	12.3	12.7	12.3	14.4	14.4	15.0	20.8	16.6	16.6	14.4	2.2	1.9	1.9	1.7	11.2	9.2	9.2	8.0	
Cipla	Acc	1,346	1,400	4.0	1,086.2	257.4	279.8	279.8	308.9	40.1	45.4	45.4	51.0	62.6	67.8	67.8	75.3	49.7	56.3	56.3	63.1	328.8	373.1	373.1	423.1	16.1	16.0	16.0	15.9	20.4	19.7	19.7	19.6	27.1	23.9	23.9	21.3	4.1	3.6	3.6	3.2	16.7	15.1	15.1	13.3	
Div's Laboratories	Reduce	3,660	3,150	(13.9)	971.5	76.2	87.8	87.8	101.0	15.2	19.2	19.2	23.1	20.9	26.6	26.6	32.8	57.1	72.2	72.2	87.0	500.7	530.8	530.8	575.6	11.6	14.0	14.0	15.7	13.1	16.2	16.2	18.9	64.0	50.7	50.7	42.1	7.3	6.9	6.9	6.4	44.5	35.0	35.0	28.4	
Dr. Reddy's Laboratories	Reduce	5,940	5,650	(4.9)	989.6	278.4	294.5	294.5	318.7	54.9	55.4	55.4	56.9	79.5	82.0	82.0	84.0	329.5	332.3	332.3	341.6	1,670.0	1,950.6	1,950.6	2,240.4	21.6	18.4	18.4	16.3	24.1	21.0	21.0	18.4	18.0	17.9	17.9	17.4	3.6	3.0	3.0	2.7	11.5	10.7	10.7	10.0	
Eris Lifesciences	BUY	877	1,100	25.4	119.3	19.4	25.8	25.8	28.9	4.0	4.6	4.6	5.5	7.0	9.7	9.7	10.9	29.5	33.7	33.7	40.4	183.9	209.3	209.3	241.4	17.1	17.1	17.1	17.9	15.8	20.6	20.6	21.5	29.8	26.0	26.0	21.7	4.8	4.2	4.2	3.6	18.5	13.1	13.1	11.6	
Indoco Remedies	Acc	331	380	14.7	30.5	18.3	20.2	20.2	22.6	1.1	1.6	1.6	2.0	2.6	3.4	3.4	4.0	11.7	17.6	17.6	21.7	120.1	135.5	135.5	155.0	10.1	13.8	13.8	15.0	11.8	15.3	15.3	16.9	28.3	18.8	18.8	15.2	2.8	2.4	2.4	2.1	13.4	10.0	10.0	8.5	
Ipca Laboratories	HOLD	1,340	1,060	(20.9)	340.0	77.2	94.9	94.9	108.2	6.2	8.9	8.9	11.6	12.7	18.6	18.6	22.9	24.3	35.1	35.1	45.6	245.3	270.7	270.7	307.4	10.2	13.6	13.6	15.8	11.8	17.3	17.3	20.8	55.1	38.2	38.2	29.4	5.5	5.0	5.0	4.4	27.5	18.7	18.7	15.1	
J.B. Chemicals & Pharmace	BUY	1,780	1,920	7.9	275.5	34.7	40.9	40.9	46.3	5.4	7.0	7.0	8.6	9.0	10.9	10.9	12.7	35.2	45.5	45.5	55.8	180.4	210.9	210.9	251.7	20.7	23.3	23.3	24.1	24.5	27.6	27.6	29.0	50.6	39.1	39.1	31.9	9.9	8.4	8.4	7.1	30.8	25.1	25.1	20.9	
Lupin	HOLD	1,547	1,600	3.4	703.9	199.9	220.6	220.6	242.8	18.6	24.1	24.1	29.2	35.9	42.9	42.9	49.4	41.0	52.9	52.9	64.1	313.8	359.7	359.7	416.8	13.9	15.7	15.7	16.5	14.7	16.8	16.8	18.1	37.8	29.2	29.2	24.1	4.9	4.3	4.3	3.7	20.3	16.6	16.6	14.0	
Sun Pharmaceutical Industrie	BUY	1,524	1,640	7.6	3,656.5	486.3	536.4	536.4	596.0	90.8	109.9	109.9	131.4	129.6	149.1	149.1	174.1	39.1	45.8	45.8	54.7	257.2	286.6	286.6	325.0	15.4	16.9	16.9	17.9	16.0	17.5	17.5	19.0	39.0	33.3	33.3	27.8	5.9	5.3	5.3	4.7	28.0	24.0	24.0	20.1	
Torrent Pharmaceuticals	BUY	2,539	2,700	6.3	858.3	107.7	121.6	121.6	136.9	16.4	20.9	20.9	26.0	33.8	39.9	39.9	46.0	46.0	61.9	61.9	77.0	203.8	235.3	235.3	279.5	23.7	28.2	28.2	29.9	22.5	27.9	27.9	32.3	55.3	41.0	41.0	33.0	12.5	10.8	10.8	9.1	26.5	22.2	22.2	18.9	
Zyqus Lifesciences	Acc	922	855	(7.3)	933.2	194.0	209.0	209.0	222.0	37.1	39.3	39.3	40.3	52.2	55.5	55.5	56.6	36.6	38.9	38.9	39.8	204.3	237.1	237.1	270.8	19.4	17.6	17.6	15.7	22.2	20.6	20.6	18.4	25.2	23.7	23.7	23.2	4.5	3.9	3.9	3.4	17.6	16.2	16.2	15.5	
Real Estate																																														
Sunteck Realty	BUY	429	565	31.6	60.3	10.5	16.5	16.5	22.1	1.6	3.9	3.9	5.0	2.7	5.6	5.6	7.1	11.4	27.5	27.5	35.9	207.7	233.7	233.7	267.6	5.6	12.5	12.5	14.3	7.2	14.4	14.4	16.7	37.8	15.6	15.6	12.0	2.1	1.8	1.8	1.6	24.7	11.9	11.9	9.0	
Travel & Tourism																																														
Chalet Hotels	Acc	887																																												

Notes

Notes

Notes

PL's Recommendation Nomenclature

Buy	: > 15%
Accumulate	: 5% to 15%
Hold	: +5% to -5%
Reduce	: -5% to -15%
Sell	: < -15%
Not Rated (NR)	: No specific call on the stock
Under Review (UR)	: Rating likely to change shortly

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(Indian Clients)

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